

030 Sacred Heart Hospital
 900 West Clairemont Avenue
 Eau Claire, WI 54701
 715-839-4121

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 6

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 5A		Volume Group 6		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	65.0%	60.5%	1.07	50.0%	1.30	60.5%	1.07	71.5%	0.91
Obstetrics	34.0%	42.5%	0.80	30.9%	1.10	41.7%	0.81	31.3%	1.08
Pediatrics	0.0%	57.0%	N/A	71.5%	N/A	82.0%	N/A	0.0%	N/A
Total Hospital	58.1%	58.4%	0.99	48.3%	1.20	57.7%	1.01	60.0%	0.97
Average Census (Patients)									
Adult Medical-Surgical	78.0	31.3	2.49	14.2	5.48	51.1	1.52	81.5	0.96
Obstetrics	7.8	5.7	1.37	2.1	3.75	9.1	0.86	8.2	0.96
Pediatrics	0.0	2.4	N/A	0.2	N/A	10.4	N/A	0.0	N/A
Total Hospital	129.5	54.6	2.37	21.8	5.93	100.7	1.29	132.0	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	4.7	3.7	1.26	3.5	1.33	3.7	1.25	4.4	1.06
Obstetrics	2.3	2.4	0.97	2.4	0.96	2.6	0.89	2.2	1.02
Pediatrics	0.0	2.2	N/A	1.9	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.7	4.3	1.09	3.8	1.22	4.4	1.07	4.9	0.94
Surgical Operations									
Inpatient	2,848	1,970	1.45	577	4.93	3,267	0.87	3,159	0.90
Outpatient	1,631	4,151	0.39	1,762	0.93	6,433	0.25	1,758	0.93
Inpatient as % of All Surgeries	63.6%	32.2%	1.98	24.7%	2.58	33.7%	1.89	64.2%	0.99
Outpatient Visits									
Non-Emergency Visits	93,795	94,816	0.99	44,133	2.13	204,311	0.46	106,929	0.88
Emergency Visits	24,673	16,124	1.53	7,573	3.26	28,164	0.88	26,090	0.95
Full-Time Equivalents (FTEs)									
Administrators	6.0	18.7	0.32	8.3	0.72	26.0	0.23	9.0	0.67
Nurses, Licensed	85.5	197.1	0.43	86.7	0.99	359.1	0.24	267.4	0.32
Ancillary Nursing Personnel	0.0	37.6	N/A	17.0	N/A	59.3	N/A	57.5	0.00
All Other Personnel	922.1	452.4	2.04	239.1	3.86	840.6	1.10	691.1	1.33
Total FTEs	1,013.7	705.8	1.44	351.1	2.89	1,284.9	0.79	1,025.0	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.0	17.2	0.17	16.5	0.18	13.4	0.22	4.2	0.71
Nurses, Licensed	42.7	181.8	0.23	171.8	0.25	185.0	0.23	125.0	0.34
Ancillary Nursing Personnel	0.0	34.6	N/A	33.8	N/A	30.5	N/A	26.9	0.00
All Other Personnel	459.9	417.2	1.10	474.0	0.97	433.1	1.06	323.0	1.42
Total FTEs	505.6	650.8	0.78	696.0	0.73	662.1	0.76	479.0	1.06

Total Hospital:
 Beds Set Up & Staffed 223
 Discharges 10,189
 Inpatient Days 47,388

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 15
 Total Births 1,099
 Newborn Days 2,083

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	120	6,080	28,543	65.0%	78.0	4.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	24	307	4,865	55.4%	13.3	15.8
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	23	1,252	2,861	34.0%	7.8	2.3
Psychiatric	1	29	1,121	5,873	55.3%	16.0	5.2
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	22	1,528	4,987	61.9%	13.6	3.3
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	5	73	259	14.2%	0.7	3.5
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	1	1	1.2	Radiological Services Personnel	31	15	38.6
Medical & Dental Residents	162	203	276.5	Respiratory Therapists	8	18	18.4
Registered Nurses	0	0	0.0	Occupational Therapists	4	10	9.8
Certified Nurse Midwives	0	1	0.8	Occupational Therapy Assistants/Aides	1	4	2.2
Licensed Practical Nurses	42	62	73.7	Physical Therapists	6	11	10.0
Ancillary Nursing Personnel	0	0	0.0	Physical Therapy Assistants/Aides	4	5	5.6
Physician Assistants	0	0	0.0	Recreational Therapists	1	0	1.0
Nurse Practitioners	11	4	11.0	Dietitians & Nutritionists	3	4	4.3
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	9	1	9.8	Social Workers	2	8	4.8
Pharmacy Personnel	17	27	27.3	All Other Health Professionals	85	71	114.5
Clinical Laboratory Personnel	26	14	33.0	All Other Personnel	299	140	365.4
				Total	718	599	1,013.7

