

**039 Bellin Hospital**  
 744 S Webster Ave, PO Box 23400  
 Green Bay, WI 54305  
 920-433-3500

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Brown  
 Analysis Area: Northeastern (4)  
 Volume Group: 7

Selected Utilization Statistics	FY 2010	All GMS Hospitals		Analysis Area 4		Volume Group 7		FY 2010 vs. 2009	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2009	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	40.1%	56.1%	0.71	47.4%	0.85	68.8%	0.58	53.7%	0.75
Obstetrics	42.6%	39.1%	1.09	34.4%	0.28	49.6%	0.86	41.2%	1.03
Pediatrics	8.7%	48.6%	0.18	15.8%	0.55	35.5%	0.24	7.9%	1.10
Total Hospital	38.5%	55.8%	0.69	46.8%	0.82	65.5%	0.59	43.7%	0.88
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	48.5	28.4	1.71	26.2	1.85	104.2	0.47	45.1	1.08
Obstetrics	9.8	5.1	1.91	4.1	2.39	16.5	0.59	9.5	1.03
Pediatrics	2.1	2.1	1.01	0.6	3.21	4.1	1.01	1.9	1.10
Total Hospital	90.8	51.6	1.76	44.5	2.04	204.9	0.44	86.9	1.05
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.8	3.8	0.74	3.3	0.82	4.1	0.67	3.2	0.86
Obstetrics	2.8	2.4	1.16	2.5	1.14	2.5	1.14	2.6	1.08
Pediatrics	2.0	2.0	0.96	2.8	0.70	3.1	0.63	1.8	1.10
Total Hospital	4.1	4.3	0.95	3.9	1.05	4.8	0.86	3.9	1.05
<b>Surgical Operations</b>									
Inpatient	3,839	1,814	2.12	1,471	2.61	7,205	0.53	3,699	1.04
Outpatient	12,385	4,285	2.89	5,506	2.25	13,979	0.89	11,652	1.06
Inpatient as % of All Surgeries	23.7%	29.7%	0.80	21.1%	1.12	34.0%	0.70	24.1%	0.98
<b>Outpatient Visits</b>									
Non-Emergency Visits	558,778	99,026	5.64	115,237	4.85	311,290	1.80	526,284	1.06
Emergency Visits	32,937	16,365	2.01	18,558	1.77	40,915	0.81	30,621	1.08
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	16.0	18.3	0.88	18.9	0.85	53.8	0.30	10.0	1.60
Nurses, Licensed	614.4	199.5	3.08	197.7	3.11	734.0	0.84	570.8	1.08
Ancillary Nursing Personnel	61.5	37.1	1.66	22.8	2.69	146.6	0.42	51.5	1.19
All Other Personnel	1,368.3	439.3	3.11	476.4	2.87	1,446.3	0.95	1,273.8	1.07
Total FTEs	2,060.1	694.4	2.97	718.0	2.87	2,380.8	0.87	1,906.1	1.08
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	6.3	16.6	0.38	15.5	0.41	13.9	0.45	4.2	1.51
Nurses, Licensed	241.5	181.2	1.33	162.1	1.49	189.6	1.27	237.0	1.02
Ancillary Nursing Personnel	24.2	33.7	0.72	18.7	1.29	37.9	0.64	21.4	1.13
All Other Personnel	537.8	399.0	1.35	390.5	1.38	373.7	1.44	529.0	1.02
Total FTEs	809.7	630.6	1.28	588.6	1.38	615.1	1.32	791.5	1.02

**Total Hospital:**  
 Beds Set Up & Staffed 236  
 Discharges 8,091  
 Inpatient Days 33,148

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 33  
 Total Births 1,229  
 Newborn Days 2,648

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	121	6,408	17,699	40.1%	48.5	2.8
Orthopedic	1	30	1,631	4,404	40.2%	12.1	2.7
Rehabilitation & Physical Medicine	1	15	260	3,306	60.4%	9.1	12.7
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	24	388	761	8.7%	2.1	2.0
<b>Obstetrics</b>	1	23	1,270	3,580	42.6%	9.8	2.8
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	23	1,874	3,398	40.5%	9.3	1.8
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	16	0	16.0	Surgical Personnel	37	24	50.9
Physicians & Dentists	73	11	79.8	Radiological Services Personnel	52	15	60.2
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	3	10	9.7
Registered Nurses	299	339	512.0	Occupational Therapists	7	10	11.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	32	52	62.0	Physical Therapists	24	15	31.2
Ancillary Nursing Personnel	19	78	61.5	Physical Therapy Assistants/Aides	11	7	15.5
Physician Assistants	14	11	19.6	Recreational Therapists	0	0	0.0
Nurse Practitioners	16	8	19.5	Dietitians & Nutritionists	6	4	8.3
Certified Registered Nurse Anesthetists	14	6	16.9	Psychologists	0	0	0.0
Clinical Nurse Specialists	3	2	4.0	Social Workers	0	0	0.0
Medical Records Personnel	19	12	26.2	All Other Health Professionals	204	98	262.9
Pharmacy Personnel	23	10	30.0	All Other Personnel	538	307	716.1
Clinical Laboratory Personnel	33	19	46.4	<b>Total</b>	<b>1,443</b>	<b>1,038</b>	<b>2,060.1</b>

