

070 Mile Bluff Medical Center
 1050 Division Street
 Mauston, WI 53948
 608-847-6161

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Juneau
 Analysis Area: North Central (6)
 Volume Group: 4

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	50.3%	60.5%	0.83	64.9%	0.78	52.2%	0.96	64.2%	0.78
Obstetrics	0.0%	42.5%	N/A	49.0%	N/A	32.3%	N/A	32.4%	0.00
Pediatrics	0.0%	57.0%	N/A	61.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	38.2%	58.4%	0.66	66.4%	0.58	49.2%	0.78	60.9%	0.63
Average Census (Patients)									
Adult Medical-Surgical	18.6	31.3	0.59	24.5	0.76	14.6	1.27	21.2	0.88
Obstetrics	0.0	5.7	N/A	4.0	N/A	2.0	N/A	1.3	0.00
Pediatrics	0.0	2.4	N/A	1.3	N/A	0.1	N/A	0.0	N/A
Total Hospital	14.2	54.6	0.26	45.1	0.31	20.9	0.68	22.5	0.63
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.7	0.89	3.3	1.00	3.4	0.98	3.6	0.92
Obstetrics	0.0	2.4	N/A	2.2	N/A	2.1	N/A	2.1	0.00
Pediatrics	0.0	2.2	N/A	2.3	N/A	2.4	N/A	0.0	N/A
Total Hospital	2.5	4.3	0.59	4.1	0.61	3.3	0.76	3.5	0.73
Surgical Operations									
Inpatient	481	1,970	0.24	1,344	0.36	712	0.68	532	0.90
Outpatient	1,322	4,151	0.32	1,725	0.77	2,739	0.48	1,175	1.13
Inpatient as % of All Surgeries	26.7%	32.2%	0.83	43.8%	0.61	20.6%	1.29	31.2%	0.86
Outpatient Visits									
Non-Emergency Visits	75,962	94,816	0.80	59,411	1.28	49,308	1.54	75,590	1.00
Emergency Visits	7,031	16,124	0.44	11,574	0.61	10,968	0.64	14,445	0.49
Full-Time Equivalents (FTEs)									
Administrators	3.0	18.7	0.16	13.7	0.22	16.2	0.19	3.0	1.00
Nurses, Licensed	87.1	197.1	0.44	149.6	0.58	98.5	0.88	81.0	1.07
Ancillary Nursing Personnel	24.6	37.6	0.65	36.5	0.67	19.5	1.26	23.7	1.03
All Other Personnel	319.2	452.4	0.71	372.3	0.86	235.0	1.36	280.4	1.14
Total FTEs	433.8	705.8	0.61	572.1	0.76	369.3	1.17	388.2	1.12
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.7	17.2	0.39	15.1	0.44	29.8	0.23	5.0	1.35
Nurses, Licensed	193.3	181.8	1.06	164.4	1.18	180.9	1.07	133.2	1.45
Ancillary Nursing Personnel	54.5	34.6	1.57	40.1	1.36	35.9	1.52	39.0	1.40
All Other Personnel	708.6	417.2	1.70	409.2	1.73	431.8	1.64	460.9	1.54
Total FTEs	963.1	650.8	1.48	628.7	1.53	678.3	1.42	638.0	1.51

Total Hospital:
 Beds Set Up & Staffed 37
 Discharges 2,063
 Inpatient Days 5,179

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 4
 Total Births 189
 Newborn Days 366

070 Mile Bluff Medical Center
Mauston, WI 53948

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	37	2,063	6,814	50.3%	18.6	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	4	3.0	Surgical Personnel	4	0	4.0
Physicians & Dentists	12	10	17.8	Radiological Services Personnel	16	7	20.9
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	3	1	4.1
Registered Nurses	61	26	77.3	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	0	3.0
Licensed Practical Nurses	2	1	2.8	Physical Therapists	6	0	6.0
Ancillary Nursing Personnel	13	22	24.6	Physical Therapy Assistants/Aides	3	0	3.0
Physician Assistants	13	1	13.5	Recreational Therapists	0	0	0.0
Nurse Practitioners	2	0	2.0	Dietitians & Nutritionists	2	0	2.0
Certified Registered Nurse Anesthetists	5	0	5.0	Psychologists	0	0	0.0
Medical Records Personnel	18	3	18.8	Social Workers	3	2	5.1
Pharmacy Personnel	6	2	7.1	All Other Health Professionals	61	26	63.2
Clinical Laboratory Personnel	0	12	9.2	All Other Personnel	103	50	140.4
				Total	337	167	433.8

