

061 Meriter Hospital
 202 South Park Street
 Madison, WI 53715
 608-417-6000

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Dane**
 Analysis Area: **Southern (1)**
 Volume Group: **7**

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	68.3%	60.0%	1.14	62.0%	1.10	71.6%	0.95	59.2%	1.15
Obstetrics	51.2%	42.5%	1.20	43.9%	1.17	52.8%	0.97	48.3%	1.06
Pediatrics	0.0%	55.1%	N/A	50.2%	N/A	45.6%	N/A	0.0%	N/A
Total Hospital	61.7%	57.1%	1.08	60.0%	1.03	65.5%	0.94	57.9%	1.07
Average Census (Patients)									
Adult Medical-Surgical	104.5	32.2	3.24	31.3	3.34	118.3	0.88	101.2	1.03
Obstetrics	31.2	5.5	5.63	5.3	5.84	18.4	1.70	29.4	1.06
Pediatrics	0.0	2.3	N/A	1.9	N/A	4.6	N/A	0.0	N/A
Total Hospital	208.1	53.3	3.91	55.8	3.73	209.6	0.99	205.5	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.7	0.89	3.6	0.92	3.9	0.85	3.3	0.99
Obstetrics	2.7	2.3	1.16	1.9	1.44	2.3	1.17	2.7	0.99
Pediatrics	0.0	2.2	N/A	3.2	N/A	3.0	N/A	0.0	N/A
Total Hospital	4.1	4.2	0.98	4.4	0.94	4.6	0.90	4.2	0.97
Surgical Operations									
Inpatient	4,426	1,939	2.28	2,050	2.16	7,935	0.56	4,164	1.06
Outpatient	5,887	4,175	1.41	5,144	1.14	13,459	0.44	5,790	1.02
Inpatient as % of All Surgeries	42.9%	31.7%	1.35	28.5%	1.51	37.1%	1.16	41.8%	1.03
Outpatient Visits									
Non-Emergency Visits	155,118	90,979	1.70	127,971	1.21	269,500	0.58	143,122	1.08
Emergency Visits	42,627	15,916	2.68	15,741	2.71	41,234	1.03	40,042	1.06
Full-Time Equivalents (FTEs)									
Administrators	16.0	16.4	0.97	18.8	0.85	46.9	0.34	20.0	0.80
Nurses, Licensed	505.2	187.1	2.70	204.8	2.47	662.2	0.76	501.7	1.01
Ancillary Nursing Personnel	107.1	37.2	2.88	39.4	2.72	134.1	0.80	97.7	1.10
All Other Personnel	1,238.9	437.1	2.83	551.7	2.25	1,442.8	0.86	1,291.5	0.96
Total FTEs	1,867.2	677.8	2.75	814.6	2.29	2,286.1	0.82	1,911.0	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.5	15.7	0.35	14.7	0.37	12.9	0.42	7.1	0.78
Nurses, Licensed	172.9	179.0	0.97	160.3	1.08	182.1	0.95	177.0	0.98
Ancillary Nursing Personnel	36.6	35.6	1.03	30.8	1.19	36.9	0.99	34.5	1.06
All Other Personnel	424.0	418.1	1.01	431.9	0.98	396.7	1.07	455.6	0.93
Total FTEs	639.1	648.4	0.99	637.6	1.00	628.6	1.02	674.1	0.95

Total Hospital:
 Beds Set Up & Staffed 337
 Discharges 18,519
 Inpatient Days 75,951

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 49
 Total Births 3,872
 Newborn Days 7,879

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	153	11,573	38,140	68.3%	104.5	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	23	307	2,954	35.2%	8.1	9.6
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	61	4,184	11,397	51.2%	31.2	2.7
Psychiatric	1	42	1,105	7,990	52.1%	21.9	7.2
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	16	164	3,960	67.8%	10.8	24.1
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	14	882	4,241	83.0%	11.6	4.8
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	23	379	6,125	73.0%	16.8	16.2
Other Intensive Care	1	5	188	1,139	62.4%	3.1	6.1
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	16	0	16.0	Radiological Services Personnel	44	27	57.8
Physicians & Dentists	2	0	2.0	Respiratory Therapists	6	29	23.8
Medical & Dental Residents	3	0	3.0	Occupational Therapists	5	26	15.5
Registered Nurses	205	639	494.1	Occupational Therapy Assistants/Aides	2	8	5.4
Certified Nurse Midwives	0	0	0.0	Physical Therapists	30	38	47.6
Licensed Practical Nurses	2	16	11.1	Physical Therapy Assistants/Aides	0	16	5.1
Ancillary Nursing Personnel	37	154	107.1	Recreational Therapists	2	2	2.5
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	4	4	5.4
Nurse Practitioners	0	0	0.0	Psychologists	1	0	1.0
Medical Records Personnel	36	16	44.0	Social Workers	14	17	20.2
Pharmacy Personnel	28	17	36.8	All Other Health Professionals	67	73	100.8
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	622	77	835.2
Surgical Personnel	13	33	32.7	Total	1,139	1,192	1,867.2

