

**154 Winnebago Mental Health Institute**  
 PO Box 9  
 Winnebago, WI 54985  
 920-235-4910

Fiscal Year: 07/01 to 06/30  
 Type: Psychiatric  
 Control: State

County: Winnebago  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: N/A

		FY 2010 vs.2009	
Selected Utilization Statistics	FY 2010	FY 2009	Ratio
<b>Occupancy Rate (%)</b>			
Psychiatric	87.2%	91.4%	0.95
Alcoholism/Chemical Dependency	0.0%	95.0%	0.00
Total Hospital	87.2%	92.0%	0.95
<b>Average Census (Patients)</b>			
Psychiatric	180.5	183.8	0.98
Alcoholism/Chemical Dependency	0.0	35.1	0.00
Total Hospital	180.5	218.9	0.82
<b>Average Length of Stay (Days)</b>			
Psychiatric	54.9	46.5	0.66
Alcoholism/Chemical Dependency	0.0	83.3	0.00
Total Hospital	54.9	50.1	1.10
<b>Outpatient Visits</b>			
Non-Emergency Visits	0	0	N/A
Emergency Visits	0	0	N/A
<b>Full-Time Equivalents (FTEs)</b>			
Administrators	2.0	2.0	1.00
Nurses, Licensed	76.4	80.4	0.95
Psychologists	6.0	7.3	0.82
Social Workers	17.5	19.6	0.89
All Other Personnel	528.3	473.8	1.12
Total FTEs	630.2	583.1	1.08
<b>FTEs per 100 Patient Census (Adjusted)</b>			
Administrators	1.1	0.9	1.22
Nurses, Licensed	42.2	36.4	1.16
Psychologists	3.3	3.3	1.01
Social Workers	9.7	8.9	1.09
All Other Personnel	291.8	214.7	1.36
Total FTEs	348.1	264.2	1.32

**Total Hospital:**  
 Beds Set Up & Staffed 207  
 Discharges 1,199  
 Inpatient Days 65,867

**Contract with:**  
 Health Maintenance Organization (HMO) No  
 Preferred Provider Organization (PPO) No

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	1	207	1,199	65,867	87.2%	180.5	54.9
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	2	2	2.8	Radiological Services Personnel	1	0	1.0
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	64	21	73.4	Occupational Therapists	9	2	10.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	9	2	10.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	1	0	1.0
Ancillary Nursing Personnel	216	26	226.4	Physical Therapy Assistants/Aides	0	0	0.0
Physician Assistants	0	0	0.0	Recreational Therapists	6	1	6.5
Nurse Practitioners	1	0	1.0	Dietitians & Nutritionists	3	0	3.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	6	0	6.0
Clinical Nurse Specialists	1	0	1.0	Social Workers	17	1	17.5
Medical Records Personnel	3	0	3.0	All Other Health Professionals	35	3	37.0
Pharmacy Personnel	4	0	4.0	All Other Personnel	218	7	221.7
Clinical Laboratory Personnel	1	2	2.0	<b>Total</b>	<b>600</b>	<b>67</b>	<b>630.2</b>

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Selected Financial Statistics			FY 2010 vs. 2009	
			FY 2010	FY 2009
<b>Gross Revenue as % of Total Gross Patient Revenue</b>				
Medicare	\$3,139,669	4.8%	6.0%	0.81
Medical Assistance	\$6,953,143	10.7%	17.9%	0.60
Commercial	\$5,781,481	8.9%	13.7%	0.65
All Other	\$49,062,220	75.6%	62.5%	1.21
<b>Deductions as % of Total Gross Patient Revenue</b>				
Medicare	\$1,037,483	1.6%	-0.7%	N/A
Medical Assistance	\$1,938,144	3.0%	1.3%	2.37
Commercial	\$0	0.0%	0.0%	N/A
Charity Care	\$0	0.0%	0.0%	N/A
All Other	\$0	0.0%	0.0%	N/A
Total Deductions	\$2,975,627	4.6%	0.6%	7.97
<b>Other Revenue &amp; Net Gains or Losses</b>				
Other Revenue as % of Total Revenue		4.6%	0.0%	N/A
Net Gains/Losses as % of Net Income		12.5%	N/A	N/A
<b>Expenses as % of Total Expenses</b>				
Salary/Fringe Benefits	\$47,928,982	82.0%	82.5%	0.99
Supplies & Services	\$8,928,272	15.3%	14.8%	1.03
Capital Component	\$1,609,484	2.8%	2.7%	1.01
Bad Debt	\$0	0.0%	0.0%	N/A
<b>Fiscal Statistics</b>				
Operating Margin (%)		10.0%	-4.5%	N/A
Total Hospital Net Income (%)		11.2%	-3.7%	N/A
Return on Equity (%)		0.0%	0.0%	N/A
Current Ratio		0.0	0.0	N/A
Days in Net Patient Accounts Receivable		0.0	0.0	N/A
Average Payment Period		0.0	0.0	N/A
Equity Financing (%)		0.0%	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.0	N/A
Times Interest Earned		14.6	-2.8	N/A
Total Asset Turnover		0.0	0.0	N/A
Average Age of Plant (Years)		0.0	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		4.5%	7.7%	0.59
Outpatient Gross Revenue (% of Total GPR)		0.3%	0.8%	0.42
<b>Net Revenue Statistics</b>				
Inpatient Net Revenue per Discharge	\$51,519		\$36,858	1.40
Inpatient Net Revenue per Day	\$938		\$736	1.27
Outpatient Net Revenue per Visit	\$0		\$0	N/A

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$64,936,513	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$2,975,627	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$61,960,886	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$2,975,627			Subtotal	\$0
Total Revenue	\$64,936,513	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$58,466,738	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$921,465			Total Liabilities & Fund Balance	\$0
Net Income	\$7,391,240	Total Assets	\$0		