

048 Mercy Health System Corporation
 1000 Mineral Point Ave, PO Box 5003
 Janesville, WI 53547
 608-756-6000

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Rock**
 Analysis Area: **Southern (1)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2008	All GSM Hospitals		Analysis Area 1		Volume Group 6		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	58.0%	60.5%	0.96	58.9%	0.98	60.5%	0.96	61.7%	0.94
Obstetrics	56.5%	42.5%	1.33	40.9%	1.38	41.7%	1.36	66.6%	0.85
Pediatrics	0.0%	57.0%	N/A	56.9%	N/A	82.0%	N/A	0.0%	N/A
Total Hospital	54.9%	58.4%	0.94	59.5%	0.92	57.7%	0.95	56.8%	0.97
Average Census (Patients)									
Adult Medical-Surgical	53.3	31.3	1.70	27.6	1.93	51.1	1.04	50.6	1.05
Obstetrics	7.3	5.7	1.29	5.8	1.26	9.1	0.81	7.3	1.00
Pediatrics	0.0	2.4	N/A	2.3	N/A	10.4	N/A	0.0	N/A
Total Hospital	100.0	54.6	1.83	56.5	1.77	100.7	0.99	94.8	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.7	0.98	3.8	0.96	3.7	0.98	3.8	0.95
Obstetrics	2.1	2.4	0.91	2.0	1.09	2.6	0.83	2.2	0.99
Pediatrics	0.0	2.2	N/A	3.4	N/A	2.1	N/A	0.0	N/A
Total Hospital	3.9	4.3	0.91	4.3	0.90	4.4	0.89	4.0	0.96
Surgical Operations									
Inpatient	2,979	1,970	1.51	2,062	1.44	3,267	0.91	2,763	1.08
Outpatient	4,961	4,151	1.20	4,893	1.01	6,433	0.77	5,039	0.98
Inpatient as % of All Surgeries	37.5%	32.2%	1.17	29.6%	1.27	33.7%	1.11	35.4%	1.06
Outpatient Visits									
Non-Emergency Visits	904,450	94,816	9.54	132,264	6.84	204,311	4.43	892,454	1.01
Emergency Visits	29,071	16,124	1.80	16,117	1.80	28,164	1.03	28,604	1.02
Full-Time Equivalents (FTEs)									
Administrators	82.2	18.7	4.40	20.2	4.08	26.0	3.16	84.7	0.97
Nurses, Licensed	377.8	197.1	1.92	217.6	1.74	359.1	1.05	370.8	1.02
Ancillary Nursing Personnel	61.7	37.6	1.64	40.7	1.52	59.3	1.04	114.8	0.54
All Other Personnel	1,590.7	452.4	3.52	579.9	2.74	840.6	1.89	1,465.4	1.09
Total FTEs	2,112.3	705.8	2.99	858.3	2.46	1,284.9	1.64	2,035.6	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	44.0	17.2	2.56	15.5	2.84	13.4	3.28	45.9	0.96
Nurses, Licensed	202.3	181.8	1.11	167.0	1.21	185.0	1.09	201.0	1.01
Ancillary Nursing Personnel	33.0	34.6	0.95	31.2	1.06	30.5	1.08	62.2	0.53
All Other Personnel	851.7	417.2	2.04	445.3	1.91	433.1	1.97	794.3	1.07
Total FTEs	1,131.0	650.8	1.74	659.0	1.72	662.1	1.71	1,103.3	1.03

Total Hospital:
 Beds Set Up & Staffed 182
 Discharges 9,439
 Inpatient Days 36,591

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 24
 Total Births 1,244
 Newborn Days 2,481

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	92	5,346	19,514	58.0%	53.3	3.7
Orthopedic	1	25	1,510	5,375	58.7%	14.7	3.6
Rehabilitation & Physical Medicine	1	14	108	1,594	31.1%	4.4	14.8
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	13	1,257	2,690	56.5%	7.3	2.1
Psychiatric	1	12	523	1,933	44.0%	5.3	3.7
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	14	211	3,271	63.8%	8.9	15.5
Step-Down (Special Care)	1	12	484	2,214	50.4%	6.0	4.6
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	81	2	82.2	Surgical Personnel	18	4	19.6
Physicians & Dentists	207	37	216.5	Radiological Services Personnel	43	62	74.1
Medical & Dental Residents	19	0	19.0	Respiratory Therapists	11	5	13.3
Registered Nurses	224	265	337.5	Occupational Therapists	8	16	12.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	3	2.5
Licensed Practical Nurses	13	22	22.6	Physical Therapists	11	9	14.5
Ancillary Nursing Personnel	32	96	61.7	Physical Therapy Assistants/Aides	9	6	10.6
Physician Assistants	9	4	9.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	8	3	10.2	Dietitians & Nutritionists	1	7	5.0
Certified Registered Nurse Anesthetists	7	1	7.5	Psychologists	2	3	4.2
Medical Records Personnel	46	25	53.4	Social Workers	3	8	6.2
Pharmacy Personnel	34	40	44.3	All Other Health Professionals	247	297	355.2
Clinical Laboratory Personnel	19	7	20.9	All Other Personnel	570	332	710.1
				Total	1,624	1,254	2,112.3

