

005 Franciscan Skemp Healthcare - Mayo Health System
 464 S St Joseph Avenue
 Arcadia, WI 54612
 608-323-3341

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Religious Organization

County: Trempealeau
 Analysis Area: Southwestern (5B)
 Volume Group: 1

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	8.3%	60.5%	0.14	50.1%	0.17	18.2%	0.46	5.9%	1.42
Obstetrics	0.0%	42.5%	N/A	43.1%	N/A	21.6%	N/A	12.9%	0.00
Pediatrics	0.0%	57.0%	N/A	42.1%	N/A	19.9%	N/A	1.5%	0.00
Total Hospital	7.5%	58.4%	0.13	47.4%	0.16	21.8%	0.34	6.3%	1.20
Average Census (Patients)									
Adult Medical-Surgical	1.8	31.3	0.06	13.6	0.13	3.2	0.56	1.2	1.56
Obstetrics	0.0	5.7	N/A	3.1	N/A	1.1	N/A	0.4	0.00
Pediatrics	0.0	2.4	N/A	0.9	N/A	0.7	N/A	0.0	0.00
Total Hospital	1.9	54.6	0.03	25.6	0.07	4.5	0.42	1.6	1.20
Average Length of Stay (Days)									
Adult Medical-Surgical	2.4	3.7	0.64	3.1	0.76	3.3	0.72	2.6	0.91
Obstetrics	0.0	2.4	N/A	2.5	N/A	2.5	N/A	1.9	0.00
Pediatrics	0.0	2.2	N/A	2.2	N/A	1.4	N/A	1.4	0.00
Total Hospital	2.4	4.3	0.56	3.6	0.66	3.7	0.65	2.3	1.05
Surgical Operations									
Inpatient	51	1,970	0.03	816	0.06	74	0.69	41	1.24
Outpatient	126	4,151	0.03	1,836	0.07	593	0.21	121	1.04
Inpatient as % of All Surgeries	28.8%	32.2%	0.90	30.8%	0.94	11.0%	2.61	25.3%	1.14
Outpatient Visits									
Non-Emergency Visits	18,451	94,816	0.19	48,221	0.38	15,604	1.18	16,124	1.14
Emergency Visits	1,562	16,124	0.10	8,013	0.19	2,688	0.58	1,458	1.07
Full-Time Equivalents (FTEs)									
Administrators	1.0	18.7	0.05	9.1	0.11	3.0	0.34	1.5	0.68
Nurses, Licensed	18.1	197.1	0.09	133.8	0.14	23.2	0.78	13.7	1.33
Ancillary Nursing Personnel	3.0	37.6	0.08	34.6	0.09	6.0	0.49	1.9	1.61
All Other Personnel	30.1	452.4	0.07	275.4	0.11	57.6	0.52	33.1	0.91
Total FTEs	52.3	705.8	0.07	452.9	0.12	89.8	0.58	50.1	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	20.9	17.2	1.21	16.7	1.25	23.3	0.89	34.9	0.60
Nurses, Licensed	368.8	181.8	2.03	246.1	1.50	180.6	2.04	318.0	1.16
Ancillary Nursing Personnel	60.5	34.6	1.75	63.7	0.95	47.0	1.29	43.1	1.40
All Other Personnel	612.9	417.2	1.47	506.7	1.21	448.9	1.37	769.9	0.80
Total FTEs	1,063.0	650.8	1.63	833.2	1.28	700.0	1.52	1,165.9	0.91

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	Yes	Beds Set Up & Staffed	4	Bassinets	3
Discharges	287	Preferred Provider Organization (PPO)	Yes	Discharges	92	Total Births	79
Inpatient Days	686			Inpatient Days	1,429	Newborn Days	140

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	22	280	670	8.3%	1.8	2.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	3	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	3	1.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	4	1.9
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	0	1	0.2
Registered Nurses	9	8	13.7	Occupational Therapists	0	2	0.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	7	3.4	Physical Therapists	0	2	0.4
Ancillary Nursing Personnel	0	8	3.0	Physical Therapy Assistants/Aides	0	1	0.3
Physician Assistants	0	0	0.0	Recreational Therapists	0	1	0.5
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	0	1	0.1
Certified Registered Nurse Anesthetists	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	0	2	0.7	Social Workers	0	1	0.4
Pharmacy Personnel	0	1	0.2	All Other Health Professionals	0	2	0.9
Clinical Laboratory Personnel	2	2	3.7	All Other Personnel	0	51	20.7
				Total	12	97	52.3

