

064 UW Hospital & Clinics
 600 Highland Avenue
 Madison, WI 53792
 608-263-6400

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Dane**
 Analysis Area: **Southern (1)**
 Volume Group: **7**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 1		Volume Group 7		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	80.2%	60.0%	1.34	62.0%	1.29	71.6%	1.12	77.9%	1.03
Obstetrics	0.0%	42.5%	N/A	43.9%	N/A	52.8%	N/A	0.0%	N/A
Pediatrics	69.1%	55.1%	1.25	50.2%	1.38	45.6%	1.52	65.7%	1.05
Total Hospital	75.9%	57.1%	1.33	60.0%	1.27	65.5%	1.16	74.3%	1.02
Average Census (Patients)									
Adult Medical-Surgical	218.9	32.2	6.79	31.3	7.00	118.3	1.85	213.4	1.03
Obstetrics	0.0	5.5	N/A	5.3	N/A	18.4	N/A	0.0	N/A
Pediatrics	29.0	2.3	12.65	1.9	15.04	4.6	6.28	27.6	1.05
Total Hospital	354.5	53.3	6.65	55.8	6.36	209.6	1.69	347.8	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	5.0	3.7	1.34	3.6	1.38	3.9	1.28	5.0	1.00
Obstetrics	0.0	2.3	N/A	1.9	N/A	2.3	N/A	0.0	N/A
Pediatrics	3.9	2.2	1.75	3.2	1.20	3.0	1.32	3.6	1.08
Total Hospital	5.6	4.2	1.33	4.4	1.28	4.6	1.22	5.6	1.00
Surgical Operations									
Inpatient	23,222	1,939	11.98	2,050	11.33	7,935	2.93	15,098	1.54
Outpatient	72,756	4,175	17.43	5,144	14.14	13,459	5.41	75,682	0.96
Inpatient as % of All Surgeries	24.2%	31.7%	0.76	28.5%	0.85	37.1%	0.65	16.6%	1.45
Outpatient Visits									
Non-Emergency Visits	718,897	90,979	7.90	127,971	5.62	269,500	2.67	697,603	1.03
Emergency Visits	36,926	15,916	2.32	15,741	2.35	41,234	0.90	34,156	1.08
Full-Time Equivalents (FTEs)									
Administrators	85.5	16.4	5.20	18.8	4.55	46.9	1.82	85.3	1.00
Nurses, Licensed	1,433.9	187.1	7.66	204.8	7.00	662.2	2.17	1,294.4	1.11
Ancillary Nursing Personnel	237.5	37.2	6.39	39.4	6.03	134.1	1.77	214.4	1.11
All Other Personnel	4,418.6	437.1	10.11	551.7	8.01	1,442.8	3.06	3,915.6	1.13
Total FTEs	6,175.5	677.8	9.11	814.6	7.58	2,286.1	2.70	5,509.7	1.12
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.2	15.7	0.84	14.7	0.90	12.9	1.03	13.5	0.98
Nurses, Licensed	221.8	179.0	1.24	160.3	1.38	182.1	1.22	205.5	1.08
Ancillary Nursing Personnel	36.7	35.6	1.03	30.8	1.19	36.9	1.00	34.0	1.08
All Other Personnel	683.4	418.1	1.63	431.9	1.58	396.7	1.72	621.6	1.10
Total FTEs	955.1	648.4	1.47	637.6	1.50	628.6	1.52	874.7	1.09

Total Hospital:
 Beds Set Up & Staffed 467
 Discharges 23,245
 Inpatient Days 129,379

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	273	16,139	79,896	80.2%	218.9	5.0
Orthopedic	1	27	1,858	7,764	78.8%	21.3	4.2
Rehabilitation & Physical Medicine	1	21	372	6,049	78.9%	16.6	16.3
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	42	2,722	10,588	69.1%	29.0	3.9
Obstetrics	4	0	0	0	0.0%	0.0	0.0
Psychiatric	1	20	814	4,585	62.8%	12.6	5.6
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	32	393	9,646	82.6%	26.4	24.5
Cardiac Intensive Unit	1	7	165	1,830	71.6%	5.0	11.1
Pediatric Intensive Care	1	18	183	3,151	48.0%	8.6	17.2
Burn Care	1	7	147	2,091	81.8%	5.7	14.2
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	10	206	3,359	92.0%	9.2	16.3
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	1	10	246	1,124	30.8%	3.1	4.6

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	85	1	85.5	Radiological Services Personnel	159	40	182.3
Physicians & Dentists	0	0	0.0	Respiratory Therapists	33	61	80.2
Medical & Dental Residents	498	0	498.0	Occupational Therapists	9	29	24.6
Registered Nurses	896	690	1,393.6	Occupational Therapy Assistants/Aides	3	7	7.9
Certified Nurse Midwives	4	3	6.4	Physical Therapists	42	33	60.9
Licensed Practical Nurses	8	17	20.4	Physical Therapy Assistants/Aides	4	2	5.3
Ancillary Nursing Personnel	129	167	237.5	Recreational Therapists	15	33	22.7
Physician Assistants	1	2	2.6	Dietitians & Nutritionists	13	25	29.1
Nurse Practitioners	11	4	13.6	Psychologists	3	5	5.9
Medical Records Personnel	164	50	198.4	Social Workers	27	13	34.6
Pharmacy Personnel	188	58	225.7	All Other Health Professionals	394	221	509.3
Clinical Laboratory Personnel	301	119	380.8	All Other Personnel	1,738	637	2,079.2
Surgical Personnel	62	13	71.2	Total	4,787	2,230	6,175.5

