

076 Columbia St Mary's Inc - Columbia Campus
 2025 East Newport Avenue
 Milwaukee, WI 53211
 414-961-3300

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Milwaukee**
 Analysis Area: **Milwaukee County (2B)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	50.9%	60.5%	0.84	70.3%	0.72	60.5%	0.84	47.5%	1.07
Obstetrics	0.0%	42.5%	N/A	54.6%	N/A	41.7%	N/A	0.0%	N/A
Pediatrics	0.0%	57.0%	N/A	84.0%	N/A	82.0%	N/A	0.0%	N/A
Total Hospital	47.0%	58.4%	0.80	67.7%	0.69	57.7%	0.81	44.7%	1.05
Average Census (Patients)									
Adult Medical-Surgical	49.9	31.3	1.59	124.8	0.40	51.1	0.98	56.6	0.88
Obstetrics	0.0	5.7	N/A	24.4	N/A	9.1	N/A	0.0	N/A
Pediatrics	0.0	2.4	N/A	21.0	N/A	10.4	N/A	0.0	N/A
Total Hospital	101.9	54.6	1.87	176.8	0.58	100.7	1.01	110.9	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	3.9	3.7	1.04	4.3	0.89	3.7	1.04	4.2	0.93
Obstetrics	0.0	2.4	N/A	2.8	N/A	2.6	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	2.1	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.7	4.3	1.11	5.0	0.95	4.4	1.08	4.9	0.97
Surgical Operations									
Inpatient	2,847	1,970	1.45	7,244	0.39	3,267	0.87	3,079	0.92
Outpatient	2,061	4,151	0.50	9,876	0.21	6,433	0.32	2,153	0.96
Inpatient as % of All Surgeries	58.0%	32.2%	1.80	42.3%	1.37	33.7%	1.72	58.8%	0.99
Outpatient Visits									
Non-Emergency Visits	224,278	94,816	2.37	231,107	0.97	204,311	1.10	220,525	1.02
Emergency Visits	18,630	16,124	1.16	41,720	0.45	28,164	0.66	19,325	0.96
Full-Time Equivalents (FTEs)									
Administrators	7.0	18.7	0.38	44.1	0.16	26.0	0.27	7.5	0.93
Nurses, Licensed	261.0	197.1	1.32	546.5	0.48	359.1	0.73	223.4	1.17
Ancillary Nursing Personnel	0.0	37.6	N/A	101.1	N/A	59.3	N/A	40.4	0.00
All Other Personnel	780.2	452.4	1.72	1,080.2	0.72	840.6	0.93	795.7	0.98
Total FTEs	1,048.2	705.8	1.49	1,771.8	0.59	1,284.9	0.82	1,067.0	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.3	17.2	0.19	13.0	0.26	13.4	0.25	3.5	0.96
Nurses, Licensed	124.0	181.8	0.68	161.1	0.77	185.0	0.67	103.1	1.20
Ancillary Nursing Personnel	0.0	34.6	N/A	29.8	N/A	30.5	N/A	18.6	0.00
All Other Personnel	370.5	417.2	0.89	318.5	1.16	433.1	0.86	367.1	1.01
Total FTEs	497.7	650.8	0.76	522.4	0.95	662.1	0.75	492.2	1.01

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	217	Health Maintenance Organization (HMO)	Yes	Beds Set Up & Staffed	0	Bassinets	0
Discharges	7,905	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	0
Inpatient Days	37,311			Inpatient Days	0	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	98	4,695	18,253	50.9%	49.9	3.9
Orthopedic	1	36	1,586	5,483	41.6%	15.0	3.5
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	1	11	3	3,260	81.0%	8.9	1,086.7
Acute Long-Term Care	1	10	366	1,993	54.5%	5.4	5.4
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	1	28	870	4,919	48.0%	13.4	5.7
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	33	368	3,346	27.7%	9.1	9.1
Step-Down (Special Care)	1	1	17	57	15.6%	0.2	3.4
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	0	7.0	Surgical Personnel	29	2	30.4
Physicians & Dentists	39	6	42.8	Radiological Services Personnel	47	13	54.4
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	9	7	11.9
Registered Nurses	174	128	252.8	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	4	2	5.2	Physical Therapists	13	22	19.3
Ancillary Nursing Personnel	0	0	0.0	Physical Therapy Assistants/Aides	3	1	3.5
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	3	0	3.0	Dietitians & Nutritionists	2	1	2.7
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	1	1	1.5
Medical Records Personnel	18	4	19.9	Social Workers	15	6	18.2
Pharmacy Personnel	25	8	30.2	All Other Health Professionals	90	43	113.5
Clinical Laboratory Personnel	42	22	58.0	All Other Personnel	316	101	372.7
				Total	838	367	1,048.2

