

026 Upland Hills Health Inc
 800 Compassion Way, PO Box 800
 Dodgeville, WI 53533
 608-930-8000

Fiscal Year: 10/01 to 09/30
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: Iowa
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	46.5%	60.5%	0.77	58.9%	0.79	45.3%	1.03	47.0%	0.99
Obstetrics	26.6%	42.5%	0.63	40.9%	0.65	25.9%	1.03	25.7%	1.04
Pediatrics	0.0%	57.0%	N/A	56.9%	N/A	72.2%	N/A	0.0%	N/A
Total Hospital	40.2%	58.4%	0.69	59.5%	0.68	41.8%	0.96	40.4%	1.00
Average Census (Patients)									
Adult Medical-Surgical	7.0	31.3	0.22	27.6	0.25	7.3	0.96	7.0	0.99
Obstetrics	1.9	5.7	0.33	5.8	0.32	1.1	1.71	1.8	1.04
Pediatrics	0.0	2.4	N/A	2.3	N/A	0.2	N/A	0.0	N/A
Total Hospital	10.0	54.6	0.18	56.5	0.18	9.6	1.05	10.1	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	3.7	0.87	3.8	0.85	3.1	1.05	3.0	1.06
Obstetrics	2.4	2.4	1.03	2.0	1.24	2.3	1.04	2.3	1.04
Pediatrics	0.0	2.2	N/A	3.4	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.2	4.3	0.76	4.3	0.75	3.1	1.03	3.1	1.05
Surgical Operations									
Inpatient	211	1,970	0.11	2,062	0.10	282	0.75	235	0.90
Outpatient	849	4,151	0.20	4,893	0.17	1,111	0.76	869	0.98
Inpatient as % of All Surgeries	19.9%	32.2%	0.62	29.6%	0.67	20.3%	0.98	21.3%	0.94
Outpatient Visits									
Non-Emergency Visits	36,343	94,816	0.38	132,264	0.27	34,826	1.04	40,075	0.91
Emergency Visits	9,800	16,124	0.61	16,117	0.61	7,850	1.25	10,057	0.97
Full-Time Equivalents (FTEs)									
Administrators	4.0	18.7	0.21	20.2	0.20	6.3	0.64	4.0	1.00
Nurses, Licensed	60.9	197.1	0.31	217.6	0.28	53.3	1.14	52.0	1.17
Ancillary Nursing Personnel	11.8	37.6	0.31	40.7	0.29	11.6	1.01	11.3	1.04
All Other Personnel	152.2	452.4	0.34	579.9	0.26	139.7	1.09	148.6	1.02
Total FTEs	228.9	705.8	0.32	858.3	0.27	210.9	1.09	215.9	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.8	17.2	0.57	15.5	0.63	18.7	0.52	10.3	0.95
Nurses, Licensed	149.1	181.8	0.82	167.0	0.89	159.2	0.94	133.6	1.12
Ancillary Nursing Personnel	28.8	34.6	0.83	31.2	0.92	34.7	0.83	29.1	0.99
All Other Personnel	372.7	417.2	0.89	445.3	0.84	417.4	0.89	382.2	0.98
Total FTEs	560.5	650.8	0.86	659.0	0.85	630.0	0.89	555.2	1.01

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 1,143
 Inpatient Days 3,677

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 15
 Discharges 48
 Inpatient Days 225

Newborn Nursery:
 Bassinets 7
 Total Births 277
 Newborn Days 595

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	792	2,551	46.5%	7.0	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	280	682	26.6%	1.9	2.4
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	71	444	40.4%	1.2	6.3
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	5	5	8.4
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	1	3	2.6
Registered Nurses	31	40	55.3	Occupational Therapists	2	2	2.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	1.1
Licensed Practical Nurses	2	4	4.8	Physical Therapists	10	2	10.8
Ancillary Nursing Personnel	3	11	11.8	Physical Therapy Assistants/Aides	2	0	2.0
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	0	1	0.8	Dietitians & Nutritionists	2	1	2.2
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	7	7	11.2	Social Workers	1	1	1.5
Pharmacy Personnel	4	5	5.8	All Other Health Professionals	3	11	8.8
Clinical Laboratory Personnel	7	6	10.4	All Other Personnel	54	52	80.8
				Total	142	153	228.9

