

**110 Columbia St Mary's Inc - Ozaukee Campus**  
 13111 N Port Washington Rd  
 Mequon, WI 53097  
 262-243-7300

Fiscal Year: 07/01 to 06/30  
 Type: **GMS**  
 General Medical & Surgical  
 Religious Organization

County: **Ozaukee**  
 Analysis Area: **Southeastern (2A)**  
 Volume Group: **6**

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	62.5%	60.5%	1.03	68.4%	0.91	60.5%	1.03	73.7%	0.85
Obstetrics	29.6%	42.5%	0.70	41.3%	0.72	41.7%	0.71	40.5%	0.73
Pediatrics	0.0%	57.0%	N/A	18.1%	N/A	82.0%	N/A	0.0%	N/A
Total Hospital	54.7%	58.4%	0.94	59.0%	0.93	57.7%	0.95	69.5%	0.79
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	65.0	31.3	2.08	49.1	1.33	51.1	1.27	59.7	1.09
Obstetrics	1.2	5.7	0.21	7.0	0.17	9.1	0.13	5.7	0.21
Pediatrics	0.0	2.4	N/A	0.8	N/A	10.4	N/A	0.0	N/A
Total Hospital	88.6	54.6	1.62	70.5	1.26	100.7	0.88	80.6	1.10
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.9	3.7	1.05	3.7	1.05	3.7	1.05	3.9	1.00
Obstetrics	2.3	2.4	0.98	2.4	0.98	2.6	0.90	2.5	0.93
Pediatrics	0.0	2.2	N/A	1.5	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.3	4.3	1.00	4.1	1.03	4.4	0.98	4.1	1.05
<b>Surgical Operations</b>									
Inpatient	2,157	1,970	1.10	1,769	1.22	3,267	0.66	2,021	1.07
Outpatient	4,257	4,151	1.03	4,471	0.95	6,433	0.66	4,531	0.94
Inpatient as % of All Surgeries	33.6%	32.2%	1.05	28.3%	1.19	33.7%	1.00	30.8%	1.09
<b>Outpatient Visits</b>									
Non-Emergency Visits	269,685	94,816	2.84	125,391	2.15	204,311	1.32	206,102	1.31
Emergency Visits	25,023	16,124	1.55	21,466	1.17	28,164	0.89	24,823	1.01
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.0	18.7	0.05	27.1	0.04	26.0	0.04	1.0	1.00
Nurses, Licensed	298.3	197.1	1.51	233.7	1.28	359.1	0.83	180.0	1.66
Ancillary Nursing Personnel	0.0	37.6	N/A	39.9	N/A	59.3	N/A	48.5	0.00
All Other Personnel	626.5	452.4	1.38	529.4	1.18	840.6	0.75	634.5	0.99
Total FTEs	925.8	705.8	1.31	830.2	1.12	1,284.9	0.72	864.1	1.07
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.5	17.2	0.03	16.0	0.03	13.4	0.04	0.5	0.92
Nurses, Licensed	144.6	181.8	0.80	137.5	1.05	185.0	0.78	95.2	1.52
Ancillary Nursing Personnel	0.0	34.6	N/A	23.5	N/A	30.5	N/A	25.7	0.00
All Other Personnel	303.7	417.2	0.73	311.6	0.97	433.1	0.70	335.4	0.91
Total FTEs	448.8	650.8	0.69	488.6	0.92	662.1	0.68	456.8	0.98

**Total Hospital:**  
 Beds Set Up & Staffed 162  
 Discharges 7,603  
 Inpatient Days 32,421

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 170  
 Newborn Days 373

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	104	6,067	23,803	62.5%	65.0	3.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	4	187	433	29.6%	1.2	2.3
<b>Psychiatric</b>	1	12	580	2,849	64.9%	7.8	4.9
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	42	769	5,337	34.7%	14.6	6.9
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
 4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	26	15	35.2
Physicians & Dentists	41	1	41.5	Radiological Services Personnel	39	44	57.3
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	9	6	13.0
Registered Nurses	171	166	274.7	Occupational Therapists	6	7	10.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	5	12	13.8	Physical Therapists	9	7	12.4
Ancillary Nursing Personnel	0	0	0.0	Physical Therapy Assistants/Aides	3	2	4.1
Physician Assistants	4	1	4.8	Recreational Therapists	0	0	0.0
Nurse Practitioners	9	2	9.8	Dietitians & Nutritionists	2	2	2.5
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	1	0	1.0
Medical Records Personnel	15	6	18.5	Social Workers	2	1	2.8
Pharmacy Personnel	18	7	22.8	All Other Health Professionals	83	44	108.1
Clinical Laboratory Personnel	15	14	22.9	All Other Personnel	182	143	268.3
				<b>Total</b>	<b>642</b>	<b>480</b>	<b>925.8</b>

