

194 Children's Hospital of Wisconsin - Fox Valley
 130 Second Street, PO Box 476
 Neenah, WI 54956
 920-969-7900

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: Winnebago
 Analysis Area: **Lake Winnebago (3)**
 Volume Group: 1

Selected Utilization Statistics	FY 2007	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Occupancy Rate (%)										
Adult Medical-Surgical	0.0%	60.0%	N/A	50.5%	N/A	17.2%	N/A	0.0%	N/A	
Obstetrics	0.0%	42.5%	N/A	39.0%	N/A	16.0%	N/A	0.0%	N/A	
Pediatrics	22.9%	55.1%	0.42	20.3%	1.13	21.4%	1.07	26.4%	0.87	
Total Hospital	33.9%	57.1%	0.59	50.2%	0.68	19.2%	1.76	45.1%	0.75	
Average Census (Patients)										
Adult Medical-Surgical	0.0	32.2	N/A	24.3	N/A	3.0	N/A	0.0	N/A	
Obstetrics	0.0	5.5	N/A	5.5	N/A	0.9	N/A	0.0	N/A	
Pediatrics	4.6	2.3	2.00	0.5	9.54	0.9	5.36	5.0	0.91	
Total Hospital	14.2	53.3	0.27	42.6	0.33	4.0	3.60	18.5	0.77	
Average Length of Stay (Days)										
Adult Medical-Surgical	0.0	3.7	N/A	3.6	N/A	2.9	N/A	0.0	N/A	
Obstetrics	0.0	2.3	N/A	2.4	N/A	2.4	N/A	0.0	N/A	
Pediatrics	1.4	2.2	0.64	1.5	0.95	1.4	1.03	1.5	0.92	
Total Hospital	6.5	4.2	1.54	4.0	1.61	3.3	1.96	6.7	0.97	
Surgical Operations										
Inpatient	0	1,939	N/A	1,328	N/A	68	N/A	0	N/A	
Outpatient	0	4,175	N/A	4,690	N/A	613	N/A	0	N/A	
Inpatient as % of All Surgeries	0.0%	31.7%	N/A	22.1%	N/A	10.0%	N/A	0.0%	N/A	
Outpatient Visits										
Non-Emergency Visits	4,125	90,979	0.05	64,388	0.06	14,049	0.29	3,619	1.14	
Emergency Visits	0	15,916	N/A	13,618	N/A	2,079	N/A	0	N/A	
Full-Time Equivalents (FTEs)										
Administrators	5.0	16.4	0.30	20.7	0.24	3.4	1.47	4.2	1.19	
Nurses, Licensed	45.5	187.1	0.24	166.1	0.27	23.8	1.91	63.1	0.72	
Ancillary Nursing Personnel	3.8	37.2	0.10	26.3	0.14	7.3	0.52	0.0	N/A	
All Other Personnel	19.9	437.1	0.05	312.8	0.06	55.3	0.36	18.4	1.08	
Total FTEs	74.2	677.8	0.11	525.9	0.14	89.8	0.83	85.7	0.87	
FTEs per 100 Patient Census (Adjusted)										
Administrators	30.6	15.7	1.94	14.7	2.08	29.9	1.02	20.3	1.51	
Nurses, Licensed	277.9	179.0	1.55	117.8	2.36	208.8	1.33	304.5	0.91	
Ancillary Nursing Personnel	23.3	35.6	0.65	18.7	1.25	64.0	0.36	0.0	N/A	
All Other Personnel	121.9	418.1	0.29	221.9	0.55	484.5	0.25	88.8	1.37	
Total FTEs	453.6	648.4	0.70	373.0	1.22	787.1	0.58	413.6	1.10	

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	42	Health Maintenance Organization (HMO)	Yes	Beds Set Up & Staffed	0	Bassinets	0
Discharges	803	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	0
Inpatient Days	5,197			Inpatient Days	0	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	20	1,168	1,671	22.9%	4.6	1.4
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	22	258	4,819	60.0%	13.2	18.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
 4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Radiological Services Personnel	0	0	0.0
Physicians & Dentists	3	4	4.9	Respiratory Therapists	3	2	4.3
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	20	52	44.5	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	1	5	3.8	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	1	0	1.0	Social Workers	1	0	1.0
Pharmacy Personnel	0	0	0.0	All Other Health Professionals	1	1	1.9
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	5	3	6.8
Surgical Personnel	0	0	0.0	Total	41	67	74.2

