

**074 Ministry Health Care - Good Samaritan Health Center**  
 601 Center Avenue South  
 Merrill, WI 54452  
 715-536-5511

Fiscal Year: 07/01 to 06/30  
 Type: **GMS**  
 Critical Access Hospital  
 Control: **Religious Organization**

County: Lincoln  
 Analysis Area: North Central (6)  
 Volume Group: 3

Selected Utilization Statistics	FY 2008	All GSM Hospitals		Analysis Area 6		Volume Group 3		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	87.6%	60.5%	1.45	64.9%	1.35	45.3%	1.93	143.3%	0.61
Obstetrics	0.0%	42.5%	N/A	49.0%	N/A	25.9%	N/A	0.0%	N/A
Pediatrics	0.0%	57.0%	N/A	61.1%	N/A	72.2%	N/A	0.0%	N/A
Total Hospital	85.1%	58.4%	1.46	66.4%	1.28	41.8%	2.04	76.2%	1.12
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	7.0	31.3	0.22	24.5	0.29	7.3	0.96	7.2	0.98
Obstetrics	0.0	5.7	N/A	4.0	N/A	1.1	N/A	0.0	N/A
Pediatrics	0.0	2.4	0.01	1.3	0.02	0.2	0.17	0.1	0.23
Total Hospital	9.4	54.6	0.17	45.1	0.21	9.6	0.98	8.4	1.12
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.4	3.7	0.92	3.3	1.04	3.1	1.12	3.3	1.03
Obstetrics	0.0	2.4	N/A	2.2	N/A	2.3	N/A	0.0	N/A
Pediatrics	1.8	2.2	0.83	2.3	0.80	2.0	0.91	2.1	0.86
Total Hospital	3.6	4.3	0.85	4.1	0.87	3.1	1.15	3.4	1.06
<b>Surgical Operations</b>									
Inpatient	754	1,970	0.38	1,344	0.56	282	2.67	803	0.94
Outpatient	1,631	4,151	0.39	1,725	0.95	1,111	1.47	1,865	0.87
Inpatient as % of All Surgeries	31.6%	32.2%	0.98	43.8%	0.72	20.3%	1.56	30.1%	1.05
<b>Outpatient Visits</b>									
Non-Emergency Visits	27,991	94,816	0.30	59,411	0.47	34,826	0.80	28,328	0.99
Emergency Visits	6,745	16,124	0.42	11,574	0.58	7,850	0.86	6,100	1.11
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	15.0	18.7	0.80	13.7	1.09	6.3	2.40	4.0	3.75
Nurses, Licensed	44.3	197.1	0.22	149.6	0.30	53.3	0.83	47.0	0.94
Ancillary Nursing Personnel	9.2	37.6	0.25	36.5	0.25	11.6	0.79	9.7	0.95
All Other Personnel	124.7	452.4	0.28	372.3	0.33	139.7	0.89	127.9	0.98
Total FTEs	193.2	705.8	0.27	572.1	0.34	210.9	0.92	188.5	1.02
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	43.4	17.2	2.52	15.1	2.88	18.7	2.32	13.0	3.34
Nurses, Licensed	128.4	181.8	0.71	164.4	0.78	159.2	0.81	153.0	0.84
Ancillary Nursing Personnel	26.7	34.6	0.77	40.1	0.67	34.7	0.77	31.5	0.85
All Other Personnel	361.0	417.2	0.87	409.2	0.88	417.4	0.86	416.1	0.87
Total FTEs	559.5	650.8	0.86	628.7	0.89	630.0	0.89	613.6	0.91

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	11	Health Maintenance Organization (HMO)	No	Beds Set Up & Staffed	2	Bassinets	0
Discharges	950	Preferred Provider Organization (PPO)	Yes	Discharges	125	Total Births	0
Inpatient Days	3,425			Inpatient Days	637	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	8	748	2,565	87.6%	7.0	3.4
Orthopedic	2	0	52	173	0.0%	0.5	3.3
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	6	11	0.0%	0.0	1.8
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	4	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	4	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	3	95	255	23.2%	0.7	2.7
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	15	0	15.0	Surgical Personnel	2	2	3.3
Physicians & Dentists	3	0	3.0	Radiological Services Personnel	11	0	11.0
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	3	0	3.0
Registered Nurses	36	7	40.7	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	1	0.7	Physical Therapists	3	0	3.0
Ancillary Nursing Personnel	6	5	9.2	Physical Therapy Assistants/Aides	4	0	4.0
Physician Assistants	1	0	1.0	Recreational Therapists	0	1	0.6
Nurse Practitioners	1	0	1.0	Dietitians & Nutritionists	5	4	7.7
Certified Registered Nurse Anesthetists	2	0	2.0	Psychologists	0	0	0.0
Medical Records Personnel	7	0	7.0	Social Workers	0	0	0.0
Pharmacy Personnel	4	1	4.6	All Other Health Professionals	9	7	13.1
Clinical Laboratory Personnel	9	0	9.0	All Other Personnel	48	4	50.4
				<b>Total</b>	<b>173</b>	<b>32</b>	<b>193.2</b>

