

017 Wheaton Franciscan Healthcare-Elmbrook Memorial, Inc
 19333 West North Avenue
 Brookfield, WI 53045
 262-785-2000

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Religious Organization**

County: **Waukesha**
 Analysis Area: **Southeastern (2A)**
 Volume Group: **5**

| Selected Utilization Statistics | FY 2008 | All GMS Hospitals | | Analysis Area 2A | | Volume Group 5 | | FY 2008 vs. 2007 | |
|---|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2007 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 70.3% | 60.5% | 1.16 | 68.4% | 1.03 | 52.8% | 1.33 | 67.5% | 1.04 |
| Obstetrics | 60.5% | 42.5% | 1.42 | 41.3% | 1.46 | 34.5% | 1.75 | 66.4% | 0.91 |
| Pediatrics | 0.0% | 57.0% | N/A | 18.1% | N/A | 12.0% | N/A | 0.0% | N/A |
| Total Hospital | 67.1% | 58.4% | 1.15 | 59.0% | 1.14 | 49.1% | 1.37 | 64.8% | 1.04 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 52.0 | 31.3 | 1.66 | 49.1 | 1.06 | 22.4 | 2.33 | 49.9 | 1.04 |
| Obstetrics | 4.8 | 5.7 | 0.85 | 7.0 | 0.69 | 3.7 | 1.32 | 5.3 | 0.91 |
| Pediatrics | 0.0 | 2.4 | N/A | 0.8 | N/A | 0.3 | N/A | 0.0 | N/A |
| Total Hospital | 61.7 | 54.6 | 1.13 | 70.5 | 0.88 | 37.2 | 1.66 | 59.6 | 1.04 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 4.1 | 3.7 | 1.11 | 3.7 | 1.11 | 3.5 | 1.19 | 4.0 | 1.04 |
| Obstetrics | 2.6 | 2.4 | 1.09 | 2.4 | 1.09 | 2.2 | 1.15 | 2.6 | 1.00 |
| Pediatrics | 0.0 | 2.2 | N/A | 1.5 | N/A | 2.1 | N/A | 0.0 | N/A |
| Total Hospital | 4.2 | 4.3 | 0.98 | 4.1 | 1.01 | 3.6 | 1.16 | 4.0 | 1.04 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 2,311 | 1,970 | 1.17 | 1,769 | 1.31 | 1,104 | 2.09 | 2,399 | 0.96 |
| Outpatient | 4,914 | 4,151 | 1.18 | 4,471 | 1.10 | 3,482 | 1.41 | 4,991 | 0.98 |
| Inpatient as % of All Surgeries | 32.0% | 32.2% | 0.99 | 28.3% | 1.13 | 24.1% | 1.33 | 32.5% | 0.99 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 72,035 | 94,816 | 0.76 | 125,391 | 0.57 | 71,021 | 1.01 | 74,738 | 0.96 |
| Emergency Visits | 13,007 | 16,124 | 0.81 | 21,466 | 0.61 | 17,114 | 0.76 | 12,744 | 1.02 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 39.6 | 18.7 | 2.12 | 27.1 | 1.46 | 20.0 | 1.98 | 21.0 | 1.89 |
| Nurses, Licensed | 146.6 | 197.1 | 0.74 | 233.7 | 0.63 | 143.6 | 1.02 | 155.9 | 0.94 |
| Ancillary Nursing Personnel | 62.0 | 37.6 | 1.65 | 39.9 | 1.55 | 29.1 | 2.13 | 66.6 | 0.93 |
| All Other Personnel | 276.4 | 452.4 | 0.61 | 529.4 | 0.52 | 374.3 | 0.74 | 308.5 | 0.90 |
| Total FTEs | 524.7 | 705.8 | 0.74 | 830.2 | 0.63 | 567.1 | 0.93 | 552.0 | 0.95 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 31.2 | 17.2 | 1.81 | 16.0 | 1.95 | 20.4 | 1.53 | 16.4 | 1.91 |
| Nurses, Licensed | 115.4 | 181.8 | 0.64 | 137.5 | 0.84 | 146.6 | 0.79 | 121.5 | 0.95 |
| Ancillary Nursing Personnel | 48.8 | 34.6 | 1.41 | 23.5 | 2.08 | 29.7 | 1.64 | 51.9 | 0.94 |
| All Other Personnel | 217.6 | 417.2 | 0.52 | 311.6 | 0.70 | 382.1 | 0.57 | 240.5 | 0.90 |
| Total FTEs | 413.1 | 650.8 | 0.63 | 488.6 | 0.85 | 578.9 | 0.71 | 430.3 | 0.96 |

