

039 Bellin Hospital
 744 S Webster Ave, PO Box 23400
 Green Bay, WI 54305
 920-433-3500

Fiscal Year: 10/01 to 09/30
 Type: **GMS**
 General Medical & Surgical
 Religious Organization

County: **Brown**
 Analysis Area: **Northeastern (4)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2008	All GSM Hospitals		Analysis Area 4		Volume Group 6		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	55.0%	60.5%	0.91	54.5%	1.01	60.5%	0.91	53.9%	1.02
Obstetrics	43.3%	42.5%	1.02	36.0%	1.20	41.7%	1.04	45.5%	0.95
Pediatrics	16.2%	57.0%	0.28	25.7%	0.63	82.0%	0.20	11.7%	1.38
Total Hospital	47.8%	58.4%	0.82	49.5%	0.97	57.7%	0.83	46.6%	1.02
Average Census (Patients)									
Adult Medical-Surgical	46.8	31.3	1.49	29.9	1.57	51.1	0.91	45.8	1.02
Obstetrics	10.0	5.7	1.75	4.2	2.37	9.1	1.09	10.5	0.95
Pediatrics	1.6	2.4	0.69	1.1	1.51	10.4	0.16	1.8	0.92
Total Hospital	88.8	54.6	1.63	50.2	1.77	100.7	0.88	87.6	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.7	0.90	3.5	0.97	3.7	0.90	3.3	1.03
Obstetrics	2.8	2.4	1.19	2.4	1.17	2.6	1.09	2.8	1.00
Pediatrics	1.7	2.2	0.77	2.7	0.63	2.1	0.83	2.0	0.87
Total Hospital	4.1	4.3	0.96	3.9	1.05	4.4	0.93	4.1	0.99
Surgical Operations									
Inpatient	3,693	1,970	1.87	1,690	2.19	3,267	1.13	3,693	1.00
Outpatient	12,010	4,151	2.89	5,996	2.00	6,433	1.87	11,918	1.01
Inpatient as % of All Surgeries	23.5%	32.2%	0.73	22.0%	1.07	33.7%	0.70	23.7%	0.99
Outpatient Visits									
Non-Emergency Visits	460,335	94,816	4.86	105,247	4.37	204,311	2.25	402,508	1.14
Emergency Visits	30,816	16,124	1.91	20,698	1.49	28,164	1.09	30,755	1.00
Full-Time Equivalents (FTEs)									
Administrators	10.0	18.7	0.54	18.3	0.55	26.0	0.38	10.0	1.00
Nurses, Licensed	556.4	197.1	2.82	221.9	2.51	359.1	1.55	515.1	1.08
Ancillary Nursing Personnel	62.1	37.6	1.65	36.5	1.70	59.3	1.05	52.5	1.18
All Other Personnel	1,286.0	452.4	2.84	505.0	2.55	840.6	1.53	1,230.1	1.05
Total FTEs	1,914.6	705.8	2.71	781.6	2.45	1,284.9	1.49	1,807.7	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.4	17.2	0.26	14.5	0.30	13.4	0.33	4.7	0.94
Nurses, Licensed	245.3	181.8	1.35	176.4	1.39	185.0	1.33	241.8	1.01
Ancillary Nursing Personnel	27.4	34.6	0.79	29.0	0.94	30.5	0.90	24.7	1.11
All Other Personnel	567.0	417.2	1.36	401.6	1.41	433.1	1.31	577.6	0.98
Total FTEs	844.1	650.8	1.30	621.5	1.36	662.1	1.27	848.8	0.99

Total Hospital:
 Beds Set Up & Staffed 186
 Discharges 7,977
 Inpatient Days 32,507

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 35
 Total Births 1,216
 Newborn Days 2,772

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	85	5,089	17,125	55.0%	46.8	3.4
Orthopedic	1	30	1,567	4,594	41.8%	12.6	2.9
Rehabilitation & Physical Medicine	1	15	266	2,950	53.7%	8.1	11.1
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	10	347	593	16.2%	1.6	1.7
Obstetrics	1	23	1,300	3,646	43.3%	10.0	2.8
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	23	1,958	3,599	42.8%	9.8	1.8
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	10	0	10.0	Surgical Personnel	34	24	48.3
Physicians & Dentists	70	8	75.2	Radiological Services Personnel	40	14	47.8
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	5	9	11.5
Registered Nurses	247	349	467.2	Occupational Therapists	8	8	12.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	23	49	52.2	Physical Therapists	22	14	28.7
Ancillary Nursing Personnel	22	72	62.1	Physical Therapy Assistants/Aides	10	7	14.2
Physician Assistants	13	3	14.5	Recreational Therapists	0	0	0.0
Nurse Practitioners	18	6	21.3	Dietitians & Nutritionists	3	9	9.0
Certified Registered Nurse Anesthetists	12	6	15.8	Psychologists	0	0	0.0
Medical Records Personnel	16	10	21.8	Social Workers	0	0	0.0
Pharmacy Personnel	26	7	30.3	All Other Health Professionals	208	100	270.1
Clinical Laboratory Personnel	30	20	44.0	All Other Personnel	480	321	658.7
				Total	1,297	1,036	1,914.6

