

168 Aurora Sinai Medical Center
 945 N 12th Street, PO Box 342
 Milwaukee, WI 53233
 414-219-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 6

Selected Utilization Statistics	FY 2010	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2010 vs. 2009	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2009	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	58.8%	56.1%	1.05	67.2%	0.87	57.4%	1.02	57.0%	1.03
Obstetrics	49.4%	39.1%	1.26	45.5%	0.50	36.2%	1.36	54.6%	0.90
Pediatrics	0.0%	48.6%	N/A	70.4%	N/A	72.7%	N/A	0.0%	N/A
Total Hospital	57.2%	55.8%	1.02	62.9%	0.91	56.5%	1.01	57.9%	0.99
Average Census (Patients)									
Adult Medical-Surgical	59.4	28.4	2.09	105.6	0.56	44.8	1.33	57.6	1.03
Obstetrics	22.7	5.1	4.42	21.8	1.04	7.9	2.89	25.1	0.90
Pediatrics	0.0	2.1	N/A	19.2	N/A	7.6	N/A	0.0	N/A
Total Hospital	123.0	51.6	2.38	144.2	0.85	93.3	1.32	124.4	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	3.8	0.99	4.4	0.84	3.6	1.03	3.9	0.95
Obstetrics	2.7	2.4	1.11	2.9	0.95	2.5	1.07	2.8	0.98
Pediatrics	0.0	2.0	N/A	1.8	N/A	1.8	N/A	0.0	N/A
Total Hospital	4.6	4.3	1.06	5.1	0.89	4.3	1.07	4.6	0.98
Surgical Operations									
Inpatient	9,299	1,814	5.13	5,783	1.61	2,986	3.11	9,604	0.97
Outpatient	11,987	4,285	2.80	9,073	1.32	7,509	1.60	11,493	1.04
Inpatient as % of All Surgeries	43.7%	29.7%	1.47	38.9%	1.12	28.5%	1.54	45.5%	0.96
Outpatient Visits									
Non-Emergency Visits	199,662	99,026	2.02	172,594	1.16	180,410	1.11	231,166	0.86
Emergency Visits	56,062	16,365	3.43	36,242	1.55	28,916	1.94	54,372	1.03
Full-Time Equivalents (FTEs)									
Administrators	3.0	18.3	0.16	41.0	0.07	27.9	0.11	2.0	1.50
Nurses, Licensed	377.1	199.5	1.89	473.1	0.80	340.4	1.11	362.6	1.04
Ancillary Nursing Personnel	75.4	37.1	2.03	102.3	0.74	53.1	1.42	75.1	1.00
All Other Personnel	909.5	439.3	2.07	849.7	1.07	767.4	1.19	807.6	1.13
Total FTEs	1,365.1	694.4	1.97	1,466.1	0.93	1,190.2	1.15	1,247.3	1.09
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.3	16.6	0.08	13.8	0.09	14.4	0.09	0.8	1.52
Nurses, Licensed	158.1	181.2	0.87	158.9	1.00	176.2	0.90	150.4	1.05
Ancillary Nursing Personnel	31.6	33.7	0.94	34.3	0.92	27.5	1.15	31.2	1.01
All Other Personnel	381.3	399.0	0.96	285.3	1.34	397.2	0.96	335.0	1.14
Total FTEs	572.3	630.6	0.91	492.3	1.16	616.1	0.93	517.4	1.11

Total Hospital:
 Beds Set Up & Staffed 215
 Discharges 9,856
 Inpatient Days 44,883

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 38
 Total Births 2,671
 Newborn Days 4,910

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	101	5,830	21,670	58.8%	59.4	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	20	381	3,838	52.6%	10.5	10.1
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	46	3,066	8,289	49.4%	22.7	2.7
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	16	229	3,679	63.0%	10.1	16.1
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	32	350	7,407	63.4%	20.3	21.2
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	17	2	17.7
Physicians & Dentists	59	0	59.0	Radiological Services Personnel	45	26	55.2
Medical & Dental Residents	84	0	84.0	Respiratory Therapists	20	7	24.8
Registered Nurses	252	208	366.1	Occupational Therapists	11	8	13.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	2	0	2.0	Physical Therapists	26	21	32.8
Ancillary Nursing Personnel	44	68	75.4	Physical Therapy Assistants/Aides	1	2	1.6
Physician Assistants	1	0	1.0	Recreational Therapists	1	0	1.0
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	6	3	7.9
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	1	0.1
Clinical Nurse Specialists	9	0	9.0	Social Workers	8	2	8.0
Medical Records Personnel	10	10	14.3	All Other Health Professionals	174	61	194.2
Pharmacy Personnel	36	10	39.1	All Other Personnel	293	71	333.5
Clinical Laboratory Personnel	14	9	21.1	Total	1,116	510	1,365.1

