

016 Boscobel Area Health Care
 205 Parker Street
 Boscobel, WI 53805
 608-375-4112

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 1

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	18.5%	60.5%	0.31	58.9%	0.31	18.2%	1.01	20.1%	0.92
Obstetrics	17.8%	42.5%	0.42	40.9%	0.43	21.6%	0.82	13.2%	1.35
Pediatrics	0.0%	57.0%	N/A	56.9%	N/A	19.9%	N/A	0.0%	N/A
Total Hospital	37.4%	58.4%	0.64	59.5%	0.63	21.8%	1.72	31.9%	1.17
Average Census (Patients)									
Adult Medical-Surgical	3.9	31.3	0.12	27.6	0.14	3.2	1.20	4.2	0.92
Obstetrics	0.4	5.7	0.06	5.8	0.06	1.1	0.33	0.3	1.35
Pediatrics	0.0	2.4	N/A	2.3	N/A	0.7	N/A	0.0	N/A
Total Hospital	9.3	54.6	0.17	56.5	0.17	4.5	2.08	11.1	0.84
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.7	0.93	3.8	0.91	3.3	1.04	3.3	1.06
Obstetrics	2.3	2.4	0.98	2.0	1.19	2.5	0.94	2.1	1.11
Pediatrics	0.0	2.2	N/A	3.4	N/A	1.4	N/A	0.0	N/A
Total Hospital	3.4	4.3	0.79	4.3	0.78	3.7	0.91	3.4	1.00
Surgical Operations									
Inpatient	82	1,970	0.04	2,062	0.04	74	1.11	78	1.05
Outpatient	413	4,151	0.10	4,893	0.08	593	0.70	386	1.07
Inpatient as % of All Surgeries	16.6%	32.2%	0.51	29.6%	0.56	11.0%	1.50	16.8%	0.99
Outpatient Visits									
Non-Emergency Visits	8,144	94,816	0.09	132,264	0.06	15,604	0.52	5,896	1.38
Emergency Visits	2,251	16,124	0.14	16,117	0.14	2,688	0.84	2,142	1.05
Full-Time Equivalents (FTEs)									
Administrators	0.0	18.7	N/A	20.2	N/A	3.0	N/A	0.0	N/A
Nurses, Licensed	30.3	197.1	0.15	217.6	0.14	23.2	1.31	36.1	0.84
Ancillary Nursing Personnel	6.6	37.6	0.18	40.7	0.16	6.0	1.10	11.3	0.59
All Other Personnel	86.1	452.4	0.19	579.9	0.15	57.6	1.50	97.3	0.89
Total FTEs	123.1	705.8	0.17	858.3	0.14	89.8	1.37	144.6	0.85
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	17.2	N/A	15.5	N/A	23.3	N/A	0.0	N/A
Nurses, Licensed	146.8	181.8	0.81	167.0	0.88	180.6	0.81	137.7	1.07
Ancillary Nursing Personnel	32.1	34.6	0.93	31.2	1.03	47.0	0.68	43.0	0.75
All Other Personnel	417.0	417.2	1.00	445.3	0.94	448.9	0.93	371.3	1.12
Total FTEs	596.0	650.8	0.92	659.0	0.90	700.0	0.85	552.0	1.08

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 1,015
 Inpatient Days 3,419

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 2
 Discharges 46
 Inpatient Days 462

Newborn Nursery:
 Bassinets 2
 Total Births 57
 Newborn Days 114

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	21	411	1,421	18.5%	3.9	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	2	56	130	17.8%	0.4	2.3
Psychiatric	1	0	523	1,837	0.0%	5.0	3.5
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	25	31	4.2%	0.1	1.2
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	0	2	0.6
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	4	1	4.3
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	0	1	0.9
Registered Nurses	6	29	27.1	Occupational Therapists	0	1	0.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	1	3	2.6	Physical Therapists	1	1	1.3
Ancillary Nursing Personnel	3	7	6.6	Physical Therapy Assistants/Aides	1	1	1.6
Physician Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	0	1	0.7	Dietitians & Nutritionists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	8	0	8.0	Social Workers	0	1	0.7
Pharmacy Personnel	1	3	3.0	All Other Health Professionals	9	0	9.0
Clinical Laboratory Personnel	5	0	5.0	All Other Personnel	35	20	46.5
				Total	78	72	123.1

