

010 Beaver Dam Community Hospitals Inc
 707 South University Avenue
 Beaver Dam, WI 53916
 920-887-7181

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dodge
 Analysis Area: Southern (1)
 Volume Group: 5

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	17.2%	60.5%	0.28	58.9%	0.29	52.8%	0.33	16.3%	1.05
Obstetrics	24.3%	42.5%	0.57	40.9%	0.59	34.5%	0.70	26.5%	0.92
Pediatrics	0.0%	57.0%	N/A	56.9%	N/A	12.0%	N/A	0.0%	N/A
Total Hospital	22.7%	58.4%	0.39	59.5%	0.38	49.1%	0.46	21.3%	1.06
Average Census (Patients)									
Adult Medical-Surgical	11.8	31.3	0.38	27.6	0.43	22.4	0.53	11.2	1.05
Obstetrics	2.9	5.7	0.51	5.8	0.50	3.7	0.80	3.2	0.92
Pediatrics	0.0	2.4	N/A	2.3	N/A	0.3	N/A	0.0	N/A
Total Hospital	19.7	54.6	0.36	56.5	0.35	37.2	0.53	18.6	1.06
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.7	0.76	3.8	0.74	3.5	0.81	2.6	1.08
Obstetrics	2.3	2.4	0.97	2.0	1.17	2.2	1.02	2.4	0.97
Pediatrics	0.0	2.2	N/A	3.4	N/A	2.1	N/A	0.0	N/A
Total Hospital	2.3	4.3	0.53	4.3	0.53	3.6	0.63	2.7	0.83
Surgical Operations									
Inpatient	780	1,970	0.40	2,062	0.38	1,104	0.71	741	1.05
Outpatient	3,124	4,151	0.75	4,893	0.64	3,482	0.90	2,762	1.13
Inpatient as % of All Surgeries	20.0%	32.2%	0.62	29.6%	0.67	24.1%	0.83	21.2%	0.94
Outpatient Visits									
Non-Emergency Visits	66,846	94,816	0.71	132,264	0.51	71,021	0.94	56,581	1.18
Emergency Visits	15,021	16,124	0.93	16,117	0.93	17,114	0.88	14,170	1.06
Full-Time Equivalents (FTEs)									
Administrators	26.0	18.7	1.39	20.2	1.29	20.0	1.30	30.0	0.87
Nurses, Licensed	130.2	197.1	0.66	217.6	0.60	143.6	0.91	130.1	1.00
Ancillary Nursing Personnel	5.4	37.6	0.14	40.7	0.13	29.1	0.19	12.9	0.42
All Other Personnel	375.1	452.4	0.83	579.9	0.65	374.3	1.00	433.8	0.86
Total FTEs	536.8	705.8	0.76	858.3	0.63	567.1	0.95	606.8	0.88
FTEs per 100 Patient Census (Adjusted)									
Administrators	43.7	17.2	2.54	15.5	2.82	20.4	2.14	50.4	0.87
Nurses, Licensed	218.8	181.8	1.20	167.0	1.31	146.6	1.49	218.4	1.00
Ancillary Nursing Personnel	9.1	34.6	0.26	31.2	0.29	29.7	0.31	21.7	0.42
All Other Personnel	630.5	417.2	1.51	445.3	1.42	382.1	1.65	728.2	0.87
Total FTEs	902.1	650.8	1.39	659.0	1.37	578.9	1.56	1,018.7	0.89

Total Hospital:
 Beds Set Up & Staffed 87
 Discharges 3,191
 Inpatient Days 7,222

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 8
 Discharges 10
 Inpatient Days 33

Newborn Nursery:
 Bassinets 8
 Total Births 426
 Newborn Days 876

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	69	1,541	4,335	17.2%	11.8	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	465	1,066	24.3%	2.9	2.3
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	575	1,805	82.2%	4.9	3.1
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
 4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	26	0	26.0	Surgical Personnel	10	0	10.0
Physicians & Dentists	0	2	0.6	Radiological Services Personnel	16	8	20.8
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	5	1	5.0
Registered Nurses	67	85	115.6	Occupational Therapists	4	1	4.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	6	8	10.6	Physical Therapists	5	1	5.6
Ancillary Nursing Personnel	0	9	5.4	Physical Therapy Assistants/Aides	2	0	2.0
Physician Assistants	4	3	5.1	Recreational Therapists	0	0	0.0
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	1	2	2.3
Certified Registered Nurse Anesthetists	2	3	4.0	Psychologists	0	0	0.0
Medical Records Personnel	8	6	9.8	Social Workers	0	7	4.5
Pharmacy Personnel	8	7	11.1	All Other Health Professionals	24	44	46.6
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	184	119	247.5
				Total	372	306	536.8

