

041 St Mary's Hospital Medical Center
 1726 Shawano Avenue
 Green Bay, WI 54303
 920-498-4200

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	53.9%	60.5%	0.89	54.5%	0.99	52.8%	1.02	63.0%	0.86
Obstetrics	42.7%	42.5%	1.01	36.0%	1.19	34.5%	1.24	42.8%	1.00
Pediatrics	19.7%	57.0%	0.35	25.7%	0.77	12.0%	1.64	27.8%	0.71
Total Hospital	49.0%	58.4%	0.84	49.5%	0.99	49.1%	1.00	56.0%	0.87
Average Census (Patients)									
Adult Medical-Surgical	35.6	31.3	1.14	29.9	1.19	22.4	1.59	41.0	0.87
Obstetrics	5.1	5.7	0.90	4.2	1.22	3.7	1.40	5.1	1.00
Pediatrics	1.6	2.4	0.67	1.1	1.47	0.3	5.90	2.2	0.71
Total Hospital	46.1	54.6	0.84	50.2	0.92	37.2	1.24	52.7	0.87
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	3.7	0.97	3.5	1.04	3.5	1.04	3.6	0.99
Obstetrics	2.4	2.4	1.01	2.4	1.00	2.2	1.07	2.3	1.02
Pediatrics	2.7	2.2	1.21	2.7	0.98	2.1	1.26	2.6	1.04
Total Hospital	3.3	4.3	0.77	3.9	0.84	3.6	0.90	3.3	1.00
Surgical Operations									
Inpatient	1,635	1,970	0.83	1,690	0.97	1,104	1.48	1,778	0.92
Outpatient	3,725	4,151	0.90	5,996	0.62	3,482	1.07	3,723	1.00
Inpatient as % of All Surgeries	30.5%	32.2%	0.95	22.0%	1.39	24.1%	1.27	32.3%	0.94
Outpatient Visits									
Non-Emergency Visits	46,144	94,816	0.49	105,247	0.44	71,021	0.65	48,083	0.96
Emergency Visits	36,783	16,124	2.28	20,698	1.78	17,114	2.15	35,134	1.05
Full-Time Equivalents (FTEs)									
Administrators	3.0	18.7	0.16	18.3	0.16	20.0	0.15	4.0	0.75
Nurses, Licensed	195.4	197.1	0.99	221.9	0.88	143.6	1.36	212.8	0.92
Ancillary Nursing Personnel	10.3	37.6	0.27	36.5	0.28	29.1	0.35	14.5	0.71
All Other Personnel	376.2	452.4	0.83	505.0	0.74	374.3	1.01	465.8	0.81
Total FTEs	584.9	705.8	0.83	781.6	0.75	567.1	1.03	697.0	0.84
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.1	17.2	0.18	14.5	0.22	20.4	0.15	3.9	0.81
Nurses, Licensed	205.1	181.8	1.13	176.4	1.16	146.6	1.40	206.8	0.99
Ancillary Nursing Personnel	10.8	34.6	0.31	29.0	0.37	29.7	0.36	14.0	0.77
All Other Personnel	394.8	417.2	0.95	401.6	0.98	382.1	1.03	452.6	0.87
Total FTEs	613.8	650.8	0.94	621.5	0.99	578.9	1.06	677.3	0.91

Total Hospital:
 Beds Set Up & Staffed 94
 Discharges 5,180
 Inpatient Days 16,860

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 12
 Total Births 689
 Newborn Days 1,557

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	66	3,602	13,026	53.9%	35.6	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	8	217	578	19.7%	1.6	2.7
Obstetrics	1	12	782	1,876	42.7%	5.1	2.4
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	563	1,338	45.7%	3.7	2.4
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	1	16	12.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	11	45	36.8
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	6	12	12.2
Registered Nurses	24	238	175.1	Occupational Therapists	0	1	0.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	28	13.5	Physical Therapists	2	6	5.9
Ancillary Nursing Personnel	1	22	10.3	Physical Therapy Assistants/Aides	0	9	5.2
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	0	6	3.8
Certified Registered Nurse Anesthetists	6	1	6.8	Psychologists	0	0	0.0
Medical Records Personnel	21	18	32.0	Social Workers	3	10	5.3
Pharmacy Personnel	3	14	11.9	All Other Health Professionals	3	8	5.8
Clinical Laboratory Personnel	20	26	37.4	All Other Personnel	91	204	206.6
				Total	195	664	584.9

