

029 Luther Midelfort Eau Claire
 1221 Whipple Street, PO Box 5
 Eau Claire, WI 54702
 715-838-3311

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: Eau Claire
 Analysis Area: **West Central (5A)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2008	All GSM Hospitals		Analysis Area 5A		Volume Group 6		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	75.9%	60.5%	1.26	50.0%	1.52	60.5%	1.26	75.8%	1.00
Obstetrics	31.1%	42.5%	0.73	30.9%	1.01	41.7%	0.75	31.4%	0.99
Pediatrics	0.0%	57.0%	N/A	71.5%	N/A	82.0%	N/A	0.0%	N/A
Total Hospital	65.3%	58.4%	1.12	48.3%	1.35	57.7%	1.13	65.4%	1.00
Average Census (Patients)									
Adult Medical-Surgical	74.4	31.3	2.38	14.2	5.23	51.1	1.45	74.2	1.00
Obstetrics	6.2	5.7	1.09	2.1	2.99	9.1	0.68	6.3	0.99
Pediatrics	0.0	2.4	N/A	0.2	N/A	10.4	N/A	0.0	N/A
Total Hospital	115.0	54.6	2.11	21.8	5.26	100.7	1.14	107.2	1.07
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.7	0.99	3.5	1.04	3.7	0.99	3.7	1.00
Obstetrics	2.8	2.4	1.18	2.4	1.17	2.6	1.08	2.7	1.02
Pediatrics	0.0	2.2	N/A	1.9	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.3	4.3	1.00	3.8	1.12	4.4	0.98	4.1	1.03
Surgical Operations									
Inpatient	3,573	1,970	1.81	577	6.19	3,267	1.09	3,285	1.09
Outpatient	5,873	4,151	1.41	1,762	3.33	6,433	0.91	5,464	1.07
Inpatient as % of All Surgeries	37.8%	32.2%	1.18	24.7%	1.53	33.7%	1.12	37.5%	1.01
Outpatient Visits									
Non-Emergency Visits	130,519	94,816	1.38	44,133	2.96	204,311	0.64	128,930	1.01
Emergency Visits	23,907	16,124	1.48	7,573	3.16	28,164	0.85	22,078	1.08
Full-Time Equivalents (FTEs)									
Administrators	7.0	18.7	0.38	8.3	0.84	26.0	0.27	33.0	0.21
Nurses, Licensed	580.8	197.1	2.95	86.7	6.70	359.1	1.62	510.6	1.14
Ancillary Nursing Personnel	101.9	37.6	2.71	17.0	5.98	59.3	1.72	93.9	1.09
All Other Personnel	1,023.3	452.4	2.26	239.1	4.28	840.6	1.22	948.1	1.08
Total FTEs	1,713.0	705.8	2.43	351.1	4.88	1,284.9	1.33	1,585.6	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.5	17.2	0.20	16.5	0.21	13.4	0.26	17.6	0.20
Nurses, Licensed	290.9	181.8	1.60	171.8	1.69	185.0	1.57	272.7	1.07
Ancillary Nursing Personnel	51.0	34.6	1.47	33.8	1.51	30.5	1.67	50.1	1.02
All Other Personnel	512.6	417.2	1.23	474.0	1.08	433.1	1.18	506.5	1.01
Total FTEs	858.1	650.8	1.32	696.0	1.23	662.1	1.30	847.0	1.01

Total Hospital:
 Beds Set Up & Staffed 176
 Discharges 9,855
 Inpatient Days 42,080

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 13
 Total Births 863
 Newborn Days 3,560

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	98	7,370	27,222	75.9%	74.4	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	20	819	2,280	31.1%	6.2	2.8
Psychiatric	1	20	1,047	4,895	66.9%	13.4	4.7
Alcoholism/chemical dependency	1	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	26	461	6,382	67.1%	17.4	13.8
Step-Down (Special Care)	1	6	117	1,142	52.0%	3.1	9.8
Neonatal Intensive/Intermediate Care	2	6	27	159	7.2%	0.4	5.9
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	0	7.0	Surgical Personnel	43	2	44.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	62	13	71.4
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	24	4	26.4
Registered Nurses	494	153	578.8	Occupational Therapists	5	1	5.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	7	1	7.2
Ancillary Nursing Personnel	77	45	101.9	Physical Therapy Assistants/Aides	1	0	1.0
Physician Assistants	0	1	0.3	Recreational Therapists	4	1	4.2
Nurse Practitioners	0	1	0.9	Dietitians & Nutritionists	19	0	19.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	1	1	1.1
Medical Records Personnel	62	5	64.5	Social Workers	14	4	16.5
Pharmacy Personnel	32	6	34.9	All Other Health Professionals	125	57	155.7
Clinical Laboratory Personnel	50	9	55.9	All Other Personnel	473	71	516.1
				Total	1,501	375	1,713.0

