

**194 Children's Hospital of Wisconsin - Fox Valley**  
 130 Second Street, PO Box 476  
 Neenah, WI 54956  
 920-969-7900

Fiscal Year: 01/01 to 12/31  
 Type: **GMS**  
 General Medical & Surgical  
 Control: **Other Not-For-Profit**

County: Winnebago  
 Analysis Area: **Lake Winnebago (3)**  
 Volume Group: 1

Selected Utilization Statistics	FY 2008	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
<b>Occupancy Rate (%)</b>										
Adult Medical-Surgical	0.0%	60.5%	N/A	51.0%	N/A	18.2%	N/A	0.0%	N/A	
Obstetrics	0.0%	42.5%	N/A	36.3%	N/A	21.6%	N/A	0.0%	N/A	
Pediatrics	22.3%	57.0%	0.39	19.2%	1.16	19.9%	1.12	22.9%	0.97	
Total Hospital	46.9%	58.4%	0.80	51.7%	0.91	21.8%	2.16	33.9%	1.38	
<b>Average Census (Patients)</b>										
Adult Medical-Surgical	0.0	31.3	N/A	24.3	N/A	3.2	N/A	0.0	N/A	
Obstetrics	0.0	5.7	N/A	5.4	N/A	1.1	N/A	0.0	N/A	
Pediatrics	4.2	2.4	1.79	0.4	9.72	0.7	5.95	4.6	0.93	
Total Hospital	19.2	54.6	0.35	44.1	0.44	4.5	4.28	14.2	1.35	
<b>Average Length of Stay (Days)</b>										
Adult Medical-Surgical	0.0	3.7	N/A	3.4	N/A	3.3	N/A	0.0	N/A	
Obstetrics	0.0	2.4	N/A	2.4	N/A	2.5	N/A	0.0	N/A	
Pediatrics	1.6	2.2	0.71	1.6	0.96	1.4	1.13	1.4	1.09	
Total Hospital	9.8	4.3	2.31	3.9	2.52	3.7	2.66	6.5	1.52	
<b>Surgical Operations</b>										
Inpatient	0	1,970	N/A	1,302	N/A	74	N/A	0	N/A	
Outpatient	0	4,151	N/A	4,873	N/A	593	N/A	0	N/A	
Inpatient as % of All Surgeries	0.0%	32.2%	N/A	21.1%	N/A	11.0%	N/A	0.0%	N/A	
<b>Outpatient Visits</b>										
Non-Emergency Visits	5,226	94,816	0.06	66,707	0.08	15,604	0.33	4,125	1.27	
Emergency Visits	0	16,124	N/A	14,045	N/A	2,688	N/A	0	N/A	
<b>Full-Time Equivalents (FTEs)</b>										
Administrators	2.0	18.7	0.11	23.3	0.09	3.0	0.67	5.0	0.40	
Nurses, Licensed	29.0	197.1	0.15	159.6	0.18	23.2	1.25	45.5	0.64	
Ancillary Nursing Personnel	0.0	37.6	N/A	27.8	N/A	6.0	N/A	3.8	0.00	
All Other Personnel	22.0	452.4	0.05	311.3	0.07	57.6	0.38	19.9	1.10	
Total FTEs	53.0	705.8	0.08	522.0	0.10	89.8	0.59	74.2	0.71	
<b>FTEs per 100 Patient Census (Adjusted)</b>										
Administrators	9.2	17.2	0.53	16.0	0.57	23.3	0.39	30.6	0.30	
Nurses, Licensed	132.7	181.8	0.73	109.3	1.21	180.6	0.73	277.9	0.48	
Ancillary Nursing Personnel	0.0	34.6	N/A	19.1	N/A	47.0	N/A	23.3	0.00	
All Other Personnel	100.7	417.2	0.24	213.2	0.47	448.9	0.22	121.9	0.83	
Total FTEs	242.5	650.8	0.37	357.5	0.68	700.0	0.35	453.6	0.53	

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	41	Health Maintenance Organization (HMO)	Yes	Beds Set Up & Staffed	0	Bassinets	0
Discharges	718	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	0
Inpatient Days	7,045			Inpatient Days	0	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	19	991	1,550	22.3%	4.2	1.6
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	22	291	5,965	74.1%	16.3	20.5
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
 4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	5	0	5.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	1	0	1.0
Registered Nurses	26	0	26.0	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	3	0	3.0	Dietitians & Nutritionists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Medical Records Personnel	0	0	0.0	Social Workers	1	0	1.0
Pharmacy Personnel	0	0	0.0	All Other Health Professionals	6	0	6.0
Clinical Laboratory Personnel	0	0	0.0	All Other Personnel	9	0	9.0
				<b>Total</b>	<b>53</b>	<b>0</b>	<b>53.0</b>