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$462,139,816	31.4%	41.3%	0.76	38.7%	0.81	41.8%	0.75	30.4%	1.03
Medical Assistance	\$111,732,409	7.6%	10.5%	0.72	8.4%	0.91	10.0%	0.76	7.0%	1.09
Commercial	\$724,312,479	49.1%	41.4%	1.19	45.6%	1.08	40.8%	1.20	51.1%	0.96
All Other	\$175,939,957	11.9%	6.6%	1.80	7.3%	1.63	7.4%	1.60	11.5%	1.03
Deductions as % of Total Gross Patient Revenue										
Medicare	\$265,346,822	18.0%	25.8%	0.70	23.5%	0.77	26.8%	0.67	16.4%	1.09
Medical Assistance	\$79,953,695	5.4%	7.9%	0.68	6.4%	0.85	7.6%	0.72	5.1%	1.06
Commercial	\$239,531,877	16.2%	11.0%	1.48	12.9%	1.26	11.7%	1.39	16.5%	0.99
Charity Care	\$31,985,707	2.2%	1.6%	1.37	2.1%	1.05	1.8%	1.19	2.0%	1.11
All Other	\$59,320,847	4.0%	1.6%	2.48	1.8%	2.18	2.2%	1.86	3.9%	1.03
Total Deductions	\$676,138,949	45.9%	48.1%	0.95	46.9%	0.98	50.0%	0.92	43.9%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.6%	4.7%	0.35	8.5%	0.19	3.1%	0.54	1.6%	1.03
Net Gains/Losses as % of Net Income		44.9%	25.2%	1.78	35.9%	1.25	26.5%	1.70	22.3%	2.02
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$419,801,036	53.9%	47.6%	1.13	50.1%	1.08	46.3%	1.16	53.1%	1.02
Supplies & Services	\$290,508,732	37.3%	40.1%	0.93	38.9%	0.96	42.1%	0.89	38.1%	0.98
Capital Component	\$56,428,509	7.2%	8.8%	0.83	8.2%	0.88	8.2%	0.88	7.0%	1.04
Bad Debt	\$12,388,563	1.6%	3.6%	0.44	2.8%	0.56	3.4%	0.47	1.9%	0.85
Fiscal Statistics										
Operating Margin (%)		4.0%	7.0%	0.57	6.4%	0.62	7.2%	0.55	5.2%	0.76
Total Hospital Net Income (%)		7.0%	9.2%	0.76	9.6%	0.73	9.5%	0.73	6.6%	1.06
Return on Equity (%)		7.0%	7.4%	0.95	8.0%	0.88	8.1%	0.87	6.7%	1.05
Current Ratio		1.9	3.1	0.59	2.2	0.85	3.2	0.58	1.9	0.98
Days in Net Patient Accounts Receivable		46.8	52.5	0.89	50.4	0.93	49.4	0.95	43.5	1.07
Average Payment Period		43.5	50.4	0.86	50.3	0.87	49.6	0.88	46.7	0.93
Equity Financing (%)		51.6%	60.8%	0.85	53.3%	0.97	63.2%	0.82	46.2%	1.11
Long-Term Debt to Equity Ratio		0.6	0.4	1.42	0.6	0.99	0.3	1.75	0.7	0.81
Times Interest Earned		7.9	7.3	1.07	7.8	1.00	10.5	0.75	7.4	1.07
Total Asset Turnover		1.0	0.8	1.24	0.8	1.21	0.8	1.18	1.0	0.98
Average Age of Plant (Years)		8.0	9.2	0.87	9.3	0.86	9.7	0.83	7.7	1.04
Increase (Decrease) Total Net Patient Revenue		6.7%	7.5%	0.90	7.3%	0.92	6.6%	1.01	9.6%	0.69
Outpatient Gross Revenue (% of Total GPR)		45.2%	49.0%	0.92	47.9%	0.94	42.4%	1.07	44.8%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$19,093		\$11,671	1.64	\$12,759	1.50	\$13,291	1.44	\$18,567	1.03
Inpatient Net Revenue per Day	\$3,430		\$2,752	1.25	\$2,919	1.18	\$2,909	1.18	\$3,331	1.03
Outpatient Net Revenue per Visit	\$469		\$516	0.91	\$402	1.17	\$522	0.90	\$444	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,474,124,660	Cash & Cash Equivalents	\$42,419,366	Current Liabilities	\$88,951,258
Less Deductions	\$676,138,949	Net Patient Receivables	\$102,274,752	Long-Term Debt	\$243,738,901
Net Patient Revenue	\$797,985,711	Other Receivables	\$8,534,600	Other Liabilities	\$70,933,045
Plus Other Revenue	\$13,368,530			Subtotal	\$403,623,204
Total Revenue	\$811,354,241	Land, Buildings & Equipment (Net)	\$369,990,708	Unrestricted Fund Balance	\$429,632,836
Less Expenses	\$779,126,840	Other Assets	\$310,036,614	Restricted Fund Balance	\$18,547,589
Non-Operating Gains/Losses	\$26,277,604			Total Liabilities & Fund Balance	\$833,256,040
Net Income	\$58,505,005	Total Assets	\$833,256,040		