

059 Grant Regional Health Center
 507 South Monroe Street
 Lancaster, WI 53813
 608-723-2143

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: **Grant**
 Analysis Area: **Southern (1)**
 Volume Group: **3**

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	56.1%	60.5%	0.93	58.9%	0.95	45.3%	1.24	43.1%	1.30
Obstetrics	15.2%	42.5%	0.36	40.9%	0.37	25.9%	0.59	27.2%	0.56
Pediatrics	0.0%	57.0%	N/A	56.9%	N/A	72.2%	N/A	31.0%	0.00
Total Hospital	38.6%	58.4%	0.66	59.5%	0.65	41.8%	0.92	28.7%	1.34
Average Census (Patients)									
Adult Medical-Surgical	3.9	31.3	0.13	27.6	0.14	7.3	0.54	3.0	1.30
Obstetrics	0.6	5.7	0.11	5.8	0.10	1.1	0.56	0.8	0.75
Pediatrics	0.0	2.4	N/A	2.3	N/A	0.2	N/A	0.3	0.00
Total Hospital	4.6	54.6	0.08	56.5	0.08	9.6	0.48	4.3	1.08
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	3.7	0.83	3.8	0.81	3.1	1.00	2.5	1.22
Obstetrics	1.7	2.4	0.74	2.0	0.89	2.3	0.74	2.1	0.82
Pediatrics	0.0	2.2	N/A	3.4	N/A	2.0	N/A	2.0	0.00
Total Hospital	2.5	4.3	0.59	4.3	0.59	3.1	0.81	2.4	1.05
Surgical Operations									
Inpatient	122	1,970	0.06	2,062	0.06	282	0.43	139	0.88
Outpatient	995	4,151	0.24	4,893	0.20	1,111	0.90	1,009	0.99
Inpatient as % of All Surgeries	10.9%	32.2%	0.34	29.6%	0.37	20.3%	0.54	12.1%	0.90
Outpatient Visits									
Non-Emergency Visits	23,930	94,816	0.25	132,264	0.18	34,826	0.69	22,912	1.04
Emergency Visits	5,012	16,124	0.31	16,117	0.31	7,850	0.64	4,854	1.03
Full-Time Equivalents (FTEs)									
Administrators	2.0	18.7	0.11	20.2	0.10	6.3	0.32	2.0	1.00
Nurses, Licensed	28.3	197.1	0.14	217.6	0.13	53.3	0.53	30.8	0.92
Ancillary Nursing Personnel	6.8	37.6	0.18	40.7	0.17	11.6	0.58	6.7	1.00
All Other Personnel	82.0	452.4	0.18	579.9	0.14	139.7	0.59	86.3	0.95
Total FTEs	119.0	705.8	0.17	858.3	0.14	210.9	0.56	125.8	0.95
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.2	17.2	0.54	15.5	0.60	18.7	0.49	10.5	0.88
Nurses, Licensed	130.6	181.8	0.72	167.0	0.78	159.2	0.82	162.5	0.80
Ancillary Nursing Personnel	31.2	34.6	0.90	31.2	1.00	34.7	0.90	35.4	0.88
All Other Personnel	379.1	417.2	0.91	445.3	0.85	417.4	0.91	454.8	0.83
Total FTEs	550.2	650.8	0.85	659.0	0.83	630.0	0.87	663.3	0.83

Total Hospital:
 Beds Set Up & Staffed 12
 Discharges 672
 Inpatient Days 1,695

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 10
 Discharges 53
 Inpatient Days 202

Newborn Nursery:
 Bassinets 4
 Total Births 128
 Newborn Days 223

059 Grant Regional Health Center
Lancaster, WI 53813

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	7	466	1,437	56.1%	3.9	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	1	1	7	11	3.0%	0.0	1.6
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	128	223	15.2%	0.6	1.7
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	1	1	1.8
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	1	2	2.5
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	2	1	2.5
Registered Nurses	21	11	27.3	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	0	5.0
Ancillary Nursing Personnel	2	7	6.8	Physical Therapy Assistants/Aides	4	4	5.3
Physician Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	1	0	1.0	Dietitians & Nutritionists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	6	2	7.5	Social Workers	1	0	1.0
Pharmacy Personnel	0	1	0.5	All Other Health Professionals	13	0	13.0
Clinical Laboratory Personnel	3	5	6.3	All Other Personnel	24	24	32.8
				Total	90	58	119.0

