

070 Mile Bluff Medical Center
 1050 Division Street
 Mauston, WI 53948
 608-847-6161

Fiscal Year: 10/01 to 09/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Juneau**
 Analysis Area: **North Central (6)**
 Volume Group: **4**

| Selected Utilization Statistics | FY 2007 | All GMS Hospitals | | Analysis Area 6 | | Volume Group 4 | | FY 2007 vs. 2006 | |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2006 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 64.2% | 60.0% | 1.07 | 63.2% | 1.02 | 51.2% | 1.26 | 62.7% | 1.02 |
| Obstetrics | 32.4% | 42.5% | 0.76 | 44.3% | 0.73 | 33.6% | 0.96 | 31.1% | 1.04 |
| Pediatrics | 0.0% | 55.1% | N/A | 51.9% | N/A | 5.1% | N/A | 0.0% | N/A |
| Total Hospital | 60.9% | 57.1% | 1.07 | 63.1% | 0.96 | 47.6% | 1.28 | 59.5% | 1.02 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 21.2 | 32.2 | 0.66 | 24.3 | 0.87 | 14.5 | 1.46 | 20.7 | 1.02 |
| Obstetrics | 1.3 | 5.5 | 0.23 | 4.2 | 0.31 | 2.1 | 0.63 | 1.2 | 1.04 |
| Pediatrics | 0.0 | 2.3 | N/A | 1.2 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 22.5 | 53.3 | 0.42 | 44.4 | 0.51 | 20.8 | 1.09 | 22.0 | 1.02 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.6 | 3.7 | 0.97 | 3.3 | 1.07 | 3.3 | 1.08 | 3.5 | 1.04 |
| Obstetrics | 2.1 | 2.3 | 0.91 | 2.1 | 1.00 | 2.1 | 0.99 | 2.1 | 1.03 |
| Pediatrics | 0.0 | 2.2 | N/A | 2.4 | N/A | 2.0 | N/A | 0.0 | N/A |
| Total Hospital | 3.5 | 4.2 | 0.82 | 4.1 | 0.85 | 3.3 | 1.04 | 3.3 | 1.03 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 532 | 1,939 | 0.27 | 1,333 | 0.40 | 693 | 0.77 | 575 | 0.93 |
| Outpatient | 1,175 | 4,175 | 0.28 | 1,632 | 0.72 | 2,615 | 0.45 | 1,244 | 0.94 |
| Inpatient as % of All Surgeries | 31.2% | 31.7% | 0.98 | 45.0% | 0.69 | 20.9% | 1.49 | 31.6% | 0.99 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 75,590 | 90,979 | 0.83 | 53,271 | 1.42 | 45,937 | 1.65 | 79,457 | 0.95 |
| Emergency Visits | 14,445 | 15,916 | 0.91 | 11,659 | 1.24 | 11,035 | 1.31 | 13,786 | 1.05 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 3.0 | 16.4 | 0.18 | 8.6 | 0.35 | 12.7 | 0.24 | 3.0 | 1.00 |
| Nurses, Licensed | 81.0 | 187.1 | 0.43 | 140.9 | 0.58 | 83.1 | 0.98 | 74.5 | 1.09 |
| Ancillary Nursing Personnel | 23.7 | 37.2 | 0.64 | 32.5 | 0.73 | 16.9 | 1.40 | 23.1 | 1.03 |
| All Other Personnel | 280.4 | 437.1 | 0.64 | 375.0 | 0.75 | 225.2 | 1.25 | 316.9 | 0.88 |
| Total FTEs | 388.2 | 677.8 | 0.57 | 556.9 | 0.70 | 337.8 | 1.15 | 417.5 | 0.93 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 5.0 | 15.7 | 0.32 | 9.6 | 0.52 | 23.3 | 0.21 | 5.1 | 0.97 |
| Nurses, Licensed | 133.2 | 179.0 | 0.74 | 157.0 | 0.85 | 152.4 | 0.87 | 125.9 | 1.06 |
| Ancillary Nursing Personnel | 39.0 | 35.6 | 1.10 | 36.2 | 1.08 | 31.0 | 1.26 | 39.0 | 1.00 |
| All Other Personnel | 460.9 | 418.1 | 1.10 | 417.9 | 1.10 | 413.0 | 1.12 | 535.4 | 0.86 |
| Total FTEs | 638.0 | 648.4 | 0.98 | 620.6 | 1.03 | 619.5 | 1.03 | 705.4 | 0.90 |

