

178 Holy Family Memorial Inc
 2300 Western Ave, PO Box 1450
 Manitowoc, WI 54221
 920-320-2011

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Religious Organization

County: Manitowoc
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	55.8%	60.5%	0.92	54.5%	1.02	52.8%	1.06	57.2%	0.97
Obstetrics	21.1%	42.5%	0.50	36.0%	0.59	34.5%	0.61	22.0%	0.96
Pediatrics	0.0%	57.0%	N/A	25.7%	N/A	12.0%	N/A	0.0%	N/A
Total Hospital	46.6%	58.4%	0.80	49.5%	0.94	49.1%	0.95	47.9%	0.97
Average Census (Patients)									
Adult Medical-Surgical	24.0	31.3	0.77	29.9	0.80	22.4	1.07	24.6	0.97
Obstetrics	3.2	5.7	0.56	4.2	0.75	3.7	0.87	3.3	0.96
Pediatrics	0.0	2.4	N/A	1.1	N/A	0.3	N/A	0.0	N/A
Total Hospital	31.7	54.6	0.58	50.2	0.63	37.2	0.85	32.6	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	3.7	0.79	3.5	0.85	3.5	0.84	3.0	0.99
Obstetrics	2.3	2.4	0.95	2.4	0.94	2.2	1.00	2.4	0.96
Pediatrics	0.0	2.2	N/A	2.7	N/A	2.1	N/A	0.0	N/A
Total Hospital	3.4	4.3	0.80	3.9	0.88	3.6	0.94	3.2	1.05
Surgical Operations									
Inpatient	1,067	1,970	0.54	1,690	0.63	1,104	0.97	1,096	0.97
Outpatient	2,785	4,151	0.67	5,996	0.46	3,482	0.80	2,605	1.07
Inpatient as % of All Surgeries	27.7%	32.2%	0.86	22.0%	1.26	24.1%	1.15	29.6%	0.94
Outpatient Visits									
Non-Emergency Visits	146,529	94,816	1.55	105,247	1.39	71,021	2.06	145,984	1.00
Emergency Visits	13,574	16,124	0.84	20,698	0.66	17,114	0.79	13,662	0.99
Full-Time Equivalents (FTEs)									
Administrators	12.9	18.7	0.69	18.3	0.71	20.0	0.64	11.8	1.09
Nurses, Licensed	206.9	197.1	1.05	221.9	0.93	143.6	1.44	191.9	1.08
Ancillary Nursing Personnel	26.8	37.6	0.71	36.5	0.73	29.1	0.92	23.3	1.15
All Other Personnel	733.0	452.4	1.62	505.0	1.45	374.3	1.96	693.0	1.06
Total FTEs	979.5	705.8	1.39	781.6	1.25	567.1	1.73	920.1	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.9	17.2	0.64	14.5	0.75	20.4	0.54	10.4	1.05
Nurses, Licensed	175.7	181.8	0.97	176.4	1.00	146.6	1.20	169.7	1.04
Ancillary Nursing Personnel	22.7	34.6	0.66	29.0	0.78	29.7	0.76	20.6	1.10
All Other Personnel	622.3	417.2	1.49	401.6	1.55	382.1	1.63	612.8	1.02
Total FTEs	831.6	650.8	1.28	621.5	1.34	578.9	1.44	813.6	1.02

Total Hospital:
 Beds Set Up & Staffed 68
 Discharges 3,421
 Inpatient Days 11,607

Contract with:
 Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 26
 Total Births 350
 Newborn Days 797

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	43	2,983	8,774	55.8%	24.0	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	15	515	1,160	21.1%	3.2	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	805	1,673	45.7%	4.6	2.1
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	1	12.9	Surgical Personnel	1	7	6.2
Physicians & Dentists	36	37	56.7	Radiological Services Personnel	18	39	43.7
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	3	9	9.8
Registered Nurses	45	178	162.0	Occupational Therapists	0	8	5.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	1.0
Licensed Practical Nurses	16	25	33.5	Physical Therapists	5	11	11.9
Ancillary Nursing Personnel	8	43	26.8	Physical Therapy Assistants/Aides	0	9	7.0
Physician Assistants	1	2	2.7	Recreational Therapists	0	0	0.0
Nurse Practitioners	5	5	8.8	Dietitians & Nutritionists	1	3	2.1
Certified Registered Nurse Anesthetists	2	1	2.6	Psychologists	1	1	1.6
Medical Records Personnel	16	29	36.8	Social Workers	0	3	2.3
Pharmacy Personnel	13	20	26.9	All Other Health Professionals	52	72	96.2
Clinical Laboratory Personnel	10	23	27.8	All Other Personnel	150	377	394.7
				Total	395	905	979.5

