

**191 Children's Hospital of Wisconsin - Kenosha**  
 6308 8th Avenue  
 Kenosha, WI 53143  
 262-656-2261

Fiscal Year: 01/01 to 12/31  
 Type: **GMS**  
 General Medical & Surgical  
 Control: **Other Not-For-Profit**

County: **Kenosha**  
 Analysis Area: **Southeastern (2A)**  
 Volume Group: **1**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 2A		Volume Group 1		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
<b>Occupancy Rate (%)</b>										
Adult Medical-Surgical	0.0%	60.0%	N/A	66.7%	N/A	17.2%	N/A	0.0%	N/A	
Obstetrics	0.0%	42.5%	N/A	43.4%	N/A	16.0%	N/A	0.0%	N/A	
Pediatrics	23.9%	55.1%	0.43	19.7%	1.21	21.4%	1.12	21.0%	1.14	
Total Hospital	10.6%	57.1%	0.18	55.2%	0.19	19.2%	0.55	9.4%	1.13	
<b>Average Census (Patients)</b>										
Adult Medical-Surgical	0.0	32.2	N/A	46.1	N/A	3.0	N/A	0.0	N/A	
Obstetrics	0.0	5.5	N/A	7.1	N/A	0.9	N/A	0.0	N/A	
Pediatrics	4.5	2.3	1.98	0.8	5.64	0.9	5.32	4.4	1.03	
Total Hospital	2.0	53.3	0.04	67.7	0.03	4.0	0.51	2.0	1.02	
<b>Average Length of Stay (Days)</b>										
Adult Medical-Surgical	0.0	3.7	N/A	3.8	N/A	2.9	N/A	0.0	N/A	
Obstetrics	0.0	2.3	N/A	2.4	N/A	2.4	N/A	0.0	N/A	
Pediatrics	1.3	2.2	0.60	1.6	0.81	1.4	0.96	1.3	1.02	
Total Hospital	2.3	4.2	0.55	3.8	0.60	3.3	0.70	2.1	1.11	
<b>Surgical Operations</b>										
Inpatient	0	1,939	N/A	1,923	N/A	68	N/A	0	N/A	
Outpatient	0	4,175	N/A	4,862	N/A	613	N/A	0	N/A	
Inpatient as % of All Surgeries	0.0%	31.7%	N/A	28.3%	N/A	10.0%	N/A	0.0%	N/A	
<b>Outpatient Visits</b>										
Non-Emergency Visits	2,053	90,979	0.02	127,076	0.02	14,049	0.15	1,837	1.12	
Emergency Visits	0	15,916	N/A	22,628	N/A	2,079	N/A	0	N/A	
<b>Full-Time Equivalents (FTEs)</b>										
Administrators	3.0	16.4	0.18	23.3	0.13	3.4	0.88	2.0	1.50	
Nurses, Licensed	11.6	187.1	0.06	215.9	0.05	23.8	0.49	14.4	0.81	
Ancillary Nursing Personnel	1.5	37.2	0.04	49.7	0.03	7.3	0.21	0.0	N/A	
All Other Personnel	10.8	437.1	0.02	518.8	0.02	55.3	0.20	6.1	1.78	
Total FTEs	26.9	677.8	0.04	807.7	0.03	89.8	0.30	22.5	1.20	
<b>FTEs per 100 Patient Census (Adjusted)</b>										
Administrators	73.1	15.7	4.65	14.2	5.16	29.9	2.45	53.4	1.37	
Nurses, Licensed	282.5	179.0	1.58	131.0	2.16	208.8	1.35	384.6	0.73	
Ancillary Nursing Personnel	36.5	35.6	1.03	30.2	1.21	64.0	0.57	0.0	N/A	
All Other Personnel	263.0	418.1	0.63	314.7	0.84	484.5	0.54	162.3	1.62	
Total FTEs	655.1	648.4	1.01	490.0	1.34	787.1	0.83	600.3	1.09	

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	19	Health Maintenance Organization (HMO)	Yes	Beds Set Up & Staffed	0	Bassinets	0
Discharges	318	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	0
Inpatient Days	732			Inpatient Days	0	Newborn Days	0

**191 Children's Hospital of Wisconsin - Kenosha**  
Kenosha, WI 53143

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	19	1,249	1,660	23.9%	4.5	1.3
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	0	0	0.0
Physicians & Dentists	4	1	4.5	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	4	21	10.6	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	0	7	1.5	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	2	0	2.0	Social Workers	1	0	1.0
Pharmacy Personnel	0	0	0.0	All Other Health Professionals	1	1	1.8
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	1	1	1.5
Surgical Personnel	0	0	0.0				
				<b>Total</b>	<b>17</b>	<b>31</b>	<b>26.9</b>

