

309 Mercy Walworth Hospital and Medical Center
 N 2950 State Road 67
 Lake Geneva, WI 53147
 262-245-0535

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: **Walworth**
 Analysis Area: **Southeastern (2A)**
 Volume Group: **2**

Selected Utilization Statistics	FY 2008	All GSM Hospitals		Analysis Area 2A		Volume Group 2		FY 2008 vs. 2007	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	41.6%	60.5%	0.69	68.4%	0.61	30.3%	1.37	38.5%	1.08
Obstetrics	0.0%	42.5%	N/A	41.3%	N/A	12.3%	N/A	0.0%	N/A
Pediatrics	0.0%	57.0%	N/A	18.1%	N/A	3.3%	N/A	0.0%	N/A
Total Hospital	41.6%	58.4%	0.71	59.0%	0.70	33.3%	1.25	38.5%	1.08
Average Census (Patients)									
Adult Medical-Surgical	2.5	31.3	0.08	49.1	0.05	4.7	0.53	2.3	1.08
Obstetrics	0.0	5.7	N/A	7.0	N/A	0.5	N/A	0.0	N/A
Pediatrics	0.0	2.4	N/A	0.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.5	54.6	0.05	70.5	0.04	6.5	0.38	2.3	1.08
Average Length of Stay (Days)									
Adult Medical-Surgical	2.6	3.7	0.71	3.7	0.71	3.1	0.85	2.8	0.93
Obstetrics	0.0	2.4	N/A	2.4	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	2.2	N/A	1.5	N/A	1.6	N/A	0.0	N/A
Total Hospital	2.6	4.3	0.62	4.1	0.64	3.1	0.85	2.8	0.93
Surgical Operations									
Inpatient	151	1,970	0.08	1,769	0.09	156	0.97	93	1.62
Outpatient	2,026	4,151	0.49	4,471	0.45	1,057	1.92	1,891	1.07
Inpatient as % of All Surgeries	6.9%	32.2%	0.22	28.3%	0.24	12.9%	0.54	4.7%	1.48
Outpatient Visits									
Non-Emergency Visits	97,503	94,816	1.03	125,391	0.78	31,563	3.09	95,545	1.02
Emergency Visits	18,677	16,124	1.16	21,466	0.87	5,389	3.47	16,131	1.16
Full-Time Equivalents (FTEs)									
Administrators	5.0	18.7	0.27	27.1	0.18	6.5	0.77	1.9	2.70
Nurses, Licensed	49.8	197.1	0.25	233.7	0.21	40.9	1.22	51.2	0.97
Ancillary Nursing Personnel	1.0	37.6	0.03	39.9	0.03	14.5	0.07	0.8	1.25
All Other Personnel	130.4	452.4	0.29	529.4	0.25	98.7	1.32	119.0	1.10
Total FTEs	186.2	705.8	0.26	830.2	0.22	160.5	1.16	172.8	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	22.1	17.2	1.29	16.0	1.39	33.0	0.67	7.7	2.87
Nurses, Licensed	220.3	181.8	1.21	137.5	1.60	206.9	1.06	213.3	1.03
Ancillary Nursing Personnel	4.4	34.6	0.13	23.5	0.19	73.2	0.06	3.3	1.33
All Other Personnel	576.8	417.2	1.38	311.6	1.85	499.6	1.15	495.7	1.16
Total FTEs	823.7	650.8	1.27	488.6	1.69	812.7	1.01	720.1	1.14

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	6	Health Maintenance Organization (HMO)	Yes	Beds Set Up & Staffed	0	Bassinets	0
Discharges	345	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	0
Inpatient Days	913			Inpatient Days	0	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2008	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	6	345	913	41.6%	2.5	2.6
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	2	3	3.4
Physicians & Dentists	19	10	22.4	Radiological Services Personnel	10	17	15.0
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	27	42	47.2	Occupational Therapists	0	2	0.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	3	2.6	Physical Therapists	5	0	5.0
Ancillary Nursing Personnel	1	3	1.0	Physical Therapy Assistants/Aides	2	0	2.0
Physician Assistants	2	3	2.5	Recreational Therapists	0	0	0.0
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	1	0.3
Medical Records Personnel	5	7	8.2	Social Workers	0	0	0.0
Pharmacy Personnel	2	2	2.8	All Other Health Professionals	20	21	30.4
Clinical Laboratory Personnel	7	1	7.0	All Other Personnel	20	19	30.7
				Total	128	134	186.2