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$119,890,554	45.1%	41.5%	1.09	42.5%	1.06	43.8%	1.03	46.6%	0.97
Medical Assistance	\$23,315,422	8.8%	10.8%	0.81	8.3%	1.06	9.0%	0.98	8.4%	1.05
Commercial	\$105,949,724	39.8%	40.7%	0.98	42.1%	0.95	40.7%	0.98	39.0%	1.02
All Other	\$16,862,933	6.3%	7.0%	0.91	7.1%	0.89	6.4%	0.98	6.0%	1.06
Deductions as % of Total Gross Patient Revenue										
Medicare	\$84,399,761	31.7%	26.5%	1.20	27.4%	1.16	28.9%	1.10	33.6%	0.94
Medical Assistance	\$20,373,768	7.7%	8.4%	0.91	7.1%	1.09	7.5%	1.02	7.0%	1.10
Commercial	\$31,186,528	11.7%	11.4%	1.02	11.5%	1.02	10.6%	1.10	10.0%	1.17
Charity Care	\$4,726,157	1.8%	1.6%	1.11	1.6%	1.12	1.6%	1.09	1.4%	1.25
All Other	\$4,094,761	1.5%	1.9%	0.82	1.7%	0.89	1.2%	1.28	1.4%	1.14
Total Deductions	\$144,780,975	54.4%	49.8%	1.09	49.2%	1.11	49.9%	1.09	53.4%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.3%	4.5%	0.50	3.0%	0.76	3.7%	0.62	2.6%	0.88
Net Gains/Losses as % of Net Income		106.7%	N/A	N/A	N/A	N/A	N/A	N/A	99.5%	1.07
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$73,947,327	59.9%	47.4%	1.26	50.8%	1.18	50.2%	1.19	60.2%	0.99
Supplies & Services	\$32,839,908	26.6%	39.6%	0.67	35.1%	0.76	35.5%	0.75	26.6%	1.00
Capital Component	\$11,389,413	9.2%	8.8%	1.05	10.1%	0.92	9.6%	0.96	9.5%	0.97
Bad Debt	\$5,243,890	4.2%	4.2%	1.01	4.0%	1.07	4.7%	0.91	3.6%	1.18
Fiscal Statistics										
Operating Margin (%)		0.5%	5.6%	0.09	6.4%	0.08	4.2%	0.12	0.0%	42.88
Total Hospital Net Income (%)		-8.3%	3.5%	N/A	4.5%	N/A	3.6%	N/A	2.3%	N/A
Return on Equity (%)		0.0%	2.8%	N/A	3.3%	N/A	2.6%	N/A	1.8%	0.00
Current Ratio		2.2	2.9	0.77	3.4	0.66	2.8	0.81	2.2	1.03
Days in Net Patient Accounts Receivable		56.5	50.2	1.13	53.4	1.06	53.4	1.06	54.7	1.03
Average Payment Period		49.7	54.8	0.91	48.2	1.03	59.9	0.83	48.4	1.03
Equity Financing (%)		49.7%	58.1%	0.86	58.1%	0.86	57.9%	0.86	52.3%	0.95
Long-Term Debt to Equity Ratio		0.8	0.4	1.97	0.5	1.56	0.4	1.99	0.7	1.11
Times Interest Earned		-2.4	3.3	N/A	3.2	N/A	2.9	N/A	1.9	N/A
Total Asset Turnover		0.8	0.8	1.02	0.8	1.09	0.7	1.14	0.7	1.11
Average Age of Plant (Years)		10.5	9.5	1.11	9.2	1.15	9.1	1.16	10.0	1.05
Increase (Decrease) Total Net Patient Revenue		3.6%	6.3%	0.57	5.8%	0.62	5.0%	0.72	5.4%	0.67
Outpatient Gross Revenue (% of Total GPR)		73.1%	49.7%	1.47	56.9%	1.28	62.1%	1.18	71.2%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$8,894	\$11,228	0.79	\$10,044	0.89	\$7,888	1.13	\$8,409	1.06	
Inpatient Net Revenue per Day	\$2,621	\$2,612	1.00	\$2,585	1.01	\$2,187	1.20	\$2,606	1.01	
Outpatient Net Revenue per Visit	\$567	\$497	1.14	\$543	1.04	\$608	0.93	\$539	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$266,018,633	Cash & Cash Equivalents	\$4,280,166	Current Liabilities	\$15,646,450
Less Deductions	\$144,780,975	Net Patient Receivables	\$18,724,864	Long-Term Debt	\$59,625,788
Net Patient Revenue	\$121,237,658	Other Receivables	\$2,853,473	Other Liabilities	\$81,154
Plus Other Revenue	\$2,814,510			Subtotal	\$75,353,392
Total Revenue	\$124,052,168	Land, Buildings & Equipment (Net)	\$78,795,789	Unrestricted Fund Balance	\$74,400,008
Less Expenses	\$123,420,538	Other Assets	\$45,099,108	Restricted Fund Balance	\$1,223,863
Non-Operating Gains/Losses	-\$10,114,487			Total Liabilities & Fund Balance	\$149,753,400
Net Income	-\$9,482,857	Total Assets	\$149,753,400		