

034 Agnesian HealthCare/St. Agnes Hospital
 430 E Division, PO Box 385
 Fond du Lac, WI 54935
 920-929-2300

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Fond du Lac
 Analysis Area: Lake Winnebago (3)
 Volume Group: 7

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 3		Volume Group 7		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	54.3%	60.5%	0.90	51.0%	1.07	73.2%	0.74	56.4%	0.96
Obstetrics	25.8%	42.5%	0.61	36.3%	0.71	53.3%	0.48	28.0%	0.92
Pediatrics	0.0%	57.0%	N/A	19.2%	N/A	47.6%	N/A	0.0%	N/A
Total Hospital	52.9%	58.4%	0.91	51.7%	1.02	68.4%	0.77	53.3%	0.99
Average Census (Patients)									
Adult Medical-Surgical	47.8	31.3	1.53	24.3	1.97	113.8	0.42	49.7	0.96
Obstetrics	7.7	5.7	1.36	5.4	1.44	17.6	0.44	8.4	0.92
Pediatrics	0.0	2.4	N/A	0.4	N/A	4.5	N/A	0.0	N/A
Total Hospital	87.9	54.6	1.61	44.1	1.99	211.5	0.42	93.3	0.94
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	3.7	0.85	3.4	0.93	3.9	0.80	3.6	0.87
Obstetrics	2.2	2.4	0.93	2.4	0.92	2.3	0.94	2.3	0.95
Pediatrics	0.0	2.2	N/A	1.6	N/A	3.0	N/A	0.0	N/A
Total Hospital	3.7	4.3	0.88	3.9	0.96	4.7	0.80	4.2	0.90
Surgical Operations									
Inpatient	1,866	1,970	0.95	1,302	1.43	7,562	0.25	1,932	0.97
Outpatient	8,622	4,151	2.08	4,873	1.77	13,160	0.66	8,590	1.00
Inpatient as % of All Surgeries	17.8%	32.2%	0.55	21.1%	0.84	36.5%	0.49	18.4%	0.97
Outpatient Visits									
Non-Emergency Visits	171,579	94,816	1.81	66,707	2.57	267,104	0.64	154,858	1.11
Emergency Visits	24,626	16,124	1.53	14,045	1.75	41,334	0.60	22,349	1.10
Full-Time Equivalents (FTEs)									
Administrators	39.9	18.7	2.14	23.3	1.71	53.7	0.74	38.5	1.04
Nurses, Licensed	335.5	197.1	1.70	159.6	2.10	688.9	0.49	335.2	1.00
Ancillary Nursing Personnel	37.3	37.6	0.99	27.8	1.34	128.1	0.29	54.2	0.69
All Other Personnel	749.8	452.4	1.66	311.3	2.41	1,471.0	0.51	727.1	1.03
Total FTEs	1,162.5	705.8	1.65	522.0	2.23	2,341.8	0.50	1,154.9	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.8	17.2	0.80	16.0	0.87	14.4	0.96	13.2	1.04
Nurses, Licensed	116.3	181.8	0.64	109.3	1.06	185.1	0.63	115.3	1.01
Ancillary Nursing Personnel	12.9	34.6	0.37	19.1	0.68	34.4	0.38	18.6	0.69
All Other Personnel	259.9	417.2	0.62	213.2	1.22	395.2	0.66	250.1	1.04
Total FTEs	403.0	650.8	0.62	357.5	1.13	629.1	0.64	397.2	1.01

Total Hospital:
 Beds Set Up & Staffed 166
 Discharges 8,589
 Inpatient Days 32,166

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 20
 Total Births 934
 Newborn Days 2,220

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	88	5,541	17,505	54.3%	47.8	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	12	94	1,080	24.6%	3.0	11.5
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	30	1,290	2,832	25.8%	7.7	2.2
Psychiatric	1	16	844	4,752	81.1%	13.0	5.6
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	163	1,419	48.5%	3.9	8.7
Step-Down (Special Care)	1	4	270	1,056	72.1%	2.9	3.9
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	1	8	387	3,522	120.3%	9.6	9.1
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	35	6	39.9	Surgical Personnel	11	2	11.7
Physicians & Dentists	33	5	35.8	Radiological Services Personnel	36	21	52.5
Medical & Dental Residents	0	1	0.1	Respiratory Therapists	7	7	10.9
Registered Nurses	136	219	275.1	Occupational Therapists	8	10	13.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	30	32	51.5	Physical Therapists	15	13	23.7
Ancillary Nursing Personnel	15	36	37.3	Physical Therapy Assistants/Aides	2	3	4.2
Physician Assistants	2	4	3.9	Recreational Therapists	6	4	7.3
Nurse Practitioners	1	3	3.3	Dietitians & Nutritionists	1	3	2.6
Certified Registered Nurse Anesthetists	4	2	5.6	Psychologists	12	8	17.9
Medical Records Personnel	11	17	23.8	Social Workers	6	5	7.9
Pharmacy Personnel	18	11	24.5	All Other Health Professionals	119	137	204.0
Clinical Laboratory Personnel	4	2	5.5	All Other Personnel	206	161	300.0
				Total	718	712	1,162.5

