

168 Aurora Sinai Medical Center
 945 N 12th Street, PO Box 342
 Milwaukee, WI 53233
 414-219-2000

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Milwaukee**
 Analysis Area: **Milwaukee County (2B)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2008	All GSM Hospitals		Analysis Area 2B		Volume Group 6		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	66.0%	60.5%	1.09	70.3%	0.94	60.5%	1.09	63.3%	1.04
Obstetrics	56.2%	42.5%	1.32	54.6%	1.03	41.7%	1.35	47.7%	1.18
Pediatrics	0.0%	57.0%	N/A	84.0%	N/A	82.0%	N/A	0.0%	N/A
Total Hospital	59.9%	58.4%	1.03	67.7%	0.88	57.7%	1.04	55.9%	1.07
Average Census (Patients)									
Adult Medical-Surgical	54.8	31.3	1.75	124.8	0.44	51.1	1.07	52.6	1.04
Obstetrics	25.8	5.7	4.53	24.4	1.06	9.1	2.84	21.9	1.18
Pediatrics	0.0	2.4	N/A	21.0	N/A	10.4	N/A	0.0	N/A
Total Hospital	118.0	54.6	2.16	176.8	0.67	100.7	1.17	110.2	1.07
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	3.7	0.96	4.3	0.82	3.7	0.95	3.7	0.97
Obstetrics	2.9	2.4	1.22	2.8	1.04	2.6	1.12	2.7	1.08
Pediatrics	0.0	2.2	N/A	2.1	N/A	2.1	N/A	0.0	N/A
Total Hospital	4.3	4.3	1.01	5.0	0.87	4.4	0.99	4.4	0.98
Surgical Operations									
Inpatient	9,447	1,970	4.80	7,244	1.30	3,267	2.89	8,868	1.07
Outpatient	9,715	4,151	2.34	9,876	0.98	6,433	1.51	9,849	0.99
Inpatient as % of All Surgeries	49.3%	32.2%	1.53	42.3%	1.17	33.7%	1.46	47.4%	1.04
Outpatient Visits									
Non-Emergency Visits	216,865	94,816	2.29	231,107	0.94	204,311	1.06	201,526	1.08
Emergency Visits	48,093	16,124	2.98	41,720	1.15	28,164	1.71	45,570	1.06
Full-Time Equivalents (FTEs)									
Administrators	2.0	18.7	0.11	44.1	0.05	26.0	0.08	2.0	1.00
Nurses, Licensed	324.5	197.1	1.65	546.5	0.59	359.1	0.90	301.7	1.08
Ancillary Nursing Personnel	64.2	37.6	1.71	101.1	0.64	59.3	1.08	60.4	1.06
All Other Personnel	787.5	452.4	1.74	1,080.2	0.73	840.6	0.94	765.4	1.03
Total FTEs	1,178.2	705.8	1.67	1,771.8	0.66	1,284.9	0.92	1,129.4	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.0	17.2	0.06	13.0	0.07	13.4	0.07	1.0	0.92
Nurses, Licensed	154.8	181.8	0.85	161.1	0.96	185.0	0.84	155.7	0.99
Ancillary Nursing Personnel	30.6	34.6	0.88	29.8	1.03	30.5	1.00	31.1	0.98
All Other Personnel	375.7	417.2	0.90	318.5	1.18	433.1	0.87	395.0	0.95
Total FTEs	562.1	650.8	0.86	522.4	1.08	662.1	0.85	582.8	0.96

Total Hospital:
 Beds Set Up & Staffed 197
 Discharges 10,025
 Inpatient Days 43,192

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 38
 Total Births 2,777
 Newborn Days 5,174

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	83	5,611	20,056	66.0%	54.8	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	20	389	3,772	51.5%	10.3	9.7
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	46	3,268	9,456	56.2%	25.8	2.9
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	16	377	3,416	58.3%	9.3	9.1
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	32	380	6,492	55.4%	17.7	17.1
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	13	4	13.6
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	52	30	64.7
Medical & Dental Residents	82	1	82.0	Respiratory Therapists	16	9	22.0
Registered Nurses	196	216	322.3	Occupational Therapists	8	9	10.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	1.4
Licensed Practical Nurses	1	2	2.2	Physical Therapists	25	24	32.5
Ancillary Nursing Personnel	36	58	64.2	Physical Therapy Assistants/Aides	1	3	1.7
Physician Assistants	1	0	1.0	Recreational Therapists	1	0	1.0
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	4	4	6.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	1	0.1
Medical Records Personnel	17	11	22.0	Social Workers	7	4	7.0
Pharmacy Personnel	38	13	40.2	All Other Health Professionals	133	71	157.7
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	293	67	324.5
				Total	926	529	1,178.2

