

059 Grant Regional Health Center
 507 South Monroe Street
 Lancaster, WI 53813
 608-723-2143

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 2

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 1		Volume Group 2		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	43.1%	60.0%	0.72	62.0%	0.70	28.7%	1.50	25.4%	1.70
Obstetrics	27.2%	42.5%	0.64	43.9%	0.62	14.8%	1.84	27.8%	0.98
Pediatrics	31.0%	55.1%	0.56	50.2%	0.62	8.9%	3.46	0.0%	N/A
Total Hospital	28.7%	57.1%	0.50	60.0%	0.48	33.8%	0.85	21.4%	1.34
Average Census (Patients)									
Adult Medical-Surgical	3.0	32.2	0.09	31.3	0.10	4.6	0.66	3.8	0.79
Obstetrics	0.8	5.5	0.15	5.3	0.15	0.5	1.63	0.8	0.98
Pediatrics	0.3	2.3	0.14	1.9	0.16	0.1	5.65	0.0	N/A
Total Hospital	4.3	53.3	0.08	55.8	0.08	6.9	0.62	4.9	0.87
Average Length of Stay (Days)									
Adult Medical-Surgical	2.5	3.7	0.69	3.6	0.71	3.1	0.81	2.8	0.92
Obstetrics	2.1	2.3	0.91	1.9	1.12	2.2	0.97	2.1	1.01
Pediatrics	2.0	2.2	0.91	3.2	0.62	1.6	1.25	0.0	N/A
Total Hospital	2.4	4.2	0.57	4.4	0.55	3.2	0.74	2.6	0.93
Surgical Operations									
Inpatient	139	1,939	0.07	2,050	0.07	148	0.94	89	1.56
Outpatient	1,009	4,175	0.24	5,144	0.20	1,006	1.00	938	1.08
Inpatient as % of All Surgeries	12.1%	31.7%	0.38	28.5%	0.42	12.8%	0.94	8.7%	1.40
Outpatient Visits									
Non-Emergency Visits	22,912	90,979	0.25	127,971	0.18	23,696	0.97	22,829	1.00
Emergency Visits	4,854	15,916	0.30	15,741	0.31	5,229	0.93	2,486	1.95
Full-Time Equivalents (FTEs)									
Administrators	2.0	16.4	0.12	18.8	0.11	4.3	0.46	2.0	1.00
Nurses, Licensed	30.8	187.1	0.16	204.8	0.15	34.4	0.90	32.1	0.96
Ancillary Nursing Personnel	6.7	37.2	0.18	39.4	0.17	8.1	0.83	8.2	0.82
All Other Personnel	86.3	437.1	0.20	551.7	0.16	85.8	1.01	85.9	1.00
Total FTEs	125.8	677.8	0.19	814.6	0.15	132.6	0.95	128.3	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.5	15.7	0.67	14.7	0.72	21.4	0.49	9.8	1.07
Nurses, Licensed	162.5	179.0	0.91	160.3	1.01	169.9	0.96	157.8	1.03
Ancillary Nursing Personnel	35.4	35.6	1.00	30.8	1.15	40.1	0.88	40.4	0.88
All Other Personnel	454.8	418.1	1.09	431.9	1.05	424.1	1.07	422.1	1.08
Total FTEs	663.3	648.4	1.02	637.6	1.04	655.5	1.01	630.2	1.05

Total Hospital:
 Beds Set Up & Staffed 15
 Discharges 654
 Inpatient Days 1,571

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 8
 Discharges 32
 Inpatient Days 124

Newborn Nursery:
 Bassinets 3
 Total Births 138
 Newborn Days 264

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	7	435	1,102	43.1%	3.0	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	1	1	12	27	7.4%	0.1	2.3
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	1	56	113	31.0%	0.3	2.0
Obstetrics	1	3	140	298	27.2%	0.8	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	3	11	30	2.7%	0.1	2.7
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Radiological Services Personnel	3	1	3.8
Physicians & Dentists	0	0	0.0	Respiratory Therapists	0	1	0.9
Medical & Dental Residents	0	0	0.0	Occupational Therapists	1	0	1.0
Registered Nurses	21	11	29.0	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	5	0	5.0
Licensed Practical Nurses	1	0	1.0	Physical Therapy Assistants/Aides	3	4	4.4
Ancillary Nursing Personnel	2	6	6.7	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	1	0.8	Psychologists	0	0	0.0
Medical Records Personnel	6	2	7.6	Social Workers	0	1	1.0
Pharmacy Personnel	2	1	2.2	All Other Health Professionals	5	0	5.0
Clinical Laboratory Personnel	3	5	6.4	All Other Personnel	34	15	44.0
Surgical Personnel	1	1	1.9	Total	92	49	125.8