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$148,639,802	38.9%	41.5%	0.94	38.5%	1.01	38.0%	1.02	38.8%	1.00
Medical Assistance	\$41,125,965	10.8%	10.8%	1.00	8.5%	1.27	13.9%	0.78	10.2%	1.06
Commercial	\$168,068,844	44.0%	40.7%	1.08	45.7%	0.96	41.7%	1.06	45.0%	0.98
All Other	\$23,922,158	6.3%	7.0%	0.90	7.2%	0.87	6.4%	0.97	5.9%	1.05
Deductions as % of Total Gross Patient Revenue										
Medicare	\$97,294,244	25.5%	26.5%	0.96	23.8%	1.07	24.7%	1.03	24.6%	1.04
Medical Assistance	\$37,226,354	9.8%	8.4%	1.16	6.6%	1.47	10.9%	0.90	9.1%	1.07
Commercial	\$54,752,951	14.3%	11.4%	1.25	13.7%	1.05	11.4%	1.25	14.0%	1.02
Charity Care	\$6,736,080	1.8%	1.6%	1.10	2.3%	0.75	1.4%	1.28	1.8%	0.96
All Other	\$7,687,365	2.0%	1.9%	1.07	1.9%	1.04	1.9%	1.06	1.9%	1.04
Total Deductions	\$203,696,994	53.4%	49.8%	1.07	48.5%	1.10	50.3%	1.06	51.4%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		49.3%	4.5%	10.96	8.4%	5.85	7.8%	6.29	49.3%	1.00
Net Gains/Losses as % of Net Income		27.0%	N/A	N/A	N/A	N/A	N/A	N/A	1.1%	24.34
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$101,575,674	29.8%	47.4%	0.63	50.0%	0.60	46.4%	0.64	30.3%	0.99
Supplies & Services	\$210,938,712	62.0%	39.6%	1.56	38.1%	1.63	41.3%	1.50	63.0%	0.98
Capital Component	\$15,902,071	4.7%	8.8%	0.53	8.8%	0.53	8.7%	0.54	4.6%	1.02
Bad Debt	\$11,909,746	3.5%	4.2%	0.83	3.1%	1.14	3.6%	0.98	2.1%	1.65
Fiscal Statistics										
Operating Margin (%)		3.0%	5.6%	0.54	3.6%	0.83	7.5%	0.40	5.5%	0.54
Total Hospital Net Income (%)		4.1%	3.5%	1.16	1.7%	2.45	5.0%	0.82	5.6%	0.73
Return on Equity (%)		4.6%	2.8%	1.64	1.4%	3.29	3.7%	1.25	6.3%	0.73
Current Ratio		2.3	2.9	0.78	2.2	1.02	2.4	0.94	2.2	1.03
Days in Net Patient Accounts Receivable		88.9	50.2	1.77	47.7	1.87	54.0	1.65	86.6	1.03
Average Payment Period		54.6	54.8	1.00	45.8	1.19	67.0	0.82	55.0	0.99
Equity Financing (%)		39.5%	58.1%	0.68	52.5%	0.75	55.3%	0.71	37.3%	1.06
Long-Term Debt to Equity Ratio		0.4	0.4	1.09	0.6	0.79	0.4	1.01	0.5	0.86
Times Interest Earned		5.1	3.3	1.55	2.0	2.53	4.2	1.22	5.9	0.86
Total Asset Turnover		1.1	0.8	1.37	0.9	1.30	0.8	1.47	1.1	0.99
Average Age of Plant (Years)		12.6	9.5	1.33	8.7	1.45	9.2	1.37	12.9	0.97
Increase (Decrease) Total Net Patient Revenue		6.3%	6.3%	0.99	7.0%	0.90	7.0%	0.90	2.0%	3.20
Outpatient Gross Revenue (% of Total GPR)		46.5%	49.7%	0.94	48.1%	0.97	48.1%	0.97	48.6%	0.96
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,103		\$11,228	0.90	\$12,206	0.83	\$11,467	0.88	\$9,912	1.02
Inpatient Net Revenue per Day	\$2,606		\$2,612	1.00	\$2,824	0.92	\$2,626	0.99	\$2,454	1.06
Outpatient Net Revenue per Visit	\$89		\$497	0.18	\$371	0.24	\$406	0.22	\$90	0.99

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$381,756,769	Cash & Cash Equivalents	\$11,054,950	Current Liabilities	\$49,206,230
Less Deductions	\$203,696,994	Net Patient Receivables	\$43,261,524	Long-Term Debt	\$55,266,928
Net Patient Revenue	\$178,059,775	Other Receivables	\$38,442,877	Other Liabilities	\$86,075,140
Plus Other Revenue	\$172,831,184			Subtotal	\$190,548,298
Total Revenue	\$350,890,959	Land, Buildings & Equipment (Net)	\$156,469,379	Unrestricted Fund Balance	\$124,594,781
Less Expenses	\$340,326,203	Other Assets	\$65,914,349	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$3,901,470			Total Liabilities & Fund Balance	\$315,143,079
Net Income	\$14,466,226	Total Assets	\$315,143,079		