Total Hospital:

Beds Set Up & Staffed 92
 Discharges 5,422
 Inpatient Days 22,593

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinetts 18
 Total Births 527
 Newborn Days 1,383

017 Wheaton Franciscan Healthcare-Elmbrook Memorial, Inc
 Brookfield, WI 53045

| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 06/30/2008 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 74 | 4,593 | 19,030 | 70.3% | 52.0 | 4.1 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 1 | 8 | 686 | 1,770 | 60.5% | 4.8 | 2.6 |
| Psychiatric | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 1 | 6 | 143 | 1,793 | 81.6% | 4.9 | 12.5 |
| Step-Down (Special Care) | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 1 | 4 | 35 | 222 | 15.2% | 0.6 | 6.3 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
 4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 37 | 4 | 39.6 | Surgical Personnel | 20 | 9 | 25.8 |
| Physicians & Dentists | 0 | 0 | 0.0 | Radiological Services Personnel | 16 | 39 | 36.5 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Respiratory Therapists | 4 | 14 | 10.1 |
| Registered Nurses | 55 | 161 | 139.2 | Occupational Therapists | 0 | 6 | 2.5 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 0 | 0.0 |
| Licensed Practical Nurses | 0 | 0 | 0.0 | Physical Therapists | 3 | 7 | 7.0 |
| Ancillary Nursing Personnel | 22 | 78 | 62.0 | Physical Therapy Assistants/Aides | 1 | 2 | 1.0 |
| Physician Assistants | 0 | 0 | 0.0 | Recreational Therapists | 0 | 0 | 0.0 |
| Nurse Practitioners | 1 | 6 | 2.8 | Dietitians & Nutritionists | 0 | 3 | 1.9 |
| Certified Registered Nurse Anesthetists | 4 | 4 | 4.6 | Psychologists | 1 | 0 | 1.0 |
| Medical Records Personnel | 12 | 9 | 17.0 | Social Workers | 0 | 0 | 0.0 |
| Pharmacy Personnel | 9 | 14 | 15.5 | All Other Health Professionals | 25 | 29 | 36.2 |
| Clinical Laboratory Personnel | 0 | 0 | 0.0 | All Other Personnel | 76 | 115 | 121.8 |
| | | | | Total | 286 | 500 | 524.7 |