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Selected Financial Statistics	FY 2008	All GMS Hospitals		Analysis Area		Volume Group		FY 2008 vs. 2007		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2007	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$11,001,857	22.6%	41.5%	0.54	43.8%	0.52	46.6%	0.48	22.5%	1.00
Medical Assistance	\$5,372,080	11.0%	10.8%	1.02	7.4%	1.49	7.4%	1.48	11.0%	1.00
Commercial	\$26,917,653	55.2%	40.7%	1.36	43.3%	1.28	39.7%	1.39	56.2%	0.98
All Other	\$5,485,486	11.2%	7.0%	1.62	5.6%	2.02	6.3%	1.79	10.2%	1.10
Deductions as % of Total Gross Patient Revenue										
Medicare	\$6,393,853	13.1%	26.5%	0.50	29.6%	0.44	23.5%	0.56	13.4%	0.98
Medical Assistance	\$4,107,690	8.4%	8.4%	1.00	6.0%	1.41	5.0%	1.69	8.6%	0.98
Commercial	\$9,337,873	19.1%	11.4%	1.67	13.6%	1.40	10.1%	1.90	20.2%	0.95
Charity Care	\$638,299	1.3%	1.6%	0.82	1.3%	1.04	1.1%	1.19	1.3%	1.00
All Other	\$1,524,556	3.1%	1.9%	1.66	1.3%	2.45	1.4%	2.19	2.4%	1.30
Total Deductions	\$22,002,271	45.1%	49.8%	0.91	51.7%	0.87	41.1%	1.10	46.0%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		30.7%	4.5%	6.82	3.6%	8.52	5.6%	5.51	33.6%	0.91
Net Gains/Losses as % of Net Income		0.0%	N/A	N/A	N/A	N/A	5.0%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,107,849	27.0%	47.4%	0.57	45.4%	0.59	47.8%	0.56	26.8%	1.01
Supplies & Services	\$24,182,279	64.6%	39.6%	1.63	40.6%	1.59	38.8%	1.66	66.2%	0.98
Capital Component	\$1,336,817	3.6%	8.8%	0.41	8.7%	0.41	9.0%	0.39	3.9%	0.91
Bad Debt	\$1,820,453	4.9%	4.2%	1.15	5.3%	0.92	4.3%	1.12	3.0%	1.62
Fiscal Statistics										
Operating Margin (%)		3.0%	5.6%	0.54	8.0%	0.38	7.5%	0.40	5.5%	0.54
Total Hospital Net Income (%)		3.0%	3.5%	0.85	4.5%	0.67	7.8%	0.39	5.5%	0.54
Return on Equity (%)		0.0%	2.8%	N/A	3.4%	N/A	8.4%	N/A	0.0%	N/A
Current Ratio		0.0	2.9	N/A	4.1	N/A	3.3	N/A	0.0	N/A
Days in Net Patient Accounts Receivable		0.0	50.2	N/A	46.4	N/A	55.0	N/A	0.0	N/A
Average Payment Period		0.0	54.8	N/A	46.8	N/A	42.2	N/A	0.0	N/A
Equity Financing (%)		0.0%	58.1%	N/A	68.9%	N/A	52.9%	N/A	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.2	N/A	0.7	N/A	0.0	N/A
Times Interest Earned		4.7	3.3	1.45	4.3	1.11	5.5	0.87	6.6	0.72
Total Asset Turnover		0.0	0.8	N/A	0.8	N/A	1.1	N/A	0.0	N/A
Average Age of Plant (Years)		0.0	9.5	N/A	10.1	N/A	7.2	N/A	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		14.3%	6.3%	2.25	6.8%	2.08	5.0%	2.86	68.4%	0.21
Outpatient Gross Revenue (% of Total GPR)		89.0%	49.7%	1.79	55.8%	1.60	66.9%	1.33	90.4%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,707		\$11,228	0.86	\$9,416	1.03	\$8,569	1.13	\$8,649	1.12
Inpatient Net Revenue per Day	\$3,668		\$2,612	1.40	\$2,280	1.61	\$2,327	1.58	\$3,054	1.20
Outpatient Net Revenue per Visit	\$202		\$497	0.41	\$528	0.38	\$390	0.52	\$187	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$48,777,076	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$22,002,271	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$26,774,805	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$11,835,059			Subtotal	\$0
Total Revenue	\$38,609,864	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$37,447,398	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$0	Total Liabilities & Fund Balance	\$0
Net Income	\$1,162,466				