

309 Mercy Walworth Hospital and Medical Center
 N 2950 State Road 67
 Lake Geneva, WI 53147
 262-245-0535

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: **Walworth**
 Analysis Area: **Southeastern (2A)**
 Volume Group: **2**

Selected Utilization Statistics	FY 2007	All GSM Hospitals		Analysis Area 2A		Volume Group 2		FY 2007 vs. 2006	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	38.5%	60.0%	0.64	66.7%	0.58	28.7%	1.34	0.0%	N/A
Obstetrics	0.0%	42.5%	N/A	43.4%	N/A	14.8%	N/A	0.0%	N/A
Pediatrics	0.0%	55.1%	N/A	19.7%	N/A	8.9%	N/A	0.0%	N/A
Total Hospital	38.5%	57.1%	0.67	55.2%	0.70	33.8%	1.14	0.0%	N/A
Average Census (Patients)									
Adult Medical-Surgical	2.3	32.2	0.07	46.1	0.05	4.6	0.51	0.0	N/A
Obstetrics	0.0	5.5	N/A	7.1	N/A	0.5	N/A	0.0	N/A
Pediatrics	0.0	2.3	N/A	0.8	N/A	0.1	N/A	0.0	N/A
Total Hospital	2.3	53.3	0.04	67.7	0.03	6.9	0.34	0.0	N/A
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.7	0.77	3.8	0.74	3.1	0.91	0.0	N/A
Obstetrics	0.0	2.3	N/A	2.4	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	1.6	N/A	1.6	N/A	0.0	N/A
Total Hospital	2.8	4.2	0.68	3.8	0.74	3.2	0.88	0.0	N/A
Surgical Operations									
Inpatient	93	1,939	0.05	1,923	0.05	148	0.63	0	N/A
Outpatient	1,891	4,175	0.45	4,862	0.39	1,006	1.88	0	N/A
Inpatient as % of All Surgeries	4.7%	31.7%	0.15	28.3%	0.17	12.8%	0.36	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	95,545	90,979	1.05	127,076	0.75	23,696	4.03	0	N/A
Emergency Visits	16,131	15,916	1.01	22,628	0.71	5,229	3.08	0	N/A
Full-Time Equivalents (FTEs)									
Administrators	1.9	16.4	0.11	23.3	0.08	4.3	0.43	0.0	N/A
Nurses, Licensed	51.2	187.1	0.27	215.9	0.24	34.4	1.49	0.0	N/A
Ancillary Nursing Personnel	0.8	37.2	0.02	49.7	0.02	8.1	0.10	0.0	N/A
All Other Personnel	119.0	437.1	0.27	518.8	0.23	85.8	1.39	0.0	N/A
Total FTEs	172.8	677.8	0.25	807.7	0.21	132.6	1.30	0.0	N/A
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.7	15.7	0.49	14.2	0.54	21.4	0.36	0.0	N/A
Nurses, Licensed	213.3	179.0	1.19	131.0	1.63	169.9	1.26	0.0	N/A
Ancillary Nursing Personnel	3.3	35.6	0.09	30.2	0.11	40.1	0.08	0.0	N/A
All Other Personnel	495.7	418.1	1.19	314.7	1.58	424.1	1.17	0.0	N/A
Total FTEs	720.1	648.4	1.11	490.0	1.47	655.5	1.10	0.0	N/A

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	6	Health Maintenance Organization (HMO)	Yes	Beds Set Up & Staffed	0	Bassinets	0
Discharges	298	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	0
Inpatient Days	844			Inpatient Days	0	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2007	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	6	298	844	38.5%	2.3	2.8
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
 4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	4	1.9	Radiological Services Personnel	6	13	11.1
Physicians & Dentists	15	12	20.2	Respiratory Therapists	0	0	0.0
Medical & Dental Residents	0	0	0.0	Occupational Therapists	0	2	1.2
Registered Nurses	25	45	48.0	Occupational Therapy Assistants/Aides	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Physical Therapists	4	1	4.8
Licensed Practical Nurses	1	3	3.2	Physical Therapy Assistants/Aides	2	0	2.0
Ancillary Nursing Personnel	0	5	0.8	Recreational Therapists	0	0	0.0
Physician Assistants	2	1	2.5	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	1	0.3
Medical Records Personnel	0	0	0.0	Social Workers	0	0	0.0
Pharmacy Personnel	2	1	2.8	All Other Health Professionals	13	32	26.9
Clinical Laboratory Personnel	7	1	7.0	All Other Personnel	22	29	36.9
Surgical Personnel	2	2	3.4	Total	101	152	172.8