017 Wheaton Franciscan Healthcare-Elmbrook Memorial, Inc
 Brookfield, WI 53045

| Selected Financial Statistics | FY 2008 | All GMS Hospitals | | Analysis Area 2A | | Volume Group 5 | | FY 2008 vs. 2007 | | |
|--|---------------|-------------------|----------|---------------------|---------|-------------------|---------|------------------|----------|------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2007 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$134,928,413 | 44.0% | 41.5% | 1.06 | 43.8% | 1.01 | 43.8% | 1.00 | 42.2% | 1.04 |
| Medical Assistance | \$6,808,034 | 2.2% | 10.8% | 0.21 | 7.4% | 0.30 | 9.0% | 0.25 | 2.4% | 0.92 |
| Commercial | \$157,240,525 | 51.3% | 40.7% | 1.26 | 43.3% | 1.19 | 40.7% | 1.26 | 51.1% | 1.00 |
| All Other | \$7,409,328 | 2.4% | 7.0% | 0.35 | 5.6% | 0.44 | 6.4% | 0.38 | 4.3% | 0.57 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$99,747,903 | 32.6% | 26.5% | 1.23 | 29.6% | 1.10 | 28.9% | 1.13 | 30.8% | 1.06 |
| Medical Assistance | \$6,147,849 | 2.0% | 8.4% | 0.24 | 6.0% | 0.34 | 7.5% | 0.27 | 1.9% | 1.06 |
| Commercial | \$64,430,810 | 21.0% | 11.4% | 1.84 | 13.6% | 1.54 | 10.6% | 1.98 | 21.2% | 0.99 |
| Charity Care | \$2,069,770 | 0.7% | 1.6% | 0.42 | 1.3% | 0.54 | 1.6% | 0.41 | 0.6% | 1.15 |
| All Other | \$5,397,024 | 1.8% | 1.9% | 0.94 | 1.3% | 1.38 | 1.2% | 1.47 | 1.7% | 1.05 |
| Total Deductions | \$177,793,357 | 58.0% | 49.8% | 1.17 | 51.7% | 1.12 | 49.9% | 1.16 | 56.2% | 1.03 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 1.6% | 4.5% | 0.37 | 3.6% | 0.46 | 3.7% | 0.45 | 1.5% | 1.08 |
| Net Gains/Losses as % of Net Income | | 0.1% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$44,636,219 | 36.6% | 47.4% | 0.77 | 45.4% | 0.81 | 50.2% | 0.73 | 35.0% | 1.05 |
| Supplies & Services | \$66,292,583 | 54.4% | 39.6% | 1.37 | 40.6% | 1.34 | 35.5% | 1.53 | 56.2% | 0.97 |
| Capital Component | \$8,346,570 | 6.8% | 8.8% | 0.78 | 8.7% | 0.79 | 9.6% | 0.72 | 6.5% | 1.05 |
| Bad Debt | \$2,612,544 | 2.1% | 4.2% | 0.51 | 5.3% | 0.40 | 4.7% | 0.46 | 2.2% | 0.96 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 6.8% | 5.6% | 1.21 | 8.0% | 0.85 | 4.2% | 1.62 | 6.1% | 1.11 |
| Total Hospital Net Income (%) | | 6.8% | 3.5% | 1.92 | 4.5% | 1.52 | 3.6% | 1.86 | 6.1% | 1.11 |
| Return on Equity (%) | | 4.6% | 2.8% | 1.64 | 3.4% | 1.36 | 2.6% | 1.74 | 4.3% | 1.06 |
| Current Ratio | | 5.3 | 2.9 | 1.83 | 4.1 | 1.31 | 2.8 | 1.93 | 3.4 | 1.55 |
| Days in Net Patient Accounts Receivable | | 57.8 | 50.2 | 1.15 | 46.4 | 1.25 | 53.4 | 1.08 | 51.5 | 1.12 |
| Average Payment Period | | 18.7 | 54.8 | 0.34 | 46.8 | 0.40 | 59.9 | 0.31 | 20.9 | 0.90 |
| Equity Financing (%) | | 94.7% | 58.1% | 1.63 | 68.9% | 1.37 | 57.9% | 1.64 | 93.3% | 1.02 |
| Long-Term Debt to Equity Ratio | | 0.0 | 0.4 | 0.05 | 0.2 | 0.09 | 0.4 | 0.05 | 0.0 | 0.69 |
| Times Interest Earned | | 43.9 | 3.3 | 13.39 | 4.3 | 10.24 | 2.9 | 15.34 | 23.6 | 1.86 |
| Total Asset Turnover | | 0.7 | 0.8 | 0.83 | 0.8 | 0.86 | 0.7 | 0.93 | 0.7 | 0.95 |
| Average Age of Plant (Years) | | 9.3 | 9.5 | 0.98 | 10.1 | 0.92 | 9.1 | 1.02 | 8.7 | 1.07 |
| Increase (Decrease) Total Net Patient Revenue | | -1.6% | 6.3% | N/A | 6.8% | N/A | 5.0% | N/A | 0.2% | N/A |
| Outpatient Gross Revenue (% of Total GPR) | | 51.4% | 49.7% | 1.03 | 55.8% | 0.92 | 62.1% | 0.83 | 53.5% | 0.96 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$10,985 | | \$11,228 | 0.98 | \$9,416 | 1.17 | \$7,888 | 1.39 | \$10,680 | 1.03 |
| Inpatient Net Revenue per Day | \$2,636 | | \$2,612 | 1.01 | \$2,280 | 1.16 | \$2,187 | 1.21 | \$2,667 | 0.99 |
| Outpatient Net Revenue per Visit | \$812 | | \$497 | 1.63 | \$528 | 1.54 | \$608 | 1.33 | \$830 | 0.98 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$306,386,301 | Cash & Cash Equivalents | \$257,491 | Current Liabilities | \$5,860,826 |
| Less Deductions | \$177,793,357 | Net Patient Receivables | \$20,317,363 | Long-Term Debt | \$3,825,984 |
| Net Patient Revenue | \$128,592,944 | Other Receivables | \$0 | Other Liabilities | \$589,228 |
| Plus Other Revenue | \$2,151,080 | | | Subtotal | \$10,276,038 |
| Total Revenue | \$130,744,025 | Land, Buildings & Equipment (Net) | \$61,893,125 | Unrestricted Fund Balance | \$183,086,067 |
| Less Expenses | \$121,887,916 | Other Assets | \$110,894,126 | Restricted Fund Balance | \$0 |
| Non-Operating Gains/Losses | \$6,719 | | | Total Liabilities & Fund Balance | \$193,362,105 |
| Net Income | \$8,862,828 | Total Assets | \$193,362,105 | | |