

075 Children's Hospital of Wisconsin
 9000 W Wisconsin Ave, PO Box 1997
 Milwaukee, WI 53201
 414-266-2000

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Milwaukee**
 Analysis Area: **Milwaukee County (2B)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 2B		Volume Group 6		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	0.0%	60.0%	N/A	68.8%	N/A	61.4%	N/A	0.0%	N/A
Obstetrics	0.0%	42.5%	N/A	48.2%	N/A	42.2%	N/A	0.0%	N/A
Pediatrics	102.2%	55.1%	1.86	90.0%	1.14	82.3%	1.24	98.1%	1.04
Total Hospital	84.0%	57.1%	1.47	65.6%	1.28	57.5%	1.46	79.5%	1.06
Average Census (Patients)									
Adult Medical-Surgical	0.0	32.2	N/A	123.6	N/A	49.4	N/A	0.0	N/A
Obstetrics	0.0	5.5	N/A	20.7	N/A	8.6	N/A	0.0	N/A
Pediatrics	144.1	2.3	62.85	21.1	6.83	9.9	14.58	138.3	1.04
Total Hospital	198.2	53.3	3.72	160.1	1.24	103.2	1.92	187.7	1.06
Average Length of Stay (Days)									
Adult Medical-Surgical	0.0	3.7	N/A	4.2	N/A	3.8	N/A	0.0	N/A
Obstetrics	0.0	2.3	N/A	2.8	N/A	2.5	N/A	0.0	N/A
Pediatrics	2.1	2.2	0.93	2.1	0.99	2.1	0.98	2.1	1.00
Total Hospital	5.6	4.2	1.33	4.8	1.16	4.3	1.29	5.3	1.05
Surgical Operations									
Inpatient	5,756	1,939	2.97	6,730	0.86	3,476	1.66	5,663	1.02
Outpatient	8,474	4,175	2.03	9,168	0.92	7,518	1.13	8,514	1.00
Inpatient as % of All Surgeries	40.4%	31.7%	1.28	42.3%	0.96	31.6%	1.28	39.9%	1.01
Outpatient Visits									
Non-Emergency Visits	256,986	90,979	2.82	204,153	1.26	187,282	1.37	251,334	1.02
Emergency Visits	61,379	15,916	3.86	37,830	1.62	28,547	2.15	60,018	1.02
Full-Time Equivalents (FTEs)									
Administrators	95.0	16.4	5.78	37.4	2.54	30.3	3.14	140.9	0.67
Nurses, Licensed	746.1	187.1	3.99	473.3	1.58	354.1	2.11	764.2	0.98
Ancillary Nursing Personnel	87.1	37.2	2.34	91.3	0.95	68.4	1.27	85.0	1.02
All Other Personnel	1,239.8	437.1	2.84	972.2	1.28	799.4	1.55	1,022.7	1.21
Total FTEs	2,167.9	677.8	3.20	1,574.3	1.38	1,252.3	1.73	2,012.8	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	33.8	15.7	2.15	12.4	2.73	15.9	2.13	52.4	0.65
Nurses, Licensed	265.5	179.0	1.48	156.6	1.70	186.0	1.43	284.0	0.93
Ancillary Nursing Personnel	31.0	35.6	0.87	30.2	1.03	35.9	0.86	31.6	0.98
All Other Personnel	441.2	418.1	1.06	321.6	1.37	419.8	1.05	380.1	1.16
Total FTEs	771.5	648.4	1.19	520.7	1.48	657.6	1.17	748.1	1.03

Total Hospital:
 Beds Set Up & Staffed 236
 Discharges 12,937
 Inpatient Days 72,344

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	141	25,486	52,585	102.2%	144.1	2.1
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	30	1,856	9,058	82.7%	24.8	4.9
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	41	687	13,424	89.7%	36.8	19.5
Other Intensive Care	5	24	669	7,427	84.8%	20.3	11.1
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	95	0	95.0	Radiological Services Personnel	53	61	78.5
Physicians & Dentists	4	3	4.5	Respiratory Therapists	53	15	60.2
Medical & Dental Residents	8	0	8.0	Occupational Therapists	6	8	8.1
Registered Nurses	488	546	711.0	Occupational Therapy Assistants/Aides	1	3	1.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	10	10	14.7
Licensed Practical Nurses	4	3	6.1	Physical Therapy Assistants/Aides	0	2	1.0
Ancillary Nursing Personnel	39	116	87.1	Recreational Therapists	0	0	0.0
Physician Assistants	9	0	9.0	Dietitians & Nutritionists	19	12	21.6
Nurse Practitioners	26	6	29.1	Psychologists	8	1	8.0
Medical Records Personnel	36	15	40.7	Social Workers	16	23	23.5
Pharmacy Personnel	44	41	57.3	All Other Health Professionals	140	136	189.6
Clinical Laboratory Personnel	48	21	57.6	All Other Personnel	554	198	626.4
Surgical Personnel	27	5	30.2	Total	1,688	1,225	2,167.9

