

172 Bellin Psychiatric Center
 301 E St Joseph Ave, PO Box 23725
 Green Bay, WI 54305
 920-433-3630

Fiscal Year: 10/01 to 09/30
 Type: Psychiatric
 Control: Religious Organization

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group:

Selected Utilization Statistics	FY 2010	All PSYCH Hospitals		FY 2010 vs. 2009	
		Value	Ratio	FY 2009	Ratio
Occupancy Rate (%)					
Psychiatric	44.9%	58.0%	0.78	47.8%	0.94
Alcoholism/Chemical Dependency	25.7%	40.2%	0.64	30.9%	0.83
Total Hospital	42.8%	57.5%	0.74	45.9%	0.93
Average Census (Patients)					
Psychiatric	21.1	30.4	0.70	22.5	0.94
Alcoholism/Chemical Dependency	1.5	0.8	1.92	1.9	0.83
Total Hospital	22.7	30.9	0.73	24.3	0.93
Average Length of Stay (Days)					
Psychiatric	4.3	6.1	0.70	4.7	1.51
Alcoholism/Chemical Dependency	2.7	4.1	0.67	2.8	0.97
Total Hospital	4.1	6.0	0.68	4.5	0.92
Outpatient Visits					
Non-Emergency Visits	57,938	50,704	1.14	57,084	1.01
Emergency Visits	838	2,164	0.39	797	1.05
Full-Time Equivalents (FTEs)					
Administrators	4.0	4.0	1.00	3.0	1.33
Nurses, Licensed	43.0	39.2	1.10	39.0	1.10
Psychologists	4.0	2.8	1.45	4.0	1.00
Social Workers	34.7	13.2	2.64	33.8	1.03
All Other Personnel	58.2	150.2	0.39	58.3	1.00
Total FTEs	143.9	209.3	0.69	138.1	1.04
FTEs per 100 Patient Census (Adjusted)					
Administrators	9.9	8.0	1.24	7.2	1.39
Nurses, Licensed	106.6	78.7	1.35	93.0	1.15
Psychologists	9.9	5.5	1.79	9.5	1.04
Social Workers	86.0	26.4	3.26	80.7	1.07
All Other Personnel	144.3	301.6	0.48	139.1	1.04
Total FTEs	356.8	420.3	0.85	329.5	1.08

Total Hospital:
 Beds Set Up & Staffed 53
 Discharges 2,015
 Inpatient Days 8,270

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	4	0	0	0	0.0%	0.0	0.0
Orthopedic	4	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	4	0	0	0	0.0%	0.0	0.0
Psychiatric	1	47	1,808	7,707	44.9%	21.1	4.3
Alcoholism/chemical dependency	1	6	207	563	25.7%	1.5	2.7
ICU/CCU							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	6	0	6.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	18	21	33.5	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	5	3	6.4	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	0	1	0.8	Physical Therapy Assistants/Aides	0	0	0.0
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	3	1	3.1	Dietitians & Nutritionists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	4	0	4.0
Clinical Nurse Specialists	0	0	0.0	Social Workers	23	18	34.7
Medical Records Personnel	4	2	5.6	All Other Health Professionals	3	0	3.0
Pharmacy Personnel	0	0	0.0	All Other Personnel	31	20	41.8
Clinical Laboratory Personnel	0	0	0.0	Total	102	66	143.9

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Selected Financial Statistics	FY 2010		All PSYCH Hospitals		FY 2010 vs. 2009	
			Value	Ratio	FY 2009	Ratio
Gross Revenue as % of Total Gross Patient Revenue						
Medicare	\$5,425,264	17.0%	13.6%	1.24	19.6%	0.87
Medical Assistance	\$7,462,400	23.3%	32.6%	0.72	23.7%	0.98
Commercial	\$17,365,356	54.3%	37.1%	1.46	52.1%	1.04
All Other	\$1,718,318	5.4%	16.6%	0.32	4.6%	1.16
Deductions as % of Total Gross Patient Revenue						
Medicare	\$3,472,172	10.9%	8.5%	1.27	12.0%	0.91
Medical Assistance	\$4,955,182	15.5%	15.8%	0.98	14.7%	1.05
Commercial	\$4,608,098	14.4%	15.0%	0.96	13.6%	1.06
Charity Care	\$394,309	1.2%	6.9%	0.18	0.8%	1.55
All Other	\$1,066,017	3.3%	2.2%	1.51	3.0%	1.13
Total Deductions	\$14,495,778	45.3%	48.5%	0.94	44.0%	1.03
Other Revenue & Net Gains or Losses						
Other Revenue as % of Total Revenue		0.8%	45.1%	0.02	0.7%	1.11
Net Gains/Losses as % of Net Income		47.2%	4.8%	4.50	10.5%	4.50
Expenses as % of Total Expenses						
Salary/Fringe Benefits	\$12,099,700	71.1%	50.5%	1.41	72.1%	0.99
Supplies & Services	\$3,509,099	20.6%	44.6%	0.46	19.7%	1.05
Capital Component	\$694,419	4.1%	2.8%	1.44	4.0%	1.02
Bad Debt	\$720,886	4.2%	2.1%	2.03	4.3%	1.00
Fiscal Statistics						
Operating Margin (%)		3.4%	3.7%	0.90	3.8%	0.89
Total Hospital Net Income (%)		6.2%	3.9%	1.58	4.2%	1.47
Return on Equity (%)		5.3%	8.8%	0.61	3.7%	1.43
Current Ratio		3.99	2.9	1.38	3.78	1.05
Days in Net Patient Accounts Receivable		43.46	48.2	0.90	47.47	0.92
Average Payment Period		39.81	29.7	1.34	39.15	1.02
Equity Financing (%)		71.6%	41.2%	1.74	70.5%	1.02
Long-Term Debt to Equity Ratio		0.26	0.9	0.29	0.29	0.89
Times Interest Earned		4.46	6.7	0.67	3.39	1.32
Total Asset Turnover		0.84	2.2	0.37	0.88	0.95
Average Age of Plant (Years)		8.10	18.1	0.45	7.18	1.13
Increase (Decrease) Total Net Patient Revenue		0.4%	-7.9%	N/A	3.5%	0.11
Outpatient Gross Revenue (% of Total GPR)		43.8%	37.9%	1.16	41.9%	1.04
Net Revenue Statistics						
Inpatient Net Revenue per Discharge	\$4,816		\$5,663	0.85	\$5,003	0.96
Inpatient Net Revenue per Day	\$1,173		\$943	1.24	\$1,122	1.05
Outpatient Net Revenue per Visit	\$132		\$168	0.79	\$129	1.03

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$31,971,338	Cash & Cash Equivalents	\$5,195,822	Current Liabilities	\$1,825,824
Less Deductions	\$14,495,778	Net Patient Receivables	\$2,080,953	Long-Term Debt	\$3,924,656
Net Patient Revenue	\$17,475,560	Other Receivables	\$0	Other Liabilities	\$230,215
Plus Other Revenue	\$139,633			Subtotal	\$5,980,695
Total Revenue	\$17,615,193	Land, Buildings & Equipment (Net)	\$6,128,935	Unrestricted Fund Balance	\$15,105,725
Less Expenses	\$17,024,104	Other Assets	\$7,680,710	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$529,235			Total Liabilities & Fund Balance	\$21,086,420
Net Income	\$1,120,324	Total Assets	\$21,086,420		