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$209,471,978	34.0%	41.3%	0.82	38.7%	0.88	41.8%	0.81	35.4%	0.96
Medical Assistance	\$59,056,277	9.6%	10.5%	0.91	8.4%	1.15	10.0%	0.96	9.5%	1.01
Commercial	\$316,948,011	51.5%	41.4%	1.24	45.6%	1.13	40.8%	1.26	50.9%	1.01
All Other	\$30,265,539	4.9%	6.6%	0.74	7.3%	0.67	7.4%	0.66	4.2%	1.17
Deductions as % of Total Gross Patient Revenue										
Medicare	\$135,000,554	21.9%	25.8%	0.85	23.5%	0.93	26.8%	0.82	21.6%	1.01
Medical Assistance	\$43,994,000	7.1%	7.9%	0.90	6.4%	1.12	7.6%	0.94	7.2%	0.99
Commercial	\$113,893,936	18.5%	11.0%	1.69	12.9%	1.43	11.7%	1.58	16.5%	1.12
Charity Care	\$17,558,000	2.9%	1.6%	1.79	2.1%	1.38	1.8%	1.56	2.7%	1.07
All Other	\$5,172,664	0.8%	1.6%	0.52	1.8%	0.46	2.2%	0.39	0.6%	1.39
Total Deductions	\$315,619,154	51.3%	48.1%	1.07	46.9%	1.09	50.0%	1.02	48.6%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.1%	4.7%	1.08	8.5%	0.60	3.1%	1.66	5.6%	0.91
Net Gains/Losses as % of Net Income		31.7%	25.2%	1.26	35.9%	0.88	26.5%	1.20	28.2%	1.12
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$159,506,765	53.7%	47.6%	1.13	50.1%	1.07	46.3%	1.16	53.1%	1.01
Supplies & Services	\$101,777,482	34.3%	40.1%	0.85	38.9%	0.88	42.1%	0.81	35.6%	0.96
Capital Component	\$28,865,269	9.7%	8.8%	1.11	8.2%	1.19	8.2%	1.18	9.0%	1.07
Bad Debt	\$6,995,955	2.4%	3.6%	0.65	2.8%	0.83	3.4%	0.70	2.2%	1.06
Fiscal Statistics										
Operating Margin (%)		6.0%	7.0%	0.86	6.4%	0.94	7.2%	0.84	6.4%	0.95
Total Hospital Net Income (%)		8.6%	9.2%	0.94	9.6%	0.89	9.5%	0.90	8.6%	0.99
Return on Equity (%)		7.0%	7.4%	0.95	8.0%	0.88	8.1%	0.87	7.0%	1.01
Current Ratio		2.5	3.1	0.78	2.2	1.12	3.2	0.77	4.1	0.60
Days in Net Patient Accounts Receivable		38.2	52.5	0.73	50.4	0.76	49.4	0.77	42.7	0.89
Average Payment Period		50.0	50.4	0.99	50.3	0.99	49.6	1.01	62.6	0.80
Equity Financing (%)		52.1%	60.8%	0.86	53.3%	0.98	63.2%	0.82	48.2%	1.08
Long-Term Debt to Equity Ratio		0.7	0.4	1.63	0.6	1.14	0.3	2.01	0.8	0.84
Times Interest Earned		6.2	7.3	0.84	7.8	0.79	10.5	0.59	5.5	1.12
Total Asset Turnover		0.8	0.8	1.01	0.8	0.99	0.8	0.97	0.8	1.01
Average Age of Plant (Years)		8.5	9.2	0.93	9.3	0.91	9.7	0.88	9.6	0.88
Increase (Decrease) Total Net Patient Revenue		8.9%	7.5%	1.19	7.3%	1.23	6.6%	1.34	10.7%	0.83
Outpatient Gross Revenue (% of Total GPR)		28.8%	49.0%	0.59	47.9%	0.60	42.4%	0.68	27.5%	1.05
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,373		\$11,671	0.97	\$12,759	0.89	\$13,291	0.86	\$11,068	1.03
Inpatient Net Revenue per Day	\$2,773		\$2,752	1.01	\$2,919	0.95	\$2,909	0.95	\$2,608	1.06
Outpatient Net Revenue per Visit	\$453		\$516	0.88	\$402	1.13	\$522	0.87	\$437	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$615,741,805	Cash & Cash Equivalents	\$35,265,411	Current Liabilities	\$37,874,843
Less Deductions	\$315,619,154	Net Patient Receivables	\$31,435,148	Long-Term Debt	\$134,343,956
Net Patient Revenue	\$300,122,651	Other Receivables	\$1,151,550	Other Liabilities	\$17,813,930
Plus Other Revenue	\$16,100,000			Subtotal	\$190,032,729
Total Revenue	\$316,222,651	Land, Buildings & Equipment (Net)	\$159,278,114	Unrestricted Fund Balance	\$206,433,381
Less Expenses	\$297,145,471	Other Assets	\$169,335,887	Restricted Fund Balance	\$4,084,357
Non-Operating Gains/Losses	\$8,871,990			Total Liabilities & Fund Balance	\$396,466,110
Net Income	\$27,949,170	Total Assets	\$396,466,110		