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$194,020,203	47.9%	41.5%	1.15	38.6%	1.24	38.0%	1.26	49.2%	0.97
Medical Assistance	\$24,128,399	6.0%	10.8%	0.55	16.5%	0.36	13.9%	0.43	5.4%	1.09
Commercial	\$171,807,072	42.4%	40.7%	1.04	36.7%	1.16	41.7%	1.02	42.1%	1.01
All Other	\$15,206,765	3.8%	7.0%	0.54	8.2%	0.46	6.4%	0.58	3.3%	1.14
Deductions as % of Total Gross Patient Revenue										
Medicare	\$121,825,868	30.1%	26.5%	1.14	26.6%	1.13	24.7%	1.22	30.4%	0.99
Medical Assistance	\$20,550,556	5.1%	8.4%	0.60	12.7%	0.40	10.9%	0.47	4.1%	1.23
Commercial	\$75,642,812	18.7%	11.4%	1.63	12.5%	1.49	11.4%	1.63	16.5%	1.13
Charity Care	\$6,274,016	1.5%	1.6%	0.97	1.3%	1.21	1.4%	1.12	1.8%	0.87
All Other	\$0	0.0%	1.9%	N/A	2.8%	N/A	1.9%	N/A	0.8%	0.00
Total Deductions	\$224,293,252	55.4%	49.8%	1.11	56.0%	0.99	50.3%	1.10	53.5%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		7.1%	4.5%	1.57	4.4%	1.61	7.8%	0.90	8.2%	0.86
Net Gains/Losses as % of Net Income		1.5%	N/A	N/A	N/A	N/A	N/A	N/A	7.0%	0.22
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$89,576,049	46.7%	47.4%	0.99	42.5%	1.10	46.4%	1.01	51.5%	0.91
Supplies & Services	\$82,033,218	42.8%	39.6%	1.08	44.3%	0.97	41.3%	1.04	38.5%	1.11
Capital Component	\$13,745,512	7.2%	8.8%	0.82	8.3%	0.87	8.7%	0.82	7.3%	0.98
Bad Debt	\$6,385,185	3.3%	4.2%	0.79	4.9%	0.67	3.6%	0.93	2.7%	1.21
Fiscal Statistics										
Operating Margin (%)		1.5%	5.6%	0.27	4.9%	0.30	7.5%	0.20	5.1%	0.29
Total Hospital Net Income (%)		1.5%	3.5%	0.43	0.0%	43.67	5.0%	0.30	5.5%	0.28
Return on Equity (%)		1.5%	2.8%	0.52	0.0%	55.43	3.7%	0.39	5.5%	0.26
Current Ratio		11.4	2.9	3.92	3.0	3.79	2.4	4.72	12.8	0.89
Days in Net Patient Accounts Receivable		44.0	50.2	0.88	45.4	0.97	54.0	0.82	52.2	0.84
Average Payment Period		32.4	54.8	0.59	57.3	0.57	67.0	0.48	28.0	1.16
Equity Financing (%)		59.3%	58.1%	1.02	53.8%	1.10	55.3%	1.07	52.9%	1.12
Long-Term Debt to Equity Ratio		0.5	0.4	1.22	0.4	1.16	0.4	1.14	0.6	0.86
Times Interest Earned		2.2	3.3	0.66	1.0	2.11	4.2	0.52	5.1	0.42
Total Asset Turnover		1.0	0.8	1.18	0.8	1.21	0.8	1.26	1.0	0.95
Average Age of Plant (Years)		5.3	9.5	0.56	10.7	0.50	9.2	0.58	5.5	0.97
Increase (Decrease) Total Net Patient Revenue		-1.1%	6.3%	N/A	4.2%	N/A	7.0%	N/A	-1.2%	0.92
Outpatient Gross Revenue (% of Total GPR)		51.6%	49.7%	1.04	40.2%	1.28	48.1%	1.07	48.9%	1.06
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,895		\$11,228	0.97	\$14,137	0.77	\$11,467	0.95	\$11,333	0.96
Inpatient Net Revenue per Day	\$2,308		\$2,612	0.88	\$2,856	0.81	\$2,626	0.88	\$2,321	0.99
Outpatient Net Revenue per Visit	\$390		\$497	0.78	\$476	0.82	\$406	0.96	\$371	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$405,162,439	Cash & Cash Equivalents	\$3,112,832	Current Liabilities	\$16,221,770
Less Deductions	\$224,293,252	Net Patient Receivables	\$21,768,346	Long-Term Debt	\$59,913,341
Net Patient Revenue	\$180,869,187	Other Receivables	\$3,396,986	Other Liabilities	\$6,709,745
Plus Other Revenue	\$13,781,167			Subtotal	\$82,844,856
Total Revenue	\$194,650,354	Land, Buildings & Equipment (Net)	\$18,186,518	Unrestricted Fund Balance	\$120,760,039
Less Expenses	\$191,739,964	Other Assets	\$157,140,213	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$45,531	Total Assets	\$203,604,895	Total Liabilities & Fund Balance	\$203,604,895
Net Income	\$2,955,921				