

063 St Mary's Hospital
 700 South Park Street
 Madison, WI 53715
 608-251-6100

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Dane**
 Analysis Area: **Southern (1)**
 Volume Group: **7**

Selected Utilization Statistics	FY 2008	All GSM Hospitals		Analysis Area 1		Volume Group 7		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	82.6%	60.5%	1.37	58.9%	1.40	73.2%	1.13	87.4%	0.94
Obstetrics	58.0%	42.5%	1.36	40.9%	1.42	53.3%	1.09	72.3%	0.80
Pediatrics	40.4%	57.0%	0.71	56.9%	0.71	47.6%	0.85	47.2%	0.86
Total Hospital	72.3%	58.4%	1.24	59.5%	1.22	68.4%	1.06	76.7%	0.94
Average Census (Patients)									
Adult Medical-Surgical	28.9	31.3	0.92	27.6	1.05	113.8	0.25	111.9	0.26
Obstetrics	32.5	5.7	5.69	5.8	5.56	17.6	1.84	32.5	1.00
Pediatrics	4.8	2.4	2.05	2.3	2.14	4.5	1.08	5.7	0.86
Total Hospital	272.0	54.6	4.99	56.5	4.81	211.5	1.29	259.3	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	3.7	0.81	3.8	0.79	3.9	0.76	2.5	1.19
Obstetrics	1.4	2.4	0.60	2.0	0.72	2.3	0.60	1.3	1.07
Pediatrics	1.9	2.2	0.88	3.4	0.57	3.0	0.65	2.0	0.97
Total Hospital	4.4	4.3	1.03	4.3	1.02	4.7	0.94	4.4	1.00
Surgical Operations									
Inpatient	7,760	1,970	3.94	2,062	3.76	7,562	1.03	7,780	1.00
Outpatient	744	4,151	0.18	4,893	0.15	13,160	0.06	745	1.00
Inpatient as % of All Surgeries	91.3%	32.2%	2.84	29.6%	3.08	36.5%	2.50	91.3%	1.00
Outpatient Visits									
Non-Emergency Visits	65,769	94,816	0.69	132,264	0.50	267,104	0.25	62,559	1.05
Emergency Visits	36,877	16,124	2.29	16,117	2.29	41,334	0.89	34,003	1.08
Full-Time Equivalents (FTEs)									
Administrators	50.0	18.7	2.68	20.2	2.48	53.7	0.93	50.0	1.00
Nurses, Licensed	585.9	197.1	2.97	217.6	2.69	688.9	0.85	777.0	0.75
Ancillary Nursing Personnel	107.5	37.6	2.86	40.7	2.64	128.1	0.84	113.6	0.95
All Other Personnel	877.3	452.4	1.94	579.9	1.51	1,471.0	0.60	988.9	0.89
Total FTEs	1,620.7	705.8	2.30	858.3	1.89	2,341.8	0.69	1,929.5	0.84
FTEs per 100 Patient Census (Adjusted)									
Administrators	14.2	17.2	0.83	15.5	0.92	14.4	0.99	15.0	0.95
Nurses, Licensed	167.0	181.8	0.92	167.0	1.00	185.1	0.90	232.9	0.72
Ancillary Nursing Personnel	30.6	34.6	0.88	31.2	0.98	34.4	0.89	34.0	0.90
All Other Personnel	250.0	417.2	0.60	445.3	0.56	395.2	0.63	296.4	0.84
Total FTEs	461.8	650.8	0.71	659.0	0.70	629.1	0.73	578.3	0.80

Total Hospital:

Beds Set Up & Staffed 376
 Discharges 22,670
 Inpatient Days 99,548

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 30
 Total Births 3,403
 Newborn Days 6,601

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	35	3,529	10,577	82.6%	28.9	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	12	913	1,775	40.4%	4.8	1.9
Obstetrics	1	56	8,437	11,881	58.0%	32.5	1.4
Psychiatric	1	22	745	5,613	69.7%	15.3	7.5
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	20	1,747	4,855	66.3%	13.3	2.8
Cardiac Intensive Unit	1	15	841	2,213	40.3%	6.0	2.6
Pediatric Intensive Care	1	6	207	672	30.6%	1.8	3.2
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	179	14,181	53,166	81.2%	145.3	3.7
Neonatal Intensive/Intermediate Care	1	31	459	7,664	67.5%	20.9	16.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	31,059	98,416	0.0%	268.9	3.2

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	50	0	50.0	Surgical Personnel	22	22	29.1
Physicians & Dentists	0	3	0.5	Radiological Services Personnel	19	35	27.7
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	15	20	20.7
Registered Nurses	344	709	573.7	Occupational Therapists	5	12	7.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	3	1.3
Licensed Practical Nurses	8	14	11.9	Physical Therapists	10	9	11.5
Ancillary Nursing Personnel	69	125	107.5	Physical Therapy Assistants/Aides	6	12	8.2
Physician Assistants	0	0	0.0	Recreational Therapists	1	1	1.0
Nurse Practitioners	0	1	0.3	Dietitians & Nutritionists	4	8	6.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	22	34	28.5	Social Workers	11	16	14.3
Pharmacy Personnel	29	29	36.2	All Other Health Professionals	164	199	214.6
Clinical Laboratory Personnel	30	24	36.5	All Other Personnel	378	277	434.0
				Total	1,188	1,553	1,620.7

