

**001 Amery Regional Medical Center**  
 265 Griffin Street East  
 Amery, WI 54001  
 715-268-8000

Fiscal Year: 01/01 to 12/31  
 Type: **GMS**  
 Critical Access Hospital  
 Control: **Other Not-For-Profit**

County: **Polk**  
 Analysis Area: **West Central (5A)**  
 Volume Group: **3**

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	68.2%	60.5%	1.13	50.0%	1.36	45.3%	1.50	53.8%	1.27
Obstetrics	36.6%	42.5%	0.86	30.9%	1.19	25.9%	1.41	32.1%	1.14
Pediatrics	0.0%	57.0%	N/A	71.5%	N/A	72.2%	N/A	0.0%	N/A
Total Hospital	49.5%	58.4%	0.85	48.3%	1.03	41.8%	1.18	46.1%	1.07
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	10.2	31.3	0.33	14.2	0.72	7.3	1.41	9.7	1.06
Obstetrics	1.1	5.7	0.19	2.1	0.53	1.1	1.01	1.0	1.14
Pediatrics	0.0	2.4	N/A	0.2	N/A	0.2	N/A	0.0	N/A
Total Hospital	12.4	54.6	0.23	21.8	0.57	9.6	1.29	11.5	1.07
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.7	3.7	0.98	3.5	1.04	3.1	1.19	3.7	0.98
Obstetrics	2.3	2.4	0.96	2.4	0.95	2.3	0.97	2.3	1.01
Pediatrics	0.0	2.2	N/A	1.9	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.2	4.3	0.75	3.8	0.83	3.1	1.01	3.1	1.02
<b>Surgical Operations</b>									
Inpatient	365	1,970	0.19	577	0.63	282	1.29	298	1.22
Outpatient	1,606	4,151	0.39	1,762	0.91	1,111	1.45	1,959	0.82
Inpatient as % of All Surgeries	18.5%	32.2%	0.58	24.7%	0.75	20.3%	0.91	13.2%	1.40
<b>Outpatient Visits</b>									
Non-Emergency Visits	97,897	94,816	1.03	44,133	2.22	34,826	2.81	96,278	1.02
Emergency Visits	5,510	16,124	0.34	7,573	0.73	7,850	0.70	5,532	1.00
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	3.0	18.7	0.16	8.3	0.36	6.3	0.48	3.0	1.00
Nurses, Licensed	58.5	197.1	0.30	86.7	0.68	53.3	1.10	55.1	1.06
Ancillary Nursing Personnel	10.5	37.6	0.28	17.0	0.62	11.6	0.91	7.4	1.41
All Other Personnel	246.1	452.4	0.54	239.1	1.03	139.7	1.76	231.7	1.06
Total FTEs	318.2	705.8	0.45	351.1	0.91	210.9	1.51	297.2	1.07
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	6.6	17.2	0.38	16.5	0.40	18.7	0.35	6.7	0.98
Nurses, Licensed	128.5	181.8	0.71	171.8	0.75	159.2	0.81	123.2	1.04
Ancillary Nursing Personnel	23.1	34.6	0.67	33.8	0.68	34.7	0.67	16.6	1.39
All Other Personnel	540.4	417.2	1.30	474.0	1.14	417.4	1.29	517.9	1.04
Total FTEs	698.6	650.8	1.07	696.0	1.00	630.0	1.11	664.4	1.05

**Total Hospital:**  
 Beds Set Up & Staffed 25  
 Discharges 1,428  
 Inpatient Days 4,528

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 1  
 Discharges 16  
 Inpatient Days 92

**Newborn Nursery:**  
 Bassinets 5  
 Total Births 166  
 Newborn Days 334

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	15	1,021	3,742	68.2%	10.2	3.7
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	3	177	402	36.6%	1.1	2.3
<b>Psychiatric</b>	1	3	4	22	2.0%	0.1	5.5
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	219	337	23.0%	0.9	1.5
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	5	2	5.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	16	1	16.4
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	3	2	3.6
Registered Nurses	38	48	56.6	Occupational Therapists	1	1	1.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	3	0.8
Licensed Practical Nurses	0	5	1.9	Physical Therapists	5	3	6.3
Ancillary Nursing Personnel	5	10	10.5	Physical Therapy Assistants/Aides	2	0	2.0
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	1	1	1.4
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	13	0	13.0	Social Workers	1	1	1.5
Pharmacy Personnel	4	2	5.0	All Other Health Professionals	51	17	59.2
Clinical Laboratory Personnel	15	0	15.0	All Other Personnel	97	37	114.4
				<b>Total</b>	<b>260</b>	<b>133</b>	<b>318.2</b>

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$25,337,610	40.5%	41.5%	0.98	44.9%	0.90	41.4%	0.98	38.0%	1.06
Medical Assistance	\$7,519,150	12.0%	10.8%	1.11	9.7%	1.24	10.9%	1.10	11.3%	1.06
Commercial	\$27,333,266	43.7%	40.7%	1.07	39.7%	1.10	41.8%	1.04	46.5%	0.94
All Other	\$2,407,941	3.8%	7.0%	0.55	5.8%	0.67	5.9%	0.65	4.1%	0.93
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$7,919,431	12.7%	26.5%	0.48	25.3%	0.50	19.0%	0.67	12.3%	1.03
Medical Assistance	\$4,176,215	6.7%	8.4%	0.80	7.0%	0.96	7.1%	0.95	6.2%	1.07
Commercial	\$5,855,036	9.4%	11.4%	0.82	6.3%	1.48	9.0%	1.04	8.1%	1.16
Charity Care	\$277,108	0.4%	1.6%	0.28	1.7%	0.26	1.3%	0.35	0.6%	0.76
All Other	\$335,720	0.5%	1.9%	0.29	1.6%	0.34	0.7%	0.79	1.4%	0.38
Total Deductions	\$18,563,510	29.7%	49.8%	0.60	41.9%	0.71	36.9%	0.80	28.6%	1.04
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.8%	4.5%	0.40	3.0%	0.60	3.0%	0.60	2.9%	0.63
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	N/A	N/A	9.6%	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$18,657,895	40.5%	47.4%	0.85	51.1%	0.79	51.5%	0.79	41.0%	0.99
Supplies & Services	\$18,395,207	39.9%	39.6%	1.01	37.4%	1.07	33.6%	1.19	45.5%	0.88
Capital Component	\$6,996,207	15.2%	8.8%	1.73	7.9%	1.92	10.1%	1.50	9.4%	1.61
Bad Debt	\$2,046,976	4.4%	4.2%	1.05	3.6%	1.23	4.8%	0.92	4.1%	1.09
<b>Fiscal Statistics</b>										
Operating Margin (%)		-2.8%	5.6%	N/A	7.8%	N/A	6.5%	N/A	-2.7%	1.05
Total Hospital Net Income (%)		-1.3%	3.5%	N/A	7.2%	N/A	7.2%	N/A	-1.5%	0.92
Return on Equity (%)		0.0%	2.8%	N/A	5.8%	N/A	5.5%	N/A	-0.9%	0.00
Current Ratio		1.4	2.9	0.49	1.4	1.02	2.7	0.52	1.3	1.11
Days in Net Patient Accounts Receivable		51.2	50.2	1.02	54.7	0.93	52.8	0.97	55.7	0.92
Average Payment Period		69.0	54.8	1.26	79.8	0.87	52.4	1.32	72.0	0.96
Equity Financing (%)		25.6%	58.1%	0.44	64.3%	0.40	55.9%	0.46	28.0%	0.92
Long-Term Debt to Equity Ratio		2.4	0.4	5.87	0.3	8.47	0.6	3.96	2.1	1.12
Times Interest Earned		0.7	3.3	0.23	8.6	0.09	4.2	0.18	0.0	568.15
Total Asset Turnover		0.7	0.8	0.90	0.8	0.89	0.8	0.95	0.6	1.15
Average Age of Plant (Years)		4.1	9.5	0.43	7.4	0.56	7.5	0.55	6.2	0.66
Increase (Decrease) Total Net Patient Revenue		16.7%	6.3%	2.64	8.2%	2.03	8.9%	1.88	10.7%	1.56
Outpatient Gross Revenue (% of Total GPR)		72.8%	49.7%	1.47	56.7%	1.28	71.4%	1.02	74.2%	0.98
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$9,332	\$11,228	0.83	\$9,427	0.99	\$7,875	1.19	\$7,467	1.25	
Inpatient Net Revenue per Day	\$2,908	\$2,612	1.11	\$2,348	1.24	\$2,276	1.28	\$2,338	1.24	
Outpatient Net Revenue per Visit	\$295	\$497	0.59	\$547	0.54	\$493	0.60	\$270	1.09	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$62,597,967	Cash & Cash Equivalents	\$4,560,205	Current Liabilities	\$8,147,485
Less Deductions	\$18,563,510	Net Patient Receivables	\$6,154,305	Long-Term Debt	\$37,677,525
Net Patient Revenue	\$44,034,457	Other Receivables	\$236,788	Other Liabilities	\$0
Plus Other Revenue	\$806,914			Subtotal	\$45,825,010
Total Revenue	\$44,841,373	Land, Buildings & Equipment (Net)	\$40,294,537	Unrestricted Fund Balance	\$15,804,088
Less Expenses	\$46,096,285	Other Assets	\$10,383,263	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$643,706			Total Liabilities & Fund Balance	\$61,629,098
Net Income	-\$611,206	Total Assets	\$61,629,098		