

074 Ministry Health Care - Good Samaritan Health Center
 601 Center Avenue South
 Merrill, WI 54452
 715-536-5511

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Religious Organization

County: Lincoln
 Analysis Area: North Central (6)
 Volume Group: 3

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	143.3%	60.0%	2.39	63.2%	2.27	51.1%	2.81	107.1%	1.34
Obstetrics	0.0%	42.5%	N/A	44.3%	N/A	25.6%	N/A	0.0%	N/A
Pediatrics	0.0%	55.1%	N/A	51.9%	N/A	15.1%	N/A	0.0%	N/A
Total Hospital	76.2%	57.1%	1.33	63.1%	1.21	46.4%	1.64	94.9%	0.80
Average Census (Patients)									
Adult Medical-Surgical	7.2	32.2	0.22	24.3	0.30	7.7	0.93	9.6	0.74
Obstetrics	0.0	5.5	N/A	4.2	N/A	1.1	N/A	0.8	0.00
Pediatrics	0.1	2.3	0.06	1.2	0.11	0.1	1.85	0.1	1.00
Total Hospital	8.4	53.3	0.16	44.4	0.19	10.0	0.84	10.4	0.80
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.7	0.91	3.3	1.00	3.2	1.05	3.8	0.88
Obstetrics	0.0	2.3	N/A	2.1	N/A	2.3	N/A	2.8	0.00
Pediatrics	2.1	2.2	0.96	2.4	0.87	1.7	1.28	1.7	1.23
Total Hospital	3.4	4.2	0.81	4.1	0.83	3.2	1.05	3.2	1.07
Surgical Operations									
Inpatient	803	1,939	0.41	1,333	0.60	278	2.89	778	1.03
Outpatient	1,865	4,175	0.45	1,632	1.14	1,143	1.63	1,742	1.07
Inpatient as % of All Surgeries	30.1%	31.7%	0.95	45.0%	0.67	19.6%	1.54	30.9%	0.97
Outpatient Visits									
Non-Emergency Visits	28,328	90,979	0.31	53,271	0.53	36,962	0.77	30,560	0.93
Emergency Visits	6,100	15,916	0.38	11,659	0.52	7,769	0.79	6,033	1.01
Full-Time Equivalents (FTEs)									
Administrators	4.0	16.4	0.24	8.6	0.47	5.0	0.80	3.0	1.33
Nurses, Licensed	47.0	187.1	0.25	140.9	0.33	54.1	0.87	46.9	1.00
Ancillary Nursing Personnel	9.7	37.2	0.26	32.5	0.30	12.7	0.76	13.3	0.73
All Other Personnel	127.9	437.1	0.29	375.0	0.34	149.0	0.86	125.1	1.02
Total FTEs	188.5	677.8	0.28	556.9	0.34	220.8	0.85	188.2	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.0	15.7	0.83	9.6	1.36	15.0	0.87	8.6	1.51
Nurses, Licensed	153.0	179.0	0.85	157.0	0.97	162.1	0.94	134.8	1.13
Ancillary Nursing Personnel	31.5	35.6	0.88	36.2	0.87	38.2	0.82	38.1	0.83
All Other Personnel	416.1	418.1	1.00	417.9	1.00	446.3	0.93	360.0	1.16
Total FTEs	613.6	648.4	0.95	620.6	0.99	661.7	0.93	541.6	1.13

Total Hospital:
 Beds Set Up & Staffed 11
 Discharges 901
 Inpatient Days 3,060

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 8
 Discharges 135
 Inpatient Days 690

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	5	782	2,616	143.3%	7.2	3.3
Orthopedic	2	0	67	266	0.0%	0.7	4.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	22	47	0.0%	0.1	2.1
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	3	93	259	23.7%	0.7	2.8
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	3	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Radiological Services Personnel	10	0	10.0
Physicians & Dentists	3	0	3.0	Respiratory Therapists	3	3	3.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	1	3.0
Registered Nurses	41	16	44.2	Occupational Therapy Assistants/Aides	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	3	1	3.0
Licensed Practical Nurses	0	3	1.8	Physical Therapy Assistants/Aides	3	1	3.9
Ancillary Nursing Personnel	8	14	9.7	Recreational Therapists	0	1	0.6
Physician Assistants	1	1	1.0	Dietitians & Nutritionists	0	1	0.7
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	9	0	9.0	Social Workers	0	0	0.0
Pharmacy Personnel	6	1	6.0	All Other Health Professionals	5	3	5.9
Clinical Laboratory Personnel	8	3	8.9	All Other Personnel	53	36	65.4
Surgical Personnel	2	2	3.6				
				Total	164	87	188.5