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$10,090,486	46.9%	41.3%	1.13	38.7%	1.21	45.5%	1.03	47.6%	0.98
Medical Assistance	\$1,725,803	8.0%	10.5%	0.76	8.4%	0.96	7.7%	1.05	7.4%	1.08
Commercial	\$8,349,402	38.8%	41.4%	0.94	45.6%	0.85	40.7%	0.95	38.6%	1.00
All Other	\$1,345,053	6.3%	6.6%	0.95	7.3%	0.85	6.1%	1.03	6.3%	0.99
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,152,008	19.3%	25.8%	0.75	23.5%	0.82	22.1%	0.87	21.2%	0.91
Medical Assistance	\$1,156,656	5.4%	7.9%	0.68	6.4%	0.84	4.9%	1.10	4.5%	1.20
Commercial	\$1,740,041	8.1%	11.0%	0.74	12.9%	0.63	10.5%	0.77	8.0%	1.01
Charity Care	\$151,299	0.7%	1.6%	0.44	2.1%	0.34	1.0%	0.74	0.5%	1.41
All Other	\$101,922	0.5%	1.6%	0.29	1.8%	0.26	1.3%	0.36	0.3%	1.45
Total Deductions	\$7,301,926	33.9%	48.1%	0.71	46.9%	0.72	39.8%	0.85	34.6%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.4%	4.7%	0.72	8.5%	0.40	5.1%	0.67	3.4%	1.01
Net Gains/Losses as % of Net Income		62.8%	25.2%	2.49	35.9%	1.75	9.4%	6.67	56.2%	1.12
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$7,542,638	52.5%	47.6%	1.10	50.1%	1.05	47.7%	1.10	53.3%	0.98
Supplies & Services	\$4,598,413	32.0%	40.1%	0.80	38.9%	0.82	38.6%	0.83	32.4%	0.99
Capital Component	\$1,907,419	13.3%	8.8%	1.52	8.2%	1.62	9.6%	1.38	12.3%	1.08
Bad Debt	\$309,357	2.2%	3.6%	0.60	2.8%	0.76	4.1%	0.52	1.9%	1.12
Fiscal Statistics										
Operating Margin (%)		2.4%	7.0%	0.34	6.4%	0.37	9.0%	0.26	3.7%	0.64
Total Hospital Net Income (%)		6.2%	9.2%	0.67	9.6%	0.64	9.9%	0.62	8.1%	0.76
Return on Equity (%)		3.9%	7.4%	0.53	8.0%	0.48	10.3%	0.38	5.6%	0.69
Current Ratio		2.4	3.1	0.77	2.2	1.09	2.9	0.83	2.0	1.21
Days in Net Patient Accounts Receivable		42.8	52.5	0.82	50.4	0.85	54.3	0.79	46.4	0.92
Average Payment Period		36.3	50.4	0.72	50.3	0.72	50.9	0.71	40.8	0.89
Equity Financing (%)		56.7%	60.8%	0.93	53.3%	1.06	48.0%	1.18	59.6%	0.95
Long-Term Debt to Equity Ratio		0.7	0.4	1.67	0.6	1.16	0.8	0.81	0.6	1.18
Times Interest Earned		2.8	7.3	0.39	7.8	0.36	5.1	0.55	3.3	0.87
Total Asset Turnover		0.6	0.8	0.77	0.8	0.75	1.0	0.59	0.7	0.91
Average Age of Plant (Years)		9.4	9.2	1.03	9.3	1.02	8.0	1.19	8.9	1.06
Increase (Decrease) Total Net Patient Revenue		3.0%	7.5%	0.41	7.3%	0.42	9.0%	0.34	1.6%	1.96
Outpatient Gross Revenue (% of Total GPR)		77.3%	49.0%	1.58	47.9%	1.61	65.9%	1.17	75.8%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$5,935		\$11,671	0.51	\$12,759	0.47	\$8,316	0.71	\$5,432	1.09
Inpatient Net Revenue per Day	\$2,397		\$2,752	0.87	\$2,919	0.82	\$2,233	1.07	\$2,047	1.17
Outpatient Net Revenue per Visit	\$364		\$516	0.71	\$402	0.91	\$493	0.74	\$388	0.94

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$21,510,744	Cash & Cash Equivalents	\$230,728	Current Liabilities	\$1,342,046
Less Deductions	\$7,301,926	Net Patient Receivables	\$1,665,483	Long-Term Debt	\$9,148,313
Net Patient Revenue	\$14,208,818	Other Receivables	\$725,000	Other Liabilities	\$0
Plus Other Revenue	\$500,054			Subtotal	\$10,490,359
Total Revenue	\$14,708,872	Land, Buildings & Equipment (Net)	\$8,597,985	Unrestricted Fund Balance	\$13,760,963
Less Expenses	\$14,357,827	Other Assets	\$13,032,126	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$592,051			Total Liabilities & Fund Balance	\$24,251,322
Net Income	\$943,096	Total Assets	\$24,251,322		