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$24,561	0.1%	41.5%	0.00	41.8%	0.00	39.6%	0.00	0.0%	38.45
Medical Assistance	\$4,973,375	21.9%	10.8%	2.02	7.6%	2.88	11.4%	1.92	18.5%	1.18
Commercial	\$16,607,469	73.1%	40.7%	1.80	45.4%	1.61	42.3%	1.73	78.7%	0.93
All Other	\$1,101,998	4.9%	7.0%	0.70	5.2%	0.93	6.7%	0.73	2.7%	1.78
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$20,268	0.1%	26.5%	0.00	25.0%	0.00	16.2%	0.01	0.0%	N/A
Medical Assistance	\$1,454,969	6.4%	8.4%	0.76	5.9%	1.09	6.3%	1.02	3.4%	1.89
Commercial	\$1,935,736	8.5%	11.4%	0.74	12.5%	0.68	10.0%	0.85	9.0%	0.95
Charity Care	\$43,996	0.2%	1.6%	0.12	1.3%	0.15	0.8%	0.24	0.1%	1.65
All Other	\$220,588	1.0%	1.9%	0.52	0.7%	1.46	1.4%	0.72	0.7%	1.47
Total Deductions	\$3,675,557	16.2%	49.8%	0.33	45.4%	0.36	34.7%	0.47	13.1%	1.23
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		5.1%	4.5%	1.14	2.3%	2.28	3.3%	1.55	5.1%	1.01
Net Gains/Losses as % of Net Income		0.0%	N/A	N/A	26.0%	0.00	4.1%	0.00	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$8,669,612	45.6%	47.4%	0.96	46.1%	0.99	54.4%	0.84	51.2%	0.89
Supplies & Services	\$8,778,867	46.1%	39.6%	1.16	39.7%	1.16	34.1%	1.35	40.3%	1.14
Capital Component	\$1,297,805	6.8%	8.8%	0.78	10.2%	0.67	7.4%	0.92	7.4%	0.92
Bad Debt	\$285,638	1.5%	4.2%	0.36	4.0%	0.38	4.1%	0.37	1.0%	1.51
<b>Fiscal Statistics</b>										
Operating Margin (%)		5.1%	5.6%	0.92	5.1%	1.01	5.2%	0.98	1.8%	2.83
Total Hospital Net Income (%)		5.1%	3.5%	1.46	6.8%	0.76	5.5%	0.94	1.8%	2.86
Return on Equity (%)		16.3%	2.8%	5.83	5.7%	2.87	8.5%	1.93	5.7%	2.86
Current Ratio		2.1	2.9	0.73	3.5	0.61	2.0	1.05	1.8	1.15
Days in Net Patient Accounts Receivable		43.9	50.2	0.87	46.4	0.95	58.2	0.76	60.0	0.73
Average Payment Period		42.1	54.8	0.77	43.9	0.96	48.8	0.86	44.7	0.94
Equity Financing (%)		65.9%	58.1%	1.14	57.8%	1.14	50.4%	1.31	62.5%	1.05
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.5	N/A	0.6	N/A	0.0	N/A
Times Interest Earned		0.0	3.3	N/A	4.2	N/A	6.5	N/A	0.0	N/A
Total Asset Turnover		3.2	0.8	3.91	0.8	3.86	1.6	2.05	3.2	1.00
Average Age of Plant (Years)		4.1	9.5	0.43	9.2	0.44	11.2	0.36	4.5	0.89
Increase (Decrease) Total Net Patient Revenue		37.6%	6.3%	5.94	8.5%	4.41	9.7%	3.87	-7.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		11.9%	49.7%	0.24	58.9%	0.20	64.9%	0.18	13.0%	0.92
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$23,483		\$11,228	2.09	\$8,500	2.76	\$9,384	2.50	\$15,282	1.54
Inpatient Net Revenue per Day	\$2,393		\$2,612	0.92	\$2,145	1.12	\$1,833	1.31	\$2,361	1.01
Outpatient Net Revenue per Visit	\$415		\$497	0.84	\$620	0.67	\$442	0.94	\$378	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$22,707,403	Cash & Cash Equivalents	\$28,707	Current Liabilities	\$2,150,907
Less Deductions	\$3,675,557	Net Patient Receivables	\$2,283,913	Long-Term Debt	\$0
Net Patient Revenue	\$19,031,846	Other Receivables	\$263,748	Other Liabilities	\$0
Plus Other Revenue	\$1,032,150			Subtotal	\$2,150,907
Total Revenue	\$20,063,997	Land, Buildings & Equipment (Net)	\$1,780,443	Unrestricted Fund Balance	\$4,163,860
Less Expenses	\$19,031,922	Other Assets	\$1,957,956	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$115			Total Liabilities & Fund Balance	\$6,314,767
Net Income	\$1,032,190	Total Assets	\$6,314,767		