

**144 North Central Health Care**  
 1100 Lakeview Dr  
 Wausau, WI 54403  
 715-848-4600

Fiscal Year: 01/01 to 12/31  
 Type: Psychiatric  
 Control: County

County: Marathon  
 Analysis Area: North Central (6)  
 Volume Group:

Selected Utilization Statistics	FY 2010	All PSYCH Hospitals		FY 2010 vs. 2009	
		Value	Ratio	FY 2009	Ratio
<b>Occupancy Rate (%)</b>					
Psychiatric	127.1%	58.0%	2.19	71.2%	1.78
Alcoholism/Chemical Dependency	0.0%	40.2%	N/A	0.0%	N/A
Total Hospital	127.1%	57.5%	2.21	71.2%	1.78
<b>Average Census (Patients)</b>					
Psychiatric	10.2	30.4	0.33	11.4	0.89
Alcoholism/Chemical Dependency	0.0	0.8	N/A	0.0	N/A
Total Hospital	10.2	30.9	0.33	11.4	0.89
<b>Average Length of Stay (Days)</b>					
Psychiatric	3.2	6.1	0.52	3.5	N/A
Alcoholism/Chemical Dependency	0.0	4.1	N/A	0.0	N/A
Total Hospital	3.2	6.0	0.53	3.5	0.91
<b>Outpatient Visits</b>					
Non-Emergency Visits	252,287	50,704	4.98	251,151	1.00
Emergency Visits	1,475	2,164	0.68	1,262	1.17
<b>Full-Time Equivalents (FTEs)</b>					
Administrators	1.5	4.0	0.38	0.5	3.00
Nurses, Licensed	19.5	39.2	0.50	23.7	0.82
Psychologists	16.0	2.8	5.81	12.0	1.33
Social Workers	18.4	13.2	1.40	18.0	1.02
All Other Personnel	179.9	150.2	1.20	196.8	0.91
Total FTEs	235.3	209.3	1.12	251.0	0.94
<b>FTEs per 100 Patient Census (Adjusted)</b>					
Administrators	2.0	8.0	0.25	0.7	2.90
Nurses, Licensed	25.6	78.7	0.33	32.2	0.80
Psychologists	21.0	5.5	3.80	16.3	1.29
Social Workers	24.1	26.4	0.91	24.5	0.98
All Other Personnel	236.3	301.6	0.78	267.5	0.88
Total FTEs	309.0	420.3	0.74	341.2	0.91

**Total Hospital:**  
 Beds Set Up & Staffed 8  
 Discharges 1,170  
 Inpatient Days 3,710

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	1	8	1,170	3,710	127.1%	10.2	3.2
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	5	1.5	Surgical Personnel	0	0	0.0
Physicians & Dentists	3	0	3.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	10	9	13.9	Occupational Therapists	0	2	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	4	2	5.6
Licensed Practical Nurses	2	3	4.2	Physical Therapists	1	1	1.8
Ancillary Nursing Personnel	27	8	30.6	Physical Therapy Assistants/Aides	0	2	1.4
Physician Assistants	0	1	0.5	Recreational Therapists	0	1	0.5
Nurse Practitioners	1	2	1.4	Dietitians & Nutritionists	0	3	1.1
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	13	4	16.0
Clinical Nurse Specialists	0	0	0.0	Social Workers	17	2	18.4
Medical Records Personnel	1	1	1.6	All Other Health Professionals	55	12	59.7
Pharmacy Personnel	2	4	3.6	All Other Personnel	9	121	69.5
Clinical Laboratory Personnel	0	0	0.0	<b>Total</b>	<b>146</b>	<b>183</b>	<b>235.3</b>