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$14,405,268	46.6%	41.3%	1.13	48.5%	0.96	42.6%	1.09	43.2%	1.08
Medical Assistance	\$2,147,034	6.9%	10.5%	0.66	9.9%	0.70	10.3%	0.68	8.2%	0.85
Commercial	\$12,617,993	40.8%	41.4%	0.99	36.7%	1.11	41.4%	0.99	43.4%	0.94
All Other	\$1,722,748	5.6%	6.6%	0.84	4.9%	1.13	5.7%	0.97	5.2%	1.06
Deductions as % of Total Gross Patient Revenue										
Medicare	\$3,632,609	11.8%	25.8%	0.46	27.8%	0.42	18.6%	0.63	9.5%	1.24
Medical Assistance	\$1,379,783	4.5%	7.9%	0.56	7.2%	0.62	6.3%	0.71	3.4%	1.30
Commercial	\$2,197,602	7.1%	11.0%	0.65	5.1%	1.39	7.9%	0.90	6.0%	1.18
Charity Care	\$518,854	1.7%	1.6%	1.06	1.9%	0.89	1.3%	1.34	2.5%	0.67
All Other	\$0	0.0%	1.6%	N/A	0.2%	N/A	0.6%	N/A	0.0%	N/A
Total Deductions	\$7,728,848	25.0%	48.1%	0.52	42.5%	0.59	35.0%	0.72	21.4%	1.17
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.8%	4.7%	0.59	3.7%	0.75	4.3%	0.65	2.5%	1.12
Net Gains/Losses as % of Net Income		44.3%	25.2%	1.76	29.7%	1.49	26.4%	1.68	23.9%	1.86
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$13,360,431	58.7%	47.6%	1.23	47.1%	1.25	51.9%	1.13	50.9%	1.15
Supplies & Services	\$7,473,960	32.8%	40.1%	0.82	40.2%	0.82	34.6%	0.95	40.8%	0.80
Capital Component	\$1,319,454	5.8%	8.8%	0.66	9.7%	0.60	9.0%	0.64	5.9%	0.97
Bad Debt	\$613,816	2.7%	3.6%	0.75	3.0%	0.89	4.5%	0.60	2.4%	1.13
Fiscal Statistics										
Operating Margin (%)		4.4%	7.0%	0.63	4.8%	0.93	6.5%	0.68	8.2%	0.54
Total Hospital Net Income (%)		7.7%	9.2%	0.84	6.7%	1.16	8.7%	0.89	10.5%	0.74
Return on Equity (%)		6.8%	7.4%	0.92	5.6%	1.21	6.8%	1.00	9.2%	0.74
Current Ratio		2.2	3.1	0.70	2.5	0.88	2.8	0.78	1.4	1.55
Days in Net Patient Accounts Receivable		51.9	52.5	0.99	59.3	0.88	60.6	0.86	39.2	1.33
Average Payment Period		59.9	50.4	1.19	57.6	1.04	54.5	1.10	86.5	0.69
Equity Financing (%)		87.4%	60.8%	1.44	56.0%	1.56	55.1%	1.59	82.4%	1.06
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.5	N/A	0.6	N/A	0.0	N/A
Times Interest Earned		0.0	7.3	N/A	4.3	N/A	6.1	N/A	15,859.7	0.00
Total Asset Turnover		0.9	0.8	1.08	0.8	1.03	0.8	1.11	0.9	0.99
Average Age of Plant (Years)		14.1	9.2	1.54	8.8	1.60	8.3	1.70	13.8	1.02
Increase (Decrease) Total Net Patient Revenue		1.0%	7.5%	0.14	8.8%	0.12	11.5%	0.09	15.9%	0.06
Outpatient Gross Revenue (% of Total GPR)		72.7%	49.0%	1.48	48.6%	1.50	70.0%	1.04	70.0%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,992		\$11,671	0.60	\$12,204	0.57	\$8,250	0.85	\$5,336	1.31
Inpatient Net Revenue per Day	\$1,927		\$2,752	0.70	\$2,967	0.65	\$2,258	0.85	\$1,542	1.25
Outpatient Net Revenue per Visit	\$466		\$516	0.90	\$725	0.64	\$491	0.95	\$432	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$30,893,043	Cash & Cash Equivalents	\$3,597,551	Current Liabilities	\$3,528,939
Less Deductions	\$7,728,848	Net Patient Receivables	\$3,293,806	Long-Term Debt	\$0
Net Patient Revenue	\$23,164,195	Other Receivables	\$41,424	Other Liabilities	\$0
Plus Other Revenue	\$662,408			Subtotal	\$3,528,939
Total Revenue	\$23,826,602	Land, Buildings & Equipment (Net)	\$7,557,286	Unrestricted Fund Balance	\$24,470,028
Less Expenses	\$22,767,662	Other Assets	\$13,508,900	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$842,560	Total Assets	\$27,998,967	Total Liabilities & Fund Balance	\$27,998,967
Net Income	\$1,901,500				