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$181,346,601	39.1%	41.5%	0.94	41.8%	0.93	41.9%	0.93	39.5%	0.99
Medical Assistance	\$36,068,339	7.8%	10.8%	0.72	7.6%	1.02	10.2%	0.76	7.1%	1.10
Commercial	\$226,877,940	48.9%	40.7%	1.20	45.4%	1.08	40.4%	1.21	48.7%	1.00
All Other	\$19,869,136	4.3%	7.0%	0.62	5.2%	0.82	7.5%	0.57	4.6%	0.92
Deductions as % of Total Gross Patient Revenue										
Medicare	\$118,494,083	25.5%	26.5%	0.96	25.0%	1.02	27.5%	0.93	25.8%	0.99
Medical Assistance	\$29,347,857	6.3%	8.4%	0.75	5.9%	1.07	7.8%	0.81	5.7%	1.11
Commercial	\$69,357,739	14.9%	11.4%	1.31	12.5%	1.20	12.2%	1.22	14.3%	1.04
Charity Care	\$7,981,983	1.7%	1.6%	1.08	1.3%	1.29	1.8%	0.96	3.0%	0.58
All Other	\$373,721	0.1%	1.9%	0.04	0.7%	0.12	2.2%	0.04	0.0%	2.20
Total Deductions	\$225,555,383	48.6%	49.8%	0.98	45.4%	1.07	51.6%	0.94	48.8%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	2.4%	4.5%	0.54		2.3%	1.07	2.9%	0.84	2.3%	1.07
Net Gains/Losses as % of Net Income	255.2%	N/A	N/A		26.0%	9.80	N/A	N/A	273.4%	0.93
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$104,177,245	41.3%	47.4%	0.87	46.1%	0.90	46.1%	0.90	42.2%	0.98
Supplies & Services	\$114,608,707	45.4%	39.6%	1.15	39.7%	1.14	41.2%	1.10	45.9%	0.99
Capital Component	\$23,943,380	9.5%	8.8%	1.08	10.2%	0.93	8.3%	1.14	9.6%	0.99
Bad Debt	\$9,481,097	3.8%	4.2%	0.89	4.0%	0.95	4.4%	0.86	2.3%	1.63
Fiscal Statistics										
Operating Margin (%)	-3.1%	5.6%	N/A		5.1%	N/A	5.1%	N/A	-2.9%	1.10
Total Hospital Net Income (%)	1.9%	3.5%	0.55		6.8%	0.28	2.2%	0.89	1.6%	1.22
Return on Equity (%)	1.6%	2.8%	0.56		5.7%	0.28	1.8%	0.87	1.2%	1.27
Current Ratio	2.2	2.9	0.77		3.5	0.64	3.2	0.69	1.3	1.67
Days in Net Patient Accounts Receivable	53.9	50.2	1.07		46.4	1.16	46.7	1.15	56.4	0.95
Average Payment Period	39.1	54.8	0.71		43.9	0.89	48.0	0.81	102.1	0.38
Equity Financing (%)	48.1%	58.1%	0.83		57.8%	0.83	60.5%	0.80	41.6%	1.16
Long-Term Debt to Equity Ratio	0.9	0.4	2.23		0.5	1.98	0.3	2.68	0.9	1.00
Times Interest Earned	2.1	3.3	0.63		4.2	0.49	2.8	0.75	1.8	1.13
Total Asset Turnover	0.8	0.8	0.96		0.8	0.94	0.9	0.90	0.8	1.03
Average Age of Plant (Years)	7.0	9.5	0.74		9.2	0.76	10.3	0.68	6.1	1.16
Increase (Decrease) Total Net Patient Revenue	9.1%	6.3%	1.43		8.5%	1.06	5.9%	1.54	9.9%	0.92
Outpatient Gross Revenue (% of Total GPR)	69.5%	49.7%	1.40		58.9%	1.18	43.2%	1.61	67.9%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,874	\$11,228	0.70		\$8,500	0.93	\$12,990	0.61	\$9,183	0.86
Inpatient Net Revenue per Day	\$2,102	\$2,612	0.80		\$2,145	0.98	\$2,788	0.75	\$2,196	0.96
Outpatient Net Revenue per Visit	\$871	\$497	1.75		\$620	1.41	\$542	1.61	\$812	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$464,162,016	Cash & Cash Equivalents	\$12,784,719	Current Liabilities	\$25,701,910
Less Deductions	\$225,555,383	Net Patient Receivables	\$35,114,891	Long-Term Debt	\$137,572,463
Net Patient Revenue	\$238,606,633	Other Receivables	\$5,678,171	Other Liabilities	\$0
Plus Other Revenue	\$5,910,976			Subtotal	\$163,274,373
Total Revenue	\$244,517,609	Land, Buildings & Equipment (Net)	\$117,643,948	Unrestricted Fund Balance	\$151,594,789
Less Expenses	\$252,210,429	Other Assets	\$143,647,433	Restricted Fund Balance	\$3,926,072
Non-Operating Gains/Losses	\$12,648,814			Total Liabilities & Fund Balance	\$314,869,162
Net Income	\$4,955,993	Total Assets	\$314,869,162		