

**015 Luther Midelfort Chippewa Valley**  
 1501 Thompson Street  
 Bloomer, WI 54724  
 715-568-2000

Fiscal Year: 01/01 to 12/31  
 Type: **GMS**  
 Critical Access Hospital  
 Control: **Other Not-For-Profit**

County: **Chippewa**  
 Analysis Area: **West Central (5A)**  
 Volume Group: **2**

Selected Utilization Statistics	FY 2008	All GSM Hospitals		Analysis Area 5A		Volume Group 2		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	17.7%	60.5%	0.29	50.0%	0.35	30.3%	0.59	31.2%	0.57
Obstetrics	0.0%	42.5%	N/A	30.9%	N/A	12.3%	N/A	0.0%	N/A
Pediatrics	0.0%	57.0%	N/A	71.5%	N/A	3.3%	N/A	0.0%	N/A
Total Hospital	17.7%	58.4%	0.30	48.3%	0.37	33.3%	0.53	133.9%	0.13
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	2.3	31.3	0.07	14.2	0.16	4.7	0.49	2.5	0.92
Obstetrics	0.0	5.7	N/A	2.1	N/A	0.5	N/A	0.0	N/A
Pediatrics	0.0	2.4	N/A	0.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.3	54.6	0.04	21.8	0.11	6.5	0.35	10.7	0.22
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.0	3.7	0.80	3.5	0.85	3.1	0.96	2.8	1.07
Obstetrics	0.0	2.4	N/A	2.4	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	1.9	N/A	1.6	N/A	0.0	N/A
Total Hospital	3.0	4.3	0.70	3.8	0.78	3.1	0.96	7.5	0.40
<b>Surgical Operations</b>									
Inpatient	18	1,970	0.01	577	0.03	156	0.12	8	2.25
Outpatient	460	4,151	0.11	1,762	0.26	1,057	0.44	395	1.16
Inpatient as % of All Surgeries	3.8%	32.2%	0.12	24.7%	0.15	12.9%	0.29	2.0%	1.90
<b>Outpatient Visits</b>									
Non-Emergency Visits	87,067	94,816	0.92	44,133	1.97	31,563	2.76	37,378	2.33
Emergency Visits	2,040	16,124	0.13	7,573	0.27	5,389	0.38	1,898	1.07
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.0	18.7	0.21	8.3	0.48	6.5	0.61	1.0	4.00
Nurses, Licensed	29.8	197.1	0.15	86.7	0.34	40.9	0.73	20.2	1.48
Ancillary Nursing Personnel	9.4	37.6	0.25	17.0	0.55	14.5	0.65	9.4	1.00
All Other Personnel	46.3	452.4	0.10	239.1	0.19	98.7	0.47	80.5	0.58
Total FTEs	89.5	705.8	0.13	351.1	0.25	160.5	0.56	111.0	0.81
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	31.1	17.2	1.81	16.5	1.89	33.0	0.94	1.9	16.47
Nurses, Licensed	232.1	181.8	1.28	171.8	1.35	206.9	1.12	38.1	6.08
Ancillary Nursing Personnel	73.2	34.6	2.11	33.8	2.17	73.2	1.00	17.8	4.12
All Other Personnel	360.3	417.2	0.86	474.0	0.76	499.6	0.72	152.1	2.37
Total FTEs	696.7	650.8	1.07	696.0	1.00	812.7	0.86	209.9	3.32

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	13	Health Maintenance Organization (HMO)	Yes	Beds Set Up & Staffed	7	Bassinets	0
Discharges	283	Preferred Provider Organization (PPO)	Yes	Discharges	167	Total Births	0
Inpatient Days	843			Inpatient Days	2,726	Newborn Days	0

**015 Luther Midelfort Chippewa Valley**  
Bloomer, WI 54724

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	13	282	843	17.7%	2.3	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	4	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	4	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	4	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	0	1	0.5	Radiological Services Personnel	3	2	4.4
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	1	1	1.6
Registered Nurses	25	5	27.8	Occupational Therapists	1	1	1.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	2	3.2
Ancillary Nursing Personnel	7	5	9.4	Physical Therapy Assistants/Aides	1	1	1.5
Physician Assistants	3	0	3.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	1	0	1.0	Dietitians & Nutritionists	0	1	0.6
Certified Registered Nurse Anesthetists	1	0	1.0	Psychologists	0	0	0.0
Medical Records Personnel	3	5	4.7	Social Workers	1	0	1.0
Pharmacy Personnel	0	1	0.2	All Other Health Professionals	6	13	12.0
Clinical Laboratory Personnel	7	1	7.5	All Other Personnel	0	77	1.9
				<b>Total</b>	<b>69</b>	<b>116</b>	<b>89.5</b>

