

189 Aurora Medical Center in Kenosha
 10400 75th Avenue
 Kenosha, WI 53142
 262-948-5600

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Kenosha**
 Analysis Area: **Southeastern (2A)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 2A		Volume Group 6		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	65.5%	60.0%	1.09	66.7%	0.98	61.4%	1.07	67.9%	0.97
Obstetrics	46.8%	42.5%	1.10	43.4%	1.08	42.2%	1.11	52.3%	0.90
Pediatrics	0.0%	55.1%	N/A	19.7%	N/A	82.3%	N/A	0.0%	N/A
Total Hospital	62.3%	57.1%	1.09	55.2%	1.13	57.5%	1.08	65.3%	0.95
Average Census (Patients)									
Adult Medical-Surgical	31.4	32.2	0.98	46.1	0.68	49.4	0.64	32.6	0.97
Obstetrics	6.1	5.5	1.10	7.1	0.86	8.6	0.71	6.8	0.90
Pediatrics	0.0	2.3	N/A	0.8	N/A	9.9	N/A	0.0	N/A
Total Hospital	45.5	53.3	0.85	67.7	0.67	103.2	0.44	47.7	0.95
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.7	0.91	3.8	0.88	3.8	0.89	3.2	1.04
Obstetrics	2.1	2.3	0.87	2.4	0.85	2.5	0.81	2.0	1.04
Pediatrics	0.0	2.2	N/A	1.6	N/A	2.1	N/A	0.0	N/A
Total Hospital	3.3	4.2	0.78	3.8	0.86	4.3	0.75	3.1	1.05
Surgical Operations									
Inpatient	1,264	1,939	0.65	1,923	0.66	3,476	0.36	1,444	0.88
Outpatient	4,063	4,175	0.97	4,862	0.84	7,518	0.54	3,970	1.02
Inpatient as % of All Surgeries	23.7%	31.7%	0.75	28.3%	0.84	31.6%	0.75	26.7%	0.89
Outpatient Visits									
Non-Emergency Visits	96,369	90,979	1.06	127,076	0.76	187,282	0.51	73,710	1.31
Emergency Visits	23,284	15,916	1.46	22,628	1.03	28,547	0.82	22,535	1.03
Full-Time Equivalents (FTEs)									
Administrators	3.0	16.4	0.18	23.3	0.13	30.3	0.10	1.0	3.00
Nurses, Licensed	147.9	187.1	0.79	215.9	0.68	354.1	0.42	144.4	1.02
Ancillary Nursing Personnel	9.1	37.2	0.24	49.7	0.18	68.4	0.13	14.8	0.61
All Other Personnel	412.4	437.1	0.94	518.8	0.79	799.4	0.52	405.2	1.02
Total FTEs	572.4	677.8	0.84	807.7	0.71	1,252.3	0.46	565.4	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.5	15.7	0.16	14.2	0.18	15.9	0.16	0.8	2.99
Nurses, Licensed	124.1	179.0	0.69	131.0	0.95	186.0	0.67	121.6	1.02
Ancillary Nursing Personnel	7.6	35.6	0.21	30.2	0.25	35.9	0.21	12.5	0.61
All Other Personnel	346.0	418.1	0.83	314.7	1.10	419.8	0.82	341.3	1.01
Total FTEs	480.2	648.4	0.74	490.0	0.98	657.6	0.73	476.2	1.01

Total Hospital:
 Beds Set Up & Staffed 73
 Discharges 5,086
 Inpatient Days 16,604

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 18
 Total Births 1,083
 Newborn Days 1,848

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	48	3,418	11,474	65.5%	31.4	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	13	1,083	2,222	46.8%	6.1	2.1
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	585	2,908	66.4%	8.0	5.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	24	28	38.4
Physicians & Dentists	0	0	0.0	Respiratory Therapists	7	7	9.3
Medical & Dental Residents	0	0	0.0	Occupational Therapists	3	2	3.8
Registered Nurses	116	62	142.5	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	11	4	13.2
Licensed Practical Nurses	3	1	3.1	Physical Therapy Assistants/Aides	5	0	5.0
Ancillary Nursing Personnel	5	18	9.1	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	2	2.2
Nurse Practitioners	2	4	2.3	Psychologists	0	0	0.0
Medical Records Personnel	39	20	49.4	Social Workers	1	1	1.0
Pharmacy Personnel	8	8	9.8	All Other Health Professionals	78	51	96.4
Clinical Laboratory Personnel	9	16	14.9	All Other Personnel	112	99	157.1
Surgical Personnel	9	8	12.1	Total	437	331	572.4

