

082 Columbia St Mary's Inc - Sacred Heart Rehabilitation Institute
 2025 E Newport Avenue
 Milwaukee, WI 53211
 414-961-3300

Fiscal Year: 07/01 to 06/30
 Type: Rehabilitation
 Control: Religious Organization

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: N/A

Selected Utilization Statistics	FY 2010	FY 2010 vs. 2009	
		FY 2009	Ratio
Occupancy Rate (%)			
Rehabilitation & Physical Medicine	32.4%	36.6%	0.89
Total Hospital	32.4%	36.6%	0.89
Average Census (Patients)			
Rehabilitation & Physical Medicine	15.9	17.9	0.89
Total Hospital	15.9	17.9	0.89
Average Length of Stay (Days)			
Rehabilitation & Physical Medicine	16.8	17.6	0.96
Total Hospital	16.8	17.6	0.96
Outpatient Visits			
Non-Emergency Visits	11,052	9,879	1.12
Emergency Visits	0	0	N/A
Full-Time Equivalents (FTEs)			
Administrators	0.0	0.0	N/A
Nurses, Licensed	19.2	20.8	0.92
Physical Therapists	8.8	8.9	0.99
Occupational Therapists	6.9	8.6	0.80
All Other Personnel	45.6	46.9	0.97
Total FTEs	80.5	85.3	0.94
FTEs per 100 Patient Census (Adjusted)			
Administrators	0.0	0.0	N/A
Nurses, Licensed	77.3	82.6	0.94
Physical Therapists	35.4	35.3	1.00
Occupational Therapists	27.6	34.1	0.81
All Other Personnel	183.8	186.2	0.99
Total FTEs	324.1	338.2	0.96

Total Hospital:
 Beds Set Up & Staffed 49
 Discharges 344
 Inpatient Days 5,795

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	3	0	0	0	0.0%	0.0	0.0
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	49	344	5,795	32.4%	15.9	16.8
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	4	0	4.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	11	9	19.2	Occupational Therapists	4	3	6.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.5
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	4	8.8
Ancillary Nursing Personnel	6	3	8.1	Physical Therapy Assistants/Aides	1	1	1.5
Physician Assistants	0	0	0.0	Recreational Therapists	2	1	2.7
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	Social Workers	0	0	0.0
Medical Records Personnel	0	0	0.0	All Other Health Professionals	7	1	7.8
Pharmacy Personnel	0	0	0.0	All Other Personnel	17	4	20.1
Clinical Laboratory Personnel	0	0	0.0	Total	58	27	80.5

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Selected Financial Statistics		FY 2010 vs. 2009		
		FY 2010	FY 2009	Ratio
Gross Revenue as % of Total Gross Patient Revenue				
Medicare	\$9,179,699	30.7%	33.5%	0.92
Medical Assistance	\$5,023,785	16.8%	18.0%	0.93
Commercial	\$15,611,410	52.2%	48.3%	1.08
All Other	\$85,360	0.3%	0.2%	1.89
Deductions as % of Total Gross Patient Revenue				
Medicare	\$4,565,829	15.3%	17.8%	0.86
Medical Assistance	\$3,995,291	13.4%	14.0%	0.95
Commercial	\$5,640,986	18.9%	19.7%	0.96
Charity Care	\$87,935	0.3%	0.3%	1.02
All Other	\$1,038,694	3.5%	0.9%	3.84
Total Deductions	\$15,328,735	51.3%	52.8%	0.97
Other Revenue & Net Gains or Losses				
Other Revenue as % of Total Revenue		1.4%	1.3%	1.05
Net Gains/Losses as % of Net Income		0.0%	0.0%	N/A
Expenses as % of Total Expenses				
Salary/Fringe Benefits	\$6,505,092	62.1%	52.1%	1.19
Supplies & Services	\$3,845,406	36.7%	35.7%	1.03
Capital Component	\$179,386	1.7%	1.3%	1.29
Bad Debt	-\$58,566	-0.6%	10.9%	N/A
Fiscal Statistics				
Operating Margin (%)		29.1%	9.2%	3.16
Total Hospital Net Income (%)		29.1%	9.2%	3.16
Return on Equity (%)		24.9%	9.2%	2.71
Current Ratio		22.2	7.8	2.84
Days in Net Patient Accounts Receivable		57.5	83.5	0.69
Average Payment Period		27.1	50.7	0.53
Equity Financing (%)		85.5%	75.0%	1.14
Long-Term Debt to Equity Ratio		0.0	0.0	N/A
Times Interest Earned		0.0	0.0	N/A
Total Asset Turnover		0.9	1.0	0.86
Average Age of Plant (Years)		43.3	38.6	1.12
Increase (Decrease) Total Net Patient Revenue		6.8%	-1.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		36.1%	28.9%	1.25
Net Revenue Statistics				
Inpatient Net Revenue per Discharge	\$31,740		\$29,781	1.07
Inpatient Net Revenue per Day	\$1,884		\$1,690	1.11
Outpatient Net Revenue per Visit	\$331		\$262	1.26

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$29,900,254	Cash & Cash Equivalents	\$200	Current Liabilities	\$774,241
Less Deductions	\$15,328,735	Net Patient Receivables	\$2,296,424	Long-Term Debt	\$0
Net Patient Revenue	\$14,571,519	Other Receivables	\$28,274	Other Liabilities	\$1,736,679
Plus Other Revenue	\$200,217			Subtotal	\$2,510,920
Total Revenue	\$14,771,736	Land, Buildings & Equipment (Net)	\$149,020	Unrestricted Fund Balance	\$14,788,125
Less Expenses	\$10,471,318	Other Assets	\$14,825,127	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$17,299,045
Net Income	\$4,300,418	Total Assets	\$17,299,045		