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$333,103,604	48.5%	41.5%	1.17	38.5%	1.26	41.9%	1.16	48.1%	1.01
Medical Assistance	\$56,724,967	8.3%	10.8%	0.76	8.5%	0.97	10.2%	0.81	8.1%	1.02
Commercial	\$267,393,151	39.0%	40.7%	0.96	45.7%	0.85	40.4%	0.97	39.8%	0.98
All Other	\$28,917,042	4.2%	7.0%	0.61	7.2%	0.58	7.5%	0.56	4.1%	1.03
Deductions as % of Total Gross Patient Revenue										
Medicare	\$207,754,787	30.3%	26.5%	1.14	23.8%	1.27	27.5%	1.10	27.8%	1.09
Medical Assistance	\$41,779,256	6.1%	8.4%	0.73	6.6%	0.92	7.8%	0.78	5.7%	1.07
Commercial	\$40,763,736	5.9%	11.4%	0.52	13.7%	0.43	12.2%	0.49	5.1%	1.16
Charity Care	\$13,998,133	2.0%	1.6%	1.28	2.3%	0.87	1.8%	1.14	2.4%	0.85
All Other	\$6,183,576	0.9%	1.9%	0.48	1.9%	0.47	2.2%	0.40	1.0%	0.94
Total Deductions	\$310,479,488	45.3%	49.8%	0.91	48.5%	0.93	51.6%	0.88	42.0%	1.08
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	-0.7%	4.5%	N/A	N/A	8.4%	N/A	2.9%	N/A	0.1%	N/A
Net Gains/Losses as % of Net Income	257.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	41.4%	6.20
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$167,164,096	48.6%	47.4%	1.03	50.0%	0.97	46.1%	1.05	49.0%	0.99
Supplies & Services	\$128,405,721	37.4%	39.6%	0.94	38.1%	0.98	41.2%	0.91	40.7%	0.92
Capital Component	\$35,289,448	10.3%	8.8%	1.17	8.8%	1.17	8.3%	1.24	7.2%	1.42
Bad Debt	\$12,857,884	3.7%	4.2%	0.89	3.1%	1.21	4.4%	0.86	3.1%	1.22
Fiscal Statistics										
Operating Margin (%)	7.9%	5.6%	1.40	3.6%	2.17	5.1%	1.53	12.3%	0.64	
Total Hospital Net Income (%)	-5.7%	3.5%	N/A	1.7%	N/A	2.2%	N/A	19.3%	N/A	
Return on Equity (%)	0.0%	2.8%	N/A	1.4%	N/A	1.8%	N/A	14.2%	0.00	
Current Ratio	2.1	2.9	0.73	2.2	0.96	3.2	0.65	1.5	1.38	
Days in Net Patient Accounts Receivable	35.2	50.2	0.70	47.7	0.74	46.7	0.75	41.4	0.85	
Average Payment Period	32.2	54.8	0.59	45.8	0.70	48.0	0.67	46.8	0.69	
Equity Financing (%)	63.0%	58.1%	1.08	52.5%	1.20	60.5%	1.04	64.2%	0.98	
Long-Term Debt to Equity Ratio	0.4	0.4	1.10	0.6	0.80	0.3	1.32	0.4	1.08	
Times Interest Earned	-2.5	3.3	N/A	2.0	N/A	2.8	N/A	31.6	N/A	
Total Asset Turnover	0.8	0.8	0.98	0.9	0.93	0.9	0.92	0.7	1.17	
Average Age of Plant (Years)	8.9	9.5	0.94	8.7	1.03	10.3	0.87	14.2	0.63	
Increase (Decrease) Total Net Patient Revenue	7.3%	6.3%	1.15	7.0%	1.04	5.9%	1.24	5.5%	1.32	
Outpatient Gross Revenue (% of Total GPR)	22.5%	49.7%	0.45	48.1%	0.47	43.2%	0.52	22.3%	1.01	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,879	\$11,228	1.15	\$12,206	1.06	\$12,990	0.99	\$12,442	1.04	
Inpatient Net Revenue per Day	\$2,933	\$2,612	1.12	\$2,824	1.04	\$2,788	1.05	\$2,830	1.04	
Outpatient Net Revenue per Visit	\$815	\$497	1.64	\$371	2.20	\$542	1.50	\$854	0.96	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$686,138,764	Cash & Cash Equivalents	\$17,831,393	Current Liabilities	\$28,472,403
Less Deductions	\$310,479,488	Net Patient Receivables	\$36,101,087	Long-Term Debt	\$132,313,374
Net Patient Revenue	\$375,659,276	Other Receivables	\$414,659	Other Liabilities	\$13,481,432
Plus Other Revenue	-\$2,593,581			Subtotal	\$174,267,209
Total Revenue	\$373,065,695	Land, Buildings & Equipment (Net)	\$201,760,252	Unrestricted Fund Balance	\$296,119,573
Less Expenses	\$343,717,149	Other Assets	\$214,279,391	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$48,036,246			Total Liabilities & Fund Balance	\$470,386,782
Net Income	-\$18,687,701	Total Assets	\$470,386,782		