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$170,797,400	50.2%	41.5%	1.21	44.9%	1.12	38.0%	1.32	48.4%	1.04
Medical Assistance	\$42,950,413	12.6%	10.8%	1.17	9.7%	1.30	13.9%	0.91	12.0%	1.05
Commercial	\$110,465,130	32.4%	40.7%	0.80	39.7%	0.82	41.7%	0.78	34.4%	0.94
All Other	\$16,252,453	4.8%	7.0%	0.69	5.8%	0.83	6.4%	0.74	5.3%	0.90
Deductions as % of Total Gross Patient Revenue										
Medicare	\$113,548,788	33.4%	26.5%	1.26	25.3%	1.32	24.7%	1.35	31.7%	1.05
Medical Assistance	\$32,999,958	9.7%	8.4%	1.16	7.0%	1.39	10.9%	0.89	9.8%	0.98
Commercial	\$16,945,799	5.0%	11.4%	0.43	6.3%	0.79	11.4%	0.44	6.0%	0.82
Charity Care	\$9,185,653	2.7%	1.6%	1.69	1.7%	1.59	1.4%	1.95	2.1%	1.30
All Other	\$1,625,966	0.5%	1.9%	0.25	1.6%	0.30	1.9%	0.25	0.5%	0.99
Total Deductions	\$174,306,164	51.2%	49.8%	1.03	41.9%	1.22	50.3%	1.02	50.1%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.2%	4.5%	0.49	3.0%	0.74	7.8%	0.28	2.1%	1.07
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	N/A	N/A	N/A	0.63	53.2%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$73,931,869	48.6%	47.4%	1.03	51.1%	0.95	46.4%	1.05	50.9%	0.96
Supplies & Services	\$57,169,751	37.6%	39.6%	0.95	37.4%	1.01	41.3%	0.91	36.7%	1.02
Capital Component	\$15,740,041	10.4%	8.8%	1.18	7.9%	1.31	8.7%	1.19	8.9%	1.17
Bad Debt	\$5,202,839	3.4%	4.2%	0.81	3.6%	0.95	3.6%	0.96	3.6%	0.96
Fiscal Statistics										
Operating Margin (%)		10.5%	5.6%	1.88	7.8%	1.35	7.5%	1.39	8.0%	1.32
Total Hospital Net Income (%)		8.0%	3.5%	2.28	7.2%	1.12	5.0%	1.61	15.6%	0.51
Return on Equity (%)		4.3%	2.8%	1.52	5.8%	0.73	3.7%	1.15	9.3%	0.46
Current Ratio		1.9	2.9	0.67	1.4	1.40	2.4	0.81	2.2	0.89
Days in Net Patient Accounts Receivable		49.0	50.2	0.98	54.7	0.90	54.0	0.91	52.6	0.93
Average Payment Period		50.1	54.8	0.91	79.8	0.63	67.0	0.75	42.0	1.19
Equity Financing (%)		72.8%	58.1%	1.25	64.3%	1.13	55.3%	1.32	72.1%	1.01
Long-Term Debt to Equity Ratio		0.3	0.4	0.68	0.3	0.98	0.4	0.63	0.3	0.93
Times Interest Earned		9.1	3.3	2.79	8.6	1.06	4.2	2.20	24.2	0.38
Total Asset Turnover		0.5	0.8	0.67	0.8	0.67	0.8	0.72	0.5	0.99
Average Age of Plant (Years)		6.4	9.5	0.68	7.4	0.87	9.2	0.70	6.3	1.03
Increase (Decrease) Total Net Patient Revenue		4.5%	6.3%	0.71	8.2%	0.55	7.0%	0.64	8.3%	0.54
Outpatient Gross Revenue (% of Total GPR)		35.4%	49.7%	0.71	56.7%	0.62	48.1%	0.74	38.3%	0.92
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,269	\$11,228	0.91	\$9,427	1.09	\$11,467	0.90	\$9,891	1.04	
Inpatient Net Revenue per Day	\$2,208	\$2,612	0.85	\$2,348	0.94	\$2,626	0.84	\$2,006	1.10	
Outpatient Net Revenue per Visit	\$519	\$497	1.05	\$547	0.95	\$406	1.28	\$469	1.11	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$340,465,396	Cash & Cash Equivalents	\$3,805,259	Current Liabilities	\$19,098,224
Less Deductions	\$174,306,164	Net Patient Receivables	\$22,266,042	Long-Term Debt	\$63,001,941
Net Patient Revenue	\$166,159,232	Other Receivables	\$782,453	Other Liabilities	\$2,856,515
Plus Other Revenue	\$3,758,586			Subtotal	\$84,956,680
Total Revenue	\$169,917,815	Land, Buildings & Equipment (Net)	\$102,767,194	Unrestricted Fund Balance	\$227,395,936
Less Expenses	\$152,044,500	Other Assets	\$182,731,668	Restricted Fund Balance	\$7,330,268
Non-Operating Gains/Losses	-\$4,597,014			Total Liabilities & Fund Balance	\$312,352,616
Net Income	\$13,276,301	Total Assets	\$312,352,616		