

075 Children's Hospital of Wisconsin
 9000 W Wisconsin Ave, PO Box 1997
 Milwaukee, WI 53201
 414-266-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 6

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	0.0%	60.5%	N/A	70.3%	N/A	60.5%	N/A	0.0%	N/A
Obstetrics	0.0%	42.5%	N/A	54.6%	N/A	41.7%	N/A	0.0%	N/A
Pediatrics	101.9%	57.0%	1.79	84.0%	1.21	82.0%	1.24	102.2%	1.00
Total Hospital	83.8%	58.4%	1.44	67.7%	1.24	57.7%	1.45	84.0%	1.00
Average Census (Patients)									
Adult Medical-Surgical	0.0	31.3	N/A	124.8	N/A	51.1	N/A	0.0	N/A
Obstetrics	0.0	5.7	N/A	24.4	N/A	9.1	N/A	0.0	N/A
Pediatrics	143.6	2.4	60.77	21.0	6.84	10.4	13.78	144.1	1.00
Total Hospital	197.8	54.6	3.63	176.8	1.12	100.7	1.97	198.2	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	0.0	3.7	N/A	4.3	N/A	3.7	N/A	0.0	N/A
Obstetrics	0.0	2.4	N/A	2.8	N/A	2.6	N/A	0.0	N/A
Pediatrics	2.0	2.2	0.91	2.1	0.98	2.1	0.98	2.1	0.98
Total Hospital	5.8	4.3	1.37	5.0	1.17	4.4	1.33	5.6	1.04
Surgical Operations									
Inpatient	5,853	1,970	2.97	7,244	0.81	3,267	1.79	5,756	1.02
Outpatient	8,775	4,151	2.11	9,876	0.89	6,433	1.36	8,474	1.04
Inpatient as % of All Surgeries	40.0%	32.2%	1.24	42.3%	0.95	33.7%	1.19	40.4%	0.99
Outpatient Visits									
Non-Emergency Visits	266,790	94,816	2.81	231,107	1.15	204,311	1.31	256,986	1.04
Emergency Visits	59,984	16,124	3.72	41,720	1.44	28,164	2.13	61,379	0.98
Full-Time Equivalents (FTEs)									
Administrators	48.0	18.7	2.57	44.1	1.09	26.0	1.84	95.0	0.51
Nurses, Licensed	873.5	197.1	4.43	546.5	1.60	359.1	2.43	746.1	1.17
Ancillary Nursing Personnel	96.9	37.6	2.58	101.1	0.96	59.3	1.63	87.1	1.11
All Other Personnel	1,470.2	452.4	3.25	1,080.2	1.36	840.6	1.75	1,239.8	1.19
Total FTEs	2,488.5	705.8	3.53	1,771.8	1.40	1,284.9	1.94	2,167.9	1.15
FTEs per 100 Patient Census (Adjusted)									
Administrators	16.9	17.2	0.98	13.0	1.30	13.4	1.26	33.8	0.50
Nurses, Licensed	307.8	181.8	1.69	161.1	1.91	185.0	1.66	265.5	1.16
Ancillary Nursing Personnel	34.1	34.6	0.99	29.8	1.15	30.5	1.12	31.0	1.10
All Other Personnel	518.2	417.2	1.24	318.5	1.63	433.1	1.20	441.2	1.17
Total FTEs	877.1	650.8	1.35	522.4	1.68	662.1	1.32	771.5	1.14

Total Hospital:
 Beds Set Up & Staffed 236
 Discharges 12,469
 Inpatient Days 72,401

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	141	26,036	52,566	101.9%	143.6	2.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	1	30	1,750	9,844	89.7%	26.9	5.6
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	41	631	13,762	91.7%	37.6	21.8
Other Intensive Care	1	24	744	7,134	81.2%	19.5	9.6
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	48	0	48.0	Surgical Personnel	14	3	15.8
Physicians & Dentists	4	1	4.1	Radiological Services Personnel	50	58	84.8
Medical & Dental Residents	8	0	8.0	Respiratory Therapists	69	13	75.9
Registered Nurses	517	534	851.2	Occupational Therapists	5	6	8.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	4	3	6.2	Physical Therapists	10	12	18.0
Ancillary Nursing Personnel	34	109	96.9	Physical Therapy Assistants/Aides	0	2	1.1
Physician Assistants	9	0	9.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	16	1	16.1	Dietitians & Nutritionists	18	7	21.1
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	11	0	11.0
Medical Records Personnel	12	1	12.2	Social Workers	22	17	27.0
Pharmacy Personnel	43	34	62.1	All Other Health Professionals	255	168	331.7
Clinical Laboratory Personnel	44	17	53.7	All Other Personnel	596	216	726.5
				Total	1,789	1,202	2,488.5