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006	
Selected Financial Statistics			Value Ratio		2B Value Ratio		6 Value Ratio		FY 2006 Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$4,815,160	0.7%	41.3%	0.02	38.5%	0.02	37.5%	0.02	0.7%	1.06
Medical Assistance	\$276,846,360	42.2%	10.5%	4.01	16.1%	2.63	13.5%	3.12	38.6%	1.09
Commercial	\$353,538,023	53.9%	41.4%	1.30	37.9%	1.42	42.9%	1.26	57.4%	0.94
All Other	\$21,012,550	3.2%	6.6%	0.48	7.5%	0.42	6.1%	0.53	3.3%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$3,594,559	0.5%	25.8%	0.02	26.0%	0.02	23.9%	0.02	0.5%	1.10
Medical Assistance	\$185,899,625	28.3%	7.9%	3.57	11.9%	2.38	10.2%	2.77	26.2%	1.08
Commercial	\$68,624,354	10.5%	11.0%	0.95	12.1%	0.87	11.2%	0.93	10.6%	0.98
Charity Care	\$2,803,336	0.4%	1.6%	0.27	1.4%	0.30	1.4%	0.30	0.2%	1.81
All Other	\$4,488,168	0.7%	1.6%	0.42	2.6%	0.26	1.3%	0.54	1.0%	0.69
Total Deductions	\$265,410,042	40.4%	48.1%	0.84	54.0%	0.75	48.3%	0.84	38.5%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		7.4%	4.7%	1.57	4.4%	1.68	7.9%	0.93	6.9%	1.07
Net Gains/Losses as % of Net Income		8.9%	25.2%	0.35	18.0%	0.49	21.3%	0.42	12.0%	0.74
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$167,973,708	44.9%	47.6%	0.94	42.8%	1.05	46.3%	0.97	44.6%	1.01
Supplies & Services	\$166,221,905	44.4%	40.1%	1.11	45.1%	0.98	41.8%	1.06	44.7%	0.99
Capital Component	\$37,359,757	10.0%	8.8%	1.14	8.6%	1.16	8.7%	1.15	10.1%	0.98
Bad Debt	\$2,596,429	0.7%	3.6%	0.19	3.5%	0.20	3.2%	0.22	0.6%	1.16
Fiscal Statistics										
Operating Margin (%)		11.3%	7.0%	1.61	6.8%	1.65	8.1%	1.39	14.7%	0.77
Total Hospital Net Income (%)		12.3%	9.2%	1.34	8.2%	1.49	10.1%	1.22	16.4%	0.75
Return on Equity (%)		5.3%	7.4%	0.72	6.4%	0.83	7.8%	0.68	8.2%	0.64
Current Ratio		3.0	3.1	0.95	2.9	1.04	3.3	0.89	2.9	1.01
Days in Net Patient Accounts Receivable		51.6	52.5	0.98	47.3	1.09	54.8	0.94	48.8	1.06
Average Payment Period		55.5	50.4	1.10	56.5	0.98	48.1	1.15	56.2	0.99
Equity Financing (%)		61.9%	60.8%	1.02	60.1%	1.03	60.9%	1.02	66.1%	0.94
Long-Term Debt to Equity Ratio		0.5	0.4	1.15	0.4	1.22	0.4	1.11	0.3	1.35
Times Interest Earned		7.6	7.3	1.04	7.5	1.01	7.4	1.03	9.4	0.81
Total Asset Turnover		0.4	0.8	0.54	0.8	0.56	0.8	0.56	0.5	0.86
Average Age of Plant (Years)		6.3	9.2	0.69	9.0	0.70	9.0	0.70	6.2	1.02
Increase (Decrease) Total Net Patient Revenue		3.8%	7.5%	0.51	6.2%	0.61	6.8%	0.56	11.9%	0.32
Outpatient Gross Revenue (% of Total GPR)		29.5%	49.0%	0.60	38.8%	0.76	45.8%	0.64	30.2%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$21,125	\$11,671	1.81	\$14,023	1.51	\$12,402	1.70	\$20,337	1.04
Inpatient Net Revenue per Day		\$3,778	\$2,752	1.37	\$2,899	1.30	\$2,855	1.32	\$3,802	0.99
Outpatient Net Revenue per Visit		\$369	\$516	0.71	\$446	0.83	\$433	0.85	\$373	0.99

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$656,212,093	Cash & Cash Equivalents	\$62,836,886	Current Liabilities	\$53,058,597
Less Deductions	\$265,410,042	Net Patient Receivables	\$55,289,859	Long-Term Debt	\$280,015,375
Net Patient Revenue	\$390,802,051	Other Receivables	\$1,774,159	Other Liabilities	\$43,039,695
Plus Other Revenue	\$31,033,053			Subtotal	\$376,113,667
Total Revenue	\$421,835,104	Land, Buildings & Equipment (Net)	\$319,659,434	Unrestricted Fund Balance	\$611,788,346
Less Expenses	\$374,151,799	Other Assets	\$548,341,676	Restricted Fund Balance	\$121,258,148
Non-Operating Gains/Losses	\$4,646,967			Total Liabilities & Fund Balance	\$987,902,013
Net Income	\$52,330,272	Total Assets	\$987,902,014		