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$141,088,932	28.1%	41.5%	0.68	38.6%	0.73	38.0%	0.74	29.9%	0.94
Medical Assistance	\$179,827,843	35.8%	10.8%	3.31	16.5%	2.16	13.9%	2.58	33.1%	1.08
Commercial	\$108,091,908	21.5%	40.7%	0.53	36.7%	0.59	41.7%	0.52	24.0%	0.90
All Other	\$73,025,197	14.5%	7.0%	2.09	8.2%	1.77	6.4%	2.26	12.9%	1.12
Deductions as % of Total Gross Patient Revenue										
Medicare	\$84,832,219	16.9%	26.5%	0.64	26.6%	0.63	24.7%	0.68	16.8%	1.01
Medical Assistance	\$146,625,111	29.2%	8.4%	3.48	12.7%	2.30	10.9%	2.68	24.4%	1.20
Commercial	\$42,745,769	8.5%	11.4%	0.74	12.5%	0.68	11.4%	0.74	7.7%	1.10
Charity Care	\$7,111,265	1.4%	1.6%	0.89	1.3%	1.11	1.4%	1.03	2.1%	0.66
All Other	\$15,110,752	3.0%	1.9%	1.60	2.8%	1.06	1.9%	1.59	2.8%	1.07
Total Deductions	\$296,425,116	59.0%	49.8%	1.19	56.0%	1.06	50.3%	1.17	53.9%	1.10
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.1%	4.5%	0.69	4.4%	0.71	7.8%	0.40	3.7%	0.84
Net Gains/Losses as % of Net Income		1.3%	N/A	N/A	N/A	N/A	N/A	N/A	3.1%	0.41
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$90,654,495	42.8%	47.4%	0.90	42.5%	1.01	46.4%	0.92	41.4%	1.03
Supplies & Services	\$89,268,766	42.1%	39.6%	1.06	44.3%	0.95	41.3%	1.02	44.9%	0.94
Capital Component	\$17,217,976	8.1%	8.8%	0.93	8.3%	0.98	8.7%	0.93	8.7%	0.94
Bad Debt	\$14,657,914	6.9%	4.2%	1.64	4.9%	1.40	3.6%	1.94	5.0%	1.38
Fiscal Statistics										
Operating Margin (%)		0.2%	5.6%	0.03	4.9%	0.04	7.5%	0.03	-4.4%	N/A
Total Hospital Net Income (%)		0.2%	3.5%	0.06	0.0%	5.68	5.0%	0.04	-4.5%	N/A
Return on Equity (%)		1.5%	2.8%	0.53	0.0%	56.46	3.7%	0.40	-20.7%	N/A
Current Ratio		-3.9	2.9	N/A	3.0	N/A	2.4	N/A	-2.7	1.45
Days in Net Patient Accounts Receivable		32.9	50.2	0.66	45.4	0.72	54.0	0.61	24.6	1.34
Average Payment Period		36.4	54.8	0.67	57.3	0.64	67.0	0.54	52.4	0.70
Equity Financing (%)		-308.2%	58.1%	N/A	53.8%	N/A	55.3%	N/A	-182.8%	1.69
Long-Term Debt to Equity Ratio		-0.9	0.4	N/A	0.4	N/A	0.4	N/A	-1.0	0.87
Times Interest Earned		1.1	3.3	0.33	1.0	1.06	4.2	0.26	-0.6	N/A
Total Asset Turnover		7.5	0.8	9.21	0.8	9.45	0.8	9.88	4.6	1.64
Average Age of Plant (Years)		15.0	9.5	1.58	10.7	1.41	9.2	1.63	13.8	1.08
Increase (Decrease) Total Net Patient Revenue		8.4%	6.3%	1.33	4.2%	2.03	7.0%	1.21	5.0%	1.68
Outpatient Gross Revenue (% of Total GPR)		43.7%	49.7%	0.88	40.2%	1.09	48.1%	0.91	43.2%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,985	\$11,228	0.98	\$14,137	0.78	\$11,467	0.96	\$12,252	0.90	
Inpatient Net Revenue per Day	\$2,550	\$2,612	0.98	\$2,856	0.89	\$2,626	0.97	\$2,784	0.92	
Outpatient Net Revenue per Visit	\$360	\$497	0.73	\$476	0.76	\$406	0.89	\$314	1.15	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$502,033,881	Cash & Cash Equivalents	-\$100,970,046	Current Liabilities	\$20,133,885
Less Deductions	\$296,425,116	Net Patient Receivables	\$18,479,094	Long-Term Debt	\$75,268,961
Net Patient Revenue	\$205,608,765	Other Receivables	\$370,701	Other Liabilities	\$20,316,855
Plus Other Revenue	\$6,604,321			Subtotal	\$115,719,701
Total Revenue	\$212,213,086	Land, Buildings & Equipment (Net)	\$83,403,793	Unrestricted Fund Balance	-\$87,371,254
Less Expenses	\$211,799,151	Other Assets	\$27,064,905	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$5,270	Total Assets	\$28,348,447	Total Liabilities & Fund Balance	\$28,348,447
Net Income	\$419,205				