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$3,742,701	37.9%	41.5%	0.91	44.4%	0.85	39.6%	0.96	38.0%	1.00
Medical Assistance	\$1,628,607	16.5%	10.8%	1.52	8.9%	1.85	11.4%	1.45	16.1%	1.02
Commercial	\$3,860,068	39.1%	40.7%	0.96	38.6%	1.01	42.3%	0.92	39.3%	0.99
All Other	\$639,918	6.5%	7.0%	0.93	8.1%	0.80	6.7%	0.97	6.5%	0.99
Deductions as % of Total Gross Patient Revenue										
Medicare	\$1,483,144	15.0%	26.5%	0.57	25.6%	0.59	16.2%	0.93	13.3%	1.13
Medical Assistance	\$772,335	7.8%	8.4%	0.93	6.9%	1.13	6.3%	1.24	8.8%	0.89
Commercial	\$495,535	5.0%	11.4%	0.44	5.6%	0.89	10.0%	0.50	4.8%	1.05
Charity Care	\$69,503	0.7%	1.6%	0.44	1.2%	0.57	0.8%	0.86	1.0%	0.74
All Other	-\$66,596	-0.7%	1.9%	N/A	2.6%	N/A	1.4%	N/A	0.9%	N/A
Total Deductions	\$2,753,921	27.9%	49.8%	0.56	42.0%	0.66	34.7%	0.80	28.7%	0.97
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.2%	4.5%	0.04	2.2%	0.09	3.3%	0.06	0.5%	0.37
Net Gains/Losses as % of Net Income		0.0%	N/A	N/A	4.1%	N/A	4.1%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$4,131,376	60.7%	47.4%	1.28	49.7%	1.22	54.4%	1.12	59.9%	1.01
Supplies & Services	\$1,854,732	27.3%	39.6%	0.69	39.8%	0.69	34.1%	0.80	26.7%	1.02
Capital Component	\$377,429	5.5%	8.8%	0.63	5.7%	0.97	7.4%	0.75	6.5%	0.86
Bad Debt	\$438,013	6.4%	4.2%	1.53	4.8%	1.35	4.1%	1.59	6.9%	0.93
Fiscal Statistics										
Operating Margin (%)		4.6%	5.6%	0.82	8.7%	0.53	5.2%	0.88	7.1%	0.65
Total Hospital Net Income (%)		4.6%	3.5%	1.31	9.1%	0.51	5.5%	0.85	7.1%	0.65
Return on Equity (%)		9.2%	2.8%	3.29	7.3%	1.26	8.5%	1.08	12.9%	0.71
Current Ratio		25.3	2.9	8.73	5.1	4.95	2.0	12.64	26.1	0.97
Days in Net Patient Accounts Receivable		91.2	50.2	1.82	67.9	1.34	58.2	1.57	101.8	0.90
Average Payment Period		3.9	54.8	0.07	65.0	0.06	48.8	0.08	4.3	0.90
Equity Financing (%)		98.0%	58.1%	1.69	66.6%	1.47	50.4%	1.94	98.1%	1.00
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.1	N/A	0.6	N/A	0.0	N/A
Times Interest Earned		0.0	3.3	N/A	17.1	N/A	6.5	N/A	0.0	N/A
Total Asset Turnover		2.0	0.8	2.45	0.8	2.48	1.6	1.28	1.8	1.09
Average Age of Plant (Years)		25.6	9.5	2.69	12.2	2.10	11.2	2.28	25.3	1.01
Increase (Decrease) Total Net Patient Revenue		8.6%	6.3%	1.35	8.9%	0.96	9.7%	0.88	5.4%	1.57
Outpatient Gross Revenue (% of Total GPR)		61.9%	49.7%	1.24	52.8%	1.17	64.9%	0.95	63.5%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,717		\$11,228	0.60	\$11,274	0.60	\$9,384	0.72	\$6,679	1.01
Inpatient Net Revenue per Day	\$1,123		\$2,612	0.43	\$2,938	0.38	\$1,833	0.61	\$1,027	1.09
Outpatient Net Revenue per Visit	\$228		\$497	0.46	\$604	0.38	\$442	0.52	\$245	0.93

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$9,871,293	Cash & Cash Equivalents	\$0	Current Liabilities	\$70,000
Less Deductions	\$2,753,921	Net Patient Receivables	\$1,772,678	Long-Term Debt	\$0
Net Patient Revenue	\$7,117,372	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$13,894			Subtotal	\$70,000
Total Revenue	\$7,131,267	Land, Buildings & Equipment (Net)	\$1,808,926	Unrestricted Fund Balance	\$3,511,604
Less Expenses	\$6,801,550	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$3,581,604	Total Liabilities & Fund Balance	\$3,581,604
Net Income	\$329,717				