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area ⁴		Volume Group ⁶		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$174,036,121	38.1%	41.5%	0.92	42.5%	0.90	38.0%	1.00	36.5%	1.05
Medical Assistance	\$30,738,305	6.7%	10.8%	0.62	8.3%	0.81	13.9%	0.48	6.8%	0.99
Commercial	\$225,693,107	49.5%	40.7%	1.21	42.1%	1.17	41.7%	1.19	48.7%	1.02
All Other	\$25,885,499	5.7%	7.0%	0.82	7.1%	0.80	6.4%	0.88	8.1%	0.70
Deductions as % of Total Gross Patient Revenue										
Medicare	\$107,182,704	23.5%	26.5%	0.89	27.4%	0.86	24.7%	0.95	22.3%	1.05
Medical Assistance	\$24,881,205	5.5%	8.4%	0.65	7.1%	0.77	10.9%	0.50	5.5%	0.99
Commercial	\$56,318,058	12.3%	11.4%	1.08	11.5%	1.08	11.4%	1.08	12.8%	0.97
Charity Care	\$5,355,838	1.2%	1.6%	0.73	1.6%	0.74	1.4%	0.85	1.1%	1.02
All Other	\$9,549,126	2.1%	1.9%	1.11	1.7%	1.21	1.9%	1.10	1.3%	1.64
Total Deductions	\$203,286,931	44.5%	49.8%	0.89	49.2%	0.91	50.3%	0.89	43.0%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	3.0%	4.5%	0.66	3.0%	0.99	7.8%	0.38	3.2%	0.92	
Net Gains/Losses as % of Net Income	318.3%	N/A	N/A	N/A	N/A	N/A	N/A	36.6%	8.70	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$136,104,869	53.4%	47.4%	1.13	50.8%	1.05	46.4%	1.15	53.4%	1.00
Supplies & Services	\$87,297,156	34.2%	39.6%	0.86	35.1%	0.97	41.3%	0.83	35.0%	0.98
Capital Component	\$25,390,715	10.0%	8.8%	1.14	10.1%	0.99	8.7%	1.14	9.4%	1.06
Bad Debt	\$6,265,677	2.5%	4.2%	0.58	4.0%	0.62	3.6%	0.69	2.2%	1.10
Fiscal Statistics										
Operating Margin (%)	2.2%	5.6%	0.39	6.4%	0.35	7.5%	0.29	4.0%	0.56	
Total Hospital Net Income (%)	-1.0%	3.5%	N/A	4.5%	N/A	5.0%	N/A	6.1%	N/A	
Return on Equity (%)	0.0%	2.8%	N/A	3.3%	N/A	3.7%	N/A	5.4%	0.00	
Current Ratio	2.4	2.9	0.83	3.4	0.71	2.4	1.00	2.6	0.92	
Days in Net Patient Accounts Receivable	46.4	50.2	0.92	53.4	0.87	54.0	0.86	48.1	0.96	
Average Payment Period	45.2	54.8	0.83	48.2	0.94	67.0	0.67	46.3	0.98	
Equity Financing (%)	54.0%	58.1%	0.93	58.1%	0.93	55.3%	0.98	57.1%	0.95	
Long-Term Debt to Equity Ratio	0.5	0.4	1.33	0.5	1.05	0.4	1.24	0.6	0.95	
Times Interest Earned	0.4	3.3	0.12	3.2	0.12	4.2	0.09	4.9	0.08	
Total Asset Turnover	1.0	0.8	1.21	0.8	1.29	0.8	1.29	0.9	1.13	
Average Age of Plant (Years)	9.1	9.5	0.96	9.2	0.99	9.2	0.99	9.6	0.95	
Increase (Decrease) Total Net Patient Revenue	9.0%	6.3%	1.41	5.8%	1.53	7.0%	1.28	4.8%	1.85	
Outpatient Gross Revenue (% of Total GPR)	60.8%	49.7%	1.22	56.9%	1.07	48.1%	1.26	58.9%	1.03	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,044	\$11,228	0.98	\$10,044	1.10	\$11,467	0.96	\$11,133	0.99	
Inpatient Net Revenue per Day	\$2,710	\$2,612	1.04	\$2,585	1.05	\$2,626	1.03	\$2,710	1.00	
Outpatient Net Revenue per Visit	\$336	\$497	0.68	\$543	0.62	\$406	0.83	\$336	1.00	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$456,353,032	Cash & Cash Equivalents	\$28,698,214	Current Liabilities	\$29,840,122
Less Deductions	\$203,286,931	Net Patient Receivables	\$32,072,109	Long-Term Debt	\$77,964,381
Net Patient Revenue	\$253,066,101	Other Receivables	\$109,194	Other Liabilities	\$14,628,296
Plus Other Revenue	\$7,737,180			Subtotal	\$122,432,799
Total Revenue	\$260,803,281	Land, Buildings & Equipment (Net)	\$114,138,370	Unrestricted Fund Balance	\$143,925,642
Less Expenses	\$255,058,417	Other Assets	\$91,340,554	Restricted Fund Balance	\$1,967,187
Non-Operating Gains/Losses	-\$8,376,352			Total Liabilities & Fund Balance	\$266,358,441
Net Income	-\$2,631,488	Total Assets	\$266,358,441		