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$50,934,099	41.7%	41.5%	1.00	38.5%	1.08	43.8%	0.95	42.0%	0.99
Medical Assistance	\$11,206,302	9.2%	10.8%	0.85	8.5%	1.08	9.0%	1.02	8.3%	1.10
Commercial	\$55,931,316	45.8%	40.7%	1.12	45.7%	1.00	40.7%	1.12	45.0%	1.02
All Other	\$4,140,786	3.4%	7.0%	0.49	7.2%	0.47	6.4%	0.53	4.6%	0.74
Deductions as % of Total Gross Patient Revenue										
Medicare	\$36,037,564	29.5%	26.5%	1.11	23.8%	1.24	28.9%	1.02	28.5%	1.03
Medical Assistance	\$9,492,914	7.8%	8.4%	0.93	6.6%	1.17	7.5%	1.03	7.9%	0.98
Commercial	\$17,074,107	14.0%	11.4%	1.22	13.7%	1.02	10.6%	1.31	13.1%	1.07
Charity Care	\$629,072	0.5%	1.6%	0.32	2.3%	0.22	1.6%	0.32	0.3%	1.59
All Other	\$407,398	0.3%	1.9%	0.18	1.9%	0.17	1.2%	0.28	0.6%	0.60
Total Deductions	\$63,641,055	52.1%	49.8%	1.05	48.5%	1.07	49.9%	1.04	50.4%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		9.9%	4.5%	2.20	8.4%	1.18	3.7%	2.71	9.6%	1.04
Net Gains/Losses as % of Net Income		50.5%	N/A	N/A	N/A	N/A	N/A	N/A	68.5%	0.74
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$29,940,556	47.9%	47.4%	1.01	50.0%	0.96	50.2%	0.95	46.4%	1.03
Supplies & Services	\$18,866,466	30.2%	39.6%	0.76	38.1%	0.79	35.5%	0.85	31.2%	0.97
Capital Component	\$10,434,994	16.7%	8.8%	1.91	8.8%	1.90	9.6%	1.74	17.4%	0.96
Bad Debt	\$3,288,753	5.3%	4.2%	1.25	3.1%	1.71	4.7%	1.12	5.0%	1.06
Fiscal Statistics										
Operating Margin (%)		3.8%	5.6%	0.68	3.6%	1.05	4.2%	0.91	3.5%	1.09
Total Hospital Net Income (%)		7.4%	3.5%	2.11	1.7%	4.46	3.6%	2.04	10.3%	0.72
Return on Equity (%)		3.6%	2.8%	1.27	1.4%	2.54	2.6%	1.35	5.0%	0.71
Current Ratio		1.9	2.9	0.65	2.2	0.85	2.8	0.68	1.2	1.59
Days in Net Patient Accounts Receivable		55.5	50.2	1.11	47.7	1.16	53.4	1.04	57.3	0.97
Average Payment Period		56.6	54.8	1.03	45.8	1.24	59.9	0.95	93.6	0.61
Equity Financing (%)		42.6%	58.1%	0.73	52.5%	0.81	57.9%	0.74	41.1%	1.04
Long-Term Debt to Equity Ratio		1.1	0.4	2.67	0.6	1.93	0.4	2.69	1.2	0.92
Times Interest Earned		2.3	3.3	0.69	2.0	1.13	2.9	0.79	2.7	0.83
Total Asset Turnover		0.5	0.8	0.57	0.9	0.54	0.7	0.63	0.5	1.02
Average Age of Plant (Years)		5.8	9.5	0.61	8.7	0.67	9.1	0.64	5.2	1.12
Increase (Decrease) Total Net Patient Revenue		4.3%	6.3%	0.68	7.0%	0.61	5.0%	0.86	9.7%	0.44
Outpatient Gross Revenue (% of Total GPR)		66.8%	49.7%	1.34	48.1%	1.39	62.1%	1.08	68.8%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$5,737		\$11,228	0.51	\$12,206	0.47	\$7,888	0.73	\$6,396	0.90
Inpatient Net Revenue per Day	\$2,532		\$2,612	0.97	\$2,824	0.90	\$2,187	1.16	\$2,336	1.08
Outpatient Net Revenue per Visit	\$491		\$497	0.99	\$371	1.32	\$608	0.81	\$569	0.86

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$122,212,503	Cash & Cash Equivalents	\$4,180,133	Current Liabilities	\$8,842,895
Less Deductions	\$63,641,055	Net Patient Receivables	\$8,882,274	Long-Term Debt	\$65,031,613
Net Patient Revenue	\$58,571,448	Other Receivables	\$722,224	Other Liabilities	\$7,096,984
Plus Other Revenue	\$6,439,674			Subtotal	\$80,971,492
Total Revenue	\$65,011,122	Land, Buildings & Equipment (Net)	\$75,939,629	Unrestricted Fund Balance	\$60,054,879
Less Expenses	\$62,530,769	Other Assets	\$51,302,111	Restricted Fund Balance	\$289,083
Non-Operating Gains/Losses	\$2,531,382			Total Liabilities & Fund Balance	\$141,026,371
Net Income	\$5,011,735	Total Assets	\$141,026,371		