

061 Meriter Hospital
 202 South Park Street
 Madison, WI 53715
 608-417-6000

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Dane**
 Analysis Area: **Southern (1)**
 Volume Group: **7**

Selected Utilization Statistics	FY 2008	All GSM Hospitals		Analysis Area 1		Volume Group 7		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	70.5%	60.5%	1.17	58.9%	1.20	73.2%	0.96	68.3%	1.03
Obstetrics	51.6%	42.5%	1.22	40.9%	1.26	53.3%	0.97	51.2%	1.01
Pediatrics	0.0%	57.0%	N/A	56.9%	N/A	47.6%	N/A	0.0%	N/A
Total Hospital	61.2%	58.4%	1.05	59.5%	1.03	68.4%	0.90	61.7%	0.99
Average Census (Patients)									
Adult Medical-Surgical	102.2	31.3	3.26	27.6	3.70	113.8	0.90	104.5	0.98
Obstetrics	31.0	5.7	5.44	5.8	5.31	17.6	1.76	31.2	0.99
Pediatrics	0.0	2.4	N/A	2.3	N/A	4.5	N/A	0.0	N/A
Total Hospital	205.1	54.6	3.76	56.5	3.63	211.5	0.97	208.1	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.7	0.90	3.8	0.88	3.9	0.85	3.3	1.02
Obstetrics	2.7	2.4	1.16	2.0	1.40	2.3	1.17	2.7	1.01
Pediatrics	0.0	2.2	N/A	3.4	N/A	3.0	N/A	0.0	N/A
Total Hospital	4.2	4.3	0.98	4.3	0.97	4.7	0.90	4.1	1.02
Surgical Operations									
Inpatient	4,261	1,970	2.16	2,062	2.07	7,562	0.56	4,426	0.96
Outpatient	5,911	4,151	1.42	4,893	1.21	13,160	0.45	5,887	1.00
Inpatient as % of All Surgeries	41.9%	32.2%	1.30	29.6%	1.41	36.5%	1.15	42.9%	0.98
Outpatient Visits									
Non-Emergency Visits	164,388	94,816	1.73	132,264	1.24	267,104	0.62	155,118	1.06
Emergency Visits	42,261	16,124	2.62	16,117	2.62	41,334	1.02	42,627	0.99
Full-Time Equivalents (FTEs)									
Administrators	2.0	18.7	0.11	20.2	0.10	53.7	0.04	16.0	0.13
Nurses, Licensed	636.0	197.1	3.23	217.6	2.92	688.9	0.92	505.2	1.26
Ancillary Nursing Personnel	105.7	37.6	2.81	40.7	2.60	128.1	0.83	107.1	0.99
All Other Personnel	1,353.8	452.4	2.99	579.9	2.33	1,471.0	0.92	1,238.9	1.09
Total FTEs	2,097.5	705.8	2.97	858.3	2.44	2,341.8	0.90	1,867.2	1.12
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.7	17.2	0.04	15.5	0.04	14.4	0.05	5.5	0.13
Nurses, Licensed	217.8	181.8	1.20	167.0	1.30	185.1	1.18	172.9	1.26
Ancillary Nursing Personnel	36.2	34.6	1.05	31.2	1.16	34.4	1.05	36.6	0.99
All Other Personnel	463.7	417.2	1.11	445.3	1.04	395.2	1.17	424.0	1.09
Total FTEs	718.4	650.8	1.10	659.0	1.09	629.1	1.14	639.1	1.12

Total Hospital:
 Beds Set Up & Staffed 335
 Discharges 17,931
 Inpatient Days 75,075

Contract with:
 Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 49
 Total Births 3,821
 Newborn Days 7,803

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	145	11,154	37,392	70.5%	102.2	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	23	344	3,280	39.0%	9.0	9.5
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	60	4,138	11,342	51.6%	31.0	2.7
Psychiatric	1	42	1,076	7,770	50.5%	21.2	7.2
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	16	145	3,662	62.5%	10.0	25.3
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	14	731	4,251	83.0%	11.6	5.8
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	23	377	6,014	71.4%	16.4	16.0
Other Intensive Care	1	12	217	1,364	31.1%	3.7	6.3
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	9	26	26.0
Physicians & Dentists	28	6	31.6	Radiological Services Personnel	34	31	50.0
Medical & Dental Residents	3	0	3.0	Respiratory Therapists	7	30	24.5
Registered Nurses	222	687	620.4	Occupational Therapists	6	26	15.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	8	5.2
Licensed Practical Nurses	6	14	13.3	Physical Therapists	17	39	36.3
Ancillary Nursing Personnel	33	155	105.7	Physical Therapy Assistants/Aides	6	20	14.2
Physician Assistants	7	4	7.5	Recreational Therapists	1	3	2.3
Nurse Practitioners	1	2	2.3	Dietitians & Nutritionists	5	4	7.4
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	1	0	1.0
Medical Records Personnel	27	15	36.4	Social Workers	15	22	22.8
Pharmacy Personnel	29	27	44.7	All Other Health Professionals	66	109	111.3
Clinical Laboratory Personnel	8	0	8.0	All Other Personnel	642	486	905.9
				Total	1,176	1,714	2,097.5