Total Hospital:
 Beds Set Up & Staffed 37
 Discharges 2,383
 Inpatient Days 8,224

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) No

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 4
 Total Births 192
 Newborn Days 386

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 09/30/2007 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 33 | 2,161 | 7,738 | 64.2% | 21.2 | 3.6 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 1 | 4 | 222 | 473 | 32.4% | 1.3 | 2.1 |
| Psychiatric | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 0 | 4 | 3.0 | Radiological Services Personnel | 19 | 12 | 24.4 |
| Physicians & Dentists | 11 | 12 | 19.9 | Respiratory Therapists | 5 | 1 | 5.6 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Occupational Therapists | 2 | 1 | 2.0 |
| Registered Nurses | 66 | 32 | 75.8 | Occupational Therapy Assistants/Aides | 2 | 1 | 2.0 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Physical Therapists | 5 | 0 | 5.0 |
| Licensed Practical Nurses | 3 | 1 | 3.3 | Physical Therapy Assistants/Aides | 3 | 0 | 3.0 |
| Ancillary Nursing Personnel | 10 | 28 | 23.7 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 11 | 4 | 14.2 | Dietitians & Nutritionists | 2 | 0 | 2.0 |
| Nurse Practitioners | 2 | 0 | 2.0 | Psychologists | 0 | 0 | 0.0 |
| Medical Records Personnel | 19 | 3 | 19.7 | Social Workers | 0 | 7 | 1.8 |
| Pharmacy Personnel | 6 | 2 | 6.3 | All Other Health Professionals | 47 | 41 | 71.4 |
| Clinical Laboratory Personnel | 0 | 16 | 9.2 | All Other Personnel | 63 | 52 | 89.8 |
| Surgical Personnel | 4 | 1 | 4.0 | | | | |
| | | | | Total | 280 | 218 | 388.2 |

