

057 Franciscan Skemp Healthcare - Mayo Health System
 700 West Avenue South
 La Crosse, WI 54601
 608-785-0940

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Religious Organization

County: La Crosse
 Analysis Area: Southwestern (5B)
 Volume Group: 6

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 5B		Volume Group 6		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	59.7%	60.5%	0.99	50.1%	1.19	60.5%	0.99	59.2%	1.01
Obstetrics	51.9%	42.5%	1.22	43.1%	1.20	41.7%	1.24	48.9%	1.06
Pediatrics	30.7%	57.0%	0.54	42.1%	0.73	82.0%	0.37	28.6%	1.07
Total Hospital	48.0%	58.4%	0.82	47.4%	1.01	57.7%	0.83	48.8%	0.98
Average Census (Patients)									
Adult Medical-Surgical	44.8	31.3	1.43	13.6	3.29	51.1	0.88	44.4	1.01
Obstetrics	8.3	5.7	1.46	3.1	2.68	9.1	0.91	7.8	1.06
Pediatrics	2.5	2.4	1.04	0.9	2.79	10.4	0.24	2.3	1.07
Total Hospital	81.6	54.6	1.50	25.6	3.18	100.7	0.81	82.9	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.7	0.92	3.1	1.09	3.7	0.91	3.5	0.97
Obstetrics	2.9	2.4	1.22	2.5	1.17	2.6	1.11	3.1	0.93
Pediatrics	2.0	2.2	0.92	2.2	0.91	2.1	0.99	2.0	1.01
Total Hospital	3.7	4.3	0.87	3.6	1.02	4.4	0.84	3.9	0.94
Surgical Operations									
Inpatient	2,468	1,970	1.25	816	3.02	3,267	0.76	2,352	1.05
Outpatient	5,261	4,151	1.27	1,836	2.86	6,433	0.82	5,087	1.03
Inpatient as % of All Surgeries	31.9%	32.2%	0.99	30.8%	1.04	33.7%	0.95	31.6%	1.01
Outpatient Visits									
Non-Emergency Visits	70,051	94,816	0.74	48,221	1.45	204,311	0.34	57,919	1.21
Emergency Visits	13,909	16,124	0.86	8,013	1.74	28,164	0.49	13,889	1.00
Full-Time Equivalents (FTEs)									
Administrators	54.2	18.7	2.90	9.1	5.97	26.0	2.08	49.5	1.10
Nurses, Licensed	355.4	197.1	1.80	133.8	2.66	359.1	0.99	343.2	1.04
Ancillary Nursing Personnel	118.9	37.6	3.17	34.6	3.44	59.3	2.01	116.2	1.02
All Other Personnel	1,057.2	452.4	2.34	275.4	3.84	840.6	1.26	1,036.8	1.02
Total FTEs	1,585.8	705.8	2.25	452.9	3.50	1,284.9	1.23	1,545.7	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	31.6	17.2	1.84	16.7	1.89	13.4	2.36	28.6	1.11
Nurses, Licensed	207.3	181.8	1.14	246.1	0.84	185.0	1.12	198.1	1.05
Ancillary Nursing Personnel	69.4	34.6	2.00	63.7	1.09	30.5	2.27	67.1	1.03
All Other Personnel	616.6	417.2	1.48	506.7	1.22	433.1	1.42	598.4	1.03
Total FTEs	924.8	650.8	1.42	833.2	1.11	662.1	1.40	892.1	1.04

Total Hospital:
 Beds Set Up & Staffed 170
 Discharges 8,116
 Inpatient Days 29,867

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 20
 Total Births 913
 Newborn Days 1,713

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	75	4,786	16,384	59.7%	44.8	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	8	443	899	30.7%	2.5	2.0
Obstetrics	1	16	1,058	3,041	51.9%	8.3	2.9
Psychiatric	1	40	1,247	6,403	43.7%	17.5	5.1
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	16	582	3,140	53.6%	8.6	5.4
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	15	127	1,495	27.2%	4.1	11.8
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	54	4	54.2	Surgical Personnel	20	8	24.6
Physicians & Dentists	10	6	16.7	Radiological Services Personnel	45	26	63.2
Medical & Dental Residents	16	0	16.0	Respiratory Therapists	6	23	20.8
Registered Nurses	123	237	305.3	Occupational Therapists	4	5	4.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	4	5.9
Licensed Practical Nurses	20	9	23.2	Physical Therapists	8	8	10.1
Ancillary Nursing Personnel	64	78	118.9	Physical Therapy Assistants/Aides	8	5	13.5
Physician Assistants	0	0	0.0	Recreational Therapists	4	3	5.6
Nurse Practitioners	6	0	6.0	Dietitians & Nutritionists	5	1	5.8
Certified Registered Nurse Anesthetists	21	0	21.0	Psychologists	4	2	4.4
Medical Records Personnel	48	17	57.9	Social Workers	14	7	16.7
Pharmacy Personnel	26	16	33.3	All Other Health Professionals	25	23	36.1
Clinical Laboratory Personnel	35	39	61.4	All Other Personnel	565	178	660.5
				Total	1,133	699	1,585.8

