

178 Holy Family Memorial Inc
 2300 Western Ave, PO Box 1450
 Manitowoc, WI 54221
 920-320-2011

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Religious Organization**

County: **Manitowoc**
 Analysis Area: **Northeastern (4)**
 Volume Group: **5**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 4		Volume Group 5		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	57.2%	60.0%	0.95	56.2%	1.02	52.4%	1.09	77.6%	0.74
Obstetrics	22.0%	42.5%	0.52	37.8%	0.58	35.0%	0.63	17.1%	1.29
Pediatrics	0.0%	55.1%	N/A	27.3%	N/A	13.6%	N/A	10.1%	0.00
Total Hospital	47.9%	57.1%	0.84	51.3%	0.93	50.6%	0.95	61.0%	0.79
Average Census (Patients)									
Adult Medical-Surgical	24.6	32.2	0.76	30.4	0.81	23.4	1.05	27.9	0.88
Obstetrics	3.3	5.5	0.60	4.1	0.80	3.8	0.88	2.6	1.29
Pediatrics	0.0	2.3	N/A	1.3	N/A	0.3	N/A	0.6	0.00
Total Hospital	32.6	53.3	0.61	50.9	0.64	38.4	0.85	40.9	0.80
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	3.7	0.81	3.5	0.85	3.5	0.85	3.4	0.87
Obstetrics	2.4	2.3	1.00	2.4	0.97	2.3	1.04	2.5	0.95
Pediatrics	0.0	2.2	N/A	2.8	N/A	2.1	N/A	2.6	0.00
Total Hospital	3.2	4.2	0.77	3.8	0.84	3.6	0.89	3.4	0.94
Surgical Operations									
Inpatient	1,096	1,939	0.57	1,696	0.65	1,121	0.98	1,093	1.00
Outpatient	2,605	4,175	0.62	6,002	0.43	3,072	0.85	2,557	1.02
Inpatient as % of All Surgeries	29.6%	31.7%	0.93	22.0%	1.34	26.7%	1.11	29.9%	0.99
Outpatient Visits									
Non-Emergency Visits	145,984	90,979	1.60	106,711	1.37	81,094	1.80	133,865	1.09
Emergency Visits	13,662	15,916	0.86	20,449	0.67	17,884	0.76	14,363	0.95
Full-Time Equivalents (FTEs)									
Administrators	11.8	16.4	0.72	13.5	0.87	15.5	0.76	10.6	1.11
Nurses, Licensed	191.9	187.1	1.03	220.3	0.87	156.7	1.22	207.2	0.93
Ancillary Nursing Personnel	23.3	37.2	0.63	35.9	0.65	25.3	0.92	25.1	0.93
All Other Personnel	693.0	437.1	1.59	515.7	1.34	418.7	1.66	713.8	0.97
Total FTEs	920.1	677.8	1.36	785.4	1.17	616.1	1.49	956.7	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.4	15.7	0.66	10.9	0.96	14.8	0.70	8.7	1.20
Nurses, Licensed	169.7	179.0	0.95	177.3	0.96	149.7	1.13	170.1	1.00
Ancillary Nursing Personnel	20.6	35.6	0.58	28.9	0.71	24.2	0.85	20.6	1.00
All Other Personnel	612.8	418.1	1.47	415.1	1.48	399.9	1.53	585.9	1.05
Total FTEs	813.6	648.4	1.25	632.2	1.29	588.6	1.38	785.3	1.04

Total Hospital:
 Beds Set Up & Staffed 68
 Discharges 3,687
 Inpatient Days 11,898

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 26
 Total Births 388
 Newborn Days 857

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	43	3,020	8,977	57.2%	24.6	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	15	512	1,206	22.0%	3.3	2.4
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	291	1,712	46.9%	4.7	5.9
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	10	3	11.8	Radiological Services Personnel	18	36	39.8
Physicians & Dentists	33	27	51.0	Respiratory Therapists	6	9	11.3
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	7	6.8
Registered Nurses	56	157	151.4	Occupational Therapy Assistants/Aides	0	3	1.7
Certified Nurse Midwives	0	0	0.0	Physical Therapists	11	3	12.8
Licensed Practical Nurses	18	22	34.3	Physical Therapy Assistants/Aides	3	16	10.9
Ancillary Nursing Personnel	7	40	23.3	Recreational Therapists	0	0	0.0
Physician Assistants	2	3	3.5	Dietitians & Nutritionists	1	3	2.2
Nurse Practitioners	4	4	6.3	Psychologists	1	1	1.7
Medical Records Personnel	12	31	32.2	Social Workers	1	2	1.9
Pharmacy Personnel	15	17	26.6	All Other Health Professionals	83	97	138.2
Clinical Laboratory Personnel	9	25	27.4	All Other Personnel	143	273	320.8
Surgical Personnel	0	7	4.2	Total	436	786	920.1