**015 Luther Midelfort Chippewa Valley**

Bloomer, WI 54724

Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$17,521,888	49.6%	41.5%	1.20	44.9%	1.11	46.6%	1.06	51.6%	0.96
Medical Assistance	\$1,925,357	5.5%	10.8%	0.50	9.7%	0.56	7.4%	0.73	4.5%	1.21
Commercial	\$13,809,741	39.1%	40.7%	0.96	39.7%	0.99	39.7%	0.99	38.4%	1.02
All Other	\$2,063,646	5.8%	7.0%	0.84	5.8%	1.01	6.3%	0.93	5.4%	1.08
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$4,701,013	13.3%	26.5%	0.50	25.3%	0.53	23.5%	0.57	4.9%	2.72
Medical Assistance	\$1,423,130	4.0%	8.4%	0.48	7.0%	0.58	5.0%	0.81	3.4%	1.18
Commercial	\$970,686	2.7%	11.4%	0.24	6.3%	0.43	10.1%	0.27	1.6%	1.67
Charity Care	\$548,496	1.6%	1.6%	0.97	1.7%	0.91	1.1%	1.42	1.2%	1.27
All Other	\$716,885	2.0%	1.9%	1.08	1.6%	1.27	1.4%	1.42	2.6%	0.79
Total Deductions	\$8,360,209	23.7%	49.8%	0.48	41.9%	0.56	41.1%	0.58	13.7%	1.72
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.2%	4.5%	0.26	3.0%	0.39	5.6%	0.21	1.2%	1.00
Net Gains/Losses as % of Net Income		5.7%	N/A	N/A	N/A	N/A	5.0%	1.14	8.8%	0.65
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$15,185,770	54.5%	47.4%	1.15	51.1%	1.07	47.8%	1.14	52.2%	1.05
Supplies & Services	\$10,598,933	38.1%	39.6%	0.96	37.4%	1.02	38.8%	0.98	40.7%	0.94
Capital Component	\$1,271,582	4.6%	8.8%	0.52	7.9%	0.58	9.0%	0.50	4.0%	1.15
Bad Debt	\$785,520	2.8%	4.2%	0.67	3.6%	0.78	4.3%	0.65	3.1%	0.90
<b>Fiscal Statistics</b>										
Operating Margin (%)		-2.1%	5.6%	N/A	7.8%	N/A	7.5%	N/A	15.2%	N/A
Total Hospital Net Income (%)		-2.2%	3.5%	N/A	7.2%	N/A	7.8%	N/A	16.4%	N/A
Return on Equity (%)		0.0%	2.8%	N/A	5.8%	N/A	8.4%	N/A	33.5%	0.00
Current Ratio		2.1	2.9	0.73	1.4	1.53	3.3	0.64	1.1	1.84
Days in Net Patient Accounts Receivable		56.4	50.2	1.12	54.7	1.03	55.0	1.03	58.6	0.96
Average Payment Period		34.5	54.8	0.63	79.8	0.43	42.2	0.82	64.2	0.54
Equity Financing (%)		69.3%	58.1%	1.19	64.3%	1.08	52.9%	1.31	105.5%	0.66
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.3	N/A	0.7	N/A	0.0	0.00
Times Interest Earned		-212.3	3.3	N/A	8.6	N/A	5.5	N/A	746.4	N/A
Total Asset Turnover		1.5	0.8	1.87	0.8	1.86	1.1	1.42	2.0	0.75
Average Age of Plant (Years)		9.7	9.5	1.02	7.4	1.31	7.2	1.35	16.6	0.58
Increase (Decrease) Total Net Patient Revenue		11.8%	6.3%	1.86	8.2%	1.43	5.0%	2.37	65.6%	0.18
Outpatient Gross Revenue (% of Total GPR)		82.1%	49.7%	1.65	56.7%	1.45	66.9%	1.23	79.7%	1.03
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$15,237		\$11,228	1.36	\$9,427	1.62	\$8,569	1.78	\$10,823	1.41
Inpatient Net Revenue per Day	\$1,829		\$2,612	0.70	\$2,348	0.78	\$2,327	0.79	\$1,129	1.62
Outpatient Net Revenue per Visit	\$223		\$497	0.45	\$547	0.41	\$390	0.57	\$415	0.54

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$35,320,631	Cash & Cash Equivalents	\$35,014	Current Liabilities	\$2,559,670
Less Deductions	\$8,360,209	Net Patient Receivables	\$4,154,658	Long-Term Debt	\$0
Net Patient Revenue	\$26,960,422	Other Receivables	\$563,910	Other Liabilities	\$2,957,226
Plus Other Revenue	\$316,707			Subtotal	\$5,516,896
Total Revenue	\$27,277,130	Land, Buildings & Equipment (Net)	\$7,303,811	Unrestricted Fund Balance	\$12,476,584
Less Expenses	\$27,841,805	Other Assets	\$5,936,187	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$34,155	Total Assets	\$17,993,580	Total Liabilities & Fund Balance	\$17,993,480
Net Income	-\$598,830				