

059 Grant Regional Health Center
 507 South Monroe Street
 Lancaster, WI 53813
 608-723-2143

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 2

Selected Utilization Statistics	FY 2010	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2010 vs. 2009	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2009	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	33.2%	56.1%	0.59	58.4%	0.57	29.0%	1.14	55.1%	0.60
Obstetrics	19.0%	39.1%	0.48	39.2%	0.02	14.8%	1.28	17.0%	1.12
Pediatrics	2.2%	48.6%	0.05	46.9%	0.05	1.8%	1.21	3.0%	0.73
Total Hospital	16.1%	55.8%	0.29	58.2%	0.28	30.6%	0.53	15.4%	1.05
Average Census (Patients)									
Adult Medical-Surgical	3.0	28.4	0.11	24.9	0.12	4.5	0.67	3.9	0.77
Obstetrics	0.9	5.1	0.18	4.9	0.19	0.5	1.91	0.8	1.12
Pediatrics	0.2	2.1	0.07	2.1	0.07	0.0	0.07	0.2	0.73
Total Hospital	4.0	51.6	0.08	53.4	0.08	6.4	0.63	3.9	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.8	0.72	3.7	0.73	3.1	0.86	2.8	0.97
Obstetrics	2.4	2.4	0.97	2.0	1.18	2.3	1.01	2.2	1.05
Pediatrics	2.1	2.0	1.02	3.3	0.63	1.7	1.20	2.3	0.92
Total Hospital	2.6	4.3	0.61	4.3	0.61	3.4	0.77	2.8	0.94
Surgical Operations									
Inpatient	107	1,814	0.06	1,934	0.06	196	0.55	141	0.76
Outpatient	461	4,285	0.11	5,295	0.09	1,479	0.31	572	0.81
Inpatient as % of All Surgeries	18.8%	29.7%	0.63	26.8%	0.70	11.7%	1.61	19.8%	0.95
Outpatient Visits									
Non-Emergency Visits	20,365	99,026	0.21	151,770	0.13	24,233	0.84	19,295	1.06
Emergency Visits	5,438	16,365	0.33	17,348	0.31	6,105	0.89	5,006	1.09
Full-Time Equivalents (FTEs)									
Administrators	5.0	18.3	0.27	20.1	0.25	6.4	0.78	7.0	0.71
Nurses, Licensed	34.1	199.5	0.17	238.2	0.14	41.4	0.82	21.8	1.57
Ancillary Nursing Personnel	6.2	37.1	0.17	40.0	0.15	7.6	0.82	7.8	0.80
All Other Personnel	88.0	439.3	0.20	622.2	0.14	93.6	0.94	83.3	1.06
Total FTEs	133.3	694.4	0.19	920.4	0.14	149.0	0.89	119.8	1.11
FTEs per 100 Patient Census (Adjusted)									
Administrators	29.9	16.6	1.80	14.7	2.04	30.0	1.00	48.4	0.62
Nurses, Licensed	203.7	181.2	1.12	174.1	1.17	193.4	1.05	150.3	1.36
Ancillary Nursing Personnel	37.0	33.7	1.10	29.2	1.27	35.4	1.05	53.5	0.69
All Other Personnel	526.3	399.0	1.32	454.6	1.16	437.6	1.20	575.2	0.92
Total FTEs	797.0	630.6	1.26	672.6	1.18	696.5	1.14	827.4	0.96

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 562
 Inpatient Days 1,472

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 10
 Discharges 56
 Inpatient Days 275

Newborn Nursery:
 Bassinets 5
 Total Births 143
 Newborn Days 297

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	9	402	1,090	33.2%	3.0	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	2	6	18	2.5%	0.0	3.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	7	27	56	2.2%	0.2	2.1
Obstetrics	1	5	147	346	19.0%	0.9	2.4
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	7	9	1.2%	0.0	1.3
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	1	1	1.8
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	2	3	4.6
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	2	0	2.0
Registered Nurses	17	20	28.8	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	1	1	1.6	Physical Therapists	6	1	6.3
Ancillary Nursing Personnel	2	7	6.2	Physical Therapy Assistants/Aides	3	2	4.3
Physician Assistants	1	1	2.3	Recreational Therapists	1	3	1.3
Nurse Practitioners	0	2	1.7	Dietitians & Nutritionists	2	0	2.0
Certified Registered Nurse Anesthetists	2	1	2.0	Psychologists	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	Social Workers	0	1	0.9
Medical Records Personnel	7	1	7.3	All Other Health Professionals	0	0	0.0
Pharmacy Personnel	0	0	0.0	All Other Personnel	40	8	45.3
Clinical Laboratory Personnel	3	6	7.0				
				Total	98	58	133.3

