

198 Oakleaf Surgical Hospital
 3801 W Oakwood Mall Dr
 Eau Claire, WI 54701
 715-831-8130

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: Corporation

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 1

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 5A		Volume Group 1		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	30.3%	60.0%	0.51	50.5%	0.60	17.2%	1.77	30.2%	1.00
Obstetrics	0.0%	42.5%	N/A	32.1%	N/A	16.0%	N/A	0.0%	N/A
Pediatrics	0.0%	55.1%	N/A	11.1%	N/A	21.4%	N/A	0.0%	N/A
Total Hospital	30.3%	57.1%	0.53	49.5%	0.61	19.2%	1.58	30.2%	1.00
Average Census (Patients)									
Adult Medical-Surgical	3.9	32.2	0.12	7.0	0.57	3.0	1.32	3.9	1.00
Obstetrics	0.0	5.5	N/A	2.2	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	2.3	N/A	0.1	N/A	0.9	N/A	0.0	N/A
Total Hospital	3.9	53.3	0.07	22.0	0.18	4.0	1.00	3.9	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.7	0.74	3.4	0.80	2.9	0.95	2.7	1.01
Obstetrics	0.0	2.3	N/A	2.3	N/A	2.4	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	1.5	N/A	1.4	N/A	0.0	N/A
Total Hospital	2.7	4.2	0.65	3.8	0.72	3.3	0.83	2.7	1.01
Surgical Operations									
Inpatient	527	1,939	0.27	592	0.89	68	7.76	531	0.99
Outpatient	7,288	4,175	1.75	1,691	4.31	613	11.88	6,798	1.07
Inpatient as % of All Surgeries	6.7%	31.7%	0.21	25.9%	0.26	10.0%	0.68	7.2%	0.93
Outpatient Visits									
Non-Emergency Visits	7,288	90,979	0.08	44,604	0.16	14,049	0.52	6,798	1.07
Emergency Visits	0	15,916	N/A	7,309	N/A	2,079	N/A	0	N/A
Full-Time Equivalents (FTEs)									
Administrators	3.0	16.4	0.18	11.4	0.26	3.4	0.88	3.0	1.00
Nurses, Licensed	40.5	187.1	0.22	89.8	0.45	23.8	1.70	42.9	0.94
Ancillary Nursing Personnel	0.0	37.2	N/A	18.9	N/A	7.3	N/A	0.0	N/A
All Other Personnel	52.7	437.1	0.12	218.5	0.24	55.3	0.95	49.5	1.07
Total FTEs	96.2	677.8	0.14	338.6	0.28	89.8	1.07	95.4	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	16.1	15.7	1.03	22.5	0.72	29.9	0.54	15.4	1.04
Nurses, Licensed	217.5	179.0	1.22	176.9	1.23	208.8	1.04	220.5	0.99
Ancillary Nursing Personnel	0.0	35.6	N/A	37.2	N/A	64.0	N/A	0.0	N/A
All Other Personnel	283.5	418.1	0.68	430.6	0.66	484.5	0.59	254.7	1.11
Total FTEs	517.0	648.4	0.80	667.3	0.77	787.1	0.66	490.7	1.05

Total Hospital:
 Beds Set Up & Staffed 13
 Discharges 527
 Inpatient Days 1,440

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	527	1,440	30.3%	3.9	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	4	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	4	0	0	0	0.0%	0.0	0.0
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Radiological Services Personnel	2	3	2.4
Physicians & Dentists	0	0	0.0	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	0	0.0
Registered Nurses	10	50	40.5	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Ancillary Nursing Personnel	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	2	0	2.0	Social Workers	0	0	0.0
Pharmacy Personnel	1	2	2.3	All Other Health Professionals	0	0	0.0
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	26	16	34.9
Surgical Personnel	9	3	11.2	Total	53	74	96.2