059 Grant Regional Health Center

Lancaster, WI 53813

Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$10,817,992	46.4%	41.5%	1.12	38.5%	1.20	41.4%	1.12	46.9%	0.99
Medical Assistance	\$1,682,477	7.2%	10.8%	0.67	8.5%	0.85	10.9%	0.66	8.0%	0.90
Commercial	\$9,113,558	39.1%	40.7%	0.96	45.7%	0.86	41.8%	0.94	38.8%	1.01
All Other	\$1,687,989	7.2%	7.0%	1.04	7.2%	1.00	5.9%	1.23	6.3%	1.16
Deductions as % of Total Gross Patient Revenue										
Medicare	\$4,895,744	21.0%	26.5%	0.79	23.8%	0.88	19.0%	1.11	19.3%	1.09
Medical Assistance	\$1,049,094	4.5%	8.4%	0.54	6.6%	0.68	7.1%	0.64	5.4%	0.84
Commercial	\$2,293,746	9.8%	11.4%	0.86	13.7%	0.72	9.0%	1.10	8.1%	1.22
Charity Care	\$32,596	0.1%	1.6%	0.09	2.3%	0.06	1.3%	0.11	0.7%	0.20
All Other	\$0	0.0%	1.9%	N/A	1.9%	N/A	0.7%	N/A	0.5%	0.00
Total Deductions	\$8,271,180	35.5%	49.8%	0.71	48.5%	0.73	36.9%	0.96	33.9%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.2%	4.5%	0.71	8.4%	0.38	3.0%	1.07	3.4%	0.94
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	N/A	N/A	9.6%	N/A	62.8%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$7,704,631	51.0%	47.4%	1.08	50.0%	1.02	51.5%	0.99	52.5%	0.97
Supplies & Services	\$5,098,298	33.7%	39.6%	0.85	38.1%	0.89	33.6%	1.00	32.0%	1.05
Capital Component	\$1,592,125	10.5%	8.8%	1.20	8.8%	1.20	10.1%	1.04	13.3%	0.79
Bad Debt	\$716,923	4.7%	4.2%	1.13	3.1%	1.54	4.8%	0.98	2.2%	2.20
Fiscal Statistics										
Operating Margin (%)		2.7%	5.6%	0.48	3.6%	0.74	6.5%	0.41	2.4%	1.12
Total Hospital Net Income (%)		1.4%	3.5%	0.40	1.7%	0.85	7.2%	0.20	6.2%	0.23
Return on Equity (%)		1.0%	2.8%	0.37	1.4%	0.74	5.5%	0.19	3.9%	0.27
Current Ratio		2.7	2.9	0.93	2.2	1.22	2.7	0.99	2.4	1.11
Days in Net Patient Accounts Receivable		56.0	50.2	1.12	47.7	1.18	52.8	1.06	42.8	1.31
Average Payment Period		35.1	54.8	0.64	45.8	0.77	52.4	0.67	36.3	0.97
Equity Financing (%)		65.5%	58.1%	1.13	52.5%	1.25	55.9%	1.17	56.7%	1.15
Long-Term Debt to Equity Ratio		0.7	0.4	1.61	0.6	1.17	0.6	1.08	0.7	0.98
Times Interest Earned		1.6	3.3	0.48	2.0	0.79	4.2	0.38	2.8	0.56
Total Asset Turnover		0.7	0.8	0.91	0.9	0.86	0.8	0.97	0.6	1.22
Average Age of Plant (Years)		10.1	9.5	1.06	8.7	1.16	7.5	1.35	9.4	1.07
Increase (Decrease) Total Net Patient Revenue		5.8%	6.3%	0.91	7.0%	0.83	8.9%	0.65	3.0%	1.91
Outpatient Gross Revenue (% of Total GPR)		78.6%	49.7%	1.58	48.1%	1.63	71.4%	1.10	77.3%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$4,726		\$11,228	0.42	\$12,206	0.39	\$7,875	0.60	\$5,935	0.80
Inpatient Net Revenue per Day	\$1,789		\$2,612	0.68	\$2,824	0.63	\$2,276	0.79	\$2,397	0.75
Outpatient Net Revenue per Visit	\$400		\$497	0.81	\$371	1.08	\$493	0.81	\$364	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$23,302,016	Cash & Cash Equivalents	\$349,013	Current Liabilities	\$1,365,383
Less Deductions	\$8,271,180	Net Patient Receivables	\$2,301,325	Long-Term Debt	\$8,989,205
Net Patient Revenue	\$15,030,836	Other Receivables	\$230,000	Other Liabilities	\$0
Plus Other Revenue	\$496,326			Subtotal	\$10,354,588
Total Revenue	\$15,527,162	Land, Buildings & Equipment (Net)	\$10,026,794	Unrestricted Fund Balance	\$13,760,963
Less Expenses	\$15,111,977	Other Assets	\$8,104,898	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$197,096	Total Assets	\$21,012,030	Total Liabilities & Fund Balance	\$24,115,551
Net Income	\$218,089				