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			All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2008 vs. 2007		
Selected Financial Statistics			FY 2008	Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$5,402,599	0.8%	41.5%	0.02	38.6%	0.02	38.0%	0.02	0.7%	1.06	
Medical Assistance	\$298,433,712	42.8%	10.8%	3.95	16.5%	2.59	13.9%	3.08	42.2%	1.01	
Commercial	\$368,245,200	52.8%	40.7%	1.30	36.7%	1.44	41.7%	1.27	53.9%	0.98	
All Other	\$25,533,921	3.7%	7.0%	0.53	8.2%	0.45	6.4%	0.57	3.2%	1.14	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$3,744,843	0.5%	26.5%	0.02	26.6%	0.02	24.7%	0.02	0.5%	0.98	
Medical Assistance	\$203,908,865	29.2%	8.4%	3.48	12.7%	2.31	10.9%	2.69	28.3%	1.03	
Commercial	\$67,564,805	9.7%	11.4%	0.85	12.5%	0.77	11.4%	0.85	10.5%	0.93	
Charity Care	\$1,759,138	0.3%	1.6%	0.16	1.3%	0.20	1.4%	0.18	0.4%	0.59	
All Other	\$7,501,016	1.1%	1.9%	0.57	2.8%	0.38	1.9%	0.57	0.7%	1.57	
Total Deductions	\$284,478,667	40.8%	49.8%	0.82	56.0%	0.73	50.3%	0.81	40.4%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		7.4%	4.5%	1.64	4.4%	1.67	7.8%	0.94	7.4%	1.00	
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	N/A	N/A	N/A	87.86	8.9%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$185,550,151	45.6%	47.4%	0.96	42.5%	1.07	46.4%	0.98	44.9%	1.02	
Supplies & Services	\$177,323,231	43.6%	39.6%	1.10	44.3%	0.98	41.3%	1.06	44.4%	0.98	
Capital Component	\$40,801,479	10.0%	8.8%	1.15	8.3%	1.21	8.7%	1.15	10.0%	1.00	
Bad Debt	\$3,240,110	0.8%	4.2%	0.19	4.9%	0.16	3.6%	0.22	0.7%	1.15	
Fiscal Statistics											
Operating Margin (%)		8.7%	5.6%	1.56	4.9%	1.77	7.5%	1.16	11.3%	0.77	
Total Hospital Net Income (%)		0.2%	3.5%	0.05	0.0%	5.58	5.0%	0.04	12.3%	0.02	
Return on Equity (%)		0.1%	2.8%	0.03	0.0%	3.22	3.7%	0.02	5.3%	0.02	
Current Ratio		2.7	2.9	0.93	3.0	0.89	2.4	1.12	3.0	0.90	
Days in Net Patient Accounts Receivable		46.6	50.2	0.93	45.4	1.03	54.0	0.86	51.6	0.90	
Average Payment Period		59.7	54.8	1.09	57.3	1.04	67.0	0.89	55.5	1.08	
Equity Financing (%)		48.5%	58.1%	0.83	53.8%	0.90	55.3%	0.88	61.9%	0.78	
Long-Term Debt to Equity Ratio		0.6	0.4	1.52	0.4	1.45	0.4	1.41	0.5	1.35	
Times Interest Earned		1.1	3.3	0.33	1.0	1.06	4.2	0.26	7.6	0.14	
Total Asset Turnover		0.5	0.8	0.59	0.8	0.60	0.8	0.63	0.4	1.11	
Average Age of Plant (Years)		6.5	9.5	0.68	10.7	0.61	9.2	0.71	6.3	1.03	
Increase (Decrease) Total Net Patient Revenue		5.7%	6.3%	0.90	4.2%	1.37	7.0%	0.82	3.8%	1.51	
Outpatient Gross Revenue (% of Total GPR)		30.3%	49.7%	0.61	40.2%	0.75	48.1%	0.63	29.5%	1.03	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$22,874		\$11,228	2.04	\$14,137	1.62	\$11,467	1.99	\$21,125	1.08	
Inpatient Net Revenue per Day	\$3,939		\$2,612	1.51	\$2,856	1.38	\$2,626	1.50	\$3,778	1.04	
Outpatient Net Revenue per Visit	\$391		\$497	0.79	\$476	0.82	\$406	0.96	\$369	1.06	
Income Statement			Assets			Liabilities & Fund Balances					
Gross Patient Revenue (GPR)	\$697,615,432		Cash & Cash Equivalents		\$70,444,573		Current Liabilities		\$61,961,891		
Less Deductions	\$284,478,667		Net Patient Receivables		\$52,655,839		Long-Term Debt		\$280,544,117		
Net Patient Revenue	\$413,136,765		Other Receivables		\$2,739,056		Other Liabilities		\$140,319,077		
Plus Other Revenue	\$32,789,942						Subtotal		\$482,825,085		
Total Revenue	\$445,926,707		Land, Buildings & Equipment (Net)		\$394,388,576		Unrestricted Fund Balance		\$454,025,842		
Less Expenses	\$406,914,971		Other Assets		\$416,622,883		Restricted Fund Balance		\$116,850,118		
Non-Operating Gains/Losses	-\$38,221,480						Total Liabilities & Fund Balance		\$936,850,927		
Net Income	\$790,256		Total Assets		\$936,850,927						