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$16,335,237	47.1%	41.5%	1.13	48.2%	0.98	41.4%	1.14	46.6%	1.01
Medical Assistance	\$2,498,670	7.2%	10.8%	0.67	10.0%	0.72	10.9%	0.66	6.9%	1.04
Commercial	\$13,744,650	39.6%	40.7%	0.97	36.0%	1.10	41.8%	0.95	40.8%	0.97
All Other	\$2,113,814	6.1%	7.0%	0.88	5.8%	1.04	5.9%	1.03	5.6%	1.09
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$4,935,801	14.2%	26.5%	0.54	28.4%	0.50	19.0%	0.75	11.8%	1.21
Medical Assistance	\$1,584,849	4.6%	8.4%	0.54	7.6%	0.60	7.1%	0.65	4.5%	1.02
Commercial	\$1,603,538	4.6%	11.4%	0.40	5.3%	0.87	9.0%	0.52	7.1%	0.65
Charity Care	\$830,198	2.4%	1.6%	1.50	2.1%	1.12	1.3%	1.87	1.7%	1.42
All Other	\$0	0.0%	1.9%	N/A	0.8%	N/A	0.7%	N/A	0.0%	N/A
Total Deductions	\$8,954,388	25.8%	49.8%	0.52	44.1%	0.59	36.9%	0.70	25.0%	1.03
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	2.6%	4.5%	0.58		3.9%	0.67	3.0%	0.87	2.8%	0.93
Net Gains/Losses as % of Net Income	28.3%	N/A	N/A		18.6%	1.52	9.6%	2.94	44.3%	0.64
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$14,654,754	59.6%	47.4%	1.26	50.8%	1.17	51.5%	1.16	58.7%	1.02
Supplies & Services	\$7,449,534	30.3%	39.6%	0.76	36.1%	0.84	33.6%	0.90	32.8%	0.92
Capital Component	\$1,366,704	5.6%	8.8%	0.64	9.7%	0.57	10.1%	0.55	5.8%	0.96
Bad Debt	\$1,123,976	4.6%	4.2%	1.09	3.3%	1.37	4.8%	0.94	2.7%	1.70
<b>Fiscal Statistics</b>										
Operating Margin (%)	6.9%	5.6%	1.23		3.9%	1.77	6.5%	1.06	4.4%	1.56
Total Hospital Net Income (%)	9.4%	3.5%	2.67		4.8%	1.97	7.2%	1.31	7.7%	1.22
Return on Equity (%)	8.4%	2.8%	3.00		4.2%	2.02	5.5%	1.52	6.8%	1.24
Current Ratio	4.3	2.9	1.49		2.0	2.21	2.7	1.60	2.2	1.97
Days in Net Patient Accounts Receivable	50.2	50.2	1.00		60.2	0.83	52.8	0.95	51.9	0.97
Average Payment Period	49.0	54.8	0.89		73.2	0.67	52.4	0.94	59.9	0.82
Equity Financing (%)	89.0%	58.1%	1.53		54.7%	1.63	55.9%	1.59	87.4%	1.02
Long-Term Debt to Equity Ratio	0.0	0.4	N/A		0.5	N/A	0.6	N/A	0.0	N/A
Times Interest Earned	0.0	3.3	N/A		3.5	N/A	4.2	N/A	0.0	N/A
Total Asset Turnover	0.9	0.8	1.07		0.9	1.01	0.8	1.14	0.9	1.02
Average Age of Plant (Years)	13.6	9.5	1.43		8.7	1.55	7.5	1.82	14.1	0.96
Increase (Decrease) Total Net Patient Revenue	11.1%	6.3%	1.75		5.4%	2.07	8.9%	1.25	1.0%	10.93
Outpatient Gross Revenue (% of Total GPR)	72.9%	49.7%	1.47		48.4%	1.51	71.4%	1.02	72.7%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$6,690	\$11,228	0.60		\$10,686	0.63	\$7,875	0.85	\$6,992	0.96
Inpatient Net Revenue per Day	\$1,796	\$2,612	0.69		\$2,565	0.70	\$2,276	0.79	\$1,927	0.93
Outpatient Net Revenue per Visit	\$539	\$497	1.08		\$577	0.93	\$493	1.09	\$466	1.15

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$34,692,370	Cash & Cash Equivalents	\$9,072,134	Current Liabilities	\$3,119,315
Less Deductions	\$8,954,388	Net Patient Receivables	\$3,531,464	Long-Term Debt	\$0
Net Patient Revenue	\$25,737,982	Other Receivables	\$210,367	Other Liabilities	\$231,896
Plus Other Revenue	\$686,628			Subtotal	\$3,351,211
Total Revenue	\$26,424,611	Land, Buildings & Equipment (Net)	\$7,808,889	Unrestricted Fund Balance	\$26,996,969
Less Expenses	\$24,594,968	Other Assets	\$9,725,326	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$723,283			Total Liabilities & Fund Balance	\$30,348,180
Net Income	\$2,552,926	Total Assets	\$30,348,180		