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$9,867,641	40.4%	41.5%	0.97	38.5%	1.05	39.6%	1.02	40.8%	0.99
Medical Assistance	\$3,290,409	13.5%	10.8%	1.24	8.5%	1.58	11.4%	1.18	13.0%	1.04
Commercial	\$8,215,726	33.6%	40.7%	0.83	45.7%	0.74	42.3%	0.79	37.4%	0.90
All Other	\$3,056,320	12.5%	7.0%	1.80	7.2%	1.73	6.7%	1.87	8.8%	1.42
Deductions as % of Total Gross Patient Revenue										
Medicare	\$5,118,214	21.0%	26.5%	0.79	23.8%	0.88	16.2%	1.29	19.9%	1.05
Medical Assistance	\$1,884,393	7.7%	8.4%	0.92	6.6%	1.16	6.3%	1.22	8.1%	0.95
Commercial	\$2,325,062	9.5%	11.4%	0.83	13.7%	0.69	10.0%	0.95	11.9%	0.80
Charity Care	\$169,928	0.7%	1.6%	0.44	2.3%	0.30	0.8%	0.85	0.7%	1.04
All Other	\$702,694	2.9%	1.9%	1.53	1.9%	1.49	1.4%	2.12	2.2%	1.28
Total Deductions	\$10,200,291	41.8%	49.8%	0.84	48.5%	0.86	34.7%	1.20	42.8%	0.97
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.6%	4.5%	0.36	8.4%	0.19	3.3%	0.49	1.3%	1.28
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	N/A	N/A	4.1%	N/A	362.4%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$8,372,044	54.8%	47.4%	1.16	50.0%	1.10	54.4%	1.01	58.6%	0.94
Supplies & Services	\$4,362,176	28.6%	39.6%	0.72	38.1%	0.75	34.1%	0.84	27.5%	1.04
Capital Component	\$1,484,388	9.7%	8.8%	1.11	8.8%	1.11	7.4%	1.31	8.6%	1.14
Bad Debt	\$1,047,167	6.9%	4.2%	1.63	3.1%	2.22	4.1%	1.69	5.4%	1.28
Fiscal Statistics										
Operating Margin (%)		-5.5%	5.6%	N/A	3.6%	N/A	5.2%	N/A	-2.6%	2.11
Total Hospital Net Income (%)		-4.5%	3.5%	N/A	1.7%	N/A	5.5%	N/A	1.0%	N/A
Return on Equity (%)		0.0%	2.8%	N/A	1.4%	N/A	8.5%	N/A	1.5%	0.00
Current Ratio		2.4	2.9	0.83	2.2	1.09	2.0	1.20	2.9	0.83
Days in Net Patient Accounts Receivable		53.6	50.2	1.07	47.7	1.12	58.2	0.92	61.2	0.88
Average Payment Period		44.5	54.8	0.81	45.8	0.97	48.8	0.91	36.2	1.23
Equity Financing (%)		43.9%	58.1%	0.76	52.5%	0.84	50.4%	0.87	58.5%	0.75
Long-Term Debt to Equity Ratio		1.0	0.4	2.42	0.6	1.75	0.6	1.69	0.4	2.51
Times Interest Earned		-2.7	3.3	N/A	2.0	N/A	6.5	N/A	2.3	N/A
Total Asset Turnover		1.1	0.8	1.29	0.9	1.23	1.6	0.68	1.5	0.72
Average Age of Plant (Years)		15.1	9.5	1.59	8.7	1.73	11.2	1.34	19.0	0.79
Increase (Decrease) Total Net Patient Revenue		-1.3%	6.3%	N/A	7.0%	N/A	9.7%	N/A	-12.6%	0.10
Outpatient Gross Revenue (% of Total GPR)		54.8%	49.7%	1.10	48.1%	1.14	64.9%	0.84	57.5%	0.95
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,394		\$11,228	0.57	\$12,206	0.52	\$9,384	0.68	\$4,996	1.28
Inpatient Net Revenue per Day	\$1,738		\$2,612	0.67	\$2,824	0.62	\$1,833	0.95	\$1,411	1.23
Outpatient Net Revenue per Visit	\$716		\$497	1.44	\$371	1.93	\$442	1.62	\$1,020	0.70

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$24,430,096	Cash & Cash Equivalents	\$1,494,365	Current Liabilities	\$1,779,715
Less Deductions	\$10,200,291	Net Patient Receivables	\$2,082,110	Long-Term Debt	\$5,936,611
Net Patient Revenue	\$14,229,805	Other Receivables	\$270,000	Other Liabilities	\$0
Plus Other Revenue	\$234,892			Subtotal	\$7,716,326
Total Revenue	\$14,464,697	Land, Buildings & Equipment (Net)	\$8,822,730	Unrestricted Fund Balance	\$6,043,286
Less Expenses	\$15,265,775	Other Assets	\$1,090,407	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$142,663			Total Liabilities & Fund Balance	\$13,759,612
Net Income	-\$658,415	Total Assets	\$13,759,612		