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area 5B		Volume Group 6		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$129,505,861	40.6%	41.5%	0.98	44.4%	0.91	38.0%	1.07	40.6%	1.00
Medical Assistance	\$30,402,873	9.5%	10.8%	0.88	8.9%	1.07	13.9%	0.69	9.5%	1.00
Commercial	\$136,132,251	42.7%	40.7%	1.05	38.6%	1.11	41.7%	1.02	42.7%	1.00
All Other	\$22,843,887	7.2%	7.0%	1.03	8.1%	0.88	6.4%	1.11	7.2%	1.00
Deductions as % of Total Gross Patient Revenue										
Medicare	\$86,947,151	27.3%	26.5%	1.03	25.6%	1.07	24.7%	1.10	26.3%	1.04
Medical Assistance	\$26,654,273	8.4%	8.4%	1.00	6.9%	1.21	10.9%	0.77	8.1%	1.04
Commercial	\$15,662,038	4.9%	11.4%	0.43	5.6%	0.87	11.4%	0.43	4.7%	1.03
Charity Care	\$6,030,494	1.9%	1.6%	1.18	1.2%	1.53	1.4%	1.37	1.3%	1.51
All Other	\$11,330,937	3.6%	1.9%	1.89	2.6%	1.35	1.9%	1.87	3.4%	1.04
Total Deductions	\$146,624,893	46.0%	49.8%	0.92	42.0%	1.10	50.3%	0.91	43.8%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.2%	4.5%	0.48	2.2%	0.99	7.8%	0.28	2.1%	1.01
Net Gains/Losses as % of Net Income		0.0%	N/A	N/A	4.1%	N/A	N/A	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$90,781,594	57.0%	47.4%	1.20	49.7%	1.14	46.4%	1.23	59.0%	0.97
Supplies & Services	\$50,892,284	31.9%	39.6%	0.81	39.8%	0.80	41.3%	0.77	29.8%	1.07
Capital Component	\$10,440,809	6.6%	8.8%	0.75	5.7%	1.14	8.7%	0.75	7.0%	0.94
Bad Debt	\$7,279,313	4.6%	4.2%	1.08	4.8%	0.96	3.6%	1.28	4.2%	1.08
Fiscal Statistics										
Operating Margin (%)		9.5%	5.6%	1.69	8.7%	1.09	7.5%	1.26	12.7%	0.75
Total Hospital Net Income (%)		9.5%	3.5%	2.69	9.1%	1.05	5.0%	1.90	12.7%	0.75
Return on Equity (%)		8.8%	2.8%	3.14	7.3%	1.21	3.7%	2.39	10.7%	0.82
Current Ratio		0.9	2.9	0.31	5.1	0.18	2.4	0.38	1.7	0.53
Days in Net Patient Accounts Receivable		108.8	50.2	2.17	67.9	1.60	54.0	2.01	111.1	0.98
Average Payment Period		192.1	54.8	3.51	65.0	2.95	67.0	2.87	102.4	1.88
Equity Financing (%)		47.6%	58.1%	0.82	66.6%	0.71	55.3%	0.86	69.3%	0.69
Long-Term Debt to Equity Ratio		0.2	0.4	0.45	0.1	1.48	0.4	0.42	0.1	1.39
Times Interest Earned		20.8	3.3	6.35	17.1	1.22	4.2	5.01	25.3	0.82
Total Asset Turnover		0.9	0.8	1.14	0.8	1.16	0.8	1.22	0.8	1.10
Average Age of Plant (Years)		15.4	9.5	1.62	12.2	1.26	9.2	1.68	15.8	0.98
Increase (Decrease) Total Net Patient Revenue		9.0%	6.3%	1.43	8.9%	1.02	7.0%	1.29	6.6%	1.38
Outpatient Gross Revenue (% of Total GPR)		52.4%	49.7%	1.05	52.8%	0.99	48.1%	1.09	52.2%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,532	\$11,228	0.85	\$11,274	0.85	\$11,467	0.83	\$9,174	1.04	
Inpatient Net Revenue per Day	\$2,590	\$2,612	0.99	\$2,938	0.88	\$2,626	0.99	\$2,348	1.10	
Outpatient Net Revenue per Visit	\$1,130	\$497	2.27	\$604	1.87	\$406	2.78	\$1,211	0.93	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$318,884,872	Cash & Cash Equivalents	\$32,005	Current Liabilities	\$79,826,429
Less Deductions	\$146,624,893	Net Patient Receivables	\$51,189,765	Long-Term Debt	\$16,681,019
Net Patient Revenue	\$172,259,979	Other Receivables	\$1,571,456	Other Liabilities	\$2,990,721
Plus Other Revenue	\$3,838,847			Subtotal	\$99,498,169
Total Revenue	\$176,098,826	Land, Buildings & Equipment (Net)	\$112,859,032	Unrestricted Fund Balance	\$90,269,000
Less Expenses	\$159,394,000	Other Assets	\$24,114,911	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$189,767,169	Total Liabilities & Fund Balance	\$189,767,169
Net Income	\$16,704,826				