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| Selected Financial Statistics | FY 2007 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2007 vs. 2006 | | |
|--|--------------|-------------------|----------|---------------|----------|--------------|---------|------------------|---------|------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2006 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$40,406,464 | 44.7% | 41.3% | 1.08 | 48.5% | 0.92 | 44.5% | 1.00 | 46.6% | 0.96 |
| Medical Assistance | \$12,683,294 | 14.0% | 10.5% | 1.33 | 9.9% | 1.42 | 8.7% | 1.61 | 14.2% | 0.99 |
| Commercial | \$29,403,797 | 32.6% | 41.4% | 0.79 | 36.7% | 0.89 | 40.2% | 0.81 | 33.8% | 0.96 |
| All Other | \$7,822,163 | 8.7% | 6.6% | 1.31 | 4.9% | 1.76 | 6.5% | 1.33 | 5.4% | 1.59 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$29,237,936 | 32.4% | 25.8% | 1.25 | 27.8% | 1.16 | 26.6% | 1.22 | 31.5% | 1.03 |
| Medical Assistance | \$9,921,468 | 11.0% | 7.9% | 1.38 | 7.2% | 1.53 | 6.7% | 1.64 | 11.5% | 0.96 |
| Commercial | \$3,539,117 | 3.9% | 11.0% | 0.36 | 5.1% | 0.76 | 9.4% | 0.42 | 2.1% | 1.88 |
| Charity Care | \$2,121,318 | 2.3% | 1.6% | 1.48 | 1.9% | 1.24 | 1.3% | 1.80 | 2.1% | 1.11 |
| All Other | \$108,556 | 0.1% | 1.6% | 0.07 | 0.2% | 0.50 | 0.9% | 0.13 | 0.6% | 0.19 |
| Total Deductions | \$44,928,395 | 49.7% | 48.1% | 1.03 | 42.5% | 1.17 | 45.3% | 1.10 | 47.7% | 1.04 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 0.3% | 4.7% | 0.07 | 3.7% | 0.09 | 5.3% | 0.06 | 0.3% | 1.24 |
| Net Gains/Losses as % of Net Income | | 16.3% | 25.2% | 0.65 | 29.7% | 0.55 | 36.2% | 0.45 | 9.6% | 1.69 |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$26,746,194 | 61.0% | 47.6% | 1.28 | 47.1% | 1.29 | 50.7% | 1.20 | 60.8% | 1.00 |
| Supplies & Services | \$10,463,806 | 23.9% | 40.1% | 0.60 | 40.2% | 0.59 | 34.8% | 0.69 | 23.6% | 1.01 |
| Capital Component | \$4,580,339 | 10.4% | 8.8% | 1.19 | 9.7% | 1.07 | 10.0% | 1.04 | 10.2% | 1.03 |
| Bad Debt | \$2,067,339 | 4.7% | 3.6% | 1.31 | 3.0% | 1.56 | 4.4% | 1.07 | 5.4% | 0.88 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 3.7% | 7.0% | 0.53 | 4.8% | 0.77 | 4.1% | 0.89 | 4.8% | 0.77 |
| Total Hospital Net Income (%) | | 4.4% | 9.2% | 0.48 | 6.7% | 0.66 | 6.3% | 0.69 | 5.3% | 0.83 |
| Return on Equity (%) | | 3.6% | 7.4% | 0.49 | 5.6% | 0.65 | 4.6% | 0.80 | 4.4% | 0.82 |
| Current Ratio | | 3.0 | 3.1 | 0.96 | 2.5 | 1.21 | 3.3 | 0.91 | 2.1 | 1.42 |
| Days in Net Patient Accounts Receivable | | 64.8 | 52.5 | 1.24 | 59.3 | 1.09 | 53.5 | 1.21 | 62.1 | 1.04 |
| Average Payment Period | | 53.4 | 50.4 | 1.06 | 57.6 | 0.93 | 59.4 | 0.90 | 71.3 | 0.75 |
| Equity Financing (%) | | 43.7% | 60.8% | 0.72 | 56.0% | 0.78 | 58.2% | 0.75 | 43.6% | 1.00 |
| Long-Term Debt to Equity Ratio | | 1.0 | 0.4 | 2.61 | 0.5 | 2.05 | 0.5 | 1.95 | 1.0 | 1.08 |
| Times Interest Earned | | 2.1 | 7.3 | 0.29 | 4.3 | 0.49 | 3.5 | 0.60 | 2.8 | 0.75 |
| Total Asset Turnover | | 0.8 | 0.8 | 1.05 | 0.8 | 1.00 | 0.7 | 1.18 | 0.8 | 0.99 |
| Average Age of Plant (Years) | | 12.7 | 9.2 | 1.39 | 8.8 | 1.44 | 8.4 | 1.51 | 10.8 | 1.18 |
| Increase (Decrease) Total Net Patient Revenue | | 6.2% | 7.5% | 0.83 | 8.8% | 0.71 | 9.0% | 0.69 | 4.7% | 1.33 |
| Outpatient Gross Revenue (% of Total GPR) | | 63.0% | 49.0% | 1.28 | 48.6% | 1.29 | 61.9% | 1.02 | 62.8% | 1.00 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$6,669 | | \$11,671 | 0.57 | \$12,204 | 0.55 | \$8,855 | 0.75 | \$6,486 | 1.03 |
| Inpatient Net Revenue per Day | \$1,932 | | \$2,752 | 0.70 | \$2,967 | 0.65 | \$2,634 | 0.73 | \$1,939 | 1.00 |
| Outpatient Net Revenue per Visit | \$328 | | \$516 | 0.63 | \$725 | 0.45 | \$608 | 0.54 | \$312 | 1.05 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|--------------|-----------------------------------|--------------|----------------------------------|--------------|
| Gross Patient Revenue (GPR) | \$90,315,718 | Cash & Cash Equivalents | \$5,248,129 | Current Liabilities | \$6,063,886 |
| Less Deductions | \$44,928,395 | Net Patient Receivables | \$8,063,499 | Long-Term Debt | \$24,990,899 |
| Net Patient Revenue | \$45,387,323 | Other Receivables | \$17,003 | Other Liabilities | \$0 |
| Plus Other Revenue | \$152,268 | | | Subtotal | \$31,054,785 |
| Total Revenue | \$45,539,591 | Land, Buildings & Equipment (Net) | \$34,323,729 | Unrestricted Fund Balance | \$24,060,354 |
| Less Expenses | \$43,857,678 | Other Assets | \$7,462,749 | Restricted Fund Balance | \$2,809 |
| Non-Operating Gains/Losses | \$328,167 | | | Total Liabilities & Fund Balance | \$55,115,139 |
| Net Income | \$2,010,080 | Total Assets | \$55,115,109 | | |