

**069 Ministry Health Care - Saint Joseph's Hospital**  
 611 St Joseph Avenue  
 Marshfield, WI 54449  
 715-387-1713

Fiscal Year: 10/01 to 09/30  
 Type: **GMS**  
 General Medical & Surgical  
 Control: **Religious Organization**

County: **Wood**  
 Analysis Area: **North Central (6)**  
 Volume Group: **7**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 6		Volume Group 7		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	77.7%	60.0%	1.30	63.2%	1.23	71.6%	1.09	75.2%	1.03
Obstetrics	98.3%	42.5%	2.31	44.3%	2.22	52.8%	1.86	89.5%	1.10
Pediatrics	97.3%	55.1%	1.77	51.9%	1.88	45.6%	2.14	81.3%	1.20
Total Hospital	81.1%	57.1%	1.42	63.1%	1.29	65.5%	1.24	77.4%	1.05
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	143.8	32.2	4.46	24.3	5.92	118.3	1.22	135.4	1.06
Obstetrics	10.8	5.5	1.95	4.2	2.60	18.4	0.59	9.8	1.10
Pediatrics	14.6	2.3	6.37	1.2	12.18	4.6	3.16	12.2	1.20
Total Hospital	262.9	53.3	4.93	44.4	5.93	209.6	1.25	247.0	1.06
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.1	3.7	0.84	3.3	0.93	3.9	0.80	3.5	0.88
Obstetrics	1.7	2.3	0.73	2.1	0.80	2.3	0.73	1.6	1.04
Pediatrics	2.5	2.2	1.14	2.4	1.04	3.0	0.86	2.7	0.95
Total Hospital	5.2	4.2	1.24	4.1	1.28	4.6	1.14	5.0	1.04
<b>Surgical Operations</b>									
Inpatient	6,832	1,939	3.52	1,333	5.12	7,935	0.86	6,685	1.02
Outpatient	1,151	4,175	0.28	1,632	0.71	13,459	0.09	1,348	0.85
Inpatient as % of All Surgeries	85.6%	31.7%	2.70	45.0%	1.90	37.1%	2.31	83.2%	1.03
<b>Outpatient Visits</b>									
Non-Emergency Visits	61,605	90,979	0.68	53,271	1.16	269,500	0.23	65,074	0.95
Emergency Visits	20,788	15,916	1.31	11,659	1.78	41,234	0.50	19,332	1.08
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	15.0	16.4	0.91	8.6	1.75	46.9	0.32	16.0	0.94
Nurses, Licensed	598.3	187.1	3.20	140.9	4.25	662.2	0.90	645.3	0.93
Ancillary Nursing Personnel	130.5	37.2	3.51	32.5	4.02	134.1	0.97	143.8	0.91
All Other Personnel	1,093.1	437.1	2.50	375.0	2.92	1,442.8	0.76	1,136.9	0.96
Total FTEs	1,836.9	677.8	2.71	556.9	3.30	2,286.1	0.80	1,941.9	0.95
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	4.6	15.7	0.29	9.6	0.48	12.9	0.36	5.2	0.88
Nurses, Licensed	184.1	179.0	1.03	157.0	1.17	182.1	1.01	210.5	0.87
Ancillary Nursing Personnel	40.1	35.6	1.13	36.2	1.11	36.9	1.09	46.9	0.86
All Other Personnel	336.3	418.1	0.80	417.9	0.80	396.7	0.85	370.8	0.91
Total FTEs	565.1	648.4	0.87	620.6	0.91	628.6	0.90	633.4	0.89

**Total Hospital:**  
 Beds Set Up & Staffed 324  
 Discharges 18,399  
 Inpatient Days 95,945

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 18  
 Total Births 1,191  
 Newborn Days 2,269

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	185	16,863	52,493	77.7%	143.8	3.1
Orthopedic	1	29	4,372	10,027	94.7%	27.5	2.3
Rehabilitation & Physical Medicine	1	12	255	2,819	64.4%	7.7	11.1
Hospice	1	5	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	15	2,103	5,328	97.3%	14.6	2.5
<b>Obstetrics</b>	1	11	2,309	3,946	98.3%	10.8	1.7
<b>Psychiatric</b>	1	7	322	2,624	102.7%	7.2	8.1
<b>Alcoholism/chemical dependency</b>	1	7	532	3,526	138.0%	9.7	6.6
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	21	1,869	4,579	59.7%	12.5	2.4
Cardiac Intensive Unit	1	9	1,517	3,020	91.9%	8.3	2.0
Pediatric Intensive Care	1	5	557	1,498	82.1%	4.1	2.7
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	18	384	6,078	92.5%	16.7	15.8
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	15	0	15.0	Radiological Services Personnel	45	16	53.8
Physicians & Dentists	0	0	0.0	Respiratory Therapists	23	28	41.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	4	7	8.5
Registered Nurses	372	348	596.7	Occupational Therapy Assistants/Aides	2	3	3.6
Certified Nurse Midwives	0	0	0.0	Physical Therapists	8	5	11.2
Licensed Practical Nurses	0	3	1.0	Physical Therapy Assistants/Aides	4	11	9.3
Ancillary Nursing Personnel	64	116	130.5	Recreational Therapists	1	2	2.4
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	7	3	8.1
Nurse Practitioners	0	1	0.6	Psychologists	0	0	0.0
Medical Records Personnel	7	2	8.4	Social Workers	10	6	12.2
Pharmacy Personnel	54	16	65.3	All Other Health Professionals	94	98	134.4
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	533	327	707.4
Surgical Personnel	16	16	27.6	<b>Total</b>	<b>1,259</b>	<b>1,008</b>	<b>1,836.9</b>

