

110 Columbia St Mary's Inc - Ozaukee Campus
 13111 N Port Washington Rd
 Mequon, WI 53097
 262-243-7300

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Religious Organization**

County: **Ozaukee**
 Analysis Area: **Southeastern (2A)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 2A		Volume Group 6		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	73.7%	60.0%	1.23	66.7%	1.11	61.4%	1.20	70.7%	1.04
Obstetrics	40.5%	42.5%	0.95	43.4%	0.93	42.2%	0.96	37.3%	1.09
Pediatrics	0.0%	55.1%	N/A	19.7%	N/A	82.3%	N/A	0.0%	N/A
Total Hospital	69.5%	57.1%	1.22	55.2%	1.26	57.5%	1.21	65.6%	1.06
Average Census (Patients)									
Adult Medical-Surgical	59.7	32.2	1.85	46.1	1.29	49.4	1.21	57.3	1.04
Obstetrics	5.7	5.5	1.02	7.1	0.80	8.6	0.66	5.2	1.09
Pediatrics	0.0	2.3	N/A	0.8	N/A	9.9	N/A	0.0	N/A
Total Hospital	80.6	53.3	1.51	67.7	1.19	103.2	0.78	76.1	1.06
Average Length of Stay (Days)									
Adult Medical-Surgical	3.9	3.7	1.06	3.8	1.02	3.8	1.04	3.9	1.00
Obstetrics	2.5	2.3	1.06	2.4	1.03	2.5	0.99	2.4	1.02
Pediatrics	0.0	2.2	N/A	1.6	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.1	4.2	0.97	3.8	1.07	4.3	0.94	4.0	1.01
Surgical Operations									
Inpatient	2,021	1,939	1.04	1,923	1.05	3,476	0.58	1,926	1.05
Outpatient	4,531	4,175	1.09	4,862	0.93	7,518	0.60	4,686	0.97
Inpatient as % of All Surgeries	30.8%	31.7%	0.97	28.3%	1.09	31.6%	0.98	29.1%	1.06
Outpatient Visits									
Non-Emergency Visits	206,102	90,979	2.27	127,076	1.62	187,282	1.10	208,817	0.99
Emergency Visits	24,823	15,916	1.56	22,628	1.10	28,547	0.87	23,249	1.07
Full-Time Equivalents (FTEs)									
Administrators	1.0	16.4	0.06	23.3	0.04	30.3	0.03	22.8	0.04
Nurses, Licensed	180.0	187.1	0.96	215.9	0.83	354.1	0.51	241.7	0.74
Ancillary Nursing Personnel	48.5	37.2	1.31	49.7	0.98	68.4	0.71	58.1	0.84
All Other Personnel	634.5	437.1	1.45	518.8	1.22	799.4	0.79	551.9	1.15
Total FTEs	864.1	677.8	1.27	807.7	1.07	1,252.3	0.69	874.5	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.5	15.7	0.03	14.2	0.04	15.9	0.03	12.2	0.04
Nurses, Licensed	95.2	179.0	0.53	131.0	0.73	186.0	0.51	129.8	0.73
Ancillary Nursing Personnel	25.7	35.6	0.72	30.2	0.85	35.9	0.71	31.2	0.82
All Other Personnel	335.4	418.1	0.80	314.7	1.07	419.8	0.80	296.5	1.13
Total FTEs	456.8	648.4	0.70	490.0	0.93	657.6	0.69	469.8	0.97

Total Hospital:
 Beds Set Up & Staffed 116
 Discharges 7,218
 Inpatient Days 29,417

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 14
 Total Births 797
 Newborn Days 1,834

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	81	5,568	21,795	73.7%	59.7	3.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	14	833	2,072	40.5%	5.7	2.5
Psychiatric	1	10	505	2,594	71.1%	7.1	5.1
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	11	312	2,956	73.6%	8.1	9.5
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Radiological Services Personnel	37	35	59.9
Physicians & Dentists	29	3	30.5	Respiratory Therapists	8	6	12.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	8	7.5
Registered Nurses	131	162	164.8	Occupational Therapy Assistants/Aides	1	1	1.5
Certified Nurse Midwives	0	0	0.0	Physical Therapists	11	7	14.8
Licensed Practical Nurses	4	4	6.6	Physical Therapy Assistants/Aides	3	2	4.0
Ancillary Nursing Personnel	27	41	48.5	Recreational Therapists	0	0	0.0
Physician Assistants	3	1	3.6	Dietitians & Nutritionists	2	1	2.5
Nurse Practitioners	8	1	8.6	Psychologists	2	3	3.8
Medical Records Personnel	15	3	16.5	Social Workers	1	0	1.0
Pharmacy Personnel	15	3	16.9	All Other Health Professionals	85	66	186.8
Clinical Laboratory Personnel	6	12	13.1	All Other Personnel	183	96	238.3
Surgical Personnel	17	8	21.6	Total	592	463	864.1