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Selected Financial Statistics	FY 2010		All PSYCH Hospitals		FY 2010 vs. 2009	
			Value	Ratio	FY 2009	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>						
Medicare	\$1,516,686	5.9%	13.6%	0.43	5.7%	1.04
Medical Assistance	\$10,383,301	40.2%	32.6%	1.23	38.3%	1.05
Commercial	\$1,595,873	6.2%	37.1%	0.17	5.6%	1.10
All Other	\$12,324,117	47.7%	16.6%	2.87	50.5%	0.95
<b>Deductions as % of Total Gross Patient Revenue</b>						
Medicare	\$468,116	1.8%	8.5%	0.21	1.7%	1.09
Medical Assistance	\$5,689,213	22.0%	15.8%	1.39	16.7%	1.32
Commercial	\$376,261	1.5%	15.0%	0.10	1.3%	1.16
Charity Care	\$3,867,295	15.0%	6.9%	2.17	14.1%	1.07
All Other	\$4,054,414	15.7%	2.2%	7.11	18.2%	0.86
Total Deductions	\$14,455,299	56.0%	48.5%	1.15	51.9%	1.08
<b>Other Revenue &amp; Net Gains or Losses</b>						
Other Revenue as % of Total Revenue		62.5%	45.1%	1.39	62.4%	1.00
Net Gains/Losses as % of Net Income		7.1%	4.8%	0.17	41.4%	0.17
<b>Expenses as % of Total Expenses</b>						
Salary/Fringe Benefits	\$20,567,691	70.2%	50.5%	1.39	77.5%	0.91
Supplies & Services	\$7,288,708	24.9%	44.6%	0.56	18.7%	1.33
Capital Component	\$1,374,670	4.7%	2.8%	1.66	4.1%	1.14
Bad Debt	\$52,829	0.2%	2.1%	0.09	-0.3%	N/A
<b>Fiscal Statistics</b>						
Operating Margin (%)		3.5%	3.7%	0.94	0.9%	3.93
Total Hospital Net Income (%)		3.7%	3.9%	0.96	1.5%	2.49
Return on Equity (%)		4.3%	8.8%	0.49	1.7%	2.50
Current Ratio		4.07	2.9	1.41	3.18	1.28
Days in Net Patient Accounts Receivable		68.99	48.2	1.43	105.12	0.66
Average Payment Period		68.23	29.7	2.30	82.56	0.83
Equity Financing (%)		79.2%	41.2%	1.92	74.1%	1.07
Long-Term Debt to Equity Ratio		0.00	0.9	N/A	0.00	N/A
Times Interest Earned		0.00	6.7	N/A	0.00	N/A
Total Asset Turnover		1.15	2.2	0.51	1.14	1.01
Average Age of Plant (Years)		17.92	18.1	0.99	19.53	0.92
Increase (Decrease) Total Net Patient Revenue		-0.3%	-7.9%	0.03	9.7%	N/A
Outpatient Gross Revenue (% of Total GPR)		86.6%	37.9%	2.29	84.5%	1.03
<b>Net Revenue Statistics</b>						
Inpatient Net Revenue per Discharge	\$1,708		\$5,663	0.30	\$2,272	0.75
Inpatient Net Revenue per Day	\$539		\$943	0.57	\$650	0.83
Outpatient Net Revenue per Visit	\$37		\$168	0.22	\$34	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$25,819,977	Cash & Cash Equivalents	\$2,995,172	Current Liabilities	\$5,284,433
Less Deductions	\$14,455,299	Net Patient Receivables	\$2,148,038	Long-Term Debt	\$0
Net Patient Revenue	\$11,364,678	Other Receivables	\$10,120,650	Other Liabilities	\$214,385
Plus Other Revenue	\$18,976,962			Subtotal	\$5,498,818
Total Revenue	\$30,341,640	Land, Buildings & Equipment (Net)	\$4,748,260	Unrestricted Fund Balance	\$20,971,267
Less Expenses	\$29,283,898	Other Assets	\$6,457,965	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$80,650			Total Liabilities & Fund Balance	\$26,470,085
Net Income	\$1,138,392	Total Assets	\$26,470,085		