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$264,120,856	51.8%	41.3%	1.25	48.5%	1.07	41.8%	1.24	51.1%	1.01
Medical Assistance	\$57,777,849	11.3%	10.5%	1.08	9.9%	1.15	10.0%	1.14	9.8%	1.15
Commercial	\$169,025,311	33.1%	41.4%	0.80	36.7%	0.90	40.8%	0.81	35.2%	0.94
All Other	\$18,967,857	3.7%	6.6%	0.56	4.9%	0.76	7.4%	0.50	3.9%	0.95
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$146,075,003	28.6%	25.8%	1.11	27.8%	1.03	26.8%	1.07	28.0%	1.02
Medical Assistance	\$40,642,500	8.0%	7.9%	1.00	7.2%	1.11	7.6%	1.05	7.0%	1.14
Commercial	\$17,288,115	3.4%	11.0%	0.31	5.1%	0.66	11.7%	0.29	3.9%	0.88
Charity Care	\$8,668,310	1.7%	1.6%	1.07	1.9%	0.90	1.8%	0.93	2.1%	0.82
All Other	\$972,063	0.2%	1.6%	0.12	0.2%	0.79	2.2%	0.09	0.2%	1.06
Total Deductions	\$213,645,992	41.9%	48.1%	0.87	42.5%	0.99	50.0%	0.84	41.1%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.4%	4.7%	0.30	3.7%	0.37	3.1%	0.45	1.5%	0.91
Net Gains/Losses as % of Net Income		N/A	25.2%	N/A	29.7%	N/A	26.5%	N/A	-17.6%	0.66
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$127,486,769	47.3%	47.6%	0.99	47.1%	1.00	46.3%	1.02	46.7%	1.01
Supplies & Services	\$116,264,099	43.1%	40.1%	1.08	40.2%	1.07	42.1%	1.02	43.9%	0.98
Capital Component	\$21,064,008	7.8%	8.8%	0.89	9.7%	0.80	8.2%	0.95	7.9%	0.99
Bad Debt	\$4,742,730	1.8%	3.6%	0.49	3.0%	0.58	3.4%	0.52	1.4%	1.27
<b>Fiscal Statistics</b>										
Operating Margin (%)		10.3%	7.0%	1.47	4.8%	2.15	7.2%	1.43	8.9%	1.15
Total Hospital Net Income (%)		9.3%	9.2%	1.02	6.7%	1.40	9.5%	0.97	7.7%	1.21
Return on Equity (%)		13.1%	7.4%	1.77	5.6%	2.33	8.1%	1.62	10.5%	1.25
Current Ratio		3.1	3.1	0.99	2.5	1.25	3.2	0.98	2.3	1.34
Days in Net Patient Accounts Receivable		55.0	52.5	1.05	59.3	0.93	49.4	1.11	70.8	0.78
Average Payment Period		43.2	50.4	0.86	57.6	0.75	49.6	0.87	55.5	0.78
Equity Financing (%)		84.5%	60.8%	1.39	56.0%	1.51	63.2%	1.34	79.0%	1.07
Long-Term Debt to Equity Ratio		0.0	0.4	0.06	0.5	0.04	0.3	0.07	0.0	0.61
Times Interest Earned		56.7	7.3	7.75	4.3	13.10	10.5	5.39	32.9	1.72
Total Asset Turnover		1.4	0.8	1.80	0.8	1.72	0.8	1.72	1.4	1.03
Average Age of Plant (Years)		13.4	9.2	1.46	8.8	1.51	9.7	1.39	13.4	1.00
Increase (Decrease) Total Net Patient Revenue		7.7%	7.5%	1.03	8.8%	0.88	6.6%	1.16	-1.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		19.1%	49.0%	0.39	48.6%	0.39	42.4%	0.45	19.4%	0.98
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$13,186		\$11,671	1.13	\$12,204	1.08	\$13,291	0.99	\$12,577	1.05
Inpatient Net Revenue per Day	\$2,529		\$2,752	0.92	\$2,967	0.85	\$2,909	0.87	\$2,507	1.01
Outpatient Net Revenue per Visit	\$651		\$516	1.26	\$725	0.90	\$522	1.25	\$581	1.12

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$509,891,873	Cash & Cash Equivalents	\$30,714,558	Current Liabilities	\$30,048,413
Less Deductions	\$213,645,992	Net Patient Receivables	\$44,601,378	Long-Term Debt	\$4,072,955
Net Patient Revenue	\$296,245,881	Other Receivables	\$3,770,999	Other Liabilities	\$0
Plus Other Revenue	\$4,175,002			Subtotal	\$34,121,368
Total Revenue	\$300,420,883	Land, Buildings & Equipment (Net)	\$84,326,450	Unrestricted Fund Balance	\$178,792,521
Less Expenses	\$269,557,606	Other Assets	\$48,269,623	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$3,193,033			Total Liabilities & Fund Balance	\$212,913,889
Net Income	\$27,670,244	Total Assets	\$211,683,008		