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$164,553,320	47.5%	41.3%	1.15	43.0%	1.10	37.5%	1.26	45.2%	1.05
Medical Assistance	\$10,835,495	3.1%	10.5%	0.30	7.0%	0.45	13.5%	0.23	3.0%	1.04
Commercial	\$164,006,480	47.3%	41.4%	1.14	44.5%	1.06	42.9%	1.10	49.5%	0.96
All Other	\$7,252,690	2.1%	6.6%	0.32	5.0%	0.42	6.1%	0.34	2.2%	0.93
Deductions as % of Total Gross Patient Revenue										
Medicare	\$110,724,828	31.9%	25.8%	1.24	28.2%	1.13	23.9%	1.34	31.7%	1.01
Medical Assistance	\$6,998,181	2.0%	7.9%	0.25	5.6%	0.36	10.2%	0.20	2.1%	0.97
Commercial	\$58,395,207	16.8%	11.0%	1.54	13.1%	1.29	11.2%	1.50	14.5%	1.16
Charity Care	\$4,991,052	1.4%	1.6%	0.91	1.4%	1.01	1.4%	1.01	1.1%	1.32
All Other	\$833,291	0.2%	1.6%	0.15	1.2%	0.20	1.3%	0.19	0.2%	1.20
Total Deductions	\$181,942,559	52.5%	48.1%	1.09	49.5%	1.06	48.3%	1.09	49.6%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.0%	4.7%	0.21	3.7%	0.27	7.9%	0.13	1.0%	1.03
Net Gains/Losses as % of Net Income		13.4%	25.2%	0.53	20.8%	0.64	21.3%	0.63	19.1%	0.70
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$61,338,654	42.7%	47.6%	0.90	46.8%	0.91	46.3%	0.92	44.7%	0.96
Supplies & Services	\$67,742,877	47.2%	40.1%	1.18	39.3%	1.20	41.8%	1.13	44.1%	1.07
Capital Component	\$10,409,189	7.3%	8.8%	0.83	8.9%	0.81	8.7%	0.83	8.4%	0.86
Bad Debt	\$4,008,709	2.8%	3.6%	0.77	5.0%	0.56	3.2%	0.88	2.8%	0.99
Fiscal Statistics										
Operating Margin (%)		13.8%	7.0%	1.96	8.9%	1.55	8.1%	1.69	15.4%	0.89
Total Hospital Net Income (%)		15.5%	9.2%	1.70	11.0%	1.42	10.1%	1.54	18.4%	0.85
Return on Equity (%)		10.3%	7.4%	1.39	8.6%	1.20	7.8%	1.31	12.7%	0.81
Current Ratio		13.2	3.1	4.19	5.8	2.28	3.3	3.93	7.7	1.70
Days in Net Patient Accounts Receivable		51.6	52.5	0.98	51.0	1.01	54.8	0.94	56.0	0.92
Average Payment Period		26.1	50.4	0.52	33.5	0.78	48.1	0.54	32.4	0.80
Equity Financing (%)		72.2%	60.8%	1.19	71.3%	1.01	60.9%	1.19	69.0%	1.05
Long-Term Debt to Equity Ratio		0.3	0.4	0.69	0.3	1.09	0.4	0.66	0.3	0.85
Times Interest Earned		42.7	7.3	5.84	9.7	4.40	7.4	5.75	17.7	2.42
Total Asset Turnover		0.6	0.8	0.82	0.8	0.84	0.8	0.85	0.7	0.98
Average Age of Plant (Years)		7.6	9.2	0.83	9.6	0.80	9.0	0.85	7.1	1.08
Increase (Decrease) Total Net Patient Revenue		7.7%	7.5%	1.03	6.7%	1.14	6.8%	1.13	10.9%	0.71
Outpatient Gross Revenue (% of Total GPR)		57.4%	49.0%	1.17	56.4%	1.02	45.8%	1.25	59.1%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,392		\$11,671	0.80	\$9,113	1.03	\$12,402	0.76	\$8,344	1.13
Inpatient Net Revenue per Day	\$2,305		\$2,752	0.84	\$2,392	0.96	\$2,855	0.81	\$2,074	1.11
Outpatient Net Revenue per Visit	\$420		\$516	0.81	\$517	0.81	\$433	0.97	\$411	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$346,647,985	Cash & Cash Equivalents	\$12,674,107	Current Liabilities	\$9,688,098
Less Deductions	\$181,942,559	Net Patient Receivables	\$23,282,517	Long-Term Debt	\$50,841,092
Net Patient Revenue	\$164,705,426	Other Receivables	\$66,835	Other Liabilities	\$10,760,453
Plus Other Revenue	\$1,672,835			Subtotal	\$71,289,643
Total Revenue	\$166,378,261	Land, Buildings & Equipment (Net)	\$126,351,987	Unrestricted Fund Balance	\$185,428,378
Less Expenses	\$143,499,429	Other Assets	\$94,342,575	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$3,531,490			Total Liabilities & Fund Balance	\$256,718,021
Net Income	\$26,410,322	Total Assets	\$256,718,021		