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Selected Financial Statistics	FY 2010	All GMS Hospitals		Analysis Area		Volume Group		FY 2010 vs. 2009		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2009	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$176,332,026	28.1%	41.7%	0.67	37.7%	0.74	38.1%	0.74	28.2%	1.00
Medical Assistance	\$248,667,383	39.6%	14.0%	2.83	19.7%	2.01	17.9%	2.21	40.5%	0.98
Commercial	\$126,742,118	20.2%	38.1%	0.53	35.4%	0.57	38.1%	0.53	21.0%	0.96
All Other	\$75,784,634	12.1%	6.2%	1.93	7.1%	1.69	5.9%	2.06	10.2%	1.18
Deductions as % of Total Gross Patient Revenue										
Medicare	\$113,701,084	18.1%	27.4%	0.66	26.8%	0.68	25.6%	0.71	17.6%	1.03
Medical Assistance	\$182,782,204	29.1%	9.6%	3.05	14.1%	2.06	12.1%	2.40	28.7%	1.01
Commercial	\$44,232,899	7.0%	11.6%	0.61	12.3%	0.57	11.2%	0.63	7.8%	0.91
Charity Care	\$6,196,734	1.0%	1.5%	0.68	1.0%	0.98	1.5%	0.66	0.7%	1.32
All Other	\$31,993,747	5.1%	2.1%	2.40	2.8%	1.81	2.4%	2.16	3.6%	1.43
Total Deductions	\$378,906,668	60.4%	52.1%	1.16	57.0%	1.06	52.8%	1.14	58.4%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.4%	3.7%	0.63	2.8%	0.84	6.6%	0.35	2.4%	0.99
Net Gains/Losses as % of Net Income		21.5%	10.6%	2.04	3.8%	5.63	14.8%	1.46	3.3%	6.43
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$90,488,216	35.4%	45.3%	0.78	37.8%	0.94	43.8%	0.81	37.8%	0.94
Supplies & Services	\$130,447,697	51.1%	42.1%	1.21	48.9%	1.04	44.1%	1.16	49.1%	1.04
Capital Component	\$15,335,972	6.0%	8.5%	0.71	8.1%	0.74	8.6%	0.70	6.6%	0.90
Bad Debt	\$19,190,040	7.5%	4.0%	1.87	5.3%	1.43	3.5%	2.17	6.5%	1.16
Fiscal Statistics										
Operating Margin (%)		-0.3%	7.7%	N/A	7.2%	N/A	8.9%	N/A	-2.6%	0.13
Total Hospital Net Income (%)		-0.4%	8.5%	N/A	7.4%	N/A	10.3%	N/A	-2.6%	0.16
Return on Equity (%)		0.0%	6.6%	N/A	5.4%	N/A	7.5%	N/A	0.0%	N/A
Current Ratio		0.0	3.4	N/A	3.1	N/A	3.3	N/A	0.0	N/A
Days in Net Patient Accounts Receivable		0.0	46.5	N/A	43.9	N/A	46.9	N/A	0.0	N/A
Average Payment Period		0.0	53.3	N/A	63.4	N/A	55.5	N/A	0.0	N/A
Equity Financing (%)		0.0%	60.7%	N/A	58.2%	N/A	60.9%	N/A	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.3	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		0.7	7.4	0.09	6.7	0.10	8.5	0.08	-0.5	N/A
Total Asset Turnover		0.0	0.8	N/A	0.7	N/A	0.7	N/A	0.0	N/A
Average Age of Plant (Years)		0.0	10.2	N/A	10.6	N/A	9.4	N/A	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		0.1%	9.4%	0.01	0.4%	53.26	1.9%	0.07	20.7%	0.01
Outpatient Gross Revenue (% of Total GPR)		48.4%	53.2%	0.91	44.8%	1.08	51.7%	0.94	48.4%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,254		\$12,710	1.04	\$16,410	0.81	\$12,409	1.07	\$12,777	1.04
Inpatient Net Revenue per Day	\$2,910		\$2,917	1.00	\$3,221	0.90	\$2,910	1.00	\$2,751	1.06
Outpatient Net Revenue per Visit	\$461		\$555	0.83	\$655	0.70	\$491	0.94	\$432	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$627,526,161	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$378,906,668	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$248,619,493	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$5,984,693			Subtotal	\$0
Total Revenue	\$254,604,186	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$255,461,925	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$235,277	Total Assets	\$0	Total Liabilities & Fund Balance	\$0
Net Income	-\$1,093,016				