**191 Children's Hospital of Wisconsin - Kenosha**

Kenosha, WI 53143

Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$226	0.0%	41.3%	0.00	43.0%	0.00	41.6%	0.00	0.0%	0.35
Medical Assistance	\$2,030,047	30.6%	10.5%	2.91	7.0%	4.38	10.7%	2.87	29.0%	1.06
Commercial	\$4,293,890	64.8%	41.4%	1.56	44.5%	1.45	42.5%	1.52	67.9%	0.95
All Other	\$304,780	4.6%	6.6%	0.70	5.0%	0.92	5.2%	0.88	3.2%	1.45
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	-\$505	0.0%	25.8%	N/A	28.2%	N/A	17.9%	N/A	0.1%	N/A
Medical Assistance	\$1,105,483	16.7%	7.9%	2.10	5.6%	2.97	5.9%	2.81	18.9%	0.88
Commercial	\$927,443	14.0%	11.0%	1.28	13.1%	1.07	7.8%	1.80	12.6%	1.11
Charity Care	\$39,175	0.6%	1.6%	0.37	1.4%	0.42	0.6%	0.94	0.1%	5.02
All Other	\$138,028	2.1%	1.6%	1.29	1.2%	1.71	0.8%	2.54	1.6%	1.30
Total Deductions	\$2,209,624	33.3%	48.1%	0.69	49.5%	0.67	33.0%	1.01	33.3%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		5.4%	4.7%	1.14	3.7%	1.43	3.3%	1.65	2.6%	2.08
Net Gains/Losses as % of Net Income		0.0%	25.2%	N/A	20.8%	N/A	2.5%	N/A	0.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$2,848,396	43.2%	47.6%	0.91	46.8%	0.92	51.0%	0.85	32.7%	1.32
Supplies & Services	\$3,089,888	46.9%	40.1%	1.17	39.3%	1.19	37.5%	1.25	50.0%	0.94
Capital Component	\$469,815	7.1%	8.8%	0.81	8.9%	0.80	7.9%	0.90	8.9%	0.80
Bad Debt	\$184,097	2.8%	3.6%	0.77	5.0%	0.56	3.6%	0.77	8.4%	0.33
<b>Fiscal Statistics</b>										
Operating Margin (%)		-41.2%	7.0%	N/A	8.9%	N/A	8.6%	N/A	-30.8%	1.33
Total Hospital Net Income (%)		-41.2%	9.2%	N/A	11.0%	N/A	8.8%	N/A	-30.8%	1.33
Return on Equity (%)		0.0%	7.4%	N/A	8.6%	N/A	13.5%	N/A	34.2%	0.00
Current Ratio		-4.4	3.1	N/A	5.8	N/A	2.1	N/A	-3.9	1.14
Days in Net Patient Accounts Receivable		47.4	52.5	0.90	51.0	0.93	62.9	0.75	61.0	0.78
Average Payment Period		70.2	50.4	1.39	33.5	2.10	55.5	1.27	69.3	1.01
Equity Financing (%)		123.5%	60.8%	2.03	71.3%	1.73	46.4%	2.66	127.3%	0.97
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.3	N/A	0.7	N/A	0.0	N/A
Times Interest Earned		0.0	7.3	N/A	9.7	N/A	9.0	N/A	0.0	N/A
Total Asset Turnover		-0.9	0.8	N/A	0.8	N/A	1.5	N/A	-1.1	0.79
Average Age of Plant (Years)		6.3	9.2	0.68	9.6	0.65	11.4	0.55	5.2	1.19
Increase (Decrease) Total Net Patient Revenue		11.0%	7.5%	1.47	6.7%	1.63	6.4%	1.72	-9.7%	N/A
Outpatient Gross Revenue (% of Total GPR)		51.2%	49.0%	1.04	56.4%	0.91	65.3%	0.78	47.5%	1.08
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$8,342		\$11,671	0.71	\$9,113	0.92	\$9,237	0.90	\$7,512	1.11
Inpatient Net Revenue per Day	\$3,624		\$2,752	1.32	\$2,392	1.51	\$1,957	1.85	\$3,631	1.00
Outpatient Net Revenue per Visit	\$861		\$516	1.67	\$517	1.66	\$480	1.79	\$749	1.15

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$6,628,943	Cash & Cash Equivalents	\$0	Current Liabilities	\$1,259,109
Less Deductions	\$2,209,624	Net Patient Receivables	\$573,696	Long-Term Debt	\$0
Net Patient Revenue	\$4,419,319	Other Receivables	\$78,887	Other Liabilities	\$0
Plus Other Revenue	\$250,862			Subtotal	\$1,259,109
Total Revenue	\$4,670,181	Land, Buildings & Equipment (Net)	\$221,702	Unrestricted Fund Balance	-\$6,610,029
Less Expenses	\$6,592,196	Other Assets	-\$6,225,206	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	-\$5,350,921	Total Liabilities & Fund Balance	-\$5,350,920
Net Income	-\$1,922,015				