

189 Aurora Medical Center in Kenosha
 10400 75th Avenue
 Kenosha, WI 53142
 262-948-5600

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Kenosha**
 Analysis Area: **Southeastern (2A)**
 Volume Group: **6**

Selected Utilization Statistics	FY 2008	All GSM Hospitals		Analysis Area 2A		Volume Group 6		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Occupancy Rate (%)										
Adult Medical-Surgical	61.0%	60.5%	1.01	68.4%	0.89	60.5%	1.01	65.5%	0.93	
Obstetrics	46.8%	42.5%	1.10	41.3%	1.13	41.7%	1.12	46.8%	1.00	
Pediatrics	0.0%	57.0%	N/A	18.1%	N/A	82.0%	N/A	0.0%	N/A	
Total Hospital	59.4%	58.4%	1.02	59.0%	1.01	57.7%	1.03	62.3%	0.95	
Average Census (Patients)										
Adult Medical-Surgical	29.3	31.3	0.94	49.1	0.60	51.1	0.57	31.4	0.93	
Obstetrics	6.1	5.7	1.07	7.0	0.87	9.1	0.67	6.1	1.00	
Pediatrics	0.0	2.4	N/A	0.8	N/A	10.4	N/A	0.0	N/A	
Total Hospital	43.3	54.6	0.79	70.5	0.61	100.7	0.43	45.5	0.95	
Average Length of Stay (Days)										
Adult Medical-Surgical	3.6	3.7	0.96	3.7	0.96	3.7	0.95	3.4	1.06	
Obstetrics	2.0	2.4	0.86	2.4	0.86	2.6	0.79	2.1	0.99	
Pediatrics	0.0	2.2	N/A	1.5	N/A	2.1	N/A	0.0	N/A	
Total Hospital	3.4	4.3	0.79	4.1	0.82	4.4	0.77	3.3	1.03	
Surgical Operations										
Inpatient	1,236	1,970	0.63	1,769	0.70	3,267	0.38	1,264	0.98	
Outpatient	3,977	4,151	0.96	4,471	0.89	6,433	0.62	4,063	0.98	
Inpatient as % of All Surgeries	23.7%	32.2%	0.74	28.3%	0.84	33.7%	0.70	23.7%	1.00	
Outpatient Visits										
Non-Emergency Visits	99,256	94,816	1.05	125,391	0.79	204,311	0.49	96,369	1.03	
Emergency Visits	22,270	16,124	1.38	21,466	1.04	28,164	0.79	23,284	0.96	
Full-Time Equivalents (FTEs)										
Administrators	3.0	18.7	0.16	27.1	0.11	26.0	0.12	3.0	1.00	
Nurses, Licensed	152.2	197.1	0.77	233.7	0.65	359.1	0.42	147.9	1.03	
Ancillary Nursing Personnel	9.1	37.6	0.24	39.9	0.23	59.3	0.15	9.1	1.00	
All Other Personnel	402.9	452.4	0.89	529.4	0.76	840.6	0.48	412.4	0.98	
Total FTEs	567.2	705.8	0.80	830.2	0.68	1,284.9	0.44	572.4	0.99	
FTEs per 100 Patient Census (Adjusted)										
Administrators	2.5	17.2	0.14	16.0	0.15	13.4	0.18	2.5	0.98	
Nurses, Licensed	124.9	181.8	0.69	137.5	0.91	185.0	0.68	124.1	1.01	
Ancillary Nursing Personnel	7.4	34.6	0.22	23.5	0.32	30.5	0.24	7.6	0.98	
All Other Personnel	330.7	417.2	0.79	311.6	1.06	433.1	0.76	346.0	0.96	
Total FTEs	465.6	650.8	0.72	488.6	0.95	662.1	0.70	480.2	0.97	

Total Hospital:
 Beds Set Up & Staffed 73
 Discharges 4,696
 Inpatient Days 15,860

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 18
 Total Births 1,073
 Newborn Days 1,950

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	48	3,007	10,723	61.0%	29.3	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	13	1,098	2,227	46.8%	6.1	2.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	591	2,910	66.3%	8.0	4.9
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	8	8	13.1
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	27	24	40.4
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	8	5	9.0
Registered Nurses	119	69	146.9	Occupational Therapists	3	3	4.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	3	1	3.3	Physical Therapists	12	3	13.1
Ancillary Nursing Personnel	5	13	9.1	Physical Therapy Assistants/Aides	6	0	6.0
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	2	5	2.0	Dietitians & Nutritionists	2	2	2.1
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	42	16	50.8	Social Workers	1	2	1.1
Pharmacy Personnel	8	7	10.2	All Other Health Professionals	71	50	85.4
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	121	93	166.1
				Total	442	301	567.2