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$21,062,271	39.2%	41.5%	0.95	38.5%	1.02	41.4%	0.95	39.5%	0.99
Medical Assistance	\$5,418,773	10.1%	10.8%	0.93	8.5%	1.19	10.9%	0.93	8.2%	1.23
Commercial	\$24,855,722	46.3%	40.7%	1.14	45.7%	1.01	41.8%	1.11	47.5%	0.98
All Other	\$2,330,015	4.3%	7.0%	0.62	7.2%	0.60	5.9%	0.74	4.8%	0.90
Deductions as % of Total Gross Patient Revenue										
Medicare	\$11,865,567	22.1%	26.5%	0.84	23.8%	0.93	19.0%	1.17	21.9%	1.01
Medical Assistance	\$4,098,768	7.6%	8.4%	0.91	6.6%	1.15	7.1%	1.08	6.3%	1.21
Commercial	\$6,404,143	11.9%	11.4%	1.04	13.7%	0.87	9.0%	1.33	10.9%	1.09
Charity Care	\$1,213,549	2.3%	1.6%	1.42	2.3%	0.97	1.3%	1.77	2.4%	0.96
All Other	\$671,726	1.3%	1.9%	0.67	1.9%	0.65	0.7%	1.84	1.1%	1.17
Total Deductions	\$24,253,753	45.2%	49.8%	0.91	48.5%	0.93	36.9%	1.22	42.6%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.3%	4.5%	0.72	8.4%	0.39	3.0%	1.09	2.0%	1.61
Net Gains/Losses as % of Net Income		33.2%	N/A	N/A	N/A	N/A	9.6%	3.44	15.1%	2.20
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$14,480,225	50.2%	47.4%	1.06	50.0%	1.00	51.5%	0.97	52.8%	0.95
Supplies & Services	\$9,486,759	32.9%	39.6%	0.83	38.1%	0.86	33.6%	0.98	33.5%	0.98
Capital Component	\$4,141,955	14.4%	8.8%	1.64	8.8%	1.63	10.1%	1.42	10.8%	1.33
Bad Debt	\$748,948	2.6%	4.2%	0.62	3.1%	0.84	4.8%	0.54	3.0%	0.87
Fiscal Statistics										
Operating Margin (%)		5.1%	5.6%	0.91	3.6%	1.40	6.5%	0.78	11.6%	0.44
Total Hospital Net Income (%)		7.4%	3.5%	2.10	1.7%	4.45	7.2%	1.03	13.4%	0.55
Return on Equity (%)		3.2%	2.8%	1.13	1.4%	2.28	5.5%	0.58	5.6%	0.56
Current Ratio		1.5	2.9	0.53	2.2	0.70	2.7	0.57	1.5	1.00
Days in Net Patient Accounts Receivable		43.0	50.2	0.86	47.7	0.90	52.8	0.81	42.6	1.01
Average Payment Period		70.8	54.8	1.29	45.8	1.55	52.4	1.35	64.6	1.10
Equity Financing (%)		48.3%	58.1%	0.83	52.5%	0.92	55.9%	0.86	46.5%	1.04
Long-Term Debt to Equity Ratio		1.0	0.4	2.34	0.6	1.70	0.6	1.58	1.1	0.90
Times Interest Earned		3.2	3.3	0.98	2.0	1.60	4.2	0.77	7.4	0.43
Total Asset Turnover		0.4	0.8	0.52	0.9	0.49	0.8	0.55	0.4	1.01
Average Age of Plant (Years)		6.5	9.5	0.69	8.7	0.75	7.5	0.87	8.8	0.74
Increase (Decrease) Total Net Patient Revenue		1.8%	6.3%	0.29	7.0%	0.26	8.9%	0.20	6.9%	0.26
Outpatient Gross Revenue (% of Total GPR)		75.4%	49.7%	1.52	48.1%	1.57	71.4%	1.06	74.0%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,565		\$11,228	0.58	\$12,206	0.54	\$7,875	0.83	\$6,036	1.09
Inpatient Net Revenue per Day	\$1,979		\$2,612	0.76	\$2,824	0.70	\$2,276	0.87	\$1,937	1.02
Outpatient Net Revenue per Visit	\$467		\$497	0.94	\$371	1.26	\$493	0.95	\$425	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$53,666,781	Cash & Cash Equivalents	\$3,064,675	Current Liabilities	\$5,025,963
Less Deductions	\$24,253,753	Net Patient Receivables	\$3,456,058	Long-Term Debt	\$33,390,263
Net Patient Revenue	\$29,413,028	Other Receivables	\$275,714	Other Liabilities	\$0
Plus Other Revenue	\$989,201			Subtotal	\$38,416,226
Total Revenue	\$30,402,229	Land, Buildings & Equipment (Net)	\$40,423,660	Unrestricted Fund Balance	\$35,058,287
Less Expenses	\$28,857,887	Other Assets	\$25,426,363	Restricted Fund Balance	\$50,366
Non-Operating Gains/Losses	\$765,828			Total Liabilities & Fund Balance	\$73,474,513
Net Income	\$2,310,171	Total Assets	\$72,646,470		