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$80,408,036	34.7%	41.3%	0.84	43.0%	0.81	37.5%	0.92	34.5%	1.01
Medical Assistance	\$32,268,876	13.9%	10.5%	1.32	7.0%	1.99	13.5%	1.03	18.1%	0.77
Commercial	\$100,743,013	43.5%	41.4%	1.05	44.5%	0.98	42.9%	1.01	37.5%	1.16
All Other	\$18,255,952	7.9%	6.6%	1.19	5.0%	1.58	6.1%	1.30	10.0%	0.79
Deductions as % of Total Gross Patient Revenue										
Medicare	\$58,542,397	25.3%	25.8%	0.98	28.2%	0.90	23.9%	1.06	24.4%	1.04
Medical Assistance	\$26,065,463	11.3%	7.9%	1.42	5.6%	2.00	10.2%	1.10	14.6%	0.77
Commercial	\$29,234,386	12.6%	11.0%	1.15	13.1%	0.96	11.2%	1.13	10.1%	1.25
Charity Care	\$2,596,155	1.1%	1.6%	0.71	1.4%	0.79	1.4%	0.79	1.5%	0.74
All Other	\$6,128,356	2.6%	1.6%	1.63	1.2%	2.17	1.3%	2.10	2.1%	1.23
Total Deductions	\$122,566,757	52.9%	48.1%	1.10	49.5%	1.07	48.3%	1.09	52.8%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.3%	4.7%	0.70	3.7%	0.87	7.9%	0.41	1.8%	1.79
Net Gains/Losses as % of Net Income		0.0%	25.2%	0.00	20.8%	0.00	21.3%	0.00	-0.9%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$39,132,575	41.7%	47.6%	0.88	46.8%	0.89	46.3%	0.90	43.8%	0.95
Supplies & Services	\$34,457,072	36.7%	40.1%	0.92	39.3%	0.93	41.8%	0.88	43.7%	0.84
Capital Component	\$9,355,290	10.0%	8.8%	1.14	8.9%	1.12	8.7%	1.14	9.3%	1.08
Bad Debt	\$10,830,056	11.5%	3.6%	3.20	5.0%	2.30	3.2%	3.63	3.2%	3.55
Fiscal Statistics										
Operating Margin (%)		16.9%	7.0%	2.41	8.9%	1.90	8.1%	2.08	21.4%	0.79
Total Hospital Net Income (%)		16.9%	9.2%	1.84	11.0%	1.54	10.1%	1.67	21.2%	0.79
Return on Equity (%)		10.3%	7.4%	1.39	8.6%	1.20	7.8%	1.31	13.3%	0.77
Current Ratio		16.3	3.1	5.17	5.8	2.81	3.3	4.86	11.1	1.46
Days in Net Patient Accounts Receivable		49.5	52.5	0.94	51.0	0.97	54.8	0.90	64.8	0.76
Average Payment Period		29.5	50.4	0.59	33.5	0.88	48.1	0.61	39.9	0.74
Equity Financing (%)		72.3%	60.8%	1.19	71.3%	1.01	60.9%	1.19	68.4%	1.06
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.3	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		8.7	7.3	1.19	9.7	0.90	7.4	1.17	16.7	0.52
Total Asset Turnover		0.6	0.8	0.77	0.8	0.79	0.8	0.80	0.6	0.97
Average Age of Plant (Years)		9.6	9.2	1.05	9.6	1.00	9.0	1.07	9.6	1.00
Increase (Decrease) Total Net Patient Revenue		5.0%	7.5%	0.67	6.7%	0.74	6.8%	0.73	4.8%	1.05
Outpatient Gross Revenue (% of Total GPR)		61.8%	49.0%	1.26	56.4%	1.10	45.8%	1.35	59.8%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,764		\$11,671	0.67	\$9,113	0.85	\$12,402	0.63	\$7,102	1.09
Inpatient Net Revenue per Day	\$2,378		\$2,752	0.86	\$2,392	0.99	\$2,855	0.83	\$2,278	1.04
Outpatient Net Revenue per Visit	\$582		\$516	1.13	\$517	1.13	\$433	1.34	\$668	0.87

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$231,675,877	Cash & Cash Equivalents	\$101,594,011	Current Liabilities	\$7,216,099
Less Deductions	\$122,566,757	Net Patient Receivables	\$14,785,997	Long-Term Debt	\$0
Net Patient Revenue	\$109,109,120	Other Receivables	\$21,994	Other Liabilities	\$44,108,858
Plus Other Revenue	\$3,685,834			Subtotal	\$51,324,957
Total Revenue	\$112,794,954	Land, Buildings & Equipment (Net)	\$58,817,547	Unrestricted Fund Balance	\$133,800,588
Less Expenses	\$93,774,993	Other Assets	\$9,905,996	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$783	Total Assets	\$185,125,545	Total Liabilities & Fund Balance	\$185,125,545
Net Income	\$19,020,744				