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Selected Financial Statistics	FY 2010	All GMS Hospitals		Analysis Area		Volume Group		FY 2010 vs. 2009		
		Value	Ratio	Value ¹	Ratio	Value ²	Ratio	FY 2009	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$12,580,795	46.9%	41.7%	1.13	39.2%	1.20	44.4%	1.06	47.4%	0.99
Medical Assistance	\$3,064,873	11.4%	14.0%	0.82	11.4%	1.00	11.0%	1.04	10.0%	1.14
Commercial	\$9,193,778	34.3%	38.1%	0.90	42.7%	0.80	40.2%	0.85	35.3%	0.97
All Other	\$1,976,146	7.4%	6.2%	1.18	6.7%	1.10	4.4%	1.67	7.4%	1.00
Deductions as % of Total Gross Patient Revenue										
Medicare	\$5,984,495	22.3%	27.4%	0.81	25.3%	0.88	24.1%	0.92	24.3%	0.92
Medical Assistance	\$1,521,628	5.7%	9.6%	0.59	7.6%	0.75	7.5%	0.76	7.1%	0.80
Commercial	\$2,411,415	9.0%	11.6%	0.78	13.8%	0.65	11.0%	0.82	9.4%	0.96
Charity Care	\$311,948	1.2%	1.5%	0.80	2.4%	0.49	1.0%	1.20	0.6%	1.84
All Other	\$0	0.0%	2.1%	N/A	2.1%	N/A	1.0%	N/A	0.8%	N/A
Total Deductions	\$10,229,486	38.1%	52.1%	0.73	51.2%	0.75	44.7%	0.85	42.2%	0.90
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.2%	3.7%	1.41	7.7%	0.68	5.0%	1.05	3.5%	1.49
Net Gains/Losses as % of Net Income		29.7%	10.6%	2.81	27.4%	1.08	8.8%	3.39	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$8,909,739	53.1%	45.3%	1.17	49.9%	1.06	48.6%	1.09	50.3%	1.05
Supplies & Services	\$5,658,593	33.7%	42.1%	0.80	39.1%	0.86	39.8%	0.85	35.5%	0.95
Capital Component	\$1,713,048	10.2%	8.5%	1.20	8.5%	1.21	8.2%	1.24	10.9%	0.94
Bad Debt	\$510,039	3.0%	4.0%	0.75	2.6%	1.18	3.4%	0.90	3.3%	0.92
Fiscal Statistics										
Operating Margin (%)		4.1%	7.7%	0.53	5.4%	0.76	10.0%	0.41	2.5%	1.63
Total Hospital Net Income (%)		5.7%	8.5%	0.67	7.2%	0.79	10.9%	0.52	2.2%	2.62
Return on Equity (%)		3.9%	6.6%	0.59	6.3%	0.63	11.4%	0.34	1.5%	2.68
Current Ratio		2.6	3.4	0.76	2.2	1.18	3.9	0.66	3.5	0.73
Days in Net Patient Accounts Receivable		47.6	46.5	1.02	46.5	1.02	47.7	1.00	44.1	1.08
Average Payment Period		32.1	53.3	0.60	48.0	0.67	36.9	0.87	40.8	0.79
Equity Financing (%)		63.0%	60.7%	1.04	53.7%	1.17	63.7%	0.99	58.5%	1.08
Long-Term Debt to Equity Ratio		0.5	0.3	1.49	0.5	0.94	0.5	1.06	0.6	0.85
Times Interest Earned		3.6	7.4	0.49	6.6	0.55	8.2	0.44	1.9	1.90
Total Asset Turnover		0.7	0.8	0.88	0.8	0.80	1.0	0.65	0.7	1.00
Average Age of Plant (Years)		10.0	10.2	0.98	9.4	1.07	8.8	1.14	9.4	1.07
Increase (Decrease) Total Net Patient Revenue		3.7%	9.4%	0.39	54.9%	0.12	6.6%	0.56	6.4%	0.57
Outpatient Gross Revenue (% of Total GPR)		75.9%	53.2%	1.43	52.5%	1.45	70.1%	1.08	73.3%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,657		\$12,710	0.60	\$13,814	0.55	\$10,635	0.72	\$6,400	1.20
Inpatient Net Revenue per Day	\$2,709		\$2,917	0.93	\$3,205	0.85	\$2,744	0.99	\$2,160	1.25
Outpatient Net Revenue per Visit	\$459		\$555	0.83	\$410	1.12	\$566	0.81	\$506	0.91

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$26,815,592	Cash & Cash Equivalents	\$519,585	Current Liabilities	\$1,393,342
Less Deductions	\$10,229,486	Net Patient Receivables	\$2,164,617	Long-Term Debt	\$8,102,994
Net Patient Revenue	\$16,586,106	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$916,544			Subtotal	\$9,496,336
Total Revenue	\$17,502,650	Land, Buildings & Equipment (Net)	\$10,430,902	Unrestricted Fund Balance	\$16,182,822
Less Expenses	\$16,791,419	Other Assets	\$12,564,054	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$300,013			Total Liabilities & Fund Balance	\$25,679,158
Net Income	\$1,011,244	Total Assets	\$25,679,158		