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$16,873,405	31.5%	41.3%	0.76	43.9%	0.72	41.6%	0.76	32.8%	0.96
Medical Assistance	\$3,315,903	6.2%	10.5%	0.59	9.3%	0.67	10.7%	0.58	3.7%	1.66
Commercial	\$31,574,968	59.0%	41.4%	1.42	40.7%	1.45	42.5%	1.39	60.3%	0.98
All Other	\$1,718,625	3.2%	6.6%	0.49	6.1%	0.53	5.2%	0.62	3.2%	1.01
Deductions as % of Total Gross Patient Revenue										
Medicare	\$12,452,276	23.3%	25.8%	0.90	24.3%	0.96	17.9%	1.30	24.8%	0.94
Medical Assistance	\$2,380,565	4.5%	7.9%	0.56	6.8%	0.65	5.9%	0.75	2.3%	1.91
Commercial	\$4,701,220	8.8%	11.0%	0.80	6.4%	1.36	7.8%	1.13	8.7%	1.00
Charity Care	\$0	0.0%	1.6%	N/A	1.6%	N/A	0.6%	N/A	0.0%	N/A
All Other	\$826,617	1.5%	1.6%	0.95	1.4%	1.13	0.8%	1.89	1.3%	1.22
Total Deductions	\$20,360,678	38.1%	48.1%	0.79	40.6%	0.94	33.0%	1.15	37.1%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.1%	4.7%	0.03	3.3%	0.04	3.3%	0.04	0.4%	0.38
Net Gains/Losses as % of Net Income		N/A	25.2%	N/A	23.8%	N/A	2.5%	N/A	-5.8%	0.93
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$7,512,616	38.0%	47.6%	0.80	51.8%	0.73	51.0%	0.75	41.0%	0.93
Supplies & Services	\$10,760,413	54.4%	40.1%	1.36	37.4%	1.45	37.5%	1.45	51.3%	1.06
Capital Component	\$1,496,873	7.6%	8.8%	0.86	7.4%	1.02	7.9%	0.96	7.8%	0.98
Bad Debt	\$0	0.0%	3.6%	N/A	3.3%	N/A	3.6%	N/A	0.0%	N/A
Fiscal Statistics										
Operating Margin (%)		40.4%	7.0%	5.77	9.6%	4.21	8.6%	4.67	42.7%	0.95
Total Hospital Net Income (%)		39.1%	9.2%	4.27	12.2%	3.20	8.8%	4.42	41.3%	0.95
Return on Equity (%)		96.9%	7.4%	13.11	11.0%	8.80	13.5%	7.16	117.2%	0.83
Current Ratio		5.9	3.1	1.86	2.5	2.31	2.1	2.86	4.8	1.22
Days in Net Patient Accounts Receivable		55.5	52.5	1.06	56.4	0.98	62.9	0.88	49.3	1.13
Average Payment Period		28.4	50.4	0.56	46.0	0.62	55.5	0.51	35.7	0.80
Equity Financing (%)		88.6%	60.8%	1.46	71.7%	1.24	46.4%	1.91	84.2%	1.05
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.3	N/A	0.7	N/A	0.0	N/A
Times Interest Earned		0.0	7.3	N/A	17.4	N/A	9.0	N/A	0.0	N/A
Total Asset Turnover		2.5	0.8	3.21	0.9	2.89	1.5	1.66	2.9	0.87
Average Age of Plant (Years)		3.0	9.2	0.32	7.8	0.38	11.4	0.26	2.1	1.44
Increase (Decrease) Total Net Patient Revenue		6.6%	7.5%	0.89	10.0%	0.67	6.4%	1.04	18.3%	0.36
Outpatient Gross Revenue (% of Total GPR)		78.8%	49.0%	1.61	56.7%	1.39	65.3%	1.21	79.8%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,597		\$11,671	1.08	\$8,917	1.41	\$9,237	1.36	\$11,031	1.14
Inpatient Net Revenue per Day	\$4,610		\$2,752	1.68	\$2,214	2.08	\$1,957	2.36	\$4,085	1.13
Outpatient Net Revenue per Visit	\$3,634		\$516	7.04	\$518	7.02	\$480	7.57	\$3,707	0.98

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$53,482,901	Cash & Cash Equivalents	\$2,946,551	Current Liabilities	\$1,491,639
Less Deductions	\$20,360,678	Net Patient Receivables	\$5,040,374	Long-Term Debt	\$0
Net Patient Revenue	\$33,122,223	Other Receivables	-\$141,662	Other Liabilities	\$0
Plus Other Revenue	\$47,732			Subtotal	\$1,491,639
Total Revenue	\$33,169,955	Land, Buildings & Equipment (Net)	\$2,766,689	Unrestricted Fund Balance	\$11,632,512
Less Expenses	\$19,769,902	Other Assets	\$2,512,199	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$687,165			Total Liabilities & Fund Balance	\$13,124,151
Net Income	\$12,712,888	Total Assets	\$13,124,151		