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$93,911,179	36.5%	41.5%	0.88	43.8%	0.83	38.0%	0.96	34.7%	1.05
Medical Assistance	\$32,340,699	12.6%	10.8%	1.16	7.4%	1.70	13.9%	0.90	13.9%	0.90
Commercial	\$110,867,837	43.0%	40.7%	1.06	43.3%	1.00	41.7%	1.03	43.5%	0.99
All Other	\$20,420,315	7.9%	7.0%	1.14	5.6%	1.43	6.4%	1.23	7.9%	1.01
Deductions as % of Total Gross Patient Revenue										
Medicare	\$68,818,639	26.7%	26.5%	1.01	29.6%	0.90	24.7%	1.08	25.3%	1.06
Medical Assistance	\$29,156,251	11.3%	8.4%	1.35	6.0%	1.90	10.9%	1.04	11.3%	1.01
Commercial	\$35,961,476	14.0%	11.4%	1.22	13.6%	1.02	11.4%	1.22	12.6%	1.11
Charity Care	\$2,137,285	0.8%	1.6%	0.52	1.3%	0.66	1.4%	0.60	1.1%	0.74
All Other	\$7,189,823	2.8%	1.9%	1.49	1.3%	2.19	1.9%	1.47	2.6%	1.06
Total Deductions	\$143,263,474	55.6%	49.8%	1.12	51.7%	1.08	50.3%	1.11	52.9%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.2%	4.5%	0.94	3.6%	1.18	7.8%	0.54	3.3%	1.30
Net Gains/Losses as % of Net Income		0.1%	N/A	N/A	N/A	N/A	N/A	N/A	0.0%	32.96
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$39,275,101	40.8%	47.4%	0.86	45.4%	0.90	46.4%	0.88	41.7%	0.98
Supplies & Services	\$40,097,938	41.6%	39.6%	1.05	40.6%	1.02	41.3%	1.01	36.7%	1.13
Capital Component	\$9,393,734	9.8%	8.8%	1.11	8.7%	1.12	8.7%	1.12	10.0%	0.98
Bad Debt	\$7,567,834	7.9%	4.2%	1.87	5.3%	1.48	3.6%	2.21	11.5%	0.68
Fiscal Statistics										
Operating Margin (%)		19.3%	5.6%	3.44	8.0%	2.42	7.5%	2.56	16.9%	1.14
Total Hospital Net Income (%)		19.3%	3.5%	5.47	4.5%	4.32	5.0%	3.86	16.9%	1.14
Return on Equity (%)		10.8%	2.8%	3.86	3.4%	3.22	3.7%	2.94	10.3%	1.05
Current Ratio		18.3	2.9	6.31	4.1	4.52	2.4	7.60	16.3	1.13
Days in Net Patient Accounts Receivable		46.3	50.2	0.92	46.4	1.00	54.0	0.86	49.5	0.94
Average Payment Period		32.1	54.8	0.59	46.8	0.69	67.0	0.48	29.5	1.09
Equity Financing (%)		73.7%	58.1%	1.27	68.9%	1.07	55.3%	1.33	72.3%	1.02
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.2	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		10.3	3.3	3.15	4.3	2.41	4.2	2.49	8.7	1.19
Total Asset Turnover		0.6	0.8	0.69	0.8	0.72	0.8	0.74	0.6	0.92
Average Age of Plant (Years)		10.4	9.5	1.09	10.1	1.03	9.2	1.13	9.6	1.07
Increase (Decrease) Total Net Patient Revenue		4.7%	6.3%	0.75	6.8%	0.69	7.0%	0.68	5.0%	0.95
Outpatient Gross Revenue (% of Total GPR)		64.4%	49.7%	1.30	55.8%	1.16	48.1%	1.34	61.8%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,673		\$11,228	0.68	\$9,416	0.81	\$11,467	0.67	\$7,764	0.99
Inpatient Net Revenue per Day	\$2,272		\$2,612	0.87	\$2,280	1.00	\$2,626	0.87	\$2,378	0.96
Outpatient Net Revenue per Visit	\$644		\$497	1.30	\$528	1.22	\$406	1.59	\$582	1.11

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$257,540,030	Cash & Cash Equivalents	\$131,779,476	Current Liabilities	\$8,034,196
Less Deductions	\$143,263,474	Net Patient Receivables	\$14,460,146	Long-Term Debt	\$0
Net Patient Revenue	\$114,276,556	Other Receivables	\$4,931	Other Liabilities	\$47,950,784
Plus Other Revenue	\$5,055,802			Subtotal	\$55,984,980
Total Revenue	\$119,332,358	Land, Buildings & Equipment (Net)	\$57,014,355	Unrestricted Fund Balance	\$156,742,226
Less Expenses	\$96,334,607	Other Assets	\$9,468,298	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$31,245	Total Assets	\$212,727,206	Total Liabilities & Fund Balance	\$212,727,206
Net Income	\$23,028,996				