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$117,009,885	46.6%	41.3%	1.13	42.0%	1.11	44.2%	1.05	49.1%	0.95
Medical Assistance	\$21,028,932	8.4%	10.5%	0.80	8.1%	1.04	8.3%	1.01	7.7%	1.09
Commercial	\$97,848,948	39.0%	41.4%	0.94	42.9%	0.91	41.7%	0.94	37.3%	1.05
All Other	\$15,060,370	6.0%	6.6%	0.91	7.1%	0.85	5.9%	1.03	5.9%	1.01
Deductions as % of Total Gross Patient Revenue										
Medicare	\$84,320,081	33.6%	25.8%	1.30	27.0%	1.24	28.9%	1.16	35.1%	0.96
Medical Assistance	\$17,515,275	7.0%	7.9%	0.88	6.6%	1.06	6.6%	1.06	6.5%	1.07
Commercial	\$25,114,691	10.0%	11.0%	0.91	10.6%	0.95	9.9%	1.01	8.1%	1.24
Charity Care	\$3,571,037	1.4%	1.6%	0.90	1.5%	0.93	1.5%	0.95	1.8%	0.81
All Other	\$3,391,509	1.4%	1.6%	0.83	0.7%	2.02	1.1%	1.27	0.8%	1.79
Total Deductions	\$133,912,593	53.4%	48.1%	1.11	47.1%	1.13	48.1%	1.11	52.1%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.6%	4.7%	0.55	3.2%	0.80	3.8%	0.69	2.7%	0.95
Net Gains/Losses as % of Net Income		99.5%	25.2%	3.94	28.8%	3.46	32.4%	3.07	163.3%	0.61
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$72,361,838	60.2%	47.6%	1.27	51.2%	1.18	51.0%	1.18	60.4%	1.00
Supplies & Services	\$31,974,867	26.6%	40.1%	0.66	35.2%	0.76	34.8%	0.77	26.5%	1.01
Capital Component	\$11,454,929	9.5%	8.8%	1.09	10.1%	0.94	9.8%	0.98	9.8%	0.98
Bad Debt	\$4,332,600	3.6%	3.6%	1.00	3.5%	1.04	4.5%	0.80	3.4%	1.06
Fiscal Statistics										
Operating Margin (%)		0.0%	7.0%	0.00	6.1%	0.00	5.2%	0.00	-1.7%	N/A
Total Hospital Net Income (%)		2.3%	9.2%	0.26	8.3%	0.28	7.5%	0.31	2.5%	0.92
Return on Equity (%)		1.8%	7.4%	0.24	6.3%	0.28	5.5%	0.33	1.9%	0.92
Current Ratio		2.2	3.1	0.69	2.8	0.77	2.8	0.78	2.0	1.09
Days in Net Patient Accounts Receivable		54.7	52.5	1.04	54.6	1.00	54.2	1.01	49.5	1.11
Average Payment Period		48.4	50.4	0.96	52.0	0.93	50.3	0.96	52.7	0.92
Equity Financing (%)		52.3%	60.8%	0.86	59.2%	0.88	59.0%	0.89	52.4%	1.00
Long-Term Debt to Equity Ratio		0.7	0.4	1.81	0.5	1.41	0.4	1.72	0.7	1.03
Times Interest Earned		1.9	7.3	0.26	5.0	0.39	4.9	0.40	2.0	0.98
Total Asset Turnover		0.7	0.8	0.95	0.7	1.01	0.7	1.05	0.7	1.01
Average Age of Plant (Years)		10.0	9.2	1.10	9.1	1.11	8.6	1.16	9.4	1.07
Increase (Decrease) Total Net Patient Revenue		5.4%	7.5%	0.72	7.3%	0.74	9.6%	0.56	1.3%	4.12
Outpatient Gross Revenue (% of Total GPR)		71.2%	49.0%	1.45	55.9%	1.27	63.4%	1.12	66.5%	1.07
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$8,409	\$11,671	0.72	\$12,486	0.67	\$8,162	1.03	\$7,802	1.08	
Inpatient Net Revenue per Day	\$2,606	\$2,752	0.95	\$3,230	0.81	\$2,243	1.16	\$2,265	1.15	
Outpatient Net Revenue per Visit	\$539	\$516	1.04	\$663	0.81	\$636	0.85	\$521	1.03	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$250,948,135	Cash & Cash Equivalents	\$5,010,162	Current Liabilities	\$14,867,744
Less Deductions	\$133,912,593	Net Patient Receivables	\$17,531,992	Long-Term Debt	\$60,651,543
Net Patient Revenue	\$117,035,542	Other Receivables	\$2,653,833	Other Liabilities	\$1,117,618
Plus Other Revenue	\$3,102,956			Subtotal	\$76,636,905
Total Revenue	\$120,138,498	Land, Buildings & Equipment (Net)	\$75,803,005	Unrestricted Fund Balance	\$83,882,853
Less Expenses	\$120,124,234	Other Assets	\$59,520,766	Restricted Fund Balance	\$1,405,618
Non-Operating Gains/Losses	\$2,857,339			Total Liabilities & Fund Balance	\$160,519,758
Net Income	\$2,871,603	Total Assets	\$160,519,758		