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Selected Financial Statistics	FY 2007	All GMS Hospitals		Analysis Area		Volume Group		FY 2007 vs. 2006		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2006	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$9,777,571	22.5%	41.3%	0.55	43.0%	0.52	45.5%	0.49	0.0%	N/A
Medical Assistance	\$4,775,588	11.0%	10.5%	1.05	7.0%	1.58	7.7%	1.44	0.0%	N/A
Commercial	\$24,377,138	56.2%	41.4%	1.36	44.5%	1.26	40.7%	1.38	0.0%	N/A
All Other	\$4,445,100	10.2%	6.6%	1.55	5.0%	2.05	6.1%	1.68	0.0%	N/A
Deductions as % of Total Gross Patient Revenue										
Medicare	\$5,830,812	13.4%	25.8%	0.52	28.2%	0.48	22.1%	0.61	0.0%	N/A
Medical Assistance	\$3,741,393	8.6%	7.9%	1.09	5.6%	1.54	4.9%	1.76	0.0%	N/A
Commercial	\$8,761,864	20.2%	11.0%	1.84	13.1%	1.54	10.5%	1.92	0.0%	N/A
Charity Care	\$567,165	1.3%	1.6%	0.82	1.4%	0.92	1.0%	1.38	0.0%	N/A
All Other	\$1,039,715	2.4%	1.6%	1.48	1.2%	1.97	1.3%	1.84	0.0%	N/A
Total Deductions	\$19,940,949	46.0%	48.1%	0.96	49.5%	0.93	39.8%	1.15	0.0%	N/A
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		33.6%	4.7%	7.15	3.7%	8.97	5.1%	6.62	0.0%	N/A
Net Gains/Losses as % of Net Income		0.0%	25.2%	N/A	20.8%	N/A	9.4%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$8,947,929	26.8%	47.6%	0.56	46.8%	0.57	47.7%	0.56	0.0%	N/A
Supplies & Services	\$22,071,148	66.2%	40.1%	1.65	39.3%	1.68	38.6%	1.72	0.0%	N/A
Capital Component	\$1,309,402	3.9%	8.8%	0.45	8.9%	0.44	9.6%	0.41	0.0%	N/A
Bad Debt	\$1,000,962	3.0%	3.6%	0.83	5.0%	0.60	4.1%	0.73	0.0%	N/A
Fiscal Statistics										
Operating Margin (%)		5.5%	7.0%	0.79	8.9%	0.62	9.0%	0.61	0.0%	N/A
Total Hospital Net Income (%)		5.5%	9.2%	0.60	11.0%	0.50	9.9%	0.56	0.0%	N/A
Return on Equity (%)		0.0%	7.4%	N/A	8.6%	N/A	10.3%	N/A	0.0%	N/A
Current Ratio		0.0	3.1	N/A	5.8	N/A	2.9	N/A	0.0	N/A
Days in Net Patient Accounts Receivable		0.0	52.5	N/A	51.0	N/A	54.3	N/A	0.0	N/A
Average Payment Period		0.0	50.4	N/A	33.5	N/A	50.9	N/A	0.0	N/A
Equity Financing (%)		0.0%	60.8%	N/A	71.3%	N/A	48.0%	N/A	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.3	N/A	0.8	N/A	0.0	N/A
Times Interest Earned		6.6	7.3	0.90	9.7	0.68	5.1	1.28	0.0	N/A
Total Asset Turnover		0.0	0.8	N/A	0.8	N/A	1.0	N/A	0.0	N/A
Average Age of Plant (Years)		0.0	9.2	N/A	9.6	N/A	8.0	N/A	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		68.4%	7.5%	9.14	6.7%	10.15	9.0%	7.57	0.0%	N/A
Outpatient Gross Revenue (% of Total GPR)		90.4%	49.0%	1.84	56.4%	1.60	65.9%	1.37	0.0%	N/A
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$8,649		\$11,671	0.74	\$9,113	0.95	\$8,316	1.04	\$0	N/A
Inpatient Net Revenue per Day	\$3,054		\$2,752	1.11	\$2,392	1.28	\$2,233	1.37	\$0	N/A
Outpatient Net Revenue per Visit	\$187		\$516	0.36	\$517	0.36	\$493	0.38	\$0	N/A

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$43,375,397	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$19,940,949	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$23,434,448	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$11,845,852			Subtotal	\$0
Total Revenue	\$35,280,300	Land, Buildings & Equipment (Net)	\$0		
Less Expenses	\$33,329,441	Other Assets	\$0	Unrestricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Restricted Fund Balance	\$0
Net Income	\$1,950,859	Total Assets	\$0	Total Liabilities & Fund Balance	\$0