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$448	0.0%	41.3%	0.00	42.2%	0.00	41.6%	0.00	0.0%	N/A
Medical Assistance	\$2,953,769	18.5%	10.5%	1.76	6.9%	2.68	10.7%	1.74	24.8%	0.75
Commercial	\$12,534,527	78.7%	41.4%	1.90	45.6%	1.73	42.5%	1.85	65.8%	1.20
All Other	\$435,026	2.7%	6.6%	0.41	5.3%	0.52	5.2%	0.52	9.4%	0.29
Deductions as % of Total Gross Patient Revenue										
Medicare	\$0	0.0%	25.8%	N/A	24.8%	N/A	17.9%	N/A	0.0%	N/A
Medical Assistance	\$540,497	3.4%	7.9%	0.43	5.4%	0.63	5.9%	0.57	10.3%	0.33
Commercial	\$1,429,109	9.0%	11.0%	0.82	12.4%	0.72	7.8%	1.16	6.8%	1.32
Charity Care	\$18,696	0.1%	1.6%	0.07	1.5%	0.08	0.6%	0.19	0.1%	1.16
All Other	\$105,222	0.7%	1.6%	0.41	0.6%	1.08	0.8%	0.81	0.1%	6.55
Total Deductions	\$2,093,524	13.1%	48.1%	0.27	44.7%	0.29	33.0%	0.40	17.3%	0.76
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.1%	4.7%	1.08	2.7%	1.87	3.3%	1.56	4.6%	1.11
Net Gains/Losses as % of Net Income		N/A	25.2%	N/A	43.3%	N/A	2.5%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$7,329,645	51.2%	47.6%	1.08	47.0%	1.09	51.0%	1.01	48.7%	1.05
Supplies & Services	\$5,769,083	40.3%	40.1%	1.01	38.8%	1.04	37.5%	1.07	43.4%	0.93
Capital Component	\$1,063,587	7.4%	8.8%	0.85	10.6%	0.70	7.9%	0.94	7.1%	1.04
Bad Debt	\$142,374	1.0%	3.6%	0.28	3.6%	0.28	3.6%	0.28	0.8%	1.24
Fiscal Statistics										
Operating Margin (%)		1.8%	7.0%	0.26	4.3%	0.43	8.6%	0.21	5.7%	0.32
Total Hospital Net Income (%)		1.8%	9.2%	0.20	7.3%	0.25	8.8%	0.20	5.7%	0.31
Return on Equity (%)		5.7%	7.4%	0.77	5.9%	0.97	13.5%	0.42	19.1%	0.30
Current Ratio		1.8	3.1	0.58	2.8	0.66	2.1	0.90	1.6	1.15
Days in Net Patient Accounts Receivable		60.0	52.5	1.14	52.6	1.14	62.9	0.95	68.5	0.88
Average Payment Period		44.7	50.4	0.89	58.7	0.76	55.5	0.81	53.8	0.83
Equity Financing (%)		62.5%	60.8%	1.03	56.0%	1.12	46.4%	1.35	54.6%	1.15
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.5	N/A	0.7	N/A	0.0	N/A
Times Interest Earned		0.0	7.3	N/A	4.2	N/A	9.0	N/A	0.0	N/A
Total Asset Turnover		3.2	0.8	4.04	0.8	4.09	1.5	2.09	3.3	0.95
Average Age of Plant (Years)		4.5	9.2	0.50	8.7	0.52	11.4	0.40	3.7	1.22
Increase (Decrease) Total Net Patient Revenue		-7.1%	7.5%	N/A	9.5%	N/A	6.4%	N/A	9.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		13.0%	49.0%	0.27	57.6%	0.23	65.3%	0.20	10.7%	1.21
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,282		\$11,671	1.31	\$8,852	1.73	\$9,237	1.65	\$13,361	1.14
Inpatient Net Revenue per Day	\$2,361		\$2,752	0.86	\$2,166	1.09	\$1,957	1.21	\$2,005	1.18
Outpatient Net Revenue per Visit	\$378		\$516	0.73	\$569	0.66	\$480	0.79	\$372	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$15,923,770	Cash & Cash Equivalents	\$5,871	Current Liabilities	\$1,716,954
Less Deductions	\$2,093,524	Net Patient Receivables	\$2,274,741	Long-Term Debt	\$0
Net Patient Revenue	\$13,830,246	Other Receivables	\$68,571	Other Liabilities	\$0
Plus Other Revenue	\$739,450			Subtotal	\$1,716,954
Total Revenue	\$14,569,696	Land, Buildings & Equipment (Net)	\$1,423,755	Unrestricted Fund Balance	\$2,862,523
Less Expenses	\$14,304,689	Other Assets	\$806,539	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$3,224	Total Assets	\$4,579,477	Total Liabilities & Fund Balance	\$4,579,477
Net Income	\$261,783				