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$234,665,121	34.1%	41.5%	0.82	38.5%	0.88	41.9%	0.81	34.0%	1.00
Medical Assistance	\$67,718,000	9.8%	10.8%	0.91	8.5%	1.16	10.2%	0.97	9.6%	1.03
Commercial	\$353,987,112	51.4%	40.7%	1.26	45.7%	1.12	40.4%	1.27	51.5%	1.00
All Other	\$32,398,620	4.7%	7.0%	0.68	7.2%	0.65	7.5%	0.63	4.9%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$159,957,162	23.2%	26.5%	0.88	23.8%	0.97	27.5%	0.84	21.9%	1.06
Medical Assistance	\$53,708,000	7.8%	8.4%	0.93	6.6%	1.17	7.8%	0.99	7.1%	1.09
Commercial	\$130,509,381	18.9%	11.4%	1.66	13.7%	1.38	12.2%	1.55	18.5%	1.02
Charity Care	\$20,275,000	2.9%	1.6%	1.84	2.3%	1.26	1.8%	1.65	2.9%	1.03
All Other	\$3,932,227	0.6%	1.9%	0.30	1.9%	0.30	2.2%	0.26	0.8%	0.68
Total Deductions	\$368,381,770	53.5%	49.8%	1.07	48.5%	1.10	51.6%	1.04	51.3%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	5.1%	4.5%	1.13	8.4%	0.60	2.9%	1.76	5.1%	0.99	
Net Gains/Losses as % of Net Income	582.8%	N/A	N/A	N/A	N/A	N/A	N/A	31.7%	18.36	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$173,347,738	54.3%	47.4%	1.15	50.0%	1.09	46.1%	1.18	53.7%	1.01
Supplies & Services	\$104,620,745	32.8%	39.6%	0.83	38.1%	0.86	41.2%	0.80	34.3%	0.96
Capital Component	\$31,924,278	10.0%	8.8%	1.14	8.8%	1.14	8.3%	1.21	9.7%	1.03
Bad Debt	\$9,301,068	2.9%	4.2%	0.69	3.1%	0.95	4.4%	0.67	2.4%	1.24
Fiscal Statistics										
Operating Margin (%)	5.4%	5.6%	0.97	3.6%	1.49	5.1%	1.06	6.0%	0.90	
Total Hospital Net Income (%)	-1.2%	3.5%	N/A	1.7%	N/A	2.2%	N/A	8.6%	N/A	
Return on Equity (%)	0.0%	2.8%	N/A	1.4%	N/A	1.8%	N/A	7.0%	0.00	
Current Ratio	2.3	2.9	0.80	2.2	1.05	3.2	0.72	2.5	0.94	
Days in Net Patient Accounts Receivable	37.4	50.2	0.74	47.7	0.78	46.7	0.80	38.2	0.98	
Average Payment Period	45.8	54.8	0.84	45.8	1.00	48.0	0.95	50.0	0.92	
Equity Financing (%)	45.4%	58.1%	0.78	52.5%	0.86	60.5%	0.75	52.1%	0.87	
Long-Term Debt to Equity Ratio	0.8	0.4	1.85	0.6	1.34	0.3	2.22	0.7	1.16	
Times Interest Earned	0.2	3.3	0.07	2.0	0.11	2.8	0.08	6.2	0.04	
Total Asset Turnover	0.9	0.8	1.05	0.9	1.00	0.9	0.99	0.8	1.07	
Average Age of Plant (Years)	8.2	9.5	0.87	8.7	0.95	10.3	0.80	8.5	0.97	
Increase (Decrease) Total Net Patient Revenue	6.8%	6.3%	1.07	7.0%	0.97	5.9%	1.15	8.9%	0.76	
Outpatient Gross Revenue (% of Total GPR)	29.7%	49.7%	0.60	48.1%	0.62	43.2%	0.69	28.8%	1.03	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,378	\$11,228	1.10	\$12,206	1.01	\$12,990	0.95	\$11,373	1.09	
Inpatient Net Revenue per Day	\$2,956	\$2,612	1.13	\$2,824	1.05	\$2,788	1.06	\$2,773	1.07	
Outpatient Net Revenue per Visit	\$476	\$497	0.96	\$371	1.28	\$542	0.88	\$453	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$688,768,853	Cash & Cash Equivalents	\$38,853,960	Current Liabilities	\$36,936,488
Less Deductions	\$368,381,770	Net Patient Receivables	\$32,706,968	Long-Term Debt	\$134,733,906
Net Patient Revenue	\$320,387,083	Other Receivables	\$507,212	Other Liabilities	\$43,922,593
Plus Other Revenue	\$17,089,272			Subtotal	\$215,592,987
Total Revenue	\$337,476,356	Land, Buildings & Equipment (Net)	\$172,023,041	Unrestricted Fund Balance	\$179,239,550
Less Expenses	\$319,193,829	Other Assets	\$150,741,356	Restricted Fund Balance	\$4,682,369
Non-Operating Gains/Losses	-\$22,069,572			Total Liabilities & Fund Balance	\$394,832,537
Net Income	-\$3,787,045	Total Assets	\$394,832,537		