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$83,288,092	43.8%	41.5%	1.05	42.5%	1.03	43.8%	1.00	45.2%	0.97
Medical Assistance	\$17,177,176	9.0%	10.8%	0.83	8.3%	1.09	9.0%	1.00	8.0%	1.12
Commercial	\$77,934,385	40.9%	40.7%	1.01	42.1%	0.97	40.7%	1.00	41.0%	1.00
All Other	\$11,968,427	6.3%	7.0%	0.90	7.1%	0.88	6.4%	0.98	5.7%	1.10
Deductions as % of Total Gross Patient Revenue										
Medicare	\$54,785,431	28.8%	26.5%	1.09	27.4%	1.05	28.9%	1.00	28.8%	1.00
Medical Assistance	\$14,104,103	7.4%	8.4%	0.88	7.1%	1.05	7.5%	0.98	6.4%	1.16
Commercial	\$22,215,717	11.7%	11.4%	1.02	11.5%	1.02	10.6%	1.10	9.0%	1.30
Charity Care	\$3,111,836	1.6%	1.6%	1.02	1.6%	1.03	1.6%	1.00	1.8%	0.91
All Other	\$1,779,743	0.9%	1.9%	0.50	1.7%	0.54	1.2%	0.78	0.8%	1.20
Total Deductions	\$95,996,830	50.4%	49.8%	1.01	49.2%	1.02	49.9%	1.01	46.8%	1.08
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	5.8%	4.5%	1.30	3.0%	1.94	3.7%	1.59	5.1%	1.14	
Net Gains/Losses as % of Net Income	N/A	N/A	N/A	N/A	N/A	N/A	6.56	N/A	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$49,966,450	50.7%	47.4%	1.07	50.8%	1.00	50.2%	1.01	53.0%	0.96
Supplies & Services	\$33,127,995	33.6%	39.6%	0.85	35.1%	0.96	35.5%	0.95	32.5%	1.03
Capital Component	\$9,927,482	10.1%	8.8%	1.15	10.1%	1.00	9.6%	1.05	9.6%	1.05
Bad Debt	\$5,603,458	5.7%	4.2%	1.35	4.0%	1.43	4.7%	1.21	4.9%	1.16
Fiscal Statistics										
Operating Margin (%)	1.6%	5.6%	0.28	6.4%	0.25	4.2%	0.38	3.4%	0.47	
Total Hospital Net Income (%)	0.8%	3.5%	0.22	4.5%	0.18	3.6%	0.22	2.0%	0.39	
Return on Equity (%)	0.6%	2.8%	0.23	3.3%	0.19	2.6%	0.24	1.6%	0.39	
Current Ratio	2.6	2.9	0.89	3.4	0.76	2.8	0.94	2.4	1.08	
Days in Net Patient Accounts Receivable	56.4	50.2	1.12	53.4	1.06	53.4	1.06	55.1	1.02	
Average Payment Period	33.2	54.8	0.61	48.2	0.69	59.9	0.55	34.3	0.97	
Equity Financing (%)	60.7%	58.1%	1.05	58.1%	1.05	57.9%	1.05	60.4%	1.01	
Long-Term Debt to Equity Ratio	0.5	0.4	1.15	0.5	0.91	0.4	1.16	0.5	0.98	
Times Interest Earned	2.6	3.3	0.81	3.2	0.81	2.9	0.92	5.3	0.50	
Total Asset Turnover	0.8	0.8	1.00	0.8	1.07	0.7	1.12	0.8	1.01	
Average Age of Plant (Years)	10.3	9.5	1.08	9.2	1.12	9.1	1.13	10.1	1.02	
Increase (Decrease) Total Net Patient Revenue	0.3%	6.3%	0.05	5.8%	0.05	5.0%	0.06	3.8%	0.08	
Outpatient Gross Revenue (% of Total GPR)	51.7%	49.7%	1.04	56.9%	0.91	62.1%	0.83	48.8%	1.06	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$8,520	\$11,228	0.76	\$10,044	0.85	\$7,888	1.08	\$7,591	1.12	
Inpatient Net Revenue per Day	\$2,618	\$2,612	1.00	\$2,585	1.01	\$2,187	1.20	\$2,333	1.12	
Outpatient Net Revenue per Visit	\$606	\$497	1.22	\$543	1.11	\$608	1.00	\$592	1.02	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$190,368,080	Cash & Cash Equivalents	\$1,062,595	Current Liabilities	\$8,384,259
Less Deductions	\$95,996,830	Net Patient Receivables	\$14,535,605	Long-Term Debt	\$34,878,987
Net Patient Revenue	\$94,371,250	Other Receivables	\$920,766	Other Liabilities	\$5,165,612
Plus Other Revenue	\$5,847,794			Subtotal	\$48,428,858
Total Revenue	\$100,219,044	Land, Buildings & Equipment (Net)	\$61,331,270	Unrestricted Fund Balance	\$74,867,959
Less Expenses	\$98,625,385	Other Assets	\$45,446,581	Restricted Fund Balance	\$6,436,639
Non-Operating Gains/Losses	-\$812,056			Total Liabilities & Fund Balance	\$123,296,817
Net Income	\$781,603	Total Assets	\$123,296,817		