

305 United Hospital System Inc
 6308 8th Ave
 Kenosha, WI 53143
 262-656-3011

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Kenosha**
 Analysis Area: **Southeastern (2A)**
 Volume Group: **7**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 2A		Volume Group 7		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	68.0%	60.0%	1.13	66.7%	1.02	71.6%	0.95	66.9%	1.02
Obstetrics	34.2%	42.5%	0.80	43.4%	0.79	52.8%	0.65	32.8%	1.04
Pediatrics	0.0%	55.1%	N/A	19.7%	N/A	45.6%	N/A	0.0%	N/A
Total Hospital	57.3%	57.1%	1.00	55.2%	1.04	65.5%	0.88	56.7%	1.01
Average Census (Patients)									
Adult Medical-Surgical	73.4	32.2	2.28	46.1	1.59	118.3	0.62	72.3	1.02
Obstetrics	6.5	5.5	1.17	7.1	0.92	18.4	0.35	6.2	1.04
Pediatrics	0.0	2.3	N/A	0.8	N/A	4.6	N/A	0.0	N/A
Total Hospital	108.4	53.3	2.03	67.7	1.60	209.6	0.52	107.2	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	4.3	3.7	1.16	3.8	1.12	3.9	1.11	4.5	0.95
Obstetrics	2.4	2.3	1.03	2.4	1.01	2.3	1.04	2.5	0.98
Pediatrics	0.0	2.2	N/A	1.6	N/A	3.0	N/A	0.0	N/A
Total Hospital	4.2	4.2	1.00	3.8	1.11	4.6	0.92	4.3	0.97
Surgical Operations									
Inpatient	2,748	1,939	1.42	1,923	1.43	7,935	0.35	2,637	1.04
Outpatient	5,344	4,175	1.28	4,862	1.10	13,459	0.40	5,060	1.06
Inpatient as % of All Surgeries	34.0%	31.7%	1.07	28.3%	1.20	37.1%	0.92	34.3%	0.99
Outpatient Visits									
Non-Emergency Visits	286,000	90,979	3.14	127,076	2.25	269,500	1.06	270,276	1.06
Emergency Visits	48,951	15,916	3.08	22,628	2.16	41,234	1.19	45,426	1.08
Full-Time Equivalents (FTEs)									
Administrators	65.6	16.4	3.99	23.3	2.81	46.9	1.40	50.2	1.31
Nurses, Licensed	366.4	187.1	1.96	215.9	1.70	662.2	0.55	346.2	1.06
Ancillary Nursing Personnel	85.5	37.2	2.30	49.7	1.72	134.1	0.64	74.0	1.16
All Other Personnel	1,015.3	437.1	2.32	518.8	1.96	1,442.8	0.70	977.3	1.04
Total FTEs	1,532.7	677.8	2.26	807.7	1.90	2,286.1	0.67	1,447.7	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	25.4	15.7	1.62	14.2	1.79	12.9	1.97	20.0	1.27
Nurses, Licensed	141.8	179.0	0.79	131.0	1.08	182.1	0.78	137.7	1.03
Ancillary Nursing Personnel	33.1	35.6	0.93	30.2	1.10	36.9	0.90	29.4	1.12
All Other Personnel	393.0	418.1	0.94	314.7	1.25	396.7	0.99	388.6	1.01
Total FTEs	593.3	648.4	0.92	490.0	1.21	628.6	0.94	575.7	1.03

Total Hospital:
 Beds Set Up & Staffed 189
 Discharges 9,383
 Inpatient Days 39,553

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 24
 Total Births 733
 Newborn Days 1,618

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	108	6,243	26,790	68.0%	73.4	4.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	1	19	980	2,372	34.2%	6.5	2.4
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	33	661	4,948	41.1%	13.6	7.5
Step-Down (Special Care)	1	29	1,499	5,443	51.4%	14.9	3.6
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	61	8	65.6	Radiological Services Personnel	36	42	58.9
Physicians & Dentists	35	0	35.0	Respiratory Therapists	17	9	21.6
Medical & Dental Residents	0	0	0.0	Occupational Therapists	2	3	4.4
Registered Nurses	170	251	342.9	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	6	5	8.2
Licensed Practical Nurses	12	17	22.9	Physical Therapy Assistants/Aides	6	9	11.0
Ancillary Nursing Personnel	30	85	85.5	Recreational Therapists	0	0	0.0
Physician Assistants	3	1	3.8	Dietitians & Nutritionists	4	4	5.9
Nurse Practitioners	0	1	0.6	Psychologists	0	0	0.0
Medical Records Personnel	63	25	78.8	Social Workers	6	0	6.0
Pharmacy Personnel	23	12	29.7	All Other Health Professionals	85	134	158.1
Clinical Laboratory Personnel	51	24	67.6	All Other Personnel	388	173	495.9
Surgical Personnel	28	3	30.6	Total	1,026	806	1,532.7