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Selected Financial Statistics	FY 2010	All GMS Hospitals		Analysis Area <sup>4</sup>		Volume Group <sup>7</sup>		FY 2010 vs. 2009		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2009	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$234,074,027	39.5%	41.7%	0.95	42.4%	0.93	42.2%	0.94	39.1%	1.01
Medical Assistance	\$58,807,507	9.9%	14.0%	0.71	11.4%	0.87	12.9%	0.77	8.0%	1.24
Commercial	\$269,595,803	45.5%	38.1%	1.19	39.0%	1.17	38.1%	1.19	47.7%	0.95
All Other	\$30,114,327	5.1%	6.2%	0.81	7.2%	0.71	6.8%	0.75	5.2%	0.98
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$147,727,599	24.9%	27.4%	0.91	28.2%	0.88	28.5%	0.87	24.6%	1.01
Medical Assistance	\$41,851,862	7.1%	9.6%	0.74	8.1%	0.87	9.0%	0.78	4.8%	1.48
Commercial	\$78,661,274	13.3%	11.6%	1.15	11.7%	1.13	12.3%	1.08	14.1%	0.94
Charity Care	\$7,771,438	1.3%	1.5%	0.90	1.6%	0.82	1.6%	0.83	1.4%	0.94
All Other	\$8,897,562	1.5%	2.1%	0.71	2.7%	0.56	2.2%	0.67	1.2%	1.24
Total Deductions	\$284,909,735	48.1%	52.1%	0.92	52.3%	0.92	53.6%	0.90	46.1%	1.04
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.9%	3.7%	0.78	2.9%	1.00	2.3%	1.24	2.6%	1.11
Net Gains/Losses as % of Net Income		5.3%	10.6%	0.50	16.6%	0.32	4.9%	1.07	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$151,114,052	51.9%	45.3%	1.15	48.5%	1.07	44.0%	1.18	51.9%	1.00
Supplies & Services	\$97,711,070	33.6%	42.1%	0.80	38.0%	0.88	43.9%	0.77	35.2%	0.95
Capital Component	\$31,772,911	10.9%	8.5%	1.28	9.8%	1.11	7.8%	1.39	10.6%	1.03
Bad Debt	\$10,464,280	3.6%	4.0%	0.89	3.7%	0.96	4.2%	0.85	2.3%	1.57
<b>Fiscal Statistics</b>										
Operating Margin (%)		8.1%	7.7%	1.06	9.3%	0.88	7.4%	1.09	6.0%	1.36
Total Hospital Net Income (%)		8.5%	8.5%	1.00	10.9%	0.78	7.8%	1.10	3.8%	2.25
Return on Equity (%)		8.6%	6.6%	1.29	8.5%	1.01	6.4%	1.35	3.8%	2.27
Current Ratio		2.7	3.4	0.79	3.1	0.87	3.6	0.73	2.5	1.07
Days in Net Patient Accounts Receivable		43.7	46.5	0.94	47.3	0.92	45.0	0.97	43.6	1.00
Average Payment Period		55.5	53.3	1.04	66.5	0.83	48.2	1.15	47.5	1.17
Equity Financing (%)		57.2%	60.7%	0.94	58.7%	0.97	61.3%	0.93	53.4%	1.07
Long-Term Debt to Equity Ratio		0.5	0.3	1.54	0.4	1.27	0.3	1.90	0.6	0.93
Times Interest Earned		5.6	7.4	0.77	7.8	0.72	9.3	0.61	3.0	1.90
Total Asset Turnover		1.0	0.8	1.30	0.8	1.31	0.8	1.23	1.0	0.98
Average Age of Plant (Years)		8.9	10.2	0.87	10.2	0.87	11.4	0.78	8.6	1.04
Increase (Decrease) Total Net Patient Revenue		7.9%	9.4%	0.84	4.1%	3.07	18.7%	0.42	12.7%	0.62
Outpatient Gross Revenue (% of Total GPR)		64.3%	53.2%	1.21	60.7%	1.06	47.1%	1.37	63.9%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$13,043	\$12,710	1.03	\$11,067	1.18	\$14,659	0.89	\$11,402	1.14	
Inpatient Net Revenue per Day	\$3,184	\$2,917	1.09	\$2,824	1.13	\$3,060	1.04	\$2,925	1.09	
Outpatient Net Revenue per Visit	\$342	\$555	0.62	\$547	0.62	\$582	0.59	\$346	0.99	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$592,591,664	Cash & Cash Equivalents	\$58,569,582	Current Liabilities	\$41,849,565
Less Deductions	\$284,909,735	Net Patient Receivables	\$36,873,649	Long-Term Debt	\$93,827,037
Net Patient Revenue	\$307,681,929	Other Receivables	\$817,899	Other Liabilities	\$261,392
Plus Other Revenue	\$9,145,721			Subtotal	\$135,937,994
Total Revenue	\$316,827,650	Land, Buildings & Equipment (Net)	\$120,244,372	Unrestricted Fund Balance	\$181,459,637
Less Expenses	\$291,062,313	Other Assets	\$100,892,129	Restricted Fund Balance	\$2,831,596
Non-Operating Gains/Losses	\$1,439,921			Total Liabilities & Fund Balance	\$317,397,631
Net Income	\$27,205,258	Total Assets	\$317,397,631		