070 Mile Bluff Medical Center
Mauston, WI 53948

			All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2008 vs. 2007		
Selected Financial Statistics			FY 2008	Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$43,933,214	46.8%	41.5%	1.13	48.2%	0.97	46.1%	1.01	44.7%	1.05	
Medical Assistance	\$12,032,558	12.8%	10.8%	1.18	10.0%	1.29	8.4%	1.53	14.0%	0.91	
Commercial	\$32,862,263	35.0%	40.7%	0.86	36.0%	0.97	39.0%	0.90	32.6%	1.08	
All Other	\$5,041,566	5.4%	7.0%	0.77	5.8%	0.92	6.5%	0.83	8.7%	0.62	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$29,352,177	31.3%	26.5%	1.18	28.4%	1.10	27.7%	1.13	32.4%	0.97	
Medical Assistance	\$11,509,965	12.3%	8.4%	1.46	7.6%	1.62	6.7%	1.83	11.0%	1.12	
Commercial	\$2,831,612	3.0%	11.4%	0.26	5.3%	0.57	9.2%	0.33	3.9%	0.77	
Charity Care	\$2,485,595	2.6%	1.6%	1.66	2.1%	1.24	1.5%	1.82	2.3%	1.13	
All Other	\$77,256	0.1%	1.9%	0.04	0.8%	0.11	1.3%	0.06	0.1%	0.68	
Total Deductions	\$46,256,605	49.3%	49.8%	0.99	44.1%	1.12	46.4%	1.06	49.7%	0.99	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		1.2%	4.5%	0.26	3.9%	0.30	5.2%	0.22	0.3%	3.44	
Net Gains/Losses as % of Net Income		107.1%	N/A	N/A	18.6%	5.75	N/A	N/A	16.3%	6.56	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$29,343,017	60.9%	47.4%	1.28	50.8%	1.20	50.5%	1.21	61.0%	1.00	
Supplies & Services	\$11,782,148	24.5%	39.6%	0.62	36.1%	0.68	35.2%	0.69	23.9%	1.02	
Capital Component	\$4,572,571	9.5%	8.8%	1.08	9.7%	0.97	9.9%	0.95	10.4%	0.91	
Bad Debt	\$2,486,125	5.2%	4.2%	1.23	3.3%	1.55	4.4%	1.17	4.7%	1.09	
Fiscal Statistics											
Operating Margin (%)		0.0%	5.6%	N/A	3.9%	N/A	2.9%	N/A	3.7%	N/A	
Total Hospital Net Income (%)		0.5%	3.5%	0.14	4.8%	0.10	2.6%	0.19	4.4%	0.11	
Return on Equity (%)		0.5%	2.8%	0.19	4.2%	0.13	1.9%	0.27	3.6%	0.14	
Current Ratio		3.8	2.9	1.31	2.0	1.95	3.6	1.05	3.0	1.27	
Days in Net Patient Accounts Receivable		71.6	50.2	1.43	60.2	1.19	49.7	1.44	64.8	1.10	
Average Payment Period		37.0	54.8	0.68	73.2	0.51	54.1	0.68	53.4	0.69	
Equity Financing (%)		45.8%	58.1%	0.79	54.7%	0.84	58.0%	0.79	43.7%	1.05	
Long-Term Debt to Equity Ratio		1.0	0.4	2.37	0.5	1.83	0.5	1.82	1.0	0.93	
Times Interest Earned		1.2	3.3	0.36	3.5	0.34	2.0	0.58	2.1	0.56	
Total Asset Turnover		1.1	0.8	1.30	0.9	1.22	0.7	1.42	0.8	1.28	
Average Age of Plant (Years)		10.5	9.5	1.11	8.7	1.20	8.5	1.24	12.7	0.82	
Increase (Decrease) Total Net Patient Revenue		4.9%	6.3%	0.77	5.4%	0.91	8.0%	0.61	6.2%	0.79	
Outpatient Gross Revenue (% of Total GPR)		68.6%	49.7%	1.38	48.4%	1.42	61.7%	1.11	63.0%	1.09	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$5,801		\$11,228	0.52	\$10,686	0.54	\$7,870	0.74	\$6,669	0.87	
Inpatient Net Revenue per Day	\$2,311		\$2,612	0.88	\$2,565	0.90	\$2,323	0.99	\$1,932	1.20	
Outpatient Net Revenue per Visit	\$430		\$497	0.86	\$577	0.74	\$523	0.82	\$328	1.31	
Income Statement			Assets			Liabilities & Fund Balances					
Gross Patient Revenue (GPR)	\$93,869,601		Cash & Cash Equivalents		\$2,910,411		Current Liabilities		\$4,575,288		
Less Deductions	\$46,256,605		Net Patient Receivables		\$9,318,298		Long-Term Debt		\$20,128,732		
Net Patient Revenue	\$47,612,996		Other Receivables		\$27,152		Other Liabilities		\$0		
Plus Other Revenue	\$554,001						Subtotal		\$24,704,020		
Total Revenue	\$48,166,997		Land, Buildings & Equipment (Net)		\$27,296,540		Unrestricted Fund Balance		\$20,897,547		
Less Expenses	\$48,183,861		Other Assets		\$6,049,166		Restricted Fund Balance		\$0		
Non-Operating Gains/Losses	\$254,598						Total Liabilities & Fund Balance		\$45,601,567		
Net Income	\$237,734		Total Assets		\$45,601,567						