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$203,453,621	48.1%	41.5%	1.16	43.8%	1.10	38.0%	1.27	47.5%	1.01
Medical Assistance	\$14,868,700	3.5%	10.8%	0.32	7.4%	0.47	13.9%	0.25	3.1%	1.12
Commercial	\$195,617,450	46.3%	40.7%	1.14	43.3%	1.07	41.7%	1.11	47.3%	0.98
All Other	\$8,956,687	2.1%	7.0%	0.30	5.6%	0.38	6.4%	0.33	2.1%	1.01
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$137,747,583	32.6%	26.5%	1.23	29.6%	1.10	24.7%	1.32	31.9%	1.02
Medical Assistance	\$9,891,845	2.3%	8.4%	0.28	6.0%	0.39	10.9%	0.22	2.0%	1.16
Commercial	\$78,484,740	18.6%	11.4%	1.62	13.6%	1.36	11.4%	1.62	16.8%	1.10
Charity Care	\$4,935,243	1.2%	1.6%	0.73	1.3%	0.93	1.4%	0.85	1.4%	0.81
All Other	\$0	0.0%	1.9%	N/A	1.3%	N/A	1.9%	N/A	0.2%	0.00
Total Deductions	\$231,059,411	54.6%	49.8%	1.10	51.7%	1.06	50.3%	1.09	52.5%	1.04
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.2%	4.5%	0.26	3.6%	0.32	7.8%	0.15	1.0%	1.15
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	N/A	N/A	N/A	0.82	13.4%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$71,560,753	46.7%	47.4%	0.99	45.4%	1.03	46.4%	1.01	42.7%	1.09
Supplies & Services	\$63,764,971	41.7%	39.6%	1.05	40.6%	1.03	41.3%	1.01	47.2%	0.88
Capital Component	\$13,127,909	8.6%	8.8%	0.98	8.7%	0.99	8.7%	0.99	7.3%	1.18
Bad Debt	\$4,622,992	3.0%	4.2%	0.72	5.3%	0.57	3.6%	0.85	2.8%	1.08
<b>Fiscal Statistics</b>										
Operating Margin (%)		21.1%	5.6%	3.77	8.0%	2.66	7.5%	2.80	13.8%	1.54
Total Hospital Net Income (%)		15.6%	3.5%	4.42	4.5%	3.49	5.0%	3.12	15.5%	1.00
Return on Equity (%)		9.9%	2.8%	3.53	3.4%	2.94	3.7%	2.68	10.3%	0.96
Current Ratio		17.1	2.9	5.89	4.1	4.21	2.4	7.09	13.2	1.30
Days in Net Patient Accounts Receivable		54.2	50.2	1.08	46.4	1.17	54.0	1.00	51.6	1.05
Average Payment Period		23.6	54.8	0.43	46.8	0.51	67.0	0.35	26.1	0.91
Equity Financing (%)		76.0%	58.1%	1.31	68.9%	1.10	55.3%	1.37	72.2%	1.05
Long-Term Debt to Equity Ratio		0.2	0.4	0.57	0.2	0.98	0.4	0.53	0.3	0.84
Times Interest Earned		18.0	3.3	5.50	4.3	4.20	4.2	4.34	42.7	0.42
Total Asset Turnover		0.7	0.8	0.84	0.8	0.87	0.8	0.90	0.6	1.05
Average Age of Plant (Years)		7.4	9.5	0.78	10.1	0.74	9.2	0.81	7.6	0.97
Increase (Decrease) Total Net Patient Revenue		16.5%	6.3%	2.60	6.8%	2.41	7.0%	2.36	7.7%	2.14
Outpatient Gross Revenue (% of Total GPR)		57.1%	49.7%	1.15	55.8%	1.02	48.1%	1.19	57.4%	0.99
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$10,232		\$11,228	0.91	\$9,416	1.09	\$11,467	0.89	\$9,392	1.09
Inpatient Net Revenue per Day	\$2,400		\$2,612	0.92	\$2,280	1.05	\$2,626	0.91	\$2,305	1.04
Outpatient Net Revenue per Visit	\$387		\$497	0.78	\$528	0.73	\$406	0.95	\$420	0.92

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$422,896,458	Cash & Cash Equivalents	\$5,669,833	Current Liabilities	\$9,311,082
Less Deductions	\$231,059,411	Net Patient Receivables	\$28,417,816	Long-Term Debt	\$50,210,510
Net Patient Revenue	\$191,837,047	Other Receivables	\$1,343,075	Other Liabilities	\$9,128,594
Plus Other Revenue	\$2,249,287			Subtotal	\$68,650,186
Total Revenue	\$194,086,334	Land, Buildings & Equipment (Net)	\$126,922,777	Unrestricted Fund Balance	\$217,232,423
Less Expenses	\$153,076,625	Other Assets	\$123,529,108	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$12,732,149			Total Liabilities & Fund Balance	\$285,882,609
Net Income	\$28,277,560	Total Assets	\$285,882,609		