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$211,305,263	45.3%	41.3%	1.09	43.0%	1.05	41.8%	1.08	46.8%	0.97
Medical Assistance	\$36,427,959	7.8%	10.5%	0.74	7.0%	1.12	10.0%	0.78	7.2%	1.08
Commercial	\$189,656,848	40.6%	41.4%	0.98	44.5%	0.91	40.8%	1.00	40.4%	1.00
All Other	\$29,534,410	6.3%	6.6%	0.96	5.0%	1.27	7.4%	0.85	5.5%	1.14
Deductions as % of Total Gross Patient Revenue										
Medicare	\$148,267,819	31.8%	25.8%	1.23	28.2%	1.13	26.8%	1.19	33.7%	0.94
Medical Assistance	\$32,095,415	6.9%	7.9%	0.87	5.6%	1.22	7.6%	0.91	6.5%	1.06
Commercial	\$54,548,985	11.7%	11.0%	1.06	13.1%	0.89	11.7%	1.00	11.2%	1.05
Charity Care	\$13,590,358	2.9%	1.6%	1.83	1.4%	2.05	1.8%	1.60	2.3%	1.27
All Other	\$5,324,389	1.1%	1.6%	0.70	1.2%	0.93	2.2%	0.53	0.4%	2.72
Total Deductions	\$253,826,966	54.4%	48.1%	1.13	49.5%	1.10	50.0%	1.09	54.0%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.3%	4.7%	0.91	3.7%	1.14	3.1%	1.40	3.7%	1.17
Net Gains/Losses as % of Net Income		3.3%	25.2%	0.13	20.8%	0.16	26.5%	0.12	3.8%	0.87
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$97,979,565	52.7%	47.6%	1.11	46.8%	1.13	46.3%	1.14	54.5%	0.97
Supplies & Services	\$54,086,218	29.1%	40.1%	0.73	39.3%	0.74	42.1%	0.69	31.0%	0.94
Capital Component	\$26,174,375	14.1%	8.8%	1.61	8.9%	1.58	8.2%	1.71	9.6%	1.46
Bad Debt	\$7,630,847	4.1%	3.6%	1.14	5.0%	0.82	3.4%	1.22	4.9%	0.84
Fiscal Statistics										
Operating Margin (%)		16.5%	7.0%	2.36	8.9%	1.86	7.2%	2.29	13.8%	1.19
Total Hospital Net Income (%)		17.0%	9.2%	1.86	11.0%	1.55	9.5%	1.78	14.3%	1.19
Return on Equity (%)		12.3%	7.4%	1.66	8.6%	1.43	8.1%	1.52	13.6%	0.90
Current Ratio		6.4	3.1	2.04	5.8	1.11	3.2	2.01	4.9	1.30
Days in Net Patient Accounts Receivable		60.7	52.5	1.16	51.0	1.19	49.4	1.23	48.6	1.25
Average Payment Period		43.4	50.4	0.86	33.5	1.30	49.6	0.88	48.8	0.89
Equity Financing (%)		69.1%	60.8%	1.14	71.3%	0.97	63.2%	1.09	72.2%	0.96
Long-Term Debt to Equity Ratio		0.3	0.4	0.78	0.3	1.24	0.3	0.96	0.2	1.62
Times Interest Earned		8.7	7.3	1.19	9.7	0.90	10.5	0.83	17.3	0.50
Total Asset Turnover		0.7	0.8	0.91	0.8	0.94	0.8	0.87	0.9	0.76
Average Age of Plant (Years)		9.2	9.2	1.00	9.6	0.95	9.7	0.95	13.0	0.70
Increase (Decrease) Total Net Patient Revenue		8.6%	7.5%	1.15	6.7%	1.27	6.6%	1.29	1.9%	4.40
Outpatient Gross Revenue (% of Total GPR)		58.0%	49.0%	1.18	56.4%	1.03	42.4%	1.37	57.4%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$8,877		\$11,671	0.76	\$9,113	0.97	\$13,291	0.67	\$8,232	1.08
Inpatient Net Revenue per Day	\$2,106		\$2,752	0.77	\$2,392	0.88	\$2,909	0.72	\$1,893	1.11
Outpatient Net Revenue per Visit	\$388		\$516	0.75	\$517	0.75	\$522	0.74	\$387	1.00

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$466,924,480	Cash & Cash Equivalents	\$56,273,955	Current Liabilities	\$20,453,961
Less Deductions	\$253,826,966	Net Patient Receivables	\$35,450,417	Long-Term Debt	\$66,955,846
Net Patient Revenue	\$213,097,514	Other Receivables	\$380,943	Other Liabilities	\$8,398,424
Plus Other Revenue	\$9,543,197			Subtotal	\$95,808,231
Total Revenue	\$222,640,711	Land, Buildings & Equipment (Net)	\$137,454,593	Unrestricted Fund Balance	\$214,430,525
Less Expenses	\$185,871,005	Other Assets	\$80,678,848	Restricted Fund Balance	\$2,119,236
Non-Operating Gains/Losses	\$1,253,861			Total Liabilities & Fund Balance	\$310,238,756
Net Income	\$38,023,567	Total Assets	\$310,238,756		