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$217,959,953	52.7%	41.5%	1.27	44.9%	1.18	38.0%	1.39	52.7%	1.00
Medical Assistance	\$20,839,716	5.0%	10.8%	0.47	9.7%	0.52	13.9%	0.36	4.4%	1.14
Commercial	\$142,545,034	34.5%	40.7%	0.85	39.7%	0.87	41.7%	0.83	34.8%	0.99
All Other	\$32,095,213	7.8%	7.0%	1.12	5.8%	1.34	6.4%	1.21	8.1%	0.95
Deductions as % of Total Gross Patient Revenue										
Medicare	\$145,482,206	35.2%	26.5%	1.33	25.3%	1.39	24.7%	1.43	35.5%	0.99
Medical Assistance	\$18,347,754	4.4%	8.4%	0.53	7.0%	0.64	10.9%	0.41	3.9%	1.14
Commercial	\$9,439,772	2.3%	11.4%	0.20	6.3%	0.36	11.4%	0.20	2.2%	1.03
Charity Care	\$8,077,271	2.0%	1.6%	1.22	1.7%	1.15	1.4%	1.41	2.2%	0.87
All Other	\$14,291,671	3.5%	1.9%	1.84	1.6%	2.16	1.9%	1.82	2.9%	1.19
Total Deductions	\$195,638,674	47.3%	49.8%	0.95	41.9%	1.13	50.3%	0.94	46.7%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.3%	4.5%	1.17	3.0%	1.76	7.8%	0.67	6.8%	0.77
Net Gains/Losses as % of Net Income		0.6%	N/A	N/A	N/A	N/A	N/A	N/A	15.6%	0.04
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$101,836,459	51.2%	47.4%	1.08	51.1%	1.00	46.4%	1.10	52.4%	0.98
Supplies & Services	\$76,620,307	38.5%	39.6%	0.97	37.4%	1.03	41.3%	0.93	37.9%	1.02
Capital Component	\$14,065,492	7.1%	8.8%	0.81	7.9%	0.89	8.7%	0.81	7.2%	0.98
Bad Debt	\$6,377,425	3.2%	4.2%	0.76	3.6%	0.89	3.6%	0.90	2.5%	1.28
Fiscal Statistics										
Operating Margin (%)		13.5%	5.6%	2.40	7.8%	1.74	7.5%	1.79	14.4%	0.93
Total Hospital Net Income (%)		13.6%	3.5%	3.85	7.2%	1.88	5.0%	2.71	16.7%	0.81
Return on Equity (%)		9.1%	2.8%	3.23	5.8%	1.55	3.7%	2.46	15.9%	0.57
Current Ratio		0.6	2.9	0.21	1.4	0.45	2.4	0.26	3.0	0.21
Days in Net Patient Accounts Receivable		55.9	50.2	1.11	54.7	1.02	54.0	1.04	56.0	1.00
Average Payment Period		198.2	54.8	3.62	79.8	2.48	67.0	2.96	44.5	4.46
Equity Financing (%)		59.6%	58.1%	1.03	64.3%	0.93	55.3%	1.08	90.6%	0.66
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.3	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		1,797.3	3.3	548.60	8.6	207.96	4.2	432.63	93,835.4	0.02
Total Asset Turnover		0.7	0.8	0.82	0.8	0.82	0.8	0.88	0.9	0.72
Average Age of Plant (Years)		8.7	9.5	0.91	7.4	1.18	9.2	0.95	8.4	1.04
Increase (Decrease) Total Net Patient Revenue		12.5%	6.3%	1.98	8.2%	1.52	7.0%	1.79	7.9%	1.58
Outpatient Gross Revenue (% of Total GPR)		42.4%	49.7%	0.85	56.7%	0.75	48.1%	0.88	42.7%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,206		\$11,228	1.09	\$9,427	1.29	\$11,467	1.06	\$11,521	1.06
Inpatient Net Revenue per Day	\$2,859		\$2,612	1.09	\$2,348	1.22	\$2,626	1.09	\$2,777	1.03
Outpatient Net Revenue per Visit	\$631		\$497	1.27	\$547	1.15	\$406	1.56	\$562	1.12

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$413,439,916	Cash & Cash Equivalents	\$30,662	Current Liabilities	\$101,268,100
Less Deductions	\$195,638,674	Net Patient Receivables	\$33,289,171	Long-Term Debt	\$0
Net Patient Revenue	\$217,801,242	Other Receivables	\$3,348,783	Other Liabilities	\$38,032,419
Plus Other Revenue	\$12,114,696			Subtotal	\$139,300,519
Total Revenue	\$229,915,938	Land, Buildings & Equipment (Net)	\$158,026,084	Unrestricted Fund Balance	\$205,296,624
Less Expenses	\$198,899,683	Other Assets	\$149,902,443	Restricted Fund Balance	\$13,219,670
Non-Operating Gains/Losses	\$199,580			Total Liabilities & Fund Balance	\$344,597,143
Net Income	\$31,215,835	Total Assets	\$344,597,143		