

004 St Elizabeth Hospital
 1506 South Oneida Street
 Appleton, WI 54915
 920-738-2000

Fiscal Year: 10/01 to 09/30
 Type: **GMS**
 General Medical & Surgical
 Religious Organization

County: **Outagamie**
 Analysis Area: **Lake Winnebago (3)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	52.1%	60.5%	0.86	51.0%	1.02	60.5%	0.86	49.9%	1.04
Obstetrics	44.2%	42.5%	1.04	36.3%	1.22	41.7%	1.06	47.6%	0.93
Pediatrics	0.0%	57.0%	N/A	19.2%	N/A	82.0%	N/A	0.0%	N/A
Total Hospital	51.9%	58.4%	0.89	51.7%	1.00	57.7%	0.90	52.4%	0.99
Average Census (Patients)									
Adult Medical-Surgical	33.3	31.3	1.07	24.3	1.37	51.1	0.65	30.9	1.08
Obstetrics	8.4	5.7	1.47	5.4	1.56	9.1	0.92	9.0	0.93
Pediatrics	0.0	2.4	N/A	0.4	N/A	10.4	N/A	0.0	N/A
Total Hospital	105.3	54.6	1.93	44.1	2.39	100.7	1.05	102.2	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	3.7	1.03	3.4	1.14	3.7	1.03	3.7	1.04
Obstetrics	2.5	2.4	1.05	2.4	1.04	2.6	0.96	2.6	0.97
Pediatrics	0.0	2.2	N/A	1.6	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.6	4.3	1.07	3.9	1.17	4.4	1.05	4.6	1.00
Surgical Operations									
Inpatient	2,552	1,970	1.30	1,302	1.96	3,267	0.78	2,671	0.96
Outpatient	6,589	4,151	1.59	4,873	1.35	6,433	1.02	4,693	1.40
Inpatient as % of All Surgeries	27.9%	32.2%	0.87	21.1%	1.32	33.7%	0.83	36.3%	0.77
Outpatient Visits									
Non-Emergency Visits	115,515	94,816	1.22	66,707	1.73	204,311	0.57	108,825	1.06
Emergency Visits	26,728	16,124	1.66	14,045	1.90	28,164	0.95	26,368	1.01
Full-Time Equivalents (FTEs)									
Administrators	29.0	18.7	1.55	23.3	1.24	26.0	1.11	30.0	0.97
Nurses, Licensed	393.3	197.1	2.00	159.6	2.46	359.1	1.10	370.3	1.06
Ancillary Nursing Personnel	86.0	37.6	2.29	27.8	3.09	59.3	1.45	72.9	1.18
All Other Personnel	603.2	452.4	1.33	311.3	1.94	840.6	0.72	586.1	1.03
Total FTEs	1,111.5	705.8	1.57	522.0	2.13	1,284.9	0.87	1,059.3	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.3	17.2	0.77	16.0	0.83	13.4	0.99	15.3	0.87
Nurses, Licensed	180.3	181.8	0.99	109.3	1.65	185.0	0.97	188.4	0.96
Ancillary Nursing Personnel	39.4	34.6	1.14	19.1	2.07	30.5	1.29	37.1	1.06
All Other Personnel	276.5	417.2	0.66	213.2	1.30	433.1	0.64	298.3	0.93
Total FTEs	509.6	650.8	0.78	357.5	1.43	662.1	0.77	539.0	0.95

Total Hospital:
 Beds Set Up & Staffed 203
 Discharges 8,441
 Inpatient Days 38,535

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 25
 Total Births 1,108
 Newborn Days 2,386

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	64	3,174	12,205	52.1%	33.3	3.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	19	1,235	3,071	44.2%	8.4	2.5
Psychiatric	1	41	1,037	5,426	36.2%	14.8	5.2
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	14	209	3,254	63.5%	8.9	15.6
Step-Down (Special Care)	1	30	2,184	7,752	70.6%	21.2	3.5
Neonatal Intensive/Intermediate Care	1	15	148	2,115	38.5%	5.8	14.3
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	20	454	4,712	64.4%	12.9	10.4
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	29	0	29.0	Surgical Personnel	21	18	37.6
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	33	10	42.0
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	9	4	10.2
Registered Nurses	114	259	384.9	Occupational Therapists	2	18	16.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	4	4.0
Licensed Practical Nurses	3	6	8.4	Physical Therapists	18	14	31.6
Ancillary Nursing Personnel	31	60	86.0	Physical Therapy Assistants/Aides	3	4	4.6
Physician Assistants	0	0	0.0	Recreational Therapists	7	7	10.3
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	2	4	4.8
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	1	0	1.0
Medical Records Personnel	1	0	1.0	Social Workers	2	3	3.5
Pharmacy Personnel	16	9	18.4	All Other Health Professionals	58	61	121.9
Clinical Laboratory Personnel	37	34	78.7	All Other Personnel	128	96	217.3
				Total	518	611	1,111.5

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$125,382,812	44.7%	41.5%	1.08	41.8%	1.07	38.0%	1.18	42.9%	1.04
Medical Assistance	\$23,696,877	8.4%	10.8%	0.78	7.6%	1.11	13.9%	0.61	9.0%	0.94
Commercial	\$117,207,189	41.8%	40.7%	1.03	45.4%	0.92	41.7%	1.00	42.4%	0.98
All Other	\$14,299,434	5.1%	7.0%	0.73	5.2%	0.98	6.4%	0.79	5.6%	0.91
Deductions as % of Total Gross Patient Revenue										
Medicare	\$76,944,535	27.4%	26.5%	1.04	25.0%	1.10	24.7%	1.11	26.0%	1.05
Medical Assistance	\$19,105,226	6.8%	8.4%	0.81	5.9%	1.16	10.9%	0.63	7.2%	0.94
Commercial	\$32,240,195	11.5%	11.4%	1.00	12.5%	0.92	11.4%	1.00	11.3%	1.01
Charity Care	\$3,900,660	1.4%	1.6%	0.87	1.3%	1.04	1.4%	1.01	1.4%	0.98
All Other	\$1,579,086	0.6%	1.9%	0.30	0.7%	0.84	1.9%	0.30	0.7%	0.81
Total Deductions	\$133,769,702	47.7%	49.8%	0.96	45.4%	1.05	50.3%	0.95	46.7%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	-5.1%	4.5%	N/A	N/A	2.3%	N/A	7.8%	N/A	-1.8%	2.89
Net Gains/Losses as % of Net Income	35.9%	N/A	N/A	N/A	26.0%	1.38	N/A	N/A	47.5%	0.76
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$64,525,509	49.4%	47.4%	1.04	46.1%	1.07	46.4%	1.06	50.7%	0.97
Supplies & Services	\$47,001,624	36.0%	39.6%	0.91	39.7%	0.91	41.3%	0.87	35.0%	1.03
Capital Component	\$11,436,394	8.8%	8.8%	1.00	10.2%	0.86	8.7%	1.01	9.4%	0.93
Bad Debt	\$7,718,815	5.9%	4.2%	1.40	4.0%	1.49	3.6%	1.66	4.9%	1.20
Fiscal Statistics										
Operating Margin (%)	6.5%	5.6%	1.15	5.1%	1.26	7.5%	0.86	4.0%	1.62	
Total Hospital Net Income (%)	9.7%	3.5%	2.76	6.8%	1.43	5.0%	1.95	7.4%	1.32	
Return on Equity (%)	6.4%	2.8%	2.29	5.7%	1.13	3.7%	1.74	4.7%	1.37	
Current Ratio	1.4	2.9	0.48	3.5	0.40	2.4	0.58	1.3	1.08	
Days in Net Patient Accounts Receivable	47.4	50.2	0.94	46.4	1.02	54.0	0.88	53.9	0.88	
Average Payment Period	101.7	54.8	1.86	43.9	2.32	67.0	1.52	99.9	1.02	
Equity Financing (%)	72.7%	58.1%	1.25	57.8%	1.26	55.3%	1.32	71.5%	1.02	
Long-Term Debt to Equity Ratio	0.2	0.4	0.39	0.5	0.35	0.4	0.36	0.2	0.86	
Times Interest Earned	7.9	3.3	2.40	4.2	1.87	4.2	1.89	5.4	1.46	
Total Asset Turnover	0.6	0.8	0.78	0.8	0.77	0.8	0.84	0.6	1.03	
Average Age of Plant (Years)	15.3	9.5	1.61	9.2	1.66	9.2	1.67	15.1	1.01	
Increase (Decrease) Total Net Patient Revenue	14.2%	6.3%	2.25	8.5%	1.67	7.0%	2.03	6.2%	2.31	
Outpatient Gross Revenue (% of Total GPR)	51.7%	49.7%	1.04	58.9%	0.88	48.1%	1.07	48.0%	1.08	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$8,678	\$11,228	0.77	\$8,500	1.02	\$11,467	0.76	\$8,483	1.02	
Inpatient Net Revenue per Day	\$1,901	\$2,612	0.73	\$2,145	0.89	\$2,626	0.72	\$1,852	1.03	
Outpatient Net Revenue per Visit	\$517	\$497	1.04	\$620	0.83	\$406	1.27	\$440	1.18	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$280,586,312	Cash & Cash Equivalents	\$19,372,008	Current Liabilities	\$34,058,897
Less Deductions	\$133,769,702	Net Patient Receivables	\$18,993,971	Long-Term Debt	\$25,493,706
Net Patient Revenue	\$146,816,610	Other Receivables	\$5,956,423	Other Liabilities	\$424,549
Plus Other Revenue	-\$7,105,285			Subtotal	\$59,977,152
Total Revenue	\$139,711,324	Land, Buildings & Equipment (Net)	\$55,572,193	Unrestricted Fund Balance	\$160,052,526
Less Expenses	\$130,682,342	Other Assets	\$120,135,083	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$5,062,957			Total Liabilities & Fund Balance	\$